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Subcontracting Opportunities wi
DoD Major Prime Contracto

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Small and Disadvanta
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FOREWORD

The Department of Defense (DoD) offers two markets for small business and small disadvantaged business seeking defense contracting and defense subcontracting opportunities. The first market encompasses prime contracting opportunities; the second market encompasses defense subcontracting opportunities.

The publication exclusively addresses the defense subcontracting opportunities market. The DoD encourages small business and small disadvantaged business to enter the defense subcontracting market. By entering the market, goods and services flow to strengthen national security and the defense industrial base.

The DoD requires major prime contractors and subcontractors receiving contracts valued over $500,000 ($1 million for construction) to develop plans and goals for subcontracting with small business and small disadvantaged business. This requirement generates a significant subcontracting opportunity market. In FY 1995, for example, DoD prime contractors awarded $45.0 billion in subcontracts of which $19.2 (or 42.5%) was awarded to small business firms.

This directory provides the names and addresses of DoD prime contractors and the names and telephone numbers of Small Business Liaison Officers (SBLOs), who are contractor employees responsible for the success of subcontracting programs at various plant sites. Also, this directory cites products and services supplied to the DoD.

Small business and small disadvantaged business should visit or write SBLOs of business interest to them. SBLOs are ultimate specialists on past, present, and future purchases at defense prime contractor locations. SBLOs eagerly assist small business and small disadvantaged business in defense subcontracting matters.

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SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

ALASKA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALASKA MECHANICAL INC. 8540 DIMOND D CIR ANCHORAGE AK 99515	GARY L. OSTENDORP CONTROLLER (907) 349-8502	MECHANICAL/GENERAL CONSTRUCTION
ALASKA PETROLEUM CONTRACTORS 6700 ARCTIC SPUR RD ANCHORAGE AK 99518	GERALD L. LEDBETTER PROJECT ENGINEER (907) 267-3109	GENERAL CONTRACTOR
CH2M HILL COMPANIES LTD 2550 DENALI ST 8 ANCHORAGE AK 99503	JACQUES GUSMANO DEPARTMENT MANAGER (907) 278-2551	ENVIRONMENTAL ENGINEERING SERVICES
DAMES & MOORE 5600 B STREET SUITE 100 ANCHORAGE AK 99518	JERRY STALLWORTH SUBCONTRACT ADMINISTRATOR (907) 562-3366	ENVIRONMENTAL CONSULTING AND ENGINEERING SERVICES
DAVIS CONSTRUCTORS & ENGINEERS 740 BONANZA AVE ANCHORAGE AK 99518	ELLEN PENNEBAKER PROJECT ADMINISTRATOR (907) 562-2336	GENERAL CONTRACTOR
DOWL INC. DOWL ENGINEERS 4040 B ST ANCHORAGE AK 99503	CHERYL K. RITONDALE SUBCONTRACT ADMIN. (703) 246-0772	ENGINEERING
EMCON ALASKA INC. 4701 BUSINESS PARK BLVD. #36 ANCHORAGE AK 99503	VERONICA MONTGOMERY OFFICE MANAGER (907) 562-3452	ENVIRONMENTAL CONSULTING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
F P E ROEN ENGINEERS INC. 560 E 34TH AVE 300 ANCHORAGE AK 99503	SUSAN M. PRESSLEY ADMINISTRATOR (907) 561-1666	CONSULTING ENGINEERING
GASTON & ASSOCIATES INC. 8511 HARTZELL ROAD ANCHORAGE AK 99507	JOYCE FROSTAD CONTROLLER (907) 344-1717	GENERAL CONTRACTOR
GOLDER ASSOCIATES INC. 8740 HARTZELL RD 200 ANCHORAGE AK 99507-3418	ROBERT G. DUGAN ASSOCIATE (907) 344-6001	GEOTECHNICAL SERVICES
HARDING ASSOCIATES INC. 601 EAST 57TH PLACE ANCHORAGE AK 99518	RITA WETHERALD CONTRACTS ADMINISTRATOR (907) 563-8102	ENGINEERING & ENVIRONMENTAL SERVICES
HLA/WILDER(JV) 601 E 57TH PLACE ANCHORAGE AK 99518	RITA WETHERALD CONTRACT ADMINISTRATOR (907) 563-8102	ENGINEERING ENVIRONMENTAL CONSTRUCTION SERVICES
HOFFMAN CONSTRUCTION COMPANY 3201 C STREET SUITE 610 ANCHORAGE AK 99503	THOMAS G. PETERSON OPERATIONS MGR. (907) 561-5578	GENERAL CONTRACTING - CONSTRUCTION
KIEWIT CONSTRUCTION COMPANY NEBRASKA CORPORATION 721 SESAME ST ANCHORAGE AK 99503-6641	SUE PATTERSON OFFICE MANAGER (907) 562-2177	GENERAL CONTRACTOR
KUMIN ASSOCIATES INC. 3000 A ST 202 ANCHORAGE AK 99503	DOMINICA DEWITT ACCOUNTANT (907) 563-8877	ARCHITECTURAL SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MONTGOMERY WATSON AMERICAS, 400 CREDIT UNION DRIVE, STE 600 ANCHORAGE AK 99503	JERRY N. DUNN PROJECT MANAGER (905) 561-5829	CONSULTING & ENGINEERING DESIGN
R & M CONSULTANTS INC. 512 W INTL. AIRPORT RD ANCHORAGE AK 99519	ROSEANN MOURTSEN ADMINISTRATIVE ASSISTANT (907) 522-1701	CIVIL ENGINEERING LAND SURVEYING MATERIALS TESTING
RZA AGRA OF ALASKA INC. AGRA EARTH & ENVIRONMENTAL, INC. 711 H ST SUITE 450 ANCHORAGE AK 99501	NANCY L. BATTES OFFICE MANAGER (907) 276-6480	ENVIRONMENTAL ENGINEERING
TRYCK NYMAN HAYES, INC. 911 W 8TH AVE ANCHORAGE AK 99501	VIRGIL JENSEN BUSINESS MANAGER (907) 279-0543	ENGINEERING
UNDERWATER CONSTRUCTION INC. 8740 HARTZELL RD ANCHORAGE AK 99507	EDWARD E. ERICKSON SUPERINTENDENT (907) 349-1531	MARINE SERVICE DIVING DEMOLITION
UNIVERSITY OF ALASKA FAIRBANKS 207 BUTROVICH BLDG. FAIRBANKS AK 99775	JEROME B. KOMISAR SMALL BUSINESS LIAISON OFFICER (907) 474-7211	RESEARCH
OSBORNE CONSTRUCTION COMPANY 3701 BRADDOCK ST. FAIRBANKS AK 99701	CAROL MCMILLAN OFFICE MANAGER (907) 451-0079	GENERAL CONTRACTOR
UNWIN SCHEBEN KORYNTA & HUETTL U S K H 2515 A ST ANCHORAGE AK 99503	GREGORY A. INGHAM BUSINESS MANGER (907) 276-4245	ARCHITECTURE, CIVIL ENGINEERING STRUCTURAL ENGINEERING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
VRCA ENVIRONMENTAL SERVICES 6700 ARCTIC SPUR RD ANCHORAGE AK 99518	RICHARD HERRING PROJECT MANAGER (907) 267-3108	GENERAL CONTRACTOR ENVIRONMENTAL
WICK CONSTRUCTORS/JV P.O. BOX 80909 FAIRBANKS AK 99708-0909	GUY E. MCVEY VICE PRESIDENT (907) 474-0681	BUILDING CONSTRUCTION
WILDER CONSTRUCTION COMPANY 11301 LANG ST ANCHORAGE AK 99515	ROBERT BOOZER PROJECT ENGINEER (907) 344-2593	CIVIL CONSTRUCTION

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

ALABAMA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AMERICAN APPAREL, INC. P. O. BOX 2010 SELMA AL 36701	JANE PARRISH CONTRACT ADMINISTRATOR (205) 872-6337	DRAWERS, MEN, BOXER STYLE COAT, COMBAT, WOODLAND CAMOUFLAGE
AMPEX RECORDING MEDIA CORP. 2111 MARVYN PARKWAY OPELIKA AL 36802	MARK JOHNSTON SR. BUYER/SBLO (334) 749-7620	VIDEO/AUDIO/INSTRUMENTATION MAGNETIC MEDIA PRODUCTS
ANSELL INCORPORATED P.O. BOX 1252 DOTHAN AL 36302	ED LOFTUS LOGISTICS MANAGER (205) 794-4231	LATEX GLOVES LATEX BALLOONS
ATAP, INC. P.O. BOX 98, TALLADEGA AIRPORT EASTABOGA AL 36260	JEFFREY HUGHES PURCHASING MANAGER (205) 362-2221	FIRE TRUCK REPAIR AND OVERALL
ATLANTIC TECHNOLOGY LTD 208 EXCHANGE PL NW HUNTSVILLE AL 35806	R. STEVEN DENNEY PRESIDENT (205) 722-0555	AERIAL PHOTOGRAPHY, SURVEY, MAPPING, DIGITAL ORTHOS, SCANNING
B A M S I, INC. ISS PROGRAM OFFICE PO BOX 8200 REDSTONE ARSENAL AL 35808	LONNIE J. TURNEY CONTRACTS MANAGER (205) 876-4581	FACILITIES ENGINEERING MINOR CONSTRUCTION LOGISTICS & ADMIN SERVICES
BILL HARBERT INTERNATIONAL-MICOM PO BOX 531390 BIRMINGHAM AL 35253	THERESA ALLEN SECRETARY (205) 881-7680	CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BJS INTERNATIONAL ASSOCIATES 555 SPARKMAN DRIVE, SUITE 1201 HUNTSVILLE AL 35816	DOUG WIERSIG MANAGER, CONUS OPERATIONS (205) 430-5819	BOS
CADDELL CONSTRUCTION CO INC. BLOUNT CONSTRUCTION DIV. 2700 LAGOON PARK DR MONTGOMERY AL 36109	EDDIE STEWART VICE PRESIDENT (334) 272-7723	CONSTRUCTION
CAS INC. 650 DISCOVERY DRIVE/P. O. BOX 11190 HUNTSVILLE AL 35814	CHARLES W. COLLINS MANAGER, CONTRACTS DEPT. (205) 722-5429	RESEARCH & DEVELOPMENT ENGINEERING SERVICES
COUCH INC. 381 TWITCHELL RD DOTHAN AL 36303	THOMAS L. HAWTHORNE DBE OFFICER (205) 794-2631	ASPHALT PAVING
DAWSON CONSTRUCTION COMPANY P O BOX 830 GADSDEN AL 35999	GAIL R. BRYANT CONTRACTS ADMINISTRATOR (205) 547-2566	CONSTRUCTION
DYNCORP P.O. BOX 39 FT. RUCKER AL 36362	JACK A. HARRISON MANAGER, MATERIEL (205) 598-0514	AIRCRAFT MAINT. SUPPORT
EG&G FT. MCCLELLAN CHEMI DEFENSE TRAIN BLDG. 4484 FT. MCCLELLAN AL 36205	GRETCHEN BRIGHTBILL SECRETARY (205) 820-7848	OPERATIONS & MAINTENANCE
EMCO INC. P.O. BOX 2193 EAST GADSDEN AL 35903	CATHY B. STRUNTZ MATERIALS MANAGER (205) 492-8890	AMMUNITION ORDNANCE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL RESEARCH CORPORATION SYSTEMS DEVELOPMENT DIVISION 635 DISCOVERY DR NW HUNTSVILLE AL 35806	CHARLES E. ROSSI SR. CONTRACT ADMINISTRATOR (703) 506-5850	SYSTEMS ANALYSIS
HARBERT BILL INTL. CONSTRUCTION 820 SHADES CREEK PARKWAY BIRMINGHAM AL 35209	PAT SPALDING OFFICE MANAGER (205) 987-8250	COMMERCIAL CONSTRUCTION
HARBERT CONSTRUCTION CO P O BOX 802 ALEXANDER CITY AL 35010	BILL MCWHORTER MANAGER, PROJECT ADMINISTRATOR. (205) 403-4551	CONSTRUCTION
HARBERT-YEARGIN INC. 100 CONCOURSE PARKWAY, STE. 250 BIRMINGHAM AL 35244	BECKY HOWARD PROJECT ADMINISTRATION (205) 403-3530	CONSTRUCTION
HARBERT-YEARGIN, INC. P O BOX 10328 BIRMINGHAM AL 35202	SAM B. GARRIS ADMINISTRATION MANAGER (205) 598-5510	CONSTRUCTION
HENDON ENGINEERING ASSOCIATES 1025 MONTGOMERY HWY., P.O. BOX 20348 BIRMINGHAM AL 35216	H. DEAN DUBER PRESIDENT (205) 823-7480	ENGINEERING SERVICES
HUGHES MISSILE ELECTRONICS, INC. P.O. BOX 579 EUFAULA AL 36027	P. W. CHARPIE MATERIEL MANAGER (205) 687-7061	MISSILE COMPONENT & ASSEMBLIES WIRE HARNESSES/CABLES ROCKET LAUNCHERS, CIRCUIT CARD
HUNT REFINING CO. 1855 FAIRLAWN RD. P. O. BOX 1880 TUSCALOOSA AL 35401	PAUL GUSTUS PURCHASING MGR. (205) 391-3304	MOTOR FUELS ASPHALT HEATING OILS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
INTERGRAPH CORPORATION ONE MADISON INDUSTRIAL PARK HUNTSVILLE AL 35894-0001	PAT THOMPSON SMALL BUSINESS LIAISON OFFICER (205) 730-1950	CAD/CAM SYSTEMS WORKSTATIONS
JOHN GRAHAM ASSOC./ SHERLOCK SMITH & ADAMS 3047 CARTER HILL RD MONTGOMERY AL 36111	KAY JOHNSON COMPTROLLER (205) 263-6481	ARCHITECTURE-ENGINEERING
JOHNSON CONTROLS WORLD SERVICES FT MCCLELLAN SUPPORT PROJECT PO BOX 5400 FT MCCLELLAN AL 36205	BOBBY R. SMITH MGR. OF ADMINISTRATION (205) 848-4469	BASE SUPPORT SERVICES
MILTOPE CORPORATION 500 RICHARDSON RD HOPE HULL AL 36043	NEIL HEALEY SBLO (334) 613-6490	COMPUTER PERIPHERAL PRINTERS DISK DRIVES, TAPE DRIVES
NATIONAL APPAREL, INC. P. O. BOX 241487 MONTGOMERY AL 36124	JAMES R. DOWNING VP FINANCE (205) 270-0039	BUTYL CARTONS/LINERS STRETCH WRAP
NICHOLS RESEARCH CORP. 4040 S. MEMORIAL PKWY HUNTSVILLE AL 35802	EARL MADDEN CHIEF PROCUREMENT OFFICER (205) 883-1140	RESEARCH AND DEVELOPMENT
PEMCO AEROPLEX, INC. P. O. BOX 2287 BIRMINGHAM AL 35201	RANDY HALL SMALL BUSINESS LIAISON OFFICER (205) 592-0011	AIRCRAFT OVERHAUL AND MODIFICATION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PEMCO AEROPLEX, INC. DOTHAN FACILITY P O BOX 929 DOTHAN AL 36302	R KEITH HESTER SMALL BUSINESS LIAISON OFFICER (334) 983-7008	OVERHAUL & REPAIR OF AIRCRAFT
PEMCO AEROPLEX, INC. HAYES TARGETS 1371 BORDEN AVENUE LEEDS AL 35094	M J DENARD, DIRECTOR PROCUREMENT & OPERATION SERVICES (205) 699-6151	AERIAL TOW TARGETS
PENTASTAR ELECTRONICS, INC. 110 WYNN DRIVE HUNTSVILLE AL 35805	B. V. LITTLE MANAGER, PURCHASING (205) 895-2009	ELECTRONIC SYSTEMS
POLYENGINEERING INC. 2001 HEADLAND AVE DOTHAN AL 36302	DAN ODOM COMPTROLLER (205) 793-4700	A-E SERVICES
PPG INDUSTRIES, INC. 1719 HIGHWAY 72 EAST, P. O. BOX 2200 HUNTSVILLE AL 35804	R. H. BRUHN PURCHASING AGENT (205) 859-2500	GLASS CHEMICALS FIBERGLASS
SCI SYSTEMS INC. 2101 W. CLINTON AVE. HUNTSVILLE AL 35805	ANTHONY HULLETT SMALL BUSINESS LIAISON OFFICER (205) 882-4164	AVIONICS SYSTEMS TELEMETRY SYSTEMS COMPUTER SYSTEMS
SHERLOCK SMITH & ADAMS INC. 3047 CARTER HILL RD MONTGOMERY AL 36111	KAY G. JOHNSON COMPTROLLER (205) 263-6481	ARCHITECTS AND ENGINEERS
SOUTHERN RESEARCH INSTITUTE FREDERICK RESEARCH CENTER DIV. 2000 9TH AVE S BIRMINGHAM AL 35205	WANDA C. CORLEY SUPERVISOR, PURCHASING (205) 581-2700	CONTRACTS RESEARCH

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEDYNE BROWN ENGINEERING 300 SPARKMAN DRIVE, P.O. BOX 07007 HUNTSVILLE AL 35807-7007	GEORGE M. SIBBLE SMALL BUSINESS LIAISON OFFICER (205) 726-1020	SYSTEMS ENGINEERING MILITARY TRAINING SYSTEMS MILITARY SYSTEMS DESIGN & MFG.
THIOKOL CORP TACTICAL OPS/HUNTSVILLE DIV. P. O. BOX 400006 HUNTSVILLE AL 35815-1506	J. H. BULLINGTON, SUPERVISOR PROCUREMENT DEPARTMENT (205) 882-8117	SOLID PROPELLANT ROCKET MOTORS R & D IN SOLID PROPELLANTS
TRANS-CYCLE INDUSTRIES INC. 101 PARKWAY E PELL CITY AL 35125	G. W. JACKSON VP SALES (205) 338-9997	PCB DISPOSAL - TSCA REGULATED
UNITED DEFENSE LP BOX 1030 ANNISTON AL 36202	NANCY TODD PURCHASING TECH (205) 235-9765	STEEL FORGING STEEL CASTING
UNITED TECHNOLOGIES SIKORSKY SUPPORT SERVICES, INC. 299 AIRPORT BLVD. TROY AL 36081	DOT ARRINGTON SMALL BUSINESS LIAISON OFFICER (334) 670-6430	OVERHAUL AND MOD OF UH60 HELOS
UNITED TECHNOLOGIES CORP. USBI CO 188 SPARKMAN DR., N. W. HUNTSVILLE AL 35807	P. W. VAUGHN SMALL BUSINESS LIAISON OFFICER (205) 721-2445	LARGE AIRCRAFT ROBOTICS PAINT STRIPPING (LARPS)
WATERJET SYSTEMS\UNITED TECH 6000 TECHNOLOGY DRIVE, BLDG. C6 P.O. BOX 070019 HUNTSVILLE AL 35807-7019	GARY MORTENSEN PURCHASING (205) 721-5537	LARPS ARMS

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

ARKANSAS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ADDISON SHOE COMPANY P O BOX 38 WYNNE AR 72396	STEVE JOSLIN PURCHASING AGENT (501) 238-2331	BOOTS SHOES
AMERICAN FUEL & COATED FABRICS CO P O BOX 887 MAGNOLIA AR 71753	JERRY THROGMORTON DIRECTOR OF MATERIALS (501) 235-7227	FUEL CELLS FOR AIRPLANES
ATLANTIC RESEARCH CORPORATION A DIVISION OF SEQUA CORPORATION P.O. BOX 1036 CAMDEN AR 71701	DAVID HOLLAND SR. COST ANALYST (501) 574-0610	SOLID PROPELLANT RESEARCH AND DEVELOPMENT
CROMWELL LEVY INC. 101 S SPRING ST LITTLE ROCK AR 72201	T. RAY CANNON TREASURER (501) 372-2900	ARCHITECTURE ENGINEERING
F T N ASSOCIATES LTD 3 INNWOOD CIR STE. 220 LITTLE ROCK AR 72211	DENNIS W. BAAS BUSINESS MANAGER (501) 225-7779	CONSULTING SERVICES
HITECH, INC. P.O. BOX 3112 EAST CAMDEN AR 71701	JOHN BOWLES MATERIALS MANAGER (501) 798-4171	LOAD ASSEMBLE AND PACK ORDNANCE ITEMS
KINCO INC. 15617 CHENAL PARKWAY LITTLE ROCK AR 72211	CHICK FURRER COMPTROLLER (501) 225-7606	CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LA BARGE ELECTRONICS A CO. OF LA BARGE INC. 403 SWAMP ST., P.O. BOX 1259 HUNTSVILLE AR 72740	FARRELL MORLAN SMALL BUSINESS LIAISON OFFICER (501) 738-2191	ELECTRONIC ASSEMBLIES FUSE PRODUCTION
PINE BLUFF SAND & GRAVEL COMPANY PO BOX 7008 PINE BLUFF AR 71611	GERALD W. MAJORS SECRETARY-TREASURER (501) 534-7120	RIVER CONSTRUCTION
RODIO-NICHOLSON JOINT VENTURE C/O RODIO, INC., 180 CANAL STREET, HWY. 187 EUREKA SPRINGS AR 72632	SHELIA SMITH CONTROLLER/OFFICE MANAGER (617) 722-9204	HEAVY CONSTRUCTION
TRACOR AEROSPACE ARKANSAS OPERATIONS P O BOX 3297 CAMDEN AR 71701	SANDRA WOODY PURCHASING AGENT (501) 574-1712	PYROTECHNICS ORDNANCE

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

ARIZONA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALLIED-SIGNAL AEROSPACE EQUIP SYSTEMS 1300 W WARNER RD, P. O. BOX 22200 TEMPE AZ 85282-2200	BEVERLY COHEN SMALL BUSINESS LIAISON OFFICER (602) 893-4549	AIRCRAFT VALVES AIRCRAFT ACTUATORS MISSILES & UNDERSEA SYSTEMS
ALLIED SIGNAL AEROSPACE CONTROLS & ACCESSORIES 11100 NORTH ORACLE ROAD TUCSON AZ 85740-8001	MICHAEL J. O'DEA SMALL BUSINESS LIAISON OFFICER (602) 469-6668	AEROSPACE MAJOR SUBSYSTEMS ELECTRONIC CONTROLS CABIN PRESSURE CONTROLS
ALLIED-SIGNAL ENGINES 111 S. 34TH STREET PHOENIX AZ 85027-2180	ELTON BELDOCK SOCIOECONOMIC PROGRAMS ADMIN (602) 231-4214	TURBOFAN ENGINES TURBOPROP ENGINES GAS TURBINE, AUX. POWER UNITS
ANDERSON DE BARTOLO PAN INC. 2480 N ARCADIA AVE TUCSON AZ 85712	MICHAEL E. HARRIS P. E. (602) 795-4500	ARCHITECTS ENGINEERS
ASHTON INC. CONTRS & ENGINEERS 2727 S COUNTRY CLUB RD TUCSON AZ 85713	DOUGLAS J. HUMPHREYS VICE PRESIDENT (602) 624-5500	CONSTRUCTION
BENHAM GROUP INC., THE 3101 N CENTRAL, STE. 1300 PHOENIX AZ 85012-2643	JERRY L. BRASIER VICE PRESIDENT (602) 264-0983	ARCHITECTURE-ENGINEERING
CARNES CONSTRUCTION INC. 818 S PLUMER AVE TUCSON AZ 85719	MARTIN J. HASS SENIOR PROJECTS MANAGER (602) 791-3732	HEAVY CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CELLA BARR ASSOCIATES 4911 E BROADWAY BLVD. TUCSON AZ 85711	FREDRIC M. FUNK VICE PRESIDENT (602) 750-7474	MECHANICAL ENGINEERING ELECTRICAL ENGINEERING CIVIL ENGINEERING
CHROMIZING ARIZONA 5161 W. POLK ST. PHOENIX AZ 89045	D.J. RAMSEY DIRECTOR (602) 272-1768	OVERHAUL/ REPAIR TF39 VANES
COE & VAN LOO CONSULTANTS INC. 4550 N 12TH ST PHOENIX AZ 85014	RONALD J. MLNARIK EXECUTIVE VICE PRESIDENT (602) 264-6831	LANDSCAPE A-E CONSULTING SERVICE
E C I, INC. PO BOX 6546 YUMA AZ 85366	KENNETH J. BROUGHTON ADMINISTRATIVE MANAGER (520) 328-6197	RANGE SUPPORT SERVICES
HEXCEL CORPORATION P O BOX 15006 CASA GRANDE AZ 85230-5006	HORACIO ESPINOSA PURCHASING AGENT (602) 836-8761	MANUFACTURING OF STRUCTURAL HONEYCOMB
HONEYWELL INC. SATELLITE SYSTEMS DIV. 19019 NORTH 59TH AVENUE GLENDALE AZ 85308-9650	RUSS COPLEN, SMALL DISADVANTAGED BUSINESS REP. (602) 561-4342	MOMENTUM SYSTEMS SATELLITE SYSTEMS POINTING SYSTEMS
ICI COMPOSITES INC. ICI FIBERITE COMPOSITE MTLS 2055 E TECHNOLOGY CIR TEMPE AZ 85284	MARK E. VOGEL, MANAGER CONTRACTS ADMIN. (602) 730-2348	ADVANCED COMPOSITE MATERIALS
ITT CORP CANNON PHOENIX 2810 AIR LANE PHOENIX AZ 85034	DEBORAH K. CLYATT PURCHASING SUPERVISOR/SBLO (602) 275-4796	MILITARY/COMM CONNECTOR CABLE ASSYS SPECIAL PRODUCTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LITTON SYSTEMS INC. ELECTRON DEVICES DIV. 1215 SO 52ND STREET TEMPE AZ 85281	R. R. HEDSTROM, MANAGER PURCHASING DEPARTMENT (602) 303-4264	NIGHT VISION GOGGLES IMAGE INTENSIFIER TUBES
LORAL DEFENSE SYSTEMS-ARIZONA P O BOX 85 M/S 1013 LITCHFIELD PARK AZ 85340-0085	TOM SCHAEFER MGR., GOV'T COMPL/ANALYSIS (602) 925-7883	ALL WEATHER, HI RESOLUTION SYN APERTURE RADAR RECONNAISSANCE SYSTEMS
MCDONNELL DOUGLAS 5000 EAST MCDOWELL ROAD MESA AZ 85219	R. A. OREDSEN SMALL-MINORITY BUSINESS ADMIN (602) 891-7497	HELICOPTERS ORDNANCE
MINGUS CONSTRUCTORS, INC. 825 W MINGUS AVE COTTONWOOD AZ 86326	LAUREN DERRY EEO OFFICER (520) 634-9556	HEAVY CONSTRUCTION
MOTOROLA /GOV. SYSTEMS & TECH GROUP 8201 EAST MCDOWELL ROAD SCOTTSDALE AZ 85252	NELLIE REID MANAGER, SMALL BUSINESS (602) 441-2534	SPACE EQUIPMENT AIRBORNE ELECTRONICS TACTICAL ELECTRONICS
O'NEIL, W. E. CONSTRUCTION CO W E ONEIL CONSTRUCTION CO 4602 E UNIVERSITY DR PHOENIX AZ 85034	THOMAS W. TATRO VICE PRESIDENT (602) 921-8000	GENERAL CONTRACTING
OSC-CISG OSC 3380 S. PRICE ROAD CHANDLER AZ 85248	LINDA PUFPAFF PURCHASING MANAGER (602) 814-6017	COMMUNICATION INFORMATION SYSTEMS
PACIFIC SCIENTIFIC/ENERGY DYNAMICS ENERGY DYNAMICS DIVISION 7073 WEST WILLIS DRIVE CHANDLER AZ 85226	B E PEARCE PURCHASING SUPERVISOR (602) 796-1100	ELECTRONIC EXPLOSIVE DEVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SARGENT CONTROLS A DOVER DIVERSIFIED CO. 5675 W. BURLINGAME TUCSON AZ 85743	CYNTHIA PETERSON SMALL BUSINESS LIAISON OFFICER (602) 744-1000	MFG. HYDRAULIC VALVES
ST MICROWAVE - ARIZONA OPERATIONS M/A COM OMNI SPECTRA INC. 340 N. ROOSEVELT AVE. CHANDLER AZ 85226	NORMAN F. NIEHAUS SENIOR BUYER, SBLO (602) 961-6220	MICROWAVE SUBSYSTEMS, OSCILLATORS, DRO'S SYNTHESIZER POWER SUPPLIES, CORE MEMORY
STONE, JEFFREY C., INC. SUMMIT BUILDERS 2601 E THOMAS RD STE. 200 PHOENIX AZ 85016	O. C. "BILL" TINSLEY OPERATIONS MANAGER (602) 840-7700	GENERAL CONTRACTING
SUNDT-ACTUS A JOINT VENTURE 4101 E IRVINGTON RD TUCSON AZ 85714	THOMAS L. FRASER CONTRACTS MANAGER (602) 748-7555	DESIGN AND CONSTRUCTION
SUNDT/ACTUS/IBC A JOINT VENTURE 4101 E IRVINGTON RD TUCSON AZ 85714	JACK HARRIS VP SUNDT CORP (620) 748-7555	GENERAL CONTRACTOR
SUNDT/COFFMAN, JV P.O. BOX 26685 TUCSON AZ 85726	R. S. LEWIS SENIOR VICE PRESIDENT (602) 748-7555	ROAD REPAIRS
TALLEY DEFENSE SYSTEMS P O BOX 849 MESA AZ 85211	ARLYN E. BROWN MGR. OF PURCHASING (602) 898-2504	SOLID PROPELLANT ROCKET MOTORS, ROCKET CATAPULT BALLISTIC DEVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNIVERSAL PROPULSION COMPANY INC. BOX 1140 BLACK CANYON STAGE #1 PHOENIX AZ 85027-9801	PETER SELLECK SMALL BUSINESS LIAISON OFFICER (602) 516-3340	AIR CREW ESCAPE SYSTEMS ELECTRO EXPLOSIVES DEVICES ROCKET MOTORS
UNIVERSITY OF ARIZONA 1501 NORTH CAMPBELL AVENUE TUCSON AZ 85721	DAVID E. HALL ASSISTANT DIR., PURCHASING (602) 626-6714	EDUCATION RESEARCH
WALBAR INC. ARIZONA DIV. 323 S BRACKEN LANE CHANDLER AZ 85224	TONY ZUMMALLEN CONTRACT ADMINISTRATOR (602) 899-8995	MACHINED AEROSPACE PRODUCTS
WOODS, JOE E INC. 63 E MAIN ST STE. 401 MESA AZ 85201	KATHERINE A. HAW EEO OFFICER (602) 964-4560	GENERAL CONTRACTOR

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTOR

CALIFORNIA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
A-N WEST CO INC. 4123 LAKESIDE DR RICHMOND CA 94806	LLOYD M LANGLIE VICE PRESIDENT (510) 222-9800	CONSULTING CIVIL/STRUCTURAL ENGINEERS
ACTUS CORP/SUNDT, JT VENTURE 221 GATEWAY RD W STE. 405 NAPA CA 94558	WILLIAM E. WELLS VP/ASST CONTROLLER JV PARTNER (707) 252-7511	GENERAL BUILDING CONSTRUCTION (RESIDENTIAL)
AEROJET PO BOX 13222 SACRAMENTO CA 95813-6000	W. A. ASHBAUGH DIRECTOR, PROCUREMENT (916) 355-3447	SOLID FUEL ROCKET MOTORS LIQUID ROCKET ENGINES
AEROSPACE CORPORATION 2350 E EL SEGUNDO BLVD. EL SEGUNDO CA 90245	B.A. DENNISON SMALL & DISADVANTAGED BUS. PROGRAMS (310) 336-1672	GENERAL SYSTEMS ENGINEERING AND INTEGRATION TECHNICAL DIRECTION
ALCOA COMPOSITES, INC. COMPOSITE STRUCTURES DIVISION 801 ROYAL OAKS DRIVE MONROVIA CA 91016	MARTIN BERGNER SENIOR BUYER (213) 358-3211	ADHESIVELY BONDED STRUCTURAL ASSEMBLIES
ALLIED-SIGNAL AEROSPACE CO. AEROSPACE SYSTEMS & EQUIPMENT 2525 W 190TH STREET TORRANCE CA 90504-6099	MIKE GREENLEES SMALL BUSINESS LIAISON OFFICER (310) 512-2700	AEROSPACE MAJOR SUBSYSTEMS & COMPONENTS PROPULSION SYSTEMS
ALLIED-SIGNAL CORP. BENDIX OCEANIC DIVISION 15825 ROXFORD STREET SYLMAR CA 91342-3597	VALERIE J. SIMPKINS SBLO (818) 833-2257	UNDERWATER DETECTION AND GUIDANCE SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AMAN ENVIRONMENTAL, INC. DAMES & MOORE 614 E EDNA PL COVINA CA 91723	DAVID HEAD PROJECT MANAGER (818) 967-4287	HAZARDOUS WASTE TRANSPORTATION AND DISPOSAL
AMERICAN PRESIDENT LINES LTD 1111 BROADWAY OAKLAND CA 94607	JAMES BILUND ADMINISTRATOR PURCHASING (510) 272-8886	TRANSPORTATION
AMPEX CORPORATION 401 BROADWAY ST REDWOOD CITY CA 94063	JOHN E. DODS SMALL BUSINESS LIAISON OFFICER (415) 367-2115	AUDIO/VIDEO/MAGNETIC RECORDER COMPUTER PRODUCTS MAGNETIC TAPE
APPLIED REMOTE TECHNOLOGY 9950 SCRIPPS LAKE DR., STE. 106 SAN DIEGO CA 92131	PAUL HOOVER MANAGER, PROCUREMENT (619) 695-9411	DEVELOPMENT OF UNMANNED UNDERSEA VEHICLES
APPLIED TECH ASSOC. INC. 1320 VILLA STREET MOUNTAIN VIEW CA 94041	MIKE GALBO SR. CONTRACTS ADMINISTRATOR (415) 965-7774	ENGINEERING SERVICES
ARCO PRODUCTS CO. ATLANTIC RICHFIELD COMPANY 1055 W. SEVENTH STREET LOS ANGELES CA 90017	CATHY W. SAENZ PROCUREMENT CONSULTANT (213) 486-1273	JP-8 JET FUEL JP-5 JET FUEL
ARGOSYSTEMS, INC. 324 N. MARY AVE SUNNYVALE CA 94086	ROBERT J BLANCHFIELD DIRECTOR OF MATERIEL (408) 524-1772	ELECTRONIC WARFARE SYSTEMS ELECTRONIC TEST EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ARMTEC DEFENSE PRODUCTS CO SUB OF ESTERLINE CORP. 85-901 AVENUE 53 COACHELLA CA 92236	GERALD PERSCHETZ CONTRACTS MANAGER (619) 398-0143	COMBUSTIBLE ORDNANCE PRODUCTS
ASEA BROWN BOVERI INC. A B B ASEA BROWN BOVERI, INC. 2375 LINCOLN AVE HAYWARD CA 94545	BRAD P WAGNER PROJECT MANAGER (503) 374-2081	ELECTRICAL INSTALLATION & CONSTRUCTION
ASTRO AEROSPACE CORP 6384 VIA REAL CARPINTERIA CA 93013	MICHAEL C. DAVIS PURCHASING MGR. (805) 684-6641	DEPLOYABLES STRUCTURES MECHANISM
AUTRONICS CORPORATION 314 LIVE OAK AVE ARCADIA CA 91006	TATHIR SOZUTEK VICE PRESIDENT-FINANCE (818) 445-5470	FULL MIL POWER SUPPLIES LOW VOLATAGE AIRCRAFT SENSORS AND CONTROLS
AVICA, INC. GENERAL CONNECTORS CORPORATION 1175 AVIATION PLACE SAN FERNANDO CA 91340	ROBERT MELSON SMALL BUSINESS LIAISON OFFICER (818) 361-0900	PNEUMATIC DUCTING
AYDIN CORPORATION (WEST) 30 GREAT OAKS BLVD. SAN JOSE CA 95119	SABRINA HOOVER PURCHASING ASSISTANT (408) 629-0100	TELECOMMUNICATIONS EQUIPMENT HIGH POWER AMPLIFIERS MICROWAVE RADIOS
BALL CORPORATION 5580 MOREHOUSE DRIVESUITE 500 SAN DIEGO CA 92121-1709	SHARON HARROD CORPORATE SBLO (619) 457-5550	SYSTEMS ENGINEERING ACQUISITION MANAGEMENT SUPPORT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BALL, BALL AND BROSAMER INC. 333 CAMILLE AVE ALAMO CA 94507	KARLA WALKER SUBCONTRACT ADMINISTRATOR (510) 837-0231	GENERAL CONSTRUCTION
BAYER CORPORATION BIOLOGICAL PRODUCTS 4TH & PARKER STREETS BERKLEY CA 94710	FAKHER ELMAHDY, PHD CPM DIRECTOR MAT'L MGMT & ADMIN (415) 420-5005	PLASMA PRODUCTS HOSPITAL SOLUTIONS NUTRITIONAL PRODUCTS
BDM CONSTRUCTION COMPANY INC. 835 PINER RD SANTA ROSA CA 95401	RICK OBERDORFER PROJECT MANAGER (707) 431-7721	BUILDING CONSTRUCTION
BECHTEL NATIONAL, INC. 50 BEALE ST, P.O. BOX 193965 SAN FRANCISCO CA 94119-3965	CAROL A. ANDERSON SMALL BUSINESS LIAISON OFFICER (415) 768-7337	ENGINEERING CONSTRUCTION
BEI ELECTRONICS INC. BEI SYSTRN-DONNER INERTIAL DIV. 2700 SYSTRON DR CONCORD CA 94518	LINDA K. DUNCAN SMALL BUSINESS LIAISON OFFICER (510) 671-6512	RATE SENSORS, ACCELEROMETERS FOR DEFENSE, SPACE & AIRLINE PROGRAMS
BEIN, ROBERT FROST WILLIAM ASSOC. RBF ASSOCIATES 14725 ALTON PARKWAY IRVIN, CA 92718	IRA MARK ARTZ DIRECTOR, WATER RESOURCES (714) 855-5791	ENGINEERING AND PLANNING CONSULTING SERVICES
BENDER ALLEN L INC. 2798 INDUSTRIAL BLVD. W SACRAMENTO CA 95691	BARBARA BECK CONTRACTOR ADMINISTRATOR (916) 372-2190	GENERAL CONTRACTOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BENDER, ALLEN L INC. 2798 INDUSTRIAL BLVD. WEST SACRAMENT CA 95691	NANCY L. WEEDEN CONTROLLER (916) 372-219	CONSTRUCTION
BERGEN BRUNSWIG DRUG COMPANY 4000 W METROPOLITAN DR ORANGE CA 92668	SCOTT TAGUE DIVISION MANAGER (810) 241-8000	PHARMACEUTICAL DISTRIBUTION
BEYLIK DRILLING INC. 591 S WALNUT ST LA HABRA CA 90631	G T BILLINGS III DIVISION MANAGER (916) 485-0972	ENVIRONMENTAL DRILLING
BOYLE ENGINEERING CORPORATION 1501 QUAIL ST, P.O. BOX 3030 NEWPORT BEACH CA 92658-9020	DANIEL G. WHYTE PROJECT MANAGER (714) 476-3583	ENGINEER SERVICES ARCHITECTURAL SERVICES
BP CHEMICALS INC. ADVANCED MATERIALS DIV. 1600 W 135TH STREET GARDENA CA 90249-2506	P.A. TAYLOR PURCHASING MANAGER (310) 970-5876	AEROSPACE/AIRCRAFT COMMERCIAL PART AND COMPONENT FABRICATOR
BROWN & ROOT SERVICES CORP P O BOX 23605 OAKLAND CA 94623	PENNY A STALTER BUSINESS MANAGER (510) 832-0161	CONSTRUCTION
BROWN AND CALDWELL 9040 FRIARS RD STE 220 SAN DIEGO CA 92108	GEORGE KHOURY VICE PRESIDENT (619) 528-9090	ENVIRONMENTAL ENGINEERING CONSTRUCTION MANAGEMENT
BRUNSWICK CORPORATION DEFENSE DIVISION 3333 HARBOR BOULEVARD COSTA MESA CA 92628-2009	PATRICK M WALSH MANAGER PROCUREMENT (714) 546-8400	ELECTRONIC/AEROSPACE SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BSI CONSULTANTS INC. 16880 W DR SAN DIEGO CA 92127	MONTE L. BOWERS VICE PRESIDENT (619) 451-6100	GRADING, DRAINAGE, & PAVING PR OBJECTS
BW/IP INTERNATIONAL, INC. PUMP DIV./BYRON JACKSON PRODUCTS 2300 E VERNON AVENUE VERNON CA 90058	GAYLA M. RIOS SMALL BUSINESS LIAISON OFFICER (213) 584-1858	CENTRIFUGAL PUMPS PUMP PARTS
BW/IP INTERNATIONAL INC. FLUID CONTROLS DIVISION 7500 TYRONE AVENUE VAN NUYS CA 91409	BERNARD D. FEINSTEIN SMALL BUSINESS LIAISON OFFICER (818) 781-4000	VALVES ACTUATORS
C. E. WYLIE CONSTRUCTION CO. WYLIE C E CONSTRUCTION CO. 3777 RUFFIN ROAD SAN DIEGO CA 92123	ALICE J. WYLIE SECRETARY-TREASURER (619) 571-4911	BUILDING CONSTRUCTION
CALIFORNIA INSTITUTE OF TECHNOLOGY MANAGER OF FEDERAL PROCUREMENT MAIL CODE 309-6 PASADENA CA 91125	RAY YUEN SADBU MANAGER (818) 395-6331	EDUCATION AND RESEARCH
CALIFORNIA MICROWAVE INC. DEFENSE PRODUCTS DIV. 1143 BORREGAS AVENUE SUNNYVALE CA 94089	DUANE BAKER OPERATIONS MANAGER (408) 734-4780	RADAR TESTERS DEFENSE COMMUNICATIONS
CALIFORNIA MICROWAVE INC. GOV'T ELECT DIV. 6022 VARIEL STREET WOODLAND HILLS CA 91365	RICK WEYEK SBLO (818) 992-8000	ELECTRONIC INTELLIGENCE SYS SYSTEMS INTEGRATION MICROWAVE ANTENNA TECHNOLOGY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CBPO OF AMERICA 350 N. FAIRVIEW SANTA ANA CA 92703	BERNARDO GRADIN PROJECT ENGINEER (714) 953-5323	CONSTRUCTION
CHAMBERS GROUP, INC. 16700 ASTON IRVINE CA 92714	LINDA BRODY SMALL BUSINESS CONCERN ADMIN (714) 261-5414	ENVIRONMENTAL STUDIES AND CONSULTING
CHEM-TRONICS, INC. 1150 WEST BRADLEY EL CAJON CA 92020	JAMES PHILLIPS PURCHASING MANAGER/SB ADMIN. (619) 258-5016	MANUFACTURER OF AEROSPACE COMPONENTS, JET ENGINE HARDWARE
CHEMICAL WASTE MANAGEMENT 4227 TECHNOLOGY DR FREMONT CA 94538	RANDY WHEELER CONTROLLER (510) 651-2964	HAZARDOUS WASTE REMEDIATION
CHEVRON USA INC. 575 MARKET ST SAN FRANCISCO CA 94105	R. H. BROTHERTON GENERAL MANAGER (415) 894-4223	JET FUEL
CHILDREN' HOSPITAL-SAN DIEGO 3020 CHILDREN WAY SAN DIEGO CA 92123	DONNA J. SCHULL GRANT ACCOUNTANT (619) 576-4007	HOSPITAL
CHONG, GORDON H + ASSOCIATES 130 SUTTER ST 300 SAN FRANCISCO CA 94104	CHRIS NGUYEN CONTROLLER (415) 433-0120	ARCHITECTURE & ENGINEERING
COMARCO INC. WEAPONS SUPPORT DIV. 22800 SAVI RANCH PARKWAY SUITE 214 YORBA LINDA CA 92687	CANDACE NELSON CONTRACTS MANAGER (619) 446-7671	ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COMARCO, INC. WEAPONS ENGINEER TEST DIV. 555 AIRPORT WAY CAMARILLO CA 93010	CANDACE D. NELSON SMALL BUSINESS LIAISON OFFICER (805) 484-5799	ENGINEERING SERVICES
COMMUNICATIONS & POWER INDUSTRIES TRAVELING WAVE TUBE DIV. 607 HANSEN WAY PALO ALTO CA 94304	TOM GOTT PURCHASING MANAGER (415) 424-5467	TRAVELING WAVE TUBES
COMMUNICATIONS & POWER INDUSTRIES EIMAC 301 INDUSTRIAL WAY SAN CARLOS CA 94070	BRUCE HENDERSON SBLO (415) 594-4094	POWER GRID TUBE PRODUCTS
COMPUTER SCIENCES CORP APPLIED TECH DIV. 4045 HANCOCK STREET SAN DIEGO CA 92110	JO-ANNE C. WARNER SMALL BUSINESS LIAISON OFFICER (619) 225-2809	SYSTEMS ENGINEERING COMPUTER PROGRAMMING SYSTEMS ANALYSIS GEN & SUPPORT
CONIC CORPORATION LORAL CONIC 9020 BALBOA AVE SAN DIEGO CA 92123	RONALD SIMENTAL SMALL BUSINESS LIAISON OFFICER (619) 278-4100	TRANSMITTERS RECEIVERS
CPI/CCTP COUPLED CAVITY TUBE DIV. P.O. BOX 50750 PALO ALTO CA 94303-0750	WILLIAM S. CURRY PURCHASING MANAGER (415) 424-5466	COUPLED CAVITY TUBES KLYSTRONS GYROTRONS OSCILLATORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CRANE COMPANY HYDRO-AIRE DIVISION 3000 WINONA AVENUE BURBANK CA 91504	J. PARENT S.B.L.O. (818) 842-6121	AIRCRAFT ACCESSORIES INCLUDING PUMPS, VALVES, ANTI-SKID SYSTEMS
CUBIC DEFENSE SYSTEMS INC. 9233 BALBOA AVENUE SAN DIEGO CA 92123	S.A. MASTIN SMALL BUSINESS LIAISON OFFICER (619) 277-6780	ELECTRONIC SIMULATION SYSTEMS
DAMES & MOORE INC. 911 WILSHIRE BLVD. STE 700 LOS ANGELES CA 90017	LEN LAPIDARIO ACTING SBLO (301) 652-2215	ENGINEERING CONSULTING
DATATAPE INC. 605 EAST HUNTINGTON DRIVE MONROVIA CA 91017-7170	GIL QUINTANA SMALL BUSINESS LIAISON OFFICER (818) 358-9500	COMPUTER STORAGE DEVICES (SIC 3572)
DATRON INC. EEMCO DIVISION 4585 ELECTRONICS PLACE LOS ANGELES CA 90039	SALEATHA "SAM" BLUM SBLO (818) 247-7060	ACTUATORS MOTORS
DELCO SYSTEMS OPERATIONS 6767 HOLLISTER AVENUE GOLETA CA	JOHN BAKATIAK SOCIOECONOMIC PROGRAM ADMIN. (805) 961-5961	COMBAT VEHICLE FIRE CONTROL LIGHT ARMOR VEHICLE
DAVY INTERNATIONAL 2440 CAMINO RAMON SUITE 100 SAN RAMON CA 94583	DONALD W. LEWALLEN CONSTRUCTION MANAGER (510) 866-1166	ENGINEERING AND ENVIRONMENTAL CONSTRUCTION SERVICES
DAY & ZIMMERMANN INCORPORATED 1249 E RIDGECREST BLVD. RIDGECREST CA 93555	ROGER STEWART MGR. CONTRACTS & ADMINISTRATION (619) 375-9620	BOS O & M
DEL JEN INC. 1400 FORT CAMPBELL BLVD. CLARKSVILLE, TN 37042	REX W. SHAVER VICE PRESIDENT JOC (615) 522-0515	CONSTRUCTION-REPAIR & MAINTENANCE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DEL MONTE FOODS USA ONE MARKET PLAZA P O BOX 3575 SAN FRANCISCO CA 94119	THOMAS E. GLEISNER ASSISTANT DIRECTOR PERSONNEL (415) 944-7325	CANNED AND FROZEN FOODS FRESH FRUIT
DELAWARE CORP./VESPER CORP. 4411 KATELLA AVENUE LOS ALAMITOS CA 90720	BETTY SANTI SMALL BUSINESS LIAISON OFFICER (714) 828-7770	DUCTING BELLOWS FUEL LINES
DELTA DENTAL PLAN OF CALIFORNIA 7667 FOLSOM BOULEVARD SACRAMENTO CA 95826	MR. THOMAS TOON MANAGER, CONTRACTS ADMIN (916) 386-1900	PREPAID DENTAL BENEFITS
DEUTSCH METAL COMPONENTS 14800 S. FIGUEROA GARDENA CA 90248	LINDA F. SMITH SBLO (310) 217-3124	PERMASWAG FITTINGS & TOOLING PYPLOK FITTINGS AND TOOLING SWIVEL FITTINGS
DIANI, A J CONSTRUCTION CO, 295 N BLOSSER RD SANTA MARIA CA 93454	DONALD L. MAUCK CONTRACT ADMINISTRATOR (805) 925-9533	CONSTRUCTION-GENERAL CONTRACTOR
DOUGLAS E. BARNHART, INC. POST OFFICE BOX 270399 SAN DIEGO CA 92198-2399	WILLIAM SHARP CHIEF ESTIMATOR (619) 487-1101	CONSTRUCTION
DUTRA CONSTRUCTION CO, INC. 1000 POINT SAN PEDRO RD SAN RAFAEL CA 94901	MARVIN MEIR CONTRACTS MANAGER (415) 258-6876	GENERAL ENGINEERING CONTRACTOR DREDGING
DUTRA CONSTRUCTION COMPANY, INC. POST OFFICE BOX 338 RIO VISTA CA 94571	ROBERT E. CLARK CLARK ADMINISTRATOR (914) 523-5925	DERRICK BARGE SERVICES CLAMSHELL DREDGING
DYNCORP FORT IRWIN DIVISION PO BOX 10043 FORT IRWIN CA 92310-0043	JOY KINUM MGR., PURCHASING BRANCH (619) 386-4595	BASE MAINTENANCE SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DYNCORP NORCO DIVISION 2727 N. HAMNER AVE., P O BOX 398 NORCO CA 91760-0398	EDWARD NORIEGA, SBLO (909) 735-3300	SOFTWARE & DATA ANALYSIS ENGINEERING SUPPORT
EARTH TECHNOLOGY CORP WESTERN 100 W BROADWAY STE 5000 LONG BEACH CA 90802	ELLEN MACK SBLO (310) 495-4449	ENVIRONMENTAL ENGINEERING SERVICES
EATON CORPORATION VALVE AND ACTUATOR DIVISION 2338 ALASKA AVE. EL SEGUNDO CA 90245	DAVID BARBER SMALL BUSINESS LIAISON OFFICER (213) 643-9938	DROP TANK VALVES AERIAL REFUELING NOZZLES PILOT VALVES
EG&G KT AEROFAB 203 NORTH JOHNSON AVENUE EL CAJON CA 92020	ROSS GASTRICH SMALL BUSINESS LIAISON OFFICER (619) 440-2504	JET ENGINE COMPONENTS
EG&G POWER SYSTEMS INC. ALMOND OPERATIONS 1330 E CYPRESS ST COVINA CA 91724	PAT CALHOUN SENIOR CONTRACTS MANAGER (818) 967-9521	LOW VOLTAGE MILITARIZED POWER SUPPLIES
EG&G RETICON 345 POTRERO AVENUE SUNNYVALE CA 94086	JOSEPH DEPALMA SENIOR BUYER (408) 738-4266	IMAGE SENSORS SEMICONDUCTORS I/S CAMERAS
ELDYNE, INC. 9775 CLAIRMONT MESA BLVD. SAN DIEGO CA 92124	JAMES M. ISBELL SMALL BUSINESS LIAISON OFFICER (619) 565-4250	ENGINEERING SERVICES HARDWARE DESIGN & DEVELOPMENT
ENVIRONMENTAL SYSTEMS RES INST ESRI 380 NEW YORK ST REDLANDS CA 92373	JOHN D. PERRY CONTRACT ADMINISTRATOR (909) 793-2853	GIS SOFTWARE, SERVICES AND HARDWARE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ENVIROPUR WEST CORPORATION 2651 WALNUT AVE SIGNAL HILL CA 90806	MARIO QUEZADA CORP. SAFETY/HUMAN RESOURCE MGR. (310) 595-7431	REMOVAL, TRANSPORTATION AND DISPOSAL SERVICES FOR MISC. HAZARDOUS WASTE
EQUIPAMENTOS VILLARES/GPEA JV 255 VAN WINKLE DR SAN ANSELMO CA 94960-1037	JOAO BATISTA DALTRINI CONTRACT ADMINISTRATION (551) 925-2716	REWIND AND REPAIR SERVICES
ERM-WEST, INC. 1777 BOTELHO DR STE 260 WALNUT CREEK CA 94596	PETER HENDERLITE ACCOUNTING MANAGER (510) 946-0455	ENVIRONMENTAL CONSULTING
ESL, INC. A SUB. OF TRW 495 JAVA DRIVE SUNNYVALE CA 94088-3510	ERIC J. TREISS SMALL BUSINESS LIAISON OFFICER (408) 743-6040	DEFENSE ELECTRONICS DIRECTION FINDING SYSTEMS RECONNAISSANCE SYSTEMS
ETEC SYSTEMS, INC. 26460 CORPORATE AVE HAYWARD CA 94545	HARRY SANGHA (ACTING) MATERIEL MANAGER (510) 887-3615	SEMICONDUCTOR EQUIPMENT MANUFACTURER
FLUOR CORPORATION 3333 MICHELSON DR IRVINE CA 92715	BARBARA ZILLI MGR., FED SM/SDB BUS PROGRAM (714) 875-2737	ENGINEERING
FOSTER DAIRY FARMS 1707 MCHENRY AVE MODESTO CA 95350	DENNIS W. LUND CONTROLLER (209) 576-3453	MANUFACTURE AND WHOLESALE DELIVERY OF MILK AND MILK PRODUCTS
FOUNDATION HEALTH FEDERAL SERVICES 3400 DATA DRIVE, RANCHO CORDOVA CA 95670	KATHY GUBBELS SR. CONTRACT ADMINISTRATOR (916) 853-8692	CHAMPUS HEALTH CARE SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FREDERIC R. HARRIS, INC. 222 W 6TH ST 950 SAN PEDRO CA 90731	WILLIAM FLYNN PROJECT ENGINEER (310) 833-1002	CONSULTING ENGINEERS
G & H TECHNOLOGY INC. 750 WEST VENTURA BLVD. CAMARILLO CA 93010	C. HEUEL SMALL BUSINESS LIAISON OFFICER (805) 389-5733	ELECTROMECHANICAL CONNECTORS
GAGE-BABCOCK & ASSOCIATES INC. 1990 N CAL BLVD. 200 WALNUT CREEK CA 94596	T J FORSYTHE SENIOR ENGINEER (510) 930-8000	FIRE PROTECTION ENGINEERING SERVICES
GDE SYSTEMS, INC. P. O. BOX 509009 MZ1030M SAN DIEGO CA 92150	J.W. ROBLES SMALL BUSINESS LIAISON OFFICER (619) 675-1749	AUTOMATIC TEST EQUIPMENT RANGE INSTRUMENTATION AND MEASUREMENT SYSTEMS
GEC MARCONI MATERIALS 9630 RIDGEHAVEN COURT, SUITE B SAN DIEGO CA 92123	CHRIS BLANCH PURCHASING SUPERVISOR, SBLO (619) 571-7715	MICROWAVE ABSORBERS
GENCORP AZUSA OPERATIONS 1100 W HOLLYVALE STREET AZUSA CA 91702-0296	SUSANNE ADAMS SMALL BUSINESS ADMINISTRATOR (818) 812-1224	SENSOR SURVEILLANCE SAT SYSTEMS TARGET ACTIVATED MUNITIONS SYS REAL TIME DATA SYSTEMS DEFENSE
GENERAL ATOMICS INC. POST OFFICE BOX 85608 SAN DIEGO CA 92186-9784	L E BOYSEN SMALL BUSINESS LIAISON OFFICER (619) 455-3422	ENERGY RELATED & VARIOUS DOD RESEARCH & DEVELOPMENT
GENERAL ELECTRIC CO VALLECITOS NUC CTR POST OFFICE BOX 460 PLEASANTON CA 94566	ANNAMARIE SCALZO SMALL BUSINESS LIAISON OFFICER (408) 925-3719	RESEARCH NUCLEAR FUEL IRRADIATION SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL ELECTRIC COMPANY GOVERNMENT ENGRG & MGT SVCS 2120 DIAMOND BLVD. 100 CONCORD CA 94520	THOMAS E. RINGWWOOD CONTRACTS MANAGER (804) 827-4539	ENGINEERING SERVICES
GENERAL RESEARCH CORP., INC. DECISION TECHNOLOGIES DIVISION 5383 HOLLISTER AVE. SANTA BARBARA CA 93160	GLORIA J. SPROUL PURCHASING SUPERVISOR, SBLO (805) 964-7724	SYSTEMS ANALYSIS
GOVERNMENT ELECTRONICS DIVISION HR TEXTRON INC. 25200 W RYE CANYON ROAD VALENCIA CA 91355	SCOTT J. MAILANDER SMALL BUSINESS LIAISON OFFICER (805) 253-5724	HYDRAULIC CONTROLS SYSTEMS & SUBSYSTEMS
GRANITE CONSTRUCTION COMPANY 585 W BEACH ST WATSONVILLE CA 95076	MATT A KELSEY DIVISION CONTRACTS MANAGER (408) 722-2716	HEAVY CONSTRUCTION
GREENFIELD SERVICES CORP 5964 LA PLACE CT STE 150 CARLSBAD CA 92008	THOMAS B. JOHNSON SMALL BUSINESS LIAISON OFFICER (619) 431-5500	HAZARDOUS WASTE TRANSPORTATION & DISPOSAL SVCS
GTE GOVERNMENT SYSTEMS CORP. 112 LAKEVIEW CANYON ROAD THOUSAND OAKS CA 91362	ELIZABETH A. PRICE SBLO (805) 497-5713	IMAGERY AND INTELLIGENCE PROCESSING AND WEATHER SYSTEMS
GTE GOVERNMENT SYSTEMS CORP. DATA SYSTEMS SERVICES ORG. 1940 E. MARIPOSA AVENUE EL SEGUNDO, CA 90245-3457	GLENN KAYE PROCUREMENT SUPERVISOR/SBLO (310) 725-5318	MAINTENANCE OF DATA PROCESSING EQUIPMENT
GTE GOVERNMENT SYSTEMS CORP ELECTRONIC DEFENSE 100 FERGUSON DRIVE MOUNTAIN VIEW CA 94039	DENNIS M. BENNETT PROCUREMENT MANAGER (415) 966-3917	ELECTRONIC SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HARDING ASSOCIATES INC. 7655 REDWOOD BLVD. NOVATO CA 94949	RICHARD L. COFFEY MGR. CONTRACTS AND PROCUREMENT (415) 882-0821	ENGINEERING & ENVIRONMENTAL SERVICES
HARPER NIELSEN CONSTRUCTION, INC. 5186 CARROLL CANYON ROAD SAN DIEGO CA 92121	RONALD D. HARPER MANAGING PARTNER (619) 455-9600	BUILDING CONSTRUCTION
HEWLETT-PACKARD COMPANY 3000 HANOVER ST PALO ALTO CA 94304	JIM JONES SBLO (415) 857-3603	ELECTRONIC COMPUTER PRODUCTS AND SYSTEMS ELECTRONIC TEST MEASUREMENT INSTRUMENTS
HOLMES & NARVER CONSTRUCTION SERVICES P.O. BOX 13279 SAN DIEGO CA 92170	C.E. MEYER BUSINESS MANAGER (619) 238-0683	CONSTRUCTION
HORIZONS TECHNOLOGY INC. 3990 RUFFIN RD SAN DIEGO CA 92123	DARCY M. COHEN SB LIAISON OFFICER (619) 292-8331	TECHNICAL SERVICES, SOFTWARE DEVELOPMENT SYSTEMS INTEGRATION
HOWDEN AIRDYNAMICS, INC. 2616 RESEARCH DR CORONA CA 91720	SHARON E. SHAPLAND PURCHASING OFFICE MANAGER (909) 734-0070	COOLING FANS MARINE FANS AIR COMPRESSORS
HSQ TECHNOLOGY, A CORPORATION 1435 HUNTINGTON AVE S. SAN FRANCISCO CA 94080	PETER WAENINK PROJECT MANAGER (415) 952-4310	CONTROL SYSTEMS
HUGHES AIRCRAFT COMPANY P.O. BOX 80028, B/C01, M/S A140 LOS ANGELES CA 90080-0028	BENITA FORTNER CORPORATE SBLO (310) 568-6059	AIRBORNE SYSTEMS SPACE & MISSILE SYSTEMS GROUND SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HYDRAULIC UNITS, INC. DBA DOWTY AEROSPACE LOS ANGELES 1700 BUSINESS CENTER DRIVE DUARTE CA 91010	TIM D. HOSTETLER SR. PURCHASING AGENT (818) 359-9211	HYDRAULIC ACTUATORS HYDRAULIC VALVES FLIGHT CONTROL SYSTEMS
I T CORPORATION 23456 HAWTHORNE BLVD. TORRANCE CA 90505	FRANK C. RICE VICE PRESIDENT (213) 378-9933	HAZARDOUS WASTE REMEDIATION
IMI TITANIUM INC. TITECH POMONA 4000 W. VALLEY BLVD. POMONA CA 91769	REBECCA M. LAWDIS PURCHASING MANAGER (909) 595-7455	TITANIUM CASTING
INFOTEC DEVELOPMENT, INC. 3611 S. HARBOR BLVD. SUITE 260 SANTA ANA CA 92704	AARON M. CASADY MATERIALS MANAGER (714) 433-7511	ENGINEERING SERVICES
INTERSTATE BRANDS CORPORATION 6841 SAN FERNANDO ROAD GLENDALE CA 91221-5077	TOM WILSON GENERAL MANAGER (818) 846-3671	BREAD AND BREAD PRODUCTS
INTERSTATE ELECTRONICS CORP. A FIGGIE INTERNATIONAL CO. 707B E. VERMONT ANAHEIM CA 92803	CARL WEITZEL SUBCONTRACT MANAGER (714) 758-3080	DATA ACQUISITION SYSTEMS SIGNAL PROCESSING SYSTEMS COMPUTER PERIPHERAL
INTEVAC INC. ELECTRO OPTICAL SENSORS DIV. 601 CALIFORNIA AVE PALO ALTO CA 94304	KEVIN SOULSBY SMALL BUSINESS LIAISON OFFICER (415) 813-5404	ELECTRO OPTICAL SENSORS
IRVIN INDUSTRIES INC. 3333 W WARNER AVE SANTA ANA CA 92704	PAUL E. COLLIVER MARKETING MANAGER/SBLO (714) 662-1400	PARACHUTES CARGO NETS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ITT AEROSPACE CONTROLS 28150 INDUSTRY DRIVE VALENCIA CA 91355	DENNIS R. HUTTON MATERIALS MANAGER (805) 295-4157	CONTROL VALVES
ITT CORP GILFILLAN DIV. 7821 ORION AVE VAN NUYS CA 91409	SHARON CONROY SMALL BUSINESS LIAISON OFFICER (818) 908-2878	RADAR MANUFACTURE
ITT FEDERAL ELECTRIC CORP P.O. BOX 5728 VANDENBERG AFB CA 93437	DALE A BALOK PROCUREMENT (805) 734-1342	OPERATION AND MAINTENANCE SERVICE
J. A. JONES MANAGEMENT SERVICES, INC. BLDG. 794 ROOM 110 OARB OAKLAND CA 94626	WILLIAM THOMAS SMALL BUSINESS LIAISON OFFICER (510) 466-4615	FSC MANAGEMENT & CONSTRUCTION
J.R. FILANC CONSTRUCTION CO 4616 NORTH AVE OCEANSIDE CA 92056	T. M. JOHNSON SENIOR PROJECT MANAGER (619) 941-7130	MAINTENANCE DREDGING
JACOBS ENGINEERING GROUP INC. 251 SOUTH LAKE AVENUE PASADENA CA 91101	SANFORD W. HEDRICK DIRECTOR CONTRACTS MGT. GROUP (818) 578-6860 NICHOLAS A. SANDERS CORPORATE CONTRACTS MANAGER (818) 578-6924	ENVIRONMENTAL SERVICES ENGINEERING SERVICES FACILITIES SYSTEMS ENVIRONMENTAL SERVICES
JOHNSON CONTROLS WORLD SERVICES P.O. BOX 28515 SACRAMENTO CA 95828	EMIL ANTOINE ADMINISTRATION SERVICES MGR. (916) 388-3265	BASE SUPPORT ACTIVITIES
JONES, J A MANAGEMENT SERVICES BLDG. 794 ROOM 1110 OARB OAKLAND CA 94626	WILLIAM THOMAS PROJECT MANAGER (510) 466-4615	FSC MANAGEMENT & CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KAISER AEROSPACE & ELECTRONICS, INC. 880 DOOLITTLE DRIVE SAN LEANDRO CA 94578	ROBERT M. GARDNER SMALL BUSINESS LIAISON OFFICER (510) 562-2456	ROCKET ENGINE NOZZLE ASSEMBLES
KAISER AEROSPACE & ELECTRONICS, INC. 17000 SOUTH REDHILL AVE. IRVINE CA 92714	LAUREN CAMPBELL SUPPLIER PARTNERSHIPS ADMIN. (714) 250-1015	MISSILE COMPONENTS
KAISER AEROSPACE & ELECTRONICS, INC. 2701 ORCHARD PARKWAY SAN JOSE CA 95134	CAROL L FRANCHI SMALL BUSINESS LIAISON OFFICER (408) 946-3000	ELECTRONICS NAVIATION AVIONICS
KAISER CERAMIC COMPOSITES 880 DOOLITTLE DRIVE SAN LEANDRO CA 94577	R. GARDNER SR. BUYER/SBLO (510) 562-2456	HIGH TEMPERATURE COMPOSITE PARTS
KAISER ELECTRO-OPTICS, INC. 2752 LOKER AVE., WEST CARLSBAD CA 92008	DAVID W. LYNCH SMALL BUSINESS LIAISON OFFICER (619) 438-9255	AVIONICS OPTICAL SYSTEMS
KAISER MARQUART 16555 SATICOY ST VAN NUYS CA 91406	MARY E. HODGSON MAJOR SUBCONTRACTS (818) 989-6637	AEROSPACE
KAJIMA ENGINEERING AND CONSTRUCTION 200 S LOS ROBLES AVE PASADENA CA 91101	PAMELA TITTES MANAGER (818) 440-0033	ENGINEERING AND CONSTRUCTION
KELLER CONSTRUCTION CO LTD 9950 BALDWIN PL EL MONTE CA 91731	PAUL KELLER SMALL BUSINESS LIAISON OFFICER (818) 443-6633	GENERAL CONSTRUCTION
KENNEDY/JENKS CONSULTANTS PACIFIC ENVIRONMENTAL LAB 303 2ND ST FL N SAN FRANCISCO CA 94107	JAMES MEITL SENIRO ENGINEER (415) 243-2525	ENGINEERING DESIGN

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KESTREL INSTITUTE 3260 HILLVIEW AVE. PALO ALTO CA 94304	CAROL LEI CONTRACT ADMINISTRATOR (415) 493-6871	RESEARCH IN A.I.
KETEMA INC. 790 GREENFIELD DRIVE EL CAJON CA 92021	DEBRA M. HUNEMULLER SMALL BUSINESS ADMINISTRATOR (619) 588-3307	AEROSPACE ELECTRONICS NUCLEAR
KORODY-COLYER DIV. SKF USA 700 W. ARTESIA BLVD. COMPTON CA 90220	JOHN BROOKS PURCHASING MANAGER (310) 639-9511	DIESEL ENGINE REPLACEMENT PARTS
KROMMENHOEK MCKEOWN ASSOC. KM & A 1515 MORENA BLVD. SAN DIEGO CA 92110	LAURA SAMANIEGO PROJECT BOOKKEEPER (619) 275-7405	ARCHITECTURAL ENGINEERING
KVAAS CONSTRUCTION COMPANY, INC. P.O. BOX 121533 SAN DIEGO CA 92112-5533	KRISTIN LITHOPOULOS VP, FINANCE (619) 233-5885	GENERAL CONTRACTORS
LADD, ROY E INC. LADD CONSTRUCTION CO 1304 EAST ST REDDING CA 96001	CLYDE L. JOSEPH PROJECT MANAGER (619) 966-1106	PUBLIC WORKS CONSTRUCTION
LANTHIER, R J CO INC. 13053 POWAY RD POWAY CA 92064	SURESH RAYANA CHIEF ESTIMATOR (619) 748-8552	GENERAL CONTRACTOR
LEAR ASTRONICS CORP. 3400 AIRPORT AVENUE, P. O. BOX 442 SANTA MONICA CA 90406	ROGER SHAFFER SMALL BUSINESS LIAISON OFFICER (310) 915-6753	FLIGHT CONTROL COMPUTERS NORTH SEEKING GYROSCOPE MUZZLE VELOCITY RADAR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LITTON SYSTEMS INC. AERO PRODUCTS DIV. 21050 BURBANK BLVD. WOODLAND HILLS CA 91367	W. L. BOWEN SMALL BUSINESS LIAISON OFFICER (818) 226-2550	INERTIAL GUIDANCE SYSTEMS NAVIGATIONAL SYSTEMS
LITTON SYSTEMS INC. DATA SYSTEMS DIVISION 5500 CANOGA AVE WOODLAND HILLS CA 91367	ARCHIE LIGGINS DIRECTOR, MATERIAL SVC. CTR. (818) 712-7311	COMMAND & CONTROL TACTICAL AIR OPNS SYSTEM ADVANCED DISPLAY SYS & EQUIPMENT INERTIAL GUIDANCE SYSTEMS
LITTON SYSTEMS INC. ELECTRON DEVICES DIV. 960 INDUSTRIAL ROAD SAN CARLOS CA 94070-4194	RICHARD L. GREENO PURCHASING MANAGER (415) 591-8411	TRAVELING WAVE TUBES HIGH & LOW POWER KLYSTRONS POWER SUPPLIES & SUBSYSTEMS
LITTON SYSTEMS INC. SOLID STATE DIV. 3251 OLCOTT STREET SANTA CLARA CA 95954-3095	PATTI GOLDSMITH SMALL BUSINESS LIAISON OFFICER (408) 562-2843	SOLID STATE OSCILLATORS SOLID STATE TRANSCEIVERS, MMIC DIODE
LOCKHEED AIRCRAFT SERVICE CO. P O BOX 33 ONTARIO CA 91761-0033	FAYE GRAYBEAL SBLO (909) 395-2486	AIRCRAFT MAINTENANCE AND MODIFICATION FLIGHT RECORDERS
LOCKHEED MISSILES & SPACE CO., INC. P O BOX 3504 SUNNYVALE CA 94088-3504	W. L. TUDOR COMPANY MATERIEL DIRECTOR (408) 742-3232	GUIDED MISSILES SPACE VEHICLES, COMMAND CONTROL & COMMUNICATION SYSTEM
LOCKHEED SYSTEMS COMPANY INC. 3929 CALLE FORTUNADA SAN DIEGO CA 92123	A. S. HAMMOND CONTRACT ADMINISTRATOR (619) 569-3515	DEEP SUBMERGENCE TECH ENGINEERING SUPPORT SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LOCKHEED TECHNICAL OPERATIONS, INC. P. O. BOX 61687 SUNNYVALE CA 94088-1687	M. S. LA FORGE OPERATIONS SERVICES (408) 756-8507	TECHNICAL SERVICES
LOGICON INC. STRATEGIC & INFO SYS DIV. 222 WEST 6TH STREET, P. O. BOX 471 SAN PEDRO CA 90733-0471	CALLISTA M. DEAN PURCHASING MANAGER (310) 831-0611	TECHNICAL SERVICES
LOGICON R & D ASSOCIATES P. O. BOX 92500 LOS ANGELES CA 90009	ROBERT J KAPLAN, MANAGER PROPERTY ADMINISTRATION (213) 645-1122	RESEARCH
LOGICON TECHNICAL SERVICES, INC. 6053 WEST CENTURY BLVD. LOS ANGELES CA 90009	DONNA MARIE GALLI SBLO (310) 645-0032	OPERATIONS & MAINTENANCE OF GOVERNMENT OWNED FACILITIES OPERATIONS & TRAINING SERVICES
LORAL AERONUTRONIC FORD ROAD P. O. BOX 7004 RANCHO SANTA MAR CA 92688	A W DAWSON, LIAISON OFFICER SOCIO-ECONOMIC SUBCONT. PROG. (714) 459-3368	WEAPON SYSTEMS/AIR DEFENSE SYS OPTICAL & ORDNANCE SYSTEMS ADVANCED RESEARCH AEROSPACE
LORAL AEROSPACE CORP. 1260 CROSSMAN AVE. SUNNYVALE CA 94089-1198	D. ODOM SMALL BUSINESS LIAISON OFFICER (408) 734-7536	COMMUNICATIONS SYSTEMS SYSTEM SUPPORT
LORAL AEROSPACE CORP. WESTERN DEVELOPMENT LABS/SPACE SYSTEMS P. O. BOX 49041 SAN JOSE CA 95161-9041	R. F. VARGAS SMALL BUSINESS LIAISON OFFICER (408) 473-6326	ANTENNAS COMMUNICATION SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LORAL CONIC MFG. CO. 9020 BALBOA AVENUE SAN DIEGO CA 92123	TIM MCCARTY, MATERIALS MANAGER SMALL BUSINESS LIAISON OFFICER (619) 279-0411	RF RECEIVER MODULES LRU EARLY WARNING RADAR
LORAL ELECTRO-OPTICAL SYSTEMS INC. 300 NORTH HALSTEAD PASADENA CA 91109	EILEEN GERRISH BUYER I (909) 624-8021	ELECTRO OPTICAL ASSEMBLIES FOR MILITARY APPLICATIONS
LORAL LIBRASCOPE CORP. 811 SONORA AVENUE GLENDALE CA 91201	STEVE NORMAN SBLO (818) 502-7002	CHEMICAL & BIOLOGICAL DET SYS ASW FIRE CONTROL SYSTEMS ARTIFICIAL INTELLIGENCE
LORAL RANDTRAN SYSTEMS INC. 130 CONSTITUTION DRIVE MENLO PARK CA 94025	JIM COPELAND SUBCONTRACT SPECIALIST (415) 326-9500	MICROWAVE ANTENNA EQUIPMENT
LORAL SYSTEMS CO SPACE SYSTEMS DIV. 3825 FABIAN WAY PALO ALTO CA 94303-4697	DANIEL B. ELA SMALL BUSINESS LIAISON OFFICER (415) 852-6554	SATELLITES
LORAL/ROLM MIL-SPEC CORP 3151 ZANKER RD SAN JOSE CA 95134	BILL SEARFUS SR. BUYER, SBLO (408) 432-5627	MIL SPEC COMPUTER OEM PERIPHERALS RUGGED COMPUTERS
MACDONALD-STEPHENS ENGINEERS, INC. 15373 INNOVATION DRIVE, SUITE 380 SAN DIEGO CA 92128	JOHN B. CHRISTOPHER VICE PRESIDENT (619) 487-7877	ENGINEERING DESIGN SERVICES
MAGNAVOX ELECTRONIC SYSTEMS CO. WEST COAST DIV. 2829 MARICOPA STREET TORRANCE CA 90503	RICHARD N. IACONO MANAGER OF MATERIAL (213) 618-7010	ELECTRONIC COMMUNICATIONS NAVIGATION SYSTEMS
MALLCRAFT INC. 2225 WINDSOR AVE ALTADENA CA 91001	SHEENA PAPPAS OFFICE MANAGER (818) 398-3598	CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MARK DIVERSIFIED, INC. 110 COMMERCIAL CIRCLE SACRAMENTO CA 95815	KIRK SHEELEY QUALITY CONTROL REP (707) 437-0259	GENERAL BUILDING CONTRACTOR
MARTIN MARIETTA CORP. ADVANCED DEVELOPMENT & TECH. OPNS 15250 AVENUE OF SCIENCE RANCHO BERNARDO CA 92128	FRED GATTI, JR. MGR., CONTRACTS & SUBCONTRACTS (619) 673-3442	RESEARCH AND TECHNOLOGY DEV.
MATICH CORPORATION 1371 S LA CADENA DR COLTON CA 92324	DEBRA L. BAILEY ASST. CORP. SECRETARY (909) 825-9100	GENERAL ENGINEERING CONTRACTOR
MATSON NAVIGATION CO., INC. 333 MARKET STREET SAN FRANCISCO CA 94105	J. L. GRANT SUPERVISING BUYER (415) 957-4623	TRANSPORTATION
MAXWELL LABORATORIES INC. S-CUBED DIV. 8888 BALBOA AVE SAN DIEGO CA 92123	SUE AMIRIAN SMALL BUSINESS LIAISON OFFICER (619) 576-7561	RESEARCH & DEVELOPMENT
MC KESSON DRUG COMPANY 1 POST ST STE 300 SAN FRANCISCO CA 94104-5206	LINDA L. PEACH DIRECTOR CORPORATE PROCUREMENT (415) 983-8338	WHOLESALE PHARMACEUTICAL DISTRIBUTION
MC LAREN/HART ENVMTL ENGRG HART, FRED C ASSOCIATES INC. 11101 WHITE ROCK ROAD RANCHO CORDOVA CA 95670	BEVERLY R. OPILLA CONTRACT MANAGER (610) 521-8585	REGULATORY COMPLIANCE MANAGEMENT REMEDIAL ENGINEERING
MCDONNELL DOUGLAS CORP AEROSPACE-TRANS 1510 HUGHES WAY LONG BEACH CA 90801-1864	T. W. ROGAHN SMALL BUSINESS LIAISON OFFICER (310) 593-4189	COMMERCIAL AIRCRAFT MILITARY AIRCRAFT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MCDONNELL DOUGLAS TECH., INC. ALCOA DEFENSE 16761 VIA DEL CAMPO CT. SAN DIEGO CA 92127	LARRY A. LACY SMALL BUSINESS LIAISON OFFICER (619) 592-2272	DOD RELATED R & D PRODUCTS
MEDASONICS, INC. 47233 FREMONT BLVD. FREMONT CA 94538	ROBERT MACKEY VP MANUFACTURING (510) 623-0626	MEDICAL DIAGNOSTIC EQUIPMENT
METRIC CONSTRUCTION CO, INC. 61 LONG CT STE 101 THOUSAND OAKS CA 91360	BILL STUMP GENERAL MANAGER (805) 371-1222	GENERAL CONSTRUCTION
MOFFATT & NICHOL ENGINEERS 250 W WARDLOW RD LONG BEACH CA 90807	WALTER E. HURTIENNE VICE PRESIDENT (310) 426-9551	ENGINEERING CONSULTANT
MONTGOMERY WATSON 365 LENNON LANE WALNUT CREEK CA 94598	KATHRYN ELSNER-KERCH PROCUREMENT MANAGER (510) 975-3400	ENGINEERING SERVICES
MONTGOMERY WATSON INC. 1477 DREW AVENUE STE 105 DAVIS CA 95616	DAVID M. LEISHMAN CONTRACTS MANAGER (916) 757-4600	ENGINEERING SERVICES
MOOG INC. 20263 S WESTERN AVE TORRANCE CA 90501	K. W. KNOLL SUBCONTRACT ADMIN/SBLO (716) 652-2000	ELECTRO HYDRAULIC CONTROLS PHEUMATICS SYSTEMS PROPELLANT VALVES
N I INDUSTRIES INC. RIVERBANK ARMY PLANT P O BOX 856 RIVERBANK CA 95367	INDA SVOBODA SMALL BUSINESS LIAISON OFFICER (209) 529-8100	OPERATION AND MAINTENANCE OF GOCO FACILITY 81MM M374A1 MORTAR PRODUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
NATIONAL AIRMOTIVE CORPORATION 7200 LOCKHEED STREET OAKLAND CA 94621	TONY AMATO, MANAGER GOV'T. CONTRACTS ADMIN (510) 613-1023	ENGINE OVERHAUL
NATIONAL SEMICONDUCTOR CORP. 2900 SEMICONDUCTOR DRIVE SANTA CLARA CA 95051	DENNIS W. RALSTON MANAGER, CONTRACT ADMIN (408) 721-2812	INTEGRATED CIRCUITS FOUNDRY SERVICES
NATIONAL STL SHIPBUILDING CO NASSCO HARBOR DR AT 28TH ST SAN DIEGO CA 92113	D. WILSON PURCHASING MANAGER (619) 544-8801	SHIPBUILDING SHIP REPAIR
NI INDUSTRIES NORRIS DIVISION 5215 S BOYLE AVENUE LOS ANGELES CA 90058	JAUNITA T. RIOS SR. BUYER & SMALL BUS. ADMIN. (213) 588-9233	MILITARY ORDNANCE PARTS MILITARY ROCKET PARTS MILITARY TANK WHEELS
NORTH BAY CONSTRUCTION INC. 431 PAYRAN ST PETALUMA CA 94952	HARRY MILLS MINORITY COMPLIANCE COORD (707) 763-2891	PIPELINE
NORTHROP CORPORATION AIRCRAFT DIVISION ONE NORTHROP WAY HAWTHORNE CA 90250	BETTY B. KOLLER SMALL BUSINESS LIAISON OFFICER (213) 332-8313	AIRCRAFT R & D UNMANNED TARGET AIRCRAFT
NORTHROP CORPORATION B-2 DIVISION 8900 EAST WASHINGTON BLVD. PICA RIVERA CA 90660-3737	R. J. SICKLE MATERIAL (213) 332-8313	AIRCRAFT AIRCRAFT PARTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
NORTHROP CORPORATION ELECTRONIC SYSTEMS DIV./HAWTHORNE SITE 2301 W. 120TH STREET HAWTHORNE CA 90250-5032	L. L. HUNTER SMALL BUSINESS ADMINISTRATOR (213) 600-3547	SENSORS WEAPONS AVIONICS
NOVA GROUP, INC. 7411 NAPA VALLEJO HWY. NAPA CA 94558	CAROLE L. BIONDA EEO OFFICER (707) 257-3200	CONSTRUCTION SERVICES
NOVASENSOR 1055 MISSION CT FREMONT CA 94539	KURT PETERSEN EXECUTIVE VICE PRES. TECHNOLOGY (510) 490-9100	SILICON FUSION BONDING TECHNOLOGY
OEA AEROSPACE INC. X-CORD ET RD HWY. 12 FAIRFIELD CA 94533	MORRIS T. RICHARDSON SENIOR BUYER (707) 422-1880	AIRCRAFT AND AEROSPACE COMPONENTS
OGDEN ENVMTL & ENERGY SVC CO 5510 MOREHOUSE DR SAN DIEGO CA 92121	ROCHELLE LOWE ACTING SB LIAISON OFFICER PAUL A. MONDRAGON PURCHASING MANAGER WESTERN REGION (619) 458-0044	ENVIRONMENTAL CONSULTING HAZARDOUS MATERIALS
OLIN CORPORATION OLIN ORDNANCE, DOWNEY OPERATIONS 9236 E HALL ROAD DOWNEY CA 90241	JO STEVENS SMALL BUS. LIAISON OFFICER (310) 904-7880	AMMUNITIONS MUNITIONS HEAVY METALS
OPTICAL COATING LABORATORY INC. 2789 NORTHPOINT PARKWAY SANTA ROSA CA 95407	KENNETH D PIETRELLI VICE PRESIDENT OF CORPORATE SV (707) 525-7520	THIN FILM COATINGS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OPTOELECTRONICS/TEXTRON 1309 DYNAMIC ST PETALUMA CA 94954	LINDA A. OWEN MATERIALS ADMINISTRATION MGR. (707) 763-4181	MANUFACTURE INFRARED DETECTORS
ORBITAL SCIENCES CORP 2771 N GAREY AVENUE POMONA CA 91767	DAVE MCDERMOTT PURCHASING MANAGER (909) 593-3581	ANALYTICAL INSTRUMENTS
P W CONSTRUCTION, INC. CATALINA DEVELOPMENT 1126 W. FOOTHILL BLVD., STE. 250 UPLAND CA 91786	TIMOTHY M. CHRISTANSON VICE PRESIDENT (909) 608-1650	GENERAL CONTRACTOR
PACIFIC SCIENTIFIC CO. HTL/KIN-TECH DIV. 1800 HIGHLAND AVE. DUARTE CA 91010	DAVID O'CONNOR SMALL BUSINESS LIAISON OFFICER (818) 359-9317	FIRE DETECTION/SUPPRESSION RESTRAINTS PNEUMATIC DEVICES
PACIFIC SCIENTIFIC ELECTRO KINETICS DIVISION 402 E. GUTIERREZ ST. P.O. BOX 1500 SANTA BARBARA CA 93101	JAMES E. MALCH SMALL BUSINESS LIAISON OFFICER (805) 963-2055	ALTERNATORS & GENERATORS REGULATORS ELECTRONIC SYSTEMS
PACKARD-HUGHES AIRCRAFT COMPANY HUGHES AIRCRAFT COMPANY 17150 VON KARMAN IRVINE CA 92713	DOMINIC M. RAIA CORPORATE LIAISON OFFICER (714) 660-5957	CONNECTORS FLEXCIRCUITS/WIRING HARNESSES ASSEMBLIES
PARKER HANNIFIN CORPORATION CUSTOMER SUPPORT DIVISION 16666 VON KARMAN AVE IRVINE CA 92714	LISA L. SINSHEIMER SBLO (714) 851-3375	REPAIR & OVERHAUL OF MOTION CONTROL DEVICES/AEROSPACE
PARKER HANNIFIN CORP AIR AND SPACE DIV. 18321 JAMBOREE BOULEVARD IRVINE CA 92715	LISA SINSHEIMER SMALL BUSINESS LIAISON OFFICER (714) 851-3375	FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PARKER HANNIFIN CORP CONTROL SYSTEMS DIV. 14300 ALTON PARKWAY P O BOX 19669 IRVINE CA 92718-1814	R. MEDINA SMALL BUSINESS ADMIN. (714) 458-4254	HYDRAULIC FLIGHT CONTROL UNITS
PARKER HANNIFIN CORP FUEL PRODUCTS DIV. 18321 JAMBOREE BOULEVARD IRVINE CA 92715	WINONA SHULTZ SBLO (714) 851-3420	FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS
PARSONS ENGINEERING INC. E S ENVIRONMENTAL SERVICE 100 W WALNUT ST PASADENA CA 91103	RICHARD G. SHIELDS MANAGER OF CONTRACTS (818) 440-6104	CONSULTING ENGINEERING SVCS
PARSONS, BRINCKERHOFF, QUADE & DOUGLAS 303 SECOND STREET, SUITE 700N SAN FRANCISCO CA 94107	PETER G. BIBBES VICE PRESIDENT (415) 243-4608	ARCHITECTURAL - ENG SERVICES
PHYSICS INTERNATIONAL CO 2700 MERCED STREET SAN LEANDRO CA 94577-0599	WALT BRADSHAW SMALL BUSINESS LIAISON OFFICER (510) 577-7288	RESEARCH, DEVELOPMENT & PRODUCTION
PILKINGTON AEROSPACE INC. 12122 WESTERN AVE GARDEN GROVE CA 92641	GARY WARREN PURCHASING MANAGER (714) 893-7531	AIRPLANE CANOPIES WINDSHIELDS, CABIN WINDOWS COMPOSITE WEATHER SHIELDS
PINNER CONSTRUCTION CO INC. 1255 S LEWIS ST ANAHEIM CA 92805	CHARLES PINNER SECRETARY/TREASURER (714) 490-4000	CONSTRUCTION
PMB SYSTEMS ENGINEERING INC. 500 SANSOME ST SUITE 201 SAN FRANCISCO CA 94111	M. ASKARI CONTRACT ADMINISTRATOR (415) 288-6824	ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
POWER SYSTEMS, INC. 901 EAST BALL ROAD ANAHEIM CA 92805	MURRIE CHESSMORE SMALL BUSINESS LIAISON OFFICER (714) 956-9200	FAULT ISOLATION UNITS DEGAUSSING SYSTEMS FREQUENCY & POWER CONVERTERS
PRC ENVIRONMENTAL MANAGEMENT, INC. 120 MAIN STREET, SUITE 1800 SAN FRANCISCO CA 95105	LAURINDA MORTENSEN SMALL BUSINESS LIAISON OFFICER (415) 222-8302	ENVIRONMENTAL ENGINEERING
PTI TECHNOLOGIES INC. 950 RANCHO CONEJO BLVD. NEWBURY PARK CA 91320	APRIL ROMAIN SMALL BUSINESS ADMINISTRATOR (805) 375-2496	FILTRATION SYSTEMS ELECTRO-MECHANICAL VALVES INDICATORS-ELEMENTS
QUALCOMM INCORPORATED 6455 LUSK BLVD. SAN DIEGO CA 92121	ALLEN COZART SMALL BUSINESS LIAISON OFFICER (619) 658-2333	AIRBORNE GPS DATA LINK SYSTEM
R. J. LANTHIER COMPANY, INC. 13053 POWAY RD POWAY CA 92064	SURESH RAYANA CHIEF ESTIMATOR (619) 748-8552	CONSTRUCTION
RALPH M. PARSONS COMPANY 100 WEST WALNUT STREET PASADENA CA 91124	KATHY WATCHMAN PRINCIPLE SUBCONTRACT ADMIN (818) 440-2602	ARCHITECT/ENGINEERING CONSTRUCTION MANAGEMENT
RAND CORPORATION THE 1700 MAIN STREET SANTA MONICA CA 90406-2138	GREGG E. POIRY DIRECTOR OF MATERIEL (213) 393-0411	RESEARCH & DEVELOPMENT
RANTEC MICROWAVE & ELECTRONICS, INC. A SUBSIDIARY OF EMERSON ELECTRIC CO. 24003 VENTURA BLVD. CALABASAS CA 91302	MAC MC ALISTER MANAGER/MATERIAL CONTROL (818) 591-8189	MICROWAVE ANTENNAS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RASMUSSEN, C A INC. 2360 SHASTA WAY SIMI VALLEY CA 93065	GARRY A. GIBSON AREA MANAGER (714) 278-8383	CONSTRUCTION
RAYCHEM CORPORATION 300 CONSTITUTION DR MENLO PARK CA 94025	THERESE KOPLIN SBLO (441) 536-1310	ELECTRICAL & ELECTRONIC COMPONENT INSULATING DEVICES, WIRE & CABLE PRODUCTS ETC.
RAYTHEON COMPANY ELECTROMAGNETIC SYSTEMS DIV. 6380 HOLLISTER AVENUE GOLETA CA 93117	DEBORAH A. BECKER SMALL BUSINESS LIAISON OFFICER (805) 967-5511	ELECTRONIC SYSTEMS
RECON/OPTICAL, INC. PACIFIC OPTICAL DIV. 2660 COLUMBIA ST. TORRANCE CA 90503	LOIS NOBILE PURCHASING SUPERVISOR (213) 328-5840	PRE. OPTICAL COMPS & ASSYS OPTICAL WINDOWS PROJECT SYSTEMS
REGENTS OF THE UNIV OF CAL 131 UNIVERSITY HALL BERKELEY CA 94720	CLAUDE WILSON PLAN ADMINISTRATOR (510) 642-8600	EDUCATION, RESEARCH
REGENTS OF UNIVERSITY OF CALIF. UNIVERSITY OF CALIF., SAN DIEGO - 0026 Q-026 LA JOLLA CA 92093-0026	KATRINA ALBRANDT SMALL BUSINESS COORDINATOR (619) 534-3080	EDUCATIONAL SERVICES
REGENTS OF UNIVERSITY OF CALIF. UNIVERSITY OF CALIFORNIA 405 HILGARD AVENUE - BROXTON PLAZA LOS ANGELES CA 90024-1482	F. VINICIO MENDEZ SB DEVELOPMENT OFFICER (213) 206-2968	EDUCATION RESEARCH
RICHARD, R P INC. UNIVERSITY PIPE & SUPPLY CO 5949 HOLLISTER AVE GOLETA CA 93117	ALBERT GIACOMAZZI VICE PRESIDENT (805) 683-6836	GENERAL CONTRACTOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ROCKWELL INTERNATIONAL CORP SPACE SYSTEMS DIVISION 12214 LAKEWOOD BLVD. DOWNEY CA 90241	RANDY RODARTE SBLO (310) 922-4439	AIR FORCE REQUIREMENTS SPECIAL STUDIES NAVIGATIONAL SATELLITES SATELLITE & MISSILE SENSOR SYSTEM SHUTTLE PAYLOAD INTEGRATION
ROCKWELL INTERNATIONAL CORPORATION AUTONETICS ELECTRONICS SYS. DIV. 3370 MIRALOMA AVENUE ANAHEIM CA 92803	A. J. LONG SMALL BUSINESS ADMINISTRATOR (714) 762-2875	ELECTRONIC GUIDANCE SYSTEMS
ROCKWELL INTERNATIONAL CORP. NORTH AMERICAN AIRCRAFT DIV. 2600 WESTMINISTER BLVD., P.O. BOX 3644 SEAL BEACH CA 90740-7644	ILENE WOOD SMALL BUSINESS & ECONOMIC UTIL. (714) 762-0498	AIRCRAFT AEROSPACE STRUCTURES COMPOSITE BONDING
ROCKWELL INTL CORP ROCKETDYNE DIVISION 6633 CANOGA AVENUE CANOGA PARK CA 91303	E. P. KASABA SM BUSINESS ADMINISTRATOR (818) 586-3836	ROCKET ENGINES, PROPULSION PRODUCTS, LASER ENERGY PROD., POWER MANAGEMENT PRODUCTS.
ROCKWELL INTL CORP SCIENCE CENTER 1049 CAMINO DOS RIOS P O BOX 1085 THOUSAND OAKS CA 91360	L. KUSTUDIA MANAGER, MATERIAL (805) 373-4548	RESEARCH AND DEVELOPMENT IN PHYSICAL SCIENCES
ROHR INC. P O BOX 878 CHULA VISTA CA 92012-0878	E G REED SMALL BUSINESS LIAISON OFFICER (619) 691-2331	MANUFACTURER OF AEROSPACE ASSEMBLIES & COMPONENTS
ROOFING CONSTRUCTORS INC. WESTERN ROOFING SERVICE 2594 OAKDALE AVE SAN FRANCISCO CA 94124	GEORGE T. O'NEILL VICE PRESIDENT (415) 648-6472	ROOFING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RUST REMEDIAL SERVICES INC. 4227 TECHNOLOGY DR FREMONT CA 94538	RANDY WHEELER CONTROLLER (510) 770-0575	CONSTRUCTION (HTRW)
SAN DIEGO GAS & ELECTRIC CO 101 ASH ST SAN DIEGO CA 92110	ANITA C VALENCIA CORPORATE EBE MANAGER (619) 696-2611	PUBLIC UTILITY
SCIENCE APPLICATIONS INTL CORP SAIC 10260 CAMPUS POINT DR SAN DIEGO CA 92121	DEREK PATTERSON SMALL BUSINESS ADMINISTRATOR (619) 535-7368	APPLICATIONS OF SCIENCE AND TECHNOLOGY
SCIENCE APPLICATIONS INTL CORP SAIC 10260 CAMPUS POINT DR SAN DIEGO CA 92121	TONY VIGO SMALL BUSINESS LIAISON OFFICER (619) 535-7463	APPLICATIONS OF SCIENCE AND TECHNOLOGY
SCIENTIFIC-ATLANTA INC. 13112 EVENING CREEK DR S SAN DiEGO CA 92128	MARK STEPHENS, SR SUBCONTRACTS ADMINISTRATOR (619) 679-6182	SONAR EQUIPMENT SIGNAL ANALYSIS EQUIPMENT MACHINERY DIAGNOSTIC EQUIPMENT
SCIENTIFIC-ATLANTA INC. SIGNAL PROCESSING SYSTEMS 13112 EVENING CREEK DRIVE SOUTH SAN DIEGO CA 92128-4199	DOUGLAS A. CRAWFORD SMALL BUSINESS LIAISON OFFICER (619) 679-6161	ELECTRONIC INSTRUMENTATION
SCREWCORP FAIRCHILD AEROSPACE FASTENERS 135 N. UNRUH AVE. INDUSTRY CA 91744	JIM SCHRECK SENIOR BUYER (818) 937-5465	AEROSPACE FASTENERS
SHOLDERS & SANFORD, INC. 3569 FIFTH AVE SAN DIEGO CA 92103-5015	LONIE K. CYR DIRECTOR (619) 299-7272	SURVEY AND MAPPING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SIMONS LI & ASSOCIATES INC. CIVIL ENGRG CONSULTING FIRM 3636 BIRCH ST 290 NEWPORT BEACH CA 92660	RUH-MING LI, PHD PE PRESIDENT (714) 476-2150	ENGINEERING SERVICES
SOLTEK OF SAN DIEGO 2424 CONGRESS ST STE A SAN DIEGO CA 92110	JOHN MYER PARTNER (619) 296-6247	CONSTRUCTION
SOUTHWEST AEROSPACE CORP 2672 DOW AVE TUSTIN CA 92680	RUSTY NEANOVER DIRECTOR OF OPERATIONS (714) 832-1333	AERIAL TOW TARGETS
SOUTHWEST MARINE INC. P.O. BOX 13308 SAN DIEGO CA 92113	P.J. KUSS CORPORATE DIRECTOR OF MATERIAL (619) 238-1000	SHIP REPAIR
SPACE VECTOR CORP 9223 DEERING AVENUE CHATSWORTH CA 91311	PATRICK M. GOLDEN VICE PRES MANUFACTURING OPS (818) 886-6500	ROCKET HARDWARE GUIDANCE CONTROL SYSTEMS GYROSCOPIC PLATFORMS
SPARTA INC. 23041 AVENID, STE 400 LAGUNA HILLS CA 92653	WILLIAM A. HUBBARD SMALL DISADVANTAGED BUSINESS (714) 583-2324	RESEARCH & DEVELOPMENT SVC
SRI INTERNATIONAL 333 RAVENSWOOD AVENUE MENLO PARK CA 94025	KATHY BROWN SMALL BUSINESS ADMINISTRATOR (415) 859-2415	RESEARCH & DEVELOPMENT
SRS TECHNOLOGIES 1811 QUAIL ST NEWPORT BEACH CA 92660	MARK S. TISDAIL SR CONTRACT ADM/SBLO (714) 852-6900	STRATEGIC DEF, BALLISTIC MSL DEF & SPACE PLANNING COORD JOINT STAFF SDIO & UNIFIED CMD
ST MICROWAVE CORP. 955/975 BENECIA AVE. SUNNYVALE CA 94086	JAMES GEISICK MATERIALS MANAGER (408) 730-6300	MICROWAVE & YIG OSCILLATORS FILTERS, MIXERS & SWITCHES POLAR & FREQ. DISCRIMINATORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ST SYSTRON DONNER CORP. SYSTRON-DONNER 13100 TELFAIR AVE. SYLMAR CA 91342	CRAIG H. HUNTER DIRECTOR OF CONTRACTS (818) 992-8000	GAS FET POWER AMPLIFIERS TEST EQUIP & INSTRUMENTATION MICROWAVE SUB-SYS COMPONENTS
STAINLESS STEEL PRODUCTS, INC. 2980 NO. SAN FERNANDO BLVD. BURBANK CA 91504	TOM CLARK SMALL BUSINESS LIAISON OFFICER (818) 841-9190	ENGINE BLEED AIR DUCTS & FAB. METAL COMPONENTS
STANFORD UNIVERSITY BIRCH JORDAN QUAD STANFORD CA 94305	CHARLIE CHANNEL, JR. SUBCONTRACTING COORDINATOR (415) 723-9538	EDUCATION/RESEARCH
STIMPEL WIEBELHAUS ASSOCIATES 1170 INDUSTRIAL ST REDDING CA 96002	GREG BARNER PROJECT ENGINEER (602) 865-3069	HEAVY CONSTRUCTION
SUNRISE BALANCING GROUP, INC. 353 SACRAMENTO STREET STE 400 SAN FRANCISCO CA 94111	GERARD WORSTER DIVISION MANAGER (415) 981-2980	NATURAL GAS SUPPLY
SVERDRUP CORPORATION WALNUT CREEK 1340 TREAT BLVD. STE 100 WALNUT CREEK CA 94596	ARCHIE D ERWIN MGR., ADMIN & PROJECT CONTROLS (714) 549-5050	ARCHITECTURE/ENGINEERING
SYSTEMS ENGINEERING DIVISION COMPUTER SCIENCES CORP. 711 DAILY DR. SUITE 300 CAMARILLO CA 93010	KIM A. CHAMBERLAIN SMALL BUSINESS LIAISON OFFICER (805) 987-9641	ENGINEERING SERVICES
SYSTEMS ENGINEERING DIVISION COMPUTER SCIENCES CORP. P.O. BOX 42273 POINT MUGU CA 93042	DEBRA MACKEY STAFF ADMINISTRATOR (805) 488-9206	RANGE SUPPORT SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TALLEY CORPORATION TELEFLEX CONTROL SYSTEMS 1950 WILLIAM DRIVE OXNARD CA 93030	STEVE SANTA CONTRACTS SPECIALIST (805) 988-1902	MOTORS ACTUATORS VALVES
TECHNOLOGY SERVICE CORP 2950 31ST STREET SANTA MONICA CA 90405	N. N. STIVERS SMALL BUSINESS LIAISON OFFICER (310) 450-9755	R&D RADAR TECHNOLOGIES CONSULTING
TECOM INDUSTRIES, INC. 9324 TOPANGA CANYON RD. CHATSWORTH CA 91311	GINA GASTELUM SBLO (818) 341-4010	MICROWAVE ANTENNA ASSYS
TELEDYNE MICROELECTRONICS MARINA DEL REY FACILITY 12964 PANAMA STREET LOS ANGELES CA 90066	MADELINE MILLER SBLO (310) 574-2036	HYBRIDS
TELEDYNE ELECTRONIC TECHNOLOGIES 1274 TERRA BELLA AVE. MOUNTAIN VIEW CA 94043	DONALD L. ESTES SMALL BUSINESS LIAISON OFFICER (415) 962-6574	TRAVELING WAVE TUBES HIGH POWER AMPLIFIERS MICROWAVE SUBSYSTEMS
TELEDYNE MICROWAVE 1290 TERRA BELLA AVENUE MT VIEW CA 94043	PAULETTE ROBBINS SMALL BUSINESS ADMINISTRATOR (415) 968-2211	COAXIAL SWITCHES OSCILLATORS FILTERS
TELEDYNE RYAN AERONAUTICAL 2701 HARBOR DRIVE SAN DIEGO CA 92186-5311	M. S. AZIZ SMALL BUSINESS LIAISON OFFICER (619) 260-5336	AERIAL TARGET DRONES AIRCRAFT STRUCTURES FIELD SERVICE SUPPORT
TELEDYNE SYSTEMS CO., INC. 19601 NORDHOFF STREET NORTHRIDGE CA 91324	SHARON L. MARSHALL SMALL BUSINESS LIAISON OFFICER (818) 886-2211	COMPUTERS CAMERAS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELOS CORPORATION 3420 OCEAN PARK BLVD. SANTA MONICA CA 90405	THOMAS D. MORGAN VICE PRESIDENT, CONTRACTS (703) 471-6000	SOFTWEAR SERVICES
TETRA TECH INC. ENGINEERING SERVICES DIVISION 630 N. ROSEMEAD BOULEVARD PASADENA CA 91107-2190	EDWARD BERNSTEIN CORPORATE CONTRACT MANAGER (818) 449-6400	ENVIRONMENTAL IMPACT ASSESSMENT WATER MANAGEMENT & ENGINEERING SERVICES
THERMOTREX CORPORATION 9550 DISTRIBUTION AVE. SAN DIEGO CA 92121-2305	VICKIE JACKSON SMALL BUSINESS LIAISON OFFICER (619) 578-5885	LASERS ELECTRONICS OPTICS
TIBURON SYSTEMS, INC. 1290 PARKMOOR AVE SAN JOSE CA 95125	JEANNE HILL-JURIK PROCUREMENT MANAGER (408) 293-4400	COMPUTER SYSTEMS & SOFTWARE
TITAN CORP. SAN DIEGO 3033 SCIENCE PARK ROAD SAN DIEGO CA 92121	JUDITH JOHNSON DAIGLE SMALL BUSINESS LIAISON OFFICER (619) 457-4215	MD 1035/A UHF DUAL MODEM AN/NSC-64 TERMINAL TRI-MODEM KY883B/GSC ENCODER/DECODER
TITAN CORPORATION TITAN-BETA 6780 SIERRA CT R DUBLIN CA 94568	DEANNA L. GOWER ADMINISTRATOR (510) 828-0555	TEST EQUIPMENT FOR MICROWAVE LINEAR ACCELERATORS
TOWILL INC. 301 MISSION ST 300 SAN FRANCISCO CA 94105	KEN A. MEME MANAGER OF PHOTOGRAMMETRY (415) 243-4384	LAND SURVEYING, HYDROGRAPHIC AND PHOTOGRAMMETRIC ENGINEERING
TRA MCCORMICK SELPH ELECTRONICS MCCORMICK SELPH ELECTRONICS 8920 QUARTZ AVE. NORTHRIDGE CA 91324	BRUCE R. PARTRIDGE, SMALL & DISADVANTAGED BUS. ADMIN. (818) 718-6648	ELECTRONIC SEQUENCERS FOR FLIGHT EJECTION SEATS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TRI-VALLEY GROWERS 1255 BATTERY STREET POST OFFICE BOX 7114 SAN FRANCISCO CA 94120-7114	C.B. NAGLE VICE PRESIDENT, PURCHASING (209) 572-5556	CANNED FRUITS AND TOMATO PRODUCTS
TRW INC. TRW MILITARY ELEC AVIONICS DIV. 1 RANCHO CARMEL DR SAN DIEGO CA 92128	R. MIKE NANZER ACQUISITION MANAGEMENT SERVICE (619) 592-3317	AVIONICS SYSTEMS UNMANNED AERIAL VEHICLE
TRW INC. INFORMATION NETWORKS DIV. 1760 GLENN CURTISSVD. CARSON CA 90746	CHUCK GUERENA SMALL BUSINESS LIAISON OFFICER (310) 764-9460	LOCAL AREA NETWORKS
TRW INC. SPACE & DEFENSE SECTOR ONE SPACE PARK REDONDO BEACH CA 90278	H. E. CYPERT, JR. SMALL BUSINESS LIAISON OFFICER (213) 812-8000	RESEARCH AND DEVELOPMENT UNMANNED SPACECRAFT SATELLITE COMMUNICATION SYSTEM
TRW INCORPORATED AVIONICS & SURVEILLANCE GROUP 495 E JAVA DR SUNNYVALE CA 94089	ERIC J. TREISS SMALL BUSINESS LIAISON (408) 743-6040	RECONNAISSANCE SYSTEMS DEFENSE ELECTRONICS DIRECTION FINDING SYSTEMS
TUTOR-SALIBA CORPORATION 15901 OLDEN ST SYLMAR CA 91342	JACK FROST VICE PRESIDENT (818) 362-8391	GENERAL CONTRACTOR
UNITED DEFENSE FMC/BMY GSD FMC CORP PO BOX 58123 SANTA CLARA CA 95052	J . D. BIRD PURCHASING MANAGER (408) 289-3174	TRACTOR VEHICLES DESIGN & DEVELOPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNITED DEFENSE LP/BMY GSD OPERATIONS FMC CORP 1125 COLEMAN AVENUE SAN JOSE CA 95103	LINDA MEDLEY MATERIALS MANAGER (408) 289-3436	ARMORED TRACKED VEHICLES PERSONNEL CARRIERS SPARE PARTS OF ABOVE
UNITED TECHNOLOGIES CORP CHEMICAL SYSTEM DIVISION P. O. BOX 49028, 600 METCALF ROAD SAN JOSE CA 95161-9028	A. E. KURRLE SMALL BUSINESS LIAISON OFFICER (408) 776-5987	PROPELLANTS PROPULSION SYSTEMS SPACE BOOSTER SYSTEMS
UNIVERSITY OF CALIFORNIA, BERKELEY 3210 TOLMAN HALL BERKELEY CA 94720	CLAUDE WILSON PLAN ADMINISTRATOR (520) 642-8600	EDUCATION/RESEARCH
UNIVERSITY OF SOUTHERN CA SBDO, UPC, FNS-310 LOS ANGELES CA 90089-7795	AMANDA VALLEJO SMALL BUSINESS LIAISON OFFICER (213) 743-0680	EDUCATIONAL INSTITUTION RESEARCH
VAN CAMP SEAFOOD CO INC. 4510 EXECUTIVE DR STE 300 SAN DIEGO CA 92121	MARILYN M. STUBBS GENERAL PURCHASING MANAGER (619) 597-4262	CANNED SEAFOOD
VARIAN ASSOC. ONCOLOGY SYSTEMS 611 HANSEN WAY PALO ALTO CA 94304	LINDA HOOK MANAGER PLANNING & PROCUREMENT (415) 424-5048	CLINICAL LINEAR ACCELERATORS LINEAR ACCELERATORS
VARIAN ASSOCIATES INC. EDWARD L GINZTON RESEARCH CTR 3075 HANSEN WAY M/S K301 PALO ALTO CA 94304	ADELINE SHREWSBURY MANAGER ACCOUNTING & FINANCE (415) 424-6387	R&D FOR INSTRUMENTS THIN FILM SYSTEMS & HEALTH CARE SYSTEMS BUS SEGMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
VICKERS, INC. FLUID CONTROL & ACTUATION DIVISION 4690 COLORADO BLVD. LOS ANGELES CA 90039	STEVE RICCHIO ASST. PURCHASING MANAGER (818) 409-0283	HYDRAULIC VALVES PNEUMATIC VALVES ELECTRO-MECHANICAL SYSTEMS
VOLT ALPHANUMERIC PUBLICATION SYS 3430 E MIRALOMA AVE ANAHEIM CA 92806	BOB FITSGERALD NAVY PROJECT MANAGER (714) 630-8300	COMPUTERIZED CONTROLLED DIGITIZED ARTWORK PHOTO COMPOSITION, END OP SEQ
VSE/VITRO & ASSOCIATES JOINT VENTURE 760 PASEO CAMARILLO CAMARILLO CA 93010	T. F. DELANEY, III ADMINISTRATIVE OPERATIONS MGR. (805) 987-7811	ENGINEERING, LOGISTICS, M&O SVCS NAWCWPNS, SIMULATION & TARGET SYS PROGRAMS
WATKINS-JOHNSON COMPANY 3333 HILLVIEW AVENUE PALO ALTO CA 94034-1402	GEORGE A. THIBEAULT SUBCONTRACT ADMINISTRATOR (415) 493-4141	MICROWAVE SYSTEMS & DEVICES
WEBB JERVIS B COMPANY OF CAL 4550 SEVILLE AVE LOS ANGELES CA 90058	RICHARD A. LYNN SMALL BUSINESS LIAISON OFFICER (213) 588-8271	CUSTOM CONVEYORS
WESTECH GEAR CORP. 2600 E IMPERIAL HWY. LYNWOOD CA 90262	M. M. HUGHES SMALL BUSINESS LIAISON OFFICER (310) 605-2600	POWER TRANSMISSIONS
WESTERN DESIGN CORP. 16952 MILIKAN AVE. IRVINE CA 92714	C. D. ENGAR SMALL BUSINESS LIAISON OFFICER (714) 863-0560	AMMUNITION HANDLING SYSTEMS
WESTERN ROOFING SERVICE P O BOX 24022 SAN FRANCISCO CA 94124	GEORGE T O'NEILL VICE PRESIDENT (415) 648-6472	ROOFING
WESTINGHOUSE ELECTRIC CORP 401 E HENDY AVENUE SUNNYVALE CA 94088-3499	R.A. RODRIGUES, MANAGER PROCUREMENT ADMIN./MAT. EST. (408) 735-2234	MISSILE LAUNCHING & HANDLING SYSTEMS, NAVAL MARINE PROPULSION & POWER, GENERATING EQUIP

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WHITTAKER CORPORATION 12838 SATICOY ST. NORTH HOLLYWOOD CA 91605	SHARON J. RUBIN CONTRACT ADMINISTRATOR (818) 765-8160	AIRCRAFT VALVES AND CONTROLS
WHITTAKER CORP. 1785 VOYAGER AVENUE SIMI VALLEY CA 93063-8000	JOYCE MARTIN MANAGER OF SUBCONTRACTS (805) 584-8200	RADAR SYSTEMS ELECTRONIC COUNTERMEASURE SYSTEMS
WHITTAKER SYSTRON-DONNER/ 2731 SYSTRON DRIVE CONCORD CA 94518-1355	BERNA R CATALLO SMALL BUSINESS LIAISON OFFICER (414) 674-6713	FIRE DETECTION SYSTEMS FIRE EXTINGUISHING SYSTEMS
WIRELESS COMMUNICATIONS DIVISION ROCKWELL INTERNATIONAL CORP 2427 W HILLCREST DR NEWBURY PARK CA 91320	R. J. HOWORTH SB PROGRAMS ADMINISTRATOR (805) 375-1293	ELECTRONIC DEVICES
WYLE LABORATORIES, WEST OPNS. 128 MARYLAND STREET EL SEGUNDO CA 90245-9961	D. D. HUBBARD CONTRACTS MANAGER (310) 322-1763	ENGINEERING TESTING & SERVICES
XEROX CORP, PALO ALTO RES. CTR. 3333 COYOTE HILL RD PALO ALTO CA 94304	GARY SITTS MANAGER, MATERIAL SERVICES (415) 812-4980	RESEARCH IN ELECTRONICS AND SOFTWARE
XEROX SPECIAL INFORMATION SYSTEMS 250 NORTH HALSTEAD STREET PASADENA CA 91109	C. HOBBS MANAGER MATERIALS MANAGEMENT (818) 351-4516	SPECIAL HIGH TECHNOLOGY SYSTEM FOR SCIENCE & INDUSTRY
XONTECH INC. 6862 HAYVENHURST AVE VAN NUYS CA 91406	WAYNE S. CRABLE SUBCONTRACT MANAGER (818) 787-7380	THREAT ASSESSMENT, ANALYSIS, REPORT, TEST AND EVALUATION
ZETA, DIVISION OF SIERRA NETWORKS 2811 ORCHARD PARKWAY SAN JOSE CA 95134	LINDA J. MITCHELL SMALL BUSINESS LIAISON OFFICER (408) 434-3598	MICROWAVE SUB ASSEMBLIES D.F. DEVICES, COMMUNICATION SYSTEMS

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

COLORADO

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALIANT FOODSERVICE-DENVER 11955 E PEAKVIEW AVE ENGLEWOOD CO 80111	LEWIS E. O'NEIL BRAND DEVELOPMENT MANAGER (303) 643-4707	INSTITUTIONAL FOOD PRODUCTS DISPOSABLE, EQUIPMENT AND CHEMICALS
ALLIEDSIGNAL TECH. SERVICES CORP. 4060 EAST BIJOU STREET COLORADO SPRINGS CO 80909	MR. T. M. HAMILTON MGR., BUSINESS MANAGEMENT (719) 637-6723	DEPOT LEVEL MAINTENANCE SUSTAINING ENGINEERING CONFIGURATION MANAGEMENT
ANALEX CORPORATION 7901 SOUTHPARK PLAZA, SUITE 210 LITTLETON CO 80120-0000	DAVID L FISHMAN BUSINESS MANAGER (303) 730-0302	ENGINEERING SERVICES
BALL AEROSPACE CORPORATION PO BOX 1062 BOULDER CO 80306	TRESSA PEDERSON SMALL BUSINESS LIAISON OFFICER (303) 939-5955	SATELLITES SPACE INSTRUMENTS SPACE AGE LUBRICATED PRODUCTS
CENTRIC-JONES CO 5490 W 13TH AVE DENVER CO 80214	JEFF L. MCKEE ASSISTANT PROJECT MANAGER (303) 233-8440	CONSTRUCTION, GEN'L CONTRACTOR
CH2M FEDERAL GROUP, LTD. 6060 S. WILLOW DR. ENGLEWOOD CO 80111	LORI L. CALTAGIRONE SBLO (303) 771-0900	PROFESSIONAL ENGINEERING SERVICES
COLORADO SEMINARY UNIVERSITY OF DENVER 2199 S UNIVERSITY BLVD. DENVER CO 80210	DEBORAH G. BRADFORD PROJECT ADMINISTRATOR (303) 871-4040	PRIVATE NON-PROFIT EDUCATIONAL INSTITUTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COLORADO STATE UNIVERSITY 102 ADMINISTRATION BLDG. FORT COLLINS CO 80521	JOHN R. SCHNEIDER DIRECTOR OF PURCHASING (970) 491-6379	EDUCATIONAL AND RESEARCH
CRYSTAL FARMS, RDC CO P.O.BOX 429, 6339 WELD CITY RD 47 HUDSON CO 80642	MARY MALMSTROM SBLO (303) 825-0442	EGGS
CTA INCORPORATED 5670 GREENWOOD PLAZA BLVD. ENGLEWOOD CO 80111	C. T. ARMSTRONG-BEY SMALL BUSINESS LIAISON OFFICER (303) 889-1355	FLIGHT SIMULATORS TRAINER SATS
E M C ENGINEERS, INC. INTERNATIONAL SUNMASTER 2750 S WADSWORTH BLVD. DENVER CO 80227	DOUGLAS W. GRAY VICE PRESIDENT (303) 988-2951	ARCHITECT ENGINEERING SERVICES
EAGLE-PICHER INDUSTRIES 3820 S HANCOCK EXPRESSWAY COLORADO SPRINGS CO 80911-0000	GAYLENE LEONARD PURCHASING MANAGER (719) 392-4266	AIRCRAFT & AEROSPACE BATTERIES
FLIGHTSAFETY SERVICES CORP. 10184 WEST BELLEVIEW, SUITE 300 LITTLETON CO 80127-0000	JOSEPH H. DONOHOE MANAGER OF PURCHASING (303) 932-3680	FLIGHT SIMULATORS AIRCREW TRAINING
GEC ALSTHOM ELECTROMECHANICAL CORP 14901 E HAMPDEN AVE, SUITE 300 AURORA CO 80014	JAMES MACLEAN PROJECT MANAGER (514) 746-6559	TURBO GENERATORS, HYDRO GENERATORS, NUCLEAR REACTOR COMPONENTS, DESIGN, MFG.
GENERAL ELECTRIC COMPANY 4900 KINGSTON ST DENVER CO 80239	WILLIAM H WEST JR. GOVT. NATIONAL HYDRO LEADER (303) 329-2444	HYDRO GENERATORS & HYDRO TURBINE RUNNERS SALES & REHABILITATION SVCS
GERAGHTY & MILLER INC. 1099 18TH ST STE 2100 DENVER CO 80202	WILLIAM WINCKLER PROGRAM CONTROL SUPERVISOR (303) 391-8791	ENVIRONMENTAL CONSULTING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GOLDER ASSOCIATES INC. 200 UNION BLVD. LAKEWOOD CO 80228	RANDY MARCH PROGRAM MANAGER (303) 980-0540	ENGINEERING, EARTH SCIENCE AND ENVIRONMENTAL SERVICES
HARDING LAWSON ASSOCIATES INC. 707 17TH ST STE 2400 DENVER CO 80202	KAREN K. SULZER CONTRACTS ADMINISTRATOR II (303) 292-5365	ENVIRONMENTAL CONSULTING ENVIRONMENTAL ENGINEERING
HENSEL PHELPS P O BOX 0 GREELEY CO 80632	RANDY R NIECE KENT D. MILLS SBLO (970) 352-6565	GENERAL CONTRACTOR
HOSPITAL SHARE SERVICES 1395 SOUTH PLATTE RIVER DRIVE DENVER CO 80223	GEORGE R. SCHIEL PRESIDENT (303) 722-5566	BUILDING MAINTENANCE & CUSTODIAL SERVICES
ITT FEDERAL SERVICES CORP 1330 INVERNESS DRIVE COLORADO SPRINGS CO 80910	MARY ANN KORSTAN SBLO (719) 574-5850	OPERATION & MAINTENANCE SVCS ENGINEER INSTALL COMMUNICATION TECHNICAL SERVICES
KAMAN INSTRUMENTATION CORP 1500 GARDEN OF THE GODS RD COLORADO SPRINGS CO 80907	MS ALICE WHALEN MATERIALS MANAGER (719) 599-1701 W. RAY DURRANCE SMALL BUSINESS LIAISON OFFICER (719) 599-1455	RF CABLE ASSEMBLIES RESEARCH & DEVELOPMENT COMPUTER SERVICES
LOCKHEED MARTIN ASTRONAUTICS P.O. BOX 179 DENVER CO 80201	H.L. WATKINS SBLO (303) 971-5304	SPACE SYSTEMS SATELLITES LAUNCH SYSTEMS
LORAL COMMAND & CONTROL SYSTEMS 9970 FEDERAL DRIVE COLORADO SPRINGS CO 80921	TIM NEFF SBLO (719) 594-1032	SYSTEMS INTEGRATION COMMUNICATION SYSTEMS COMMAND & CONTROL SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LORAL FEDERAL SYSTEMS COMPANY 6304 SPINE RD BOULDER CO 80301	A.M. BROOKS JR. SMALL BUSINESS LIAISON OFFICER (303) 581-4237	SPACE SURVEILLANCE SYSTEMS INTEGRATED LOGISTICS SUPPORT
M.A. MORTENSON COMPANY MORTENSON M A COMPANY 910 ELKTON DRIVE COLORADO SPRINGS CO 80907	CYNTHIA A. COLBRUN ADMINISTRATIVE ASSISTANT (719) 531-6804	GENERAL CONTRACTOR
MERRICK & CO 2540 S PEORIA ST AURORA CO 80014	PAMELA S. PALONE ADMINISTRATIVE MANAGER (303) 751-0741	CONSULTING ENGINEERING & ARCH
METRUM INC. 4800 E DRY CREEK RD LITTLETON CO 80122	DAN WILKERSON MANUFACTURING MANAGER (303) 773-4812	INFORMATION STORAGE PRODUCTS
MONFORT FOOD DISTRIBUTING CO 1918 AA ST GREELEY CO 80631	MS. BARBARA HAIL SBLO (970) 353-2311	BEEF, PORK, LAMB
MORRISON KNDSEN CORP OHIO CORP MK-ENVIRONMENTAL SERVICES 7100 E BELLEVIEW AVE ENGLEWOOD CO 80111	WILLIAM J. PUTNAM CHIEF CONTRACTS MANAGER (314) 441-8086	ENVIRONMENTAL REMEDIATION SERVICES
MORTENSON, M A COMPANY FEDERAL CONTRACTING GROUP 910 ELKTON DR COLORADO SPRINGS CO 80907	FRED VAN VURST VICE PRESIDENT (719) 531-6804	GENERAL CONSTRUCTION CONTRACTING
NORTHERN GEOPHYSICAL AMERICA 7076 S ALTON WAY ENGLEWOOD CO 80112	WILLIAM F. FARR SBLO (303) 741-3700	PROVIDE SEISMIC EXPLORATION AND ACQUISITION OF SEISMIC DATA SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
QUANTALEX INC. 300 UNION BLVD. STE 600 DENVER CO 80228	STEPHEN R. SWANSON VICE PRESIDENT (303) 763-8881	ENVIRONMENTAL CONSULTING
RAINBOW BAKING COMPANY 7300 BRIGHTON RD COMMERCE CITY CO 80022	MR. DALE R. RIELSEN OFFICE MANAGER (303) 288-2675	BAKERY PRODUCTS
RAYTHEON ENGINEERS & CONSTRUCTORS INC. UNITED ENGINEERS & CONSTRUCTORS INC. P. O. BOX 5888 DENVER CO 80217	D. U. KINI PROJECT MATERIAL MANAGER (303) 843-3329	ENGINEERING CONSTRUCTION
SHAMROCK FOODS COMPANY UNITED FOOD SERVICE, INC. 5199 IVY ST COMMERCE CITY CO 80022	THOMAS HABERKORN SMALL BUSINESS LIAISON OFFICER (303) 289-3595	RESALE OF FOOD
STANFORD TELECOMMUNICATIONS DEFENSE SYSTEMS DIVISION 5009 CENTENNIAL BLVD. COLORADO SPRINGS CO 80919	ANDREW TENIS SBLO (719) 594-8898	OPERATIONS AND MAINTENANCE SATELLITE COMMUNICATIONS SYSTEM
STANLEY AVIATION CORPORATION GAMAH DIVISION 2501 DALLAS ST AURORA CO 80010	NANCY SPROUL SENIOR BUYER, ACTING (303) 340-5274	AEROSPACE COMPONENTS: MACHINED TUBE/STRUCTURAL ASSEMBLIES, TOOLING/GROUND SUPPORT EQUIPMENT
STEARNS-ROGER DIVISION UNITED ENGINEERS & CONSTRUCTORS INC. PO BOX 5888 DENVER CO 80217	D. U. KINI PROJECT MATERIALS MANAGER (303) 843-3329	ENGINEERING CONSTRUCTION
STONE & WEBSTER ENGINEER CORP 7677 E BERRY AVE ENGLEWOOD CO 80111	MR. ROBERT W. O'LEARY SMALL BUSINESS LIAISON OFFICER (303) 741-7494	ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNIVERSITY OF COLORADO OFFICE OF THE PRESIDENT 914 BROADWAY ST BOULDER CO 80302	KIM BARTON PURCHASING AGENT (303) 492-6266	EDUCATION
UNIVERSITY OF DENVER (CO SEMINARY) 2199 S UNIVERSITY BLVD. DENVER CO 80208	DEBORAH G. BRADFORD PROJECT ADMINISTRATOR (303) 871-4040	PRIVATE, NON-PROFIT ED. INST.
WATKINS-JOHNSON ENVIRONMENTAL, INC. 303 E. 17TH AVE., SUITE 550 DENVER CO 80203	LUANN K. LANGLEY SBLO (303) 831-8868	HYDROGEOLOGIC CONSULTING ENVIRONMENTAL ENG. CONSULTING
WHITTAKER CORP 3850 OLIVE ST DENVER CO 80207	JOHN J. BARNHOLT MATERIALS MANAGER (303) 388-4836	SILVER ZINC BATTERIES
WILSON ENGINEERS & ARCHITECTS 455 E PIKES PEAK AVE COLORADO SPRINGS CO 80903	HERBERT H. BASSETT SBLO (913) 827-0433	ARCHITECT-ENGINEER SERVICES
WOODWARD-CLYDE FEDERAL SERVICES 4582 S ULSTER STREET DENVER CO 80237	VAN W. SANDS SBLO (303) 740-2797	PROFESSIONAL ENGINEERING CONSULTING

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

CONNECTICUT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ACCESSORY CONTROLS & EQP CORP 805 BLOOMFIELD AVE WINDSOR CT 06095	RICHARD M HOTCHKISS SMALL BUSINESS LIAISON OFFICER (203) 688-4986	AEROSPACE GROUND SUPPORT EQUIPMENT
ALLEN GROUP INC. THE G & O MFG. CO 100 GANDO DR NEW HAVEN CT 06513	ALEXANDER A. BEVVINO PURCHASE MANAGER (203) 562-5121	CUSTOM DESIGNED AND MFG. RADIATORS, CHARGE AIR COOLERS AND HEAT TRANSFER SPEC
ALLIEDSIGNAL ENGINES 550 MAIN ST STRATFORD CT 06497	DAVID SPRINGER MANAGER (203) 385-3182	GAS TURBINE ENGINES GROUND SUPPORT EQUIPMENT
ANALYSIS & TECHNOLOGY INC. ROUTE 2, P.O. BOX 220 N STONINGTON CT 06359	STEVEN A. PICK SMALL BUSINESS LIAISON OFFICER (203) 599-3910	ENGINEERING AND ANALYTICAL SYS SOFTWARE ENGINEERING SYSTEM DEVELOPMENT & SUPPORT
BAYER CORPORATION/MILES PHARMACEUTICALS DIVISION 400 MORGAN LN WEST HAVEN CT 06516	RICHARD D. TONI SMALL BUSINESS LIAISON OFFICER (203) 937-2480	PHARMACEUTICALS
BIRD ENVIRONMENTAL TECHNOLOGIES, INC. 126 MONROE TURNPIKE TRUMBULL CT 06611	KURT A. MESDAHL DIVISION MANAGER (203) 261-1169	OPERATIONS AND MAINTENANCE SOURCES
BOEHRINGER INGELHEIM PHARMACEUTICAL 900 EAST RIDGEBURY RD. RIDGEFIELD CT 06877	RAY C. PELLIS SMALL BUSINESS LIAISON OFFICER (203) 798-4556	ETHICAL PHARMACEUTICALS OTC DRUGS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BRIDGEPORT MACHINES, INC. 500 LINDLEY ST BRIDGEPORT CT 06606	ANTHONY KIRBY SMALL BUSINESS LIAISON OFFICER (203) 337-8309	MILLING MACHINES
CAVAL TOOL DIVISION 275 RICHARD STREET NEWINGTON CT 06111-5042	WILLIAM R. PRIOR CONTRACT ADMIN (203) 667-2134	MAJOR ROTATING PARTS FOR THE AEROSPACE INDUSTRY
CHANDLER-EVANS, INC. CONTROL SYSTEMS DIVISION CHARTER OAK BLVD., P.O. BOX 330651 HARTFORD CT 06106	CHARLES J. ZAKRESKI PURCHASING MANAGER (203) 523-2222	FUEL PUMPS FUEL CONTROLS ENGINE ACCESSORIES
CIRCON CORPORATION 300 STILLWATER AVE STAMFORD CT 06902	MICHAEL WEBB SMALL BUSINESS LIAISON OFFICER (203) 328-8686	MEDICAL AND INDUSTRIAL EQUIP
CNF CONSTRUCTORS, INC. 355 RESEARCH PARKWAY MERIDEN CT 06450	CHRIS KOLLMER PROJECT MANAGER (203) 237-5580	ENGINEERING, PROCUREMENT & CONSTRUCTION OF ENERGY FACILITIES
DYNAMICS CORP OF AMERICA FERMONT DIV. 141 NORTH AVENUE BRIDGEPORT CT 06606	PETER MIKULAK SMALL BUSINESS LIAISON OFFICER (203) 366-5211	POWER GENERATING SYSTEMS GENERATOR POWER SYSTEMS
EATON CORPORATION PRESSURE SENSORS DIV. 15 DURANT AVENUE BETHEL CT 06801	NICHOLAS J. TARASOVIC SMALL BUSINESS LIAISON OFFICER (203) 796-6111	PRESSURE INSTRUMENTATION
ENGINEERING TECHNOLOGY CENTER ANALYSIS & TECHNOLOGY INC. 240 ORAL SCHOOL RD 105 MYSTIC CT 06355	DAVID R. HORNE SMALL BUSINESS LIAISON OFFICER (203) 572-9600	ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ENSIGN BICKFORD INDUSTRIES, INC. 10 MILL POND LANE SIMSBURY CT 06070	M. K. STOFFER SMALL BUSINESS LIAISON OFFICER (203) 843-2359	NON-ELECTRIC DETONATION CORD DETONATION INITIATORS
FLEET SUPPORT CENTER 258 BANK STREET NEW LONDON CT 06320	TAMMY SNEED SMALL BUSINESS LIAISON OFFICER (203) 447-5488	ENGINEERING SERVICES
GENERAL DYNAMICS CORP ELECTRIC BOAT DIV. 75 EASTERN POINT ROAD GROTON CT 06340	LEONARD E REED SMALL DISADVANTAGED BUS COORD. (203) 433-2715	SUBMARINES
GENERAL SYSTEMS SOLUTIONS INC. 1353 GOLDSTAR HWY. GROTON CT 06340	IHOR B. RUDHO SMALL BUSINESS LIAISON OFFICER (203) 448-3177	AMCM DEVICES COMPUTER SYSTEMS INTEGRATOR
HOWMET CORPORATION 145 PRICE ROAD WINSTED CT 06098	TERRY LAFOREST PURCHASING MANAGER/SBLO (616) 894-7761	GAS TURBINE COMP. MACHINING
HRP ASSOCIATES INC. 167 NEW BRITAIN AVE PLAINVILLE CT 06062	WALTER J. GANCARZ ASSOC. VP (203) 793-6899	ENVIRONMENTAL ENG SRVCS
HUGHES DANBURY OPTICAL SYSTEMS, INC. 100 WOOSTER HEIGHTS ROAD DANBURY CT 06810	DAVID R. FOURNIER SMALL BUSINESS LIAISON OFFICER (203) 797-5909	ELECTRO-OPTICAL SYSTEMS
INTERNATIONAL FUEL CELLS CORP UNITED TECHNOLOGIES CORP 195 GOVERNOR'S HIGHWAY, BOX 739 SOUTH WINDSOR CT 06074	THOMAS B. KELLY SMALL BUSINESS LIAISON OFFICER (203) 727-2458	FUEL CELLS
INTERSPIRO INC. 31 BUSINESS PARK DRIVE BRANFORD CT 06405	MICHAEL SWOFFORD SMALL BUSINESS LIAISON OFFICER (860) 481-3899	SELF-CONTAINED BREATHING APPARATUS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KAMAN AEROSPACE CORPORATION OLD WINDSOR ROAD, P. O. BOX 2 BLOOMFIELD CT 06002-0002	JOHN A. EAGAR SMALL BUSINESS LIAISON OFFICER (203) 243-7929	AIRCRAFT PARTS
KAMATICS CORPORATION 1335 BLUE HILLS AVENUE EXTENSION BLOOMFIELD CT 06002-0003	JOHN A. EAGAR SMALL BUSINESS LIAISON OFFICER (203) 243-7929	SELF LUBRICATED BEARINGS KAFLEX DRIVE SHAFTS
LANE CONSTRUCTION CORPORATION 965 E MAIN ST MERIDEN CT 06450-6004	J. P. LARK PROJECT MANAGER (318) 746-9950	CONSTRUCTION
LITTON SYSTEMS INC. CLS OPERATIONS 5 JEFFREY RD SOUTH WINDSOR CT 06074	RICHARD M. WAYNE CONTRACT ADMINISTRATOR (203) 289-3551	LASER R&D TECHNOLOGY
MCLAUGHLIN RESEARCH CORP 125 EUGENE ONEILL DR NEW LONDON CT 06320	VICENT PINTO COMTROLLER (203) 447-2298	ENGINEERING SUPPORT SERVICES
NEW ENGLAND AIRFOIL PDTS DIV. INCO UNITED STATES INC. 36 SPRING LANE FARMINGTON CT 06032	JAMES TAYLOR SMALL BUSINESS LIAISON OFFICER (203) 677-1376	TURBINE BLADES & VANES
PHH HOMEQUITY CORPORATION BETTER HOMES GARDENS FAMILY RELOCATE 249 DANBURY RD WILTON CT 06897	T. THOMAS DAVIS DIRECTOR, MINORITY BUS DEVELOP (203) 834-8669	RELOCATION SERVICES
PHILIPS MEDICAL SYSTEMS N.A.CO 710 BRIDGEPORT AVENUE SHELTON CT 06484	ROBERT A. RUDY PURCHASING SUPERVISOR (203) 926-7205	MEDICAL DIAGNOSTIC X-RAY SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PIERCE, JOHN B LABORATORY INC. 290 CONGRESS AVE NEW HAVEN CT 06519	JOEL A. WASSERMAN ASSISTANT TREASURER (203) 562-9901	SCIENTIFIC STUDIES
PIONEER AEROSPACE CORPORATION 45 S SATELLITE RD, P.O. BOX 207 SOUTH WINDSOR CT 06074	JAMES E. EDWARDS, JR. PURCHASING MANAGER (601) 736-4511	PARACHUTES
POLYCAST TECHNOLOGY 69 SOUTHFIELD AVE STAMFORD CT 06904	MARC BROCCOLI MATERIALS MGR. (203) 327-6010	ACRYCIC SHEET
PRAXAIR INC. LINDE DIVISION 39 OLD RIDGEBURY RD DANBURY CT 06810	S. KAY PHILLIPS SMALL BUSINESS LIAISON OFFICER (716) 879-4063	BULK GAS PRODUCTS PACKAGED GAS PRODUCTS SPECIALTY GAS PRODUCTS
SAFEWAY PRODUCTS INC./BF GOODRICH 440 MIDDLEFIELD ST MIDDLETOWN CT 06457	JOSEPH C. CANNA PURCHASING MANAGER (203) 346-6601	AIRCRAFT PROPELLER DEICERS RELATED PRODUCTS
SAINT-GOBAIN/NORTON CERAMICS CORP NORTON ADVANCED CERAMICS DIV. (CERBEC) 10 AIRPORT PARK RD EAST GRANBY CT 06026	JUNE C. HOYLE BUYER (508) 351-7949	CERAMIC BEARING COMPONENTS
SONALYSTS,INC. 215 PARKWAY NORTH WATERFORD CT 06385	DONETTA D. HODGE SMALL BUSINESS LIAISON OFFICER (203) 442-4355	ENGINEERING SERVICES TRAINING SERVICES OPERATING SERVICES
STANADYNE AUTOMOTIVE CORP 92 DEERFIELD RD WINDSOR CT 06095	GARY HLUCHNIK SMALL BUSINESS LIAISON OFFICER (203) 525-0821	FUEL PUMPS (COMMERCIAL)

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PIERCE, JOHN B LABORATORY INC. 290 CONGRESS AVE NEW HAVEN CT 06519	JOEL A. WASSERMAN ASSISTANT TREASURER (203) 562-9901	SCIENTIFIC STUDIES
PIONEER AEROSPACE CORPORATION 45 S SATELLITE RD, P.O. BOX 207 SOUTH WINDSOR CT 06074	JAMES E. EDWARDS, JR. PURCHASING MANAGER (601) 736-4511	PARACHUTES
POLYCAST TECHNOLOGY 69 SOUTHFIELD AVE STAMFORD CT 06904	MARC BROCCOLI MATERIALS MGR. (203) 327-6010	ACRYCIC SHEET
PRAXAIR INC. LINDE DIVISION 39 OLD RIDGEBURY RD DANBURY CT 06810	S. KAY PHILLIPS SMALL BUSINESS LIAISON OFFICER (716) 879-4063	BULK GAS PRODUCTS PACKAGED GAS PRODUCTS SPECIALTY GAS PRODUCTS
SAFEWAY PRODUCTS INC./BF GOODRICH 440 MIDDLEFIELD ST MIDDLETOWN CT 06457	JOSEPH C. CANNA PURCHASING MANAGER (203) 346-6601	AIRCRAFT PROPELLER DEICERS RELATED PRODUCTS
SAINT-GOBAIN/NORTON CERAMICS CORP NORTON ADVANCED CERAMICS DIV. (CERBEC) 10 AIRPORT PARK RD EAST GRANBY CT 06026	JUNE C. HOYLE BUYER (508) 351-7949	CERAMIC BEARING COMPONENTS
SONALYSTS,INC. 215 PARKWAY NORTH WATERFORD CT 06385	DONETTA D. HODGE SMALL BUSINESS LIAISON OFFICER (203) 442-4355	ENGINEERING SERVICES TRAINING SERVICES OPERATING SERVICES
STANADYNE AUTOMOTIVE CORP 92 DEERFIELD RD WINDSOR CT 06095	GARY HLUCHNIK SMALL BUSINESS LIAISON OFFICER (203) 525-0821	FUEL PUMPS (COMMERCIAL)

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNITED TECHNOLOGIES CORP SIKORSKY AIRCRAFT DIV. 6900 MAIN ST STRATFORD CT 06497	HENRY RUBIO SMALL BUSINESS LIAISON OFFICER (203) 386-6607	HELICOPTERS
UNITED TECHNOLOGIES PHOTONICS, INC. 1289 BLUE HILLS AVENUE BLOOMFIELD CT 06002	JEFFREY L. CRANDALL PURCHASING AGENT (203) 769-3079	INTEGRATED OPTIC COMPONENTS AND SUBSYSTEMS
VAN OMMEREN USA, INC. 46 SOUTHFIELD AVE STE 370 STAMFORD CT 06902	JOHN LOVE SMALL BUSINESS LIAISON OFFICER (203) 975-1010	MARINE TRANSPORTATION
WESTINGHOUSE NORDEN SYSTEMS, UNITED TECHNOLOGIES CORP 10 NORDEN PLACE, P.O. BOX 5300 NORWALK CT 06855	BARRY ZMIJEWSKI SMALL BUSINESS LIAISON OFFICER (203) 852-6385	SHIPBOARD AND AIRCRAFT RADAR SYSTEMS, TACTICAL COMMAND AND CONTROL SYSTEMS
YWC TECHNOLOGIES BIRD CORPORATION 950 BRIDGEPORT AVE MILFORD CT 06460	KIRK A. MESEDAHL DIVISION MANAGER (203) 579-2607	CONSTRUCTION, OPERATIONS AND MAINTENANCE SERVICES

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

District of Columbia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ADVANCED POWER TECHNOLOGIES 1250 24TH ST NW STE 850 WASHINGTON DC 20037	L.T. LYNCH, JR. DIRECTOR, FINANCE & ADMIN (202) 223-8808	RESEARCH & DEVELOPMENT
AMERICAN INSTITUTES FOR RESEARCH 3333 K STREET, N.W. WASHINGTON DC 20007-3605	THOMAS JESULAITIS ASSISTANT SECRETARY (202) 342-5031	RESEARCH IN THE BEHAVIORAL AND SOCIAL SCIENCES
ARTHUR ANDERSON & CO. ANDERSON CONSULTING 1666 K STREET, N.W. WASHINGTON DC 20006	STEPHEN GOODMAN MANAGER (202) 862-3314	INFORMATION SYSTEMS AUDIT SERVICES CONSULTING SERVICES
ASSOCIATES RELOCATION MGT CO 1325 G ST NW STE 600 WASHINGTON DC 20005	CAROLYN B. TAYLOR MANAGER, CLIENT SERVICES (202) 626-5000	RELOCATION SERVICES
BARANES, SHALOM ASSOCIATES 3299 K ST NW STE 400 WASHINGTON DC 20007	ROYA NAJMABADI CONTROLLER (202) 342-2200	A/E SERVICES
BASIL FRANK E INC. DELAWARE 2000 M STREET N.W. WASHINGTON DC 20036-3307	PROJECT MANAGER CHECK ON (202) 835-1000	CONSTRUCTION/RENOVATION
LITTLE, ARTHUR D INC. 500 E ST SW 940 WASHINGTON DC 20024	MARGARET PETERSON SR CONSULTANT, GOVT BUS SVCS (617) 493-5779	RESEARCH AND DEVELOPMENT MANAGEMENT CONSULTANTS ENGINEERING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PARSONS, RALPH M COMPANY, THE 1133 15TH ST NW STE 800 WASHINGTON DC 20005	ANNETTE AYALA SUBCONTRACT ADMINISTRATOR (202) 663-7349	ENGINEERING, CONSTRUCTION AND TECHNICAL SERVICES
TOMPKINS, CHAS H CO 1333 H ST NW FL 2 WASHINGTON DC 20005	STEPHEN F. SULLIVAN PURCHASING MANAGER (202) 789-0070	GENERAL CONSTRUCTION

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

Delaware

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALLOY SURFACES CO 100 LOCKE RD WILMINGTON DE 19809	LARRY D'ANDREA CONTROLLER (302) 762-8900	COUNTERMEASURES
BALFOUR BEATTY INC. 200 BELLEVUE PARKWAY 140 WILMINGTON DE 19809	DAVID TRENT PROJECT ENGINEER (618) 742-6208	GENERAL CONTRACTOR
DUPONT COMPANY 1007 MARKET STREET B-7240 WILMINGTON DE 19898	HAROLD PAYNE SBLO (302) 774-1682	FIBERS, FILMS, POLYMERS
I L C INDUSTRIES (DELAWARE) FREDERICA HARRINGTON RD FREDERICA DE 19946	JOHN S. SHAFER MANAGER OF PROCUREMENT (302) 335-3911	INDIVIDUAL PROTECTIVE EQUIP COLLECTIVE PROTECTIVE EQUIP HIGH TECH INFLATABLE
THE DUPONT MERCK PHARMACEUTICAL CO. P O BOX 80722 WILMINGTON DE 19880	ABRAHAM D. ADDERLEY MANAGER SMALL BUSINESS (302) 892-7016	PHARMACEUTICAL PRODUCTS
ZENECA PHARMACEUTICALS 1800 CONCORD PIKE, P. O. BOX 15437 WILMINGTON DE 19850	DAVID G. MORDIA DIRECTOR OF PURCHASING (302) 886-7647	PHARMACEUTICALS MANUFACTURES

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

Florida

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ABB ENVIRONMENTAL SERVICES, INC. 2590 EXECUTIVE CENTER CIRCLE EAST TALLAHASSEE FL 32301	DENVER D. CLARK PROCUREMENT MANAGER (904) 656-1293	ENVIRONMENTAL ENGINEERING CONSULTING
AEROTHRUST CORP 5300 NW 36TH AVE MIAMI FL 33152	ROBERT E. MACHAFFIE PROCUREMENT MANAGER/SBLO (305) 526-7353	JT8D OVERHAUL AND REPAIR
ALLIANT DEFENSE ELECTRONICS SYSTEMS, INC. P.O. BOX 4648 CLEARWATER FL 34618	TYLER TURCOTTE SMALL BUSINESS LIAISON OFFICER (813) 572-2379	AUTOMATIC TEST EQUIPMENT RADAR EW MILLIMETER WAVE EQUIPMENT
ALLIED-SIGNAL INC. COMMERCIAL AVIONICS SYSTEMS 2100 N W 62ND STREET FT LAUDERDALE FL 33309	CAROLE HART SMALL BUSINESS LIAISON OFFICER (305) 928-2256	RADAR COMMUNICATION/NAVIGATION SYS TCAS TRAFFIC ALERT & COLLISION
ANDERSON COLUMBIA ENVMTL GUERDON RD LAKE CITY FL 32055	MICHAEL H. MCRAE PROJECT MANAGER (904) 755-1196	ENVIRONMENTAL SERVICES
ANGELO H & COMPANY INC. 2323 SW 67 AVE MIAMI FL 33114	JOSEPH DARA PROJECT MANAGER (405) 581-1887	CONSTRUCTION
ATLANTIC MARINE, INC. 8500 HECKSCHER DRIVE JACKSONVILLE FL 32226	GEORGE HAYNES PURCHASING MANAGER (904) 251-1501	SHIP REPAIR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AUTOMATED TEST INTL LP 12506 LAKE UNDERHILL ROAD - E6 ORLANDO FL 32825	JOHN E. OVERALL MATERIALS MANAGEMENT/SBLO (407) 826-6353	AUTOMATED TEST EQUIPMENT
BESSENT, HAMMACK & RUCKMAN 1900 CORPORATE SQUARE BLVD. JACKSONVILLE FL 32216	NITA RANKIN CONTROLLER (904) 721-2991	AE DESIGN
BF GOODRICH, INC. ENGINEERED POLYMER PRODUCTS 6061 BF GOODRICH BLVD. JACKSONVILLE FL 32226	R. J. MCELCAR PURCHASING MANAGER (904) 757-3660	MARINE PRODUCTS
BOLAND, DAVID INC. 3050 S HOPKINS AVE TITUSVILLE FL 32780	TERRI L. HOLMES SUBCONTRACT PROGRAM AMDIN. (407) 269-1345	INDUSTRIAL BUILDINGS AND WAREHOUSES
C S R CENTER FOR TECHNICAL SUPPORT PROJECTS P.O. BOX 4127 PATRICK AFB FL 32925	C. MOZAK SMALL BUSINESS ADMINISTRATOR (407) 494-2725	ADMIN., ETC. OF THE TEST SUPPORT FACILITIES OF THE ETR & FOR ACTIVITIES RELATED THERETO
CARLETON TECHNOLOGIES INC. 3910 RIGA BLVD. TAMPA FL 33619	WAYNE T. O'BRIEN PROCUREMENT MANAGER (813) 623-3711	VALVES REGULATORS CLOSED CIRCUIT REBREATHERS
CDI MARINE COMPANY 4040 WOODCOCK DRIVE STE 200 JACKSONVILLE FL 32225	KATHLEEN M. MCCARTHY SMALL BUSINESS LIAISON OFFICER (904) 724-9700	DESIGN SERVICES, MARINE
COASTAL REFINING & MARKETING P.O. BOX 025500 MIAMI FL 33102	ROBERT J. STEFANS DIR. CONTRACTS PLANNING/SBLO (305) 551-5263	MARKET REFINED PETROLEUM PRODS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COLEMAN RESEARCH CORPORATION 201 S ORANGE AVE ORLANDO FL 32801	FRANCIA K. LUBELL CORP. BUYER/SBLO (407) 244-3700	SYSTEMS ENGINEERING
CONTRAVES USA, INC. SYSTEMS SIMULATION 5902 BRECKENRIDGE PARKWAY TAMPA FL 33610-4233	DENNIS W. SAMUELS MANAGER MATERIAL CONTROL (813) 628-6100	TRAINING DEVICES
CONVENTIONAL MUNITIONS SYSTEMS, INC. P. O. BOX 20711 TAMPA FL 33622	MARK D. DILLON CONTRACT ADMINISTRATOR (813) 882-4477	WARHEAD MFG. & DEVELOPMENT EXPLOSIVE ORDNANCE DISPOSAL
CROWLEY MARITIME CORP. ATLANTIC DIV. P. O. BOX 2110 JACKSONVILLE FL 32203-2110	JOHN G. AZZO SMALL BUSINESS LIAISON OFFICER (904) 727-2366	LAND AND OCEAN TRANSPORTATION
DAVID BOLAND, INC. P. O. BOX 1870 TITUSVILLE FL 32781-1870	TERRI L. HOLMES SUBCONTRACT PROGRAM ADMINISTER (407) 269-1345	INDUSTRIAL WAREHOUSES AND BUILDINGS
DEFENSE RESEARCH, INC. 3030 HORSESHOE DR. SO. NAPLES FL 33941	DARRYL VANNUCCI DIRECTOR QUALITY/PROCUREMENT (813) 643-6660	SIDEWINDER WING GUN MOUNTS FIN & NOZZLE ASSEMBLIES
E-SYSTEMS INC. ECI DIVISION 1501 72ND STREET NORTH ST PETERSBURG FL 33733-2248	MICHAEL A. BUSH SMALL BUSINESS LIAISON OFFICER (813) 381-2000	SPACE SYSTEMS AIRBORNE/GROUND SYSTEMS KEYBOARDS/TELEPRINTERS
EMSA LIMITED PARTNERSHIP, INC. 1200 S. PINE ISLAND FORT LAUDERDALE FL 33324	CINDY FITZPATRICK OFFICE MANAGER (800) 422-3672	COMPREHENSIVE EMERGENCY ROOM STAFFING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ENVIRONMENTAL SCIENCE & ENGINEERING INC. 1420 NEWBERRY RD GAINESVILLE FL 32602	RITA P. HENDERSON CORPORATE CONTRACTS ADM./SBLO (904) 332-3318	STUDIES & CONSULTING SERVICES IN ENVIRONMENTAL SCIENCES AND ENGINEERING
FLORIDA WIRE AND CABLE CO 825 N. LANE AVE JACKSONVILLE FL 32205	BOB RHODEN PURCHASING MGR. (904) 693-7311	MANUFACTURE PC STRAND
FMC CORPORATION AIRLINE EQUIPMENT DIVISION 7300 PRESIDENT DR ORLANDO FL 32809	MICHAEL J. PHILIPS PURCHASING MANAGER (407) 850-2896	AIRLINE GROUND SUPPORT EQUIP CARGO FREIGHT LOADERS AIRCRAFT DEICERS
GENERAL DYNAMICS CORP/LAND SYSTEMS DIV. TALLAHASSEE OPERATION INC. 2930 COMMONWEALTH BLVD. TALLAHASSEE FL 32303	WILLIAM H. PHILLIPS SMALL BUSINESS LIAISON OFFICER (904) 574-4714	SINGLE CHANNEL GROUND AND AIRBORNE RADIO
GENERAL OFFSHORE CORPORATION P. O. BOX 21726 FORT LAUDERDALE FL 33335-1726	JANET WILLIAMSON PURCHASING MANAGER, SBLO (305) 523-7132	VESSEL OPERATION & MGMT OCEANOGRAPHIC R&D4D
GREENHUT CONSTRUCTION CO INC. 23 S A ST PENSACOLA FL 32501	LARRY S. NORTHUP VICE PRESIDENT-OPERATIONS (904) 433-5421	GENERAL CONTRACTOR
GROUP TECHNOLOGIES CORP. 10910 MALCOLM MCKINLEY DRIVE TAMPA FL 33612	DAVID W. DUPAUL SMALL BUSINESS ADMINISTRATOR (813) 972-6329	COMMUNICATIONS EQUIPMENT PERIPHERAL COMPUTER BOARDS
GRUMMAN AEROSPACE CORP. S&B MANAGEMENT SYSTEMS 2000 NASA BLVD. MELBOURNE FL 32904	NEIL MULLINS SMALL BUSINESS LIAISON OFFICER (407) 951-6995	ELECTRONIC SYSTEMS INTEGRATION TOTAL AIRCRAFT REFURBISHMENT & MAINTENANCE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HARRIS CORP ELECTRONIC SYSTEMS SECTOR - STO P O BOX 99000 MELBOURNE FL 32902	N. OVERLY SMALL BUSINESS ADMINISTRATOR 407) 729-2093	COMMUNICATIONS ELECTRONICS INFORMATION SYSTEMS AND EQUIPMENT
HONEYWELL, INC. MILITARY AVIONICS DIV. 11601 ROOSEVELT BOULEVARD ST PETERSBURG FL 33716-2202	HELEN GAUVEY SMALL BUSINESS LIAISON OFFICER (813) 579-6984	INERTIAL NAVIGATION AND GUIDANCE SYSTEMS
HONEYWELL INC. SPACE SYSTEMS GROUP 13350 U S HIGHWAY 19 CLEARWATER FL 34624-7290	TYRONE BERRY SMALL BUSINESS LIAISON OFFICER (813) 539-2997	NAVIGATION SYSTEMS ELECTRONIC/ELECTRO-MECHANICAL COMPONENTS
HYMAN GEORGE CONSTRUCTION CO 651 INDUSTRIAL ROAD T#1 PENSACOLA FL 32508	EARL F. O'BRANNON SR. FIELD OFF. MGR. (904) 453-0500	GENERAL CONTRACTOR
INSTRUMENT CONTROL SERVICE, INC. P. O. BOX 7126 PENSACOLA FL 32534	KAREN ELLIS SBA LIAISON (904) 968-2191	PATCH PANELS
INTELLITEC TECHNICAL PRODUCTS GROUP INC. 2000 BRUNSWICK LANE DE LAND FL 32724	SUE CORNECK SMALL BUSINESS LIAISON OFFICER (904) 736-1700	OPTICS, CAMOUFLAGE CHEMICAL BIOLOGICAL SYSTEMS RESEARCH AND DEVELOPMENT
JACOBS ENGINEERING GROUP INC. HWY. 98 AT STATE RD 540 LAKELAND FL 33813	SANFORD W. HEDRICK DIRECTOR, CONTRACT MGMT GROUP (818) 449-2171	ENVIRONMENTAL SERVICES ENGINEERING SERVICES
JOHNSON CONTROLS WORLD SVCS INC. FKA PAN AM WORLD SERVICES INC. BLDG. 2055, ORLANDO NAVAL TRAINING CTR ORLANDO FL 32814	PATRICK KEACH PROJECT ACCOUNTANT (407) 784-7117	HVAC, A/C OPERATIONS & MAINTENANCE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
JOHNSON CONTROLS WORLD SERVICES, INC. 7315 NORTH ATLANTIC AVENUE CAPE CANAVERAL FL 32920	JAMES C. GOODSON CONTRACT ADMINISTRATOR (407) 783-2826	TO PROVIDE MATERIAL AND LABOR IN MAINTAINING THE HOUSING UNITS AT PATRICK AIR FORCE BASE
LITTON SYSTEMS INC. LASER SYSTEMS DIVISION 2787 S. ORANGE BLOSSOM TRAIL APOPKA FL 32703	LAURA F. WORKMAN SMALL BUSINESS LIAISON OFFICER (407) 297-4633	LASER RANGE FINDERS WEAPONS SIMULATION SYSTEMS LASER TARGET DESIGNATORS
LOCKHEED MARTIN CORPORATION (ISC) 12506 LAKE UNDERHILL ROAD ORLANDO, FL 32825	F. JANE SPRIGGS SMALL BUSINESS LIAISON OFFICER (407) 826-6904	VISUAL SIMULATION EQUIPMENT SHIPBOARD DIGITAL CONTROL SYSTEM AUTOMATED TEST SYSTEMS
LOCKHEED MARTIN ELECTRONICS & MISSILES 5600 SAND LAKE ROAD ORLANDO FL 32819-8907	JAMES M. CANTY, SMALL/ SMALL DISADVANTAGED BUS MGR. (407) 356-4682	ELECTRONIC SYSTEMS INFORMATION SYSTEMS MISSILE SYSTEMS
LORAL DATA SYSTEMS P O BOX 3041 SARASOTA FL 34230	CHRISTINE MOLER SMALL BUSINESS LIAISON OFFICER (941) 377-5572	TELEMETRY TAPE RECORDERS INDUSTRIAL CONTROLS
LYKES BROS STEAMSHIP CO INC. 111 E MADISON ST TAMPA FL 33602	EDWARD A. HAUGHT SENIOR BUYER/SBLO (813) 276-4804	OCEAN FREIGHT TRANSPORTATION
MC DONNELL DOUGLAS ASTRONAUTICS CO KENNEDY SPACE CENTER DIVISION P.O. BOX 21233 KENNEDY SPACE CT FL 32815	DEBORAH A. MELVIN STAFF MGR. SMALL BUSINESS SPT (407) 557-7211	LAUNCH OPERATIONS SUPPORT FO8608-90-C-0022
METRIC SYSTEMS CORP 645 ANCHORS ST. FT WALTON BEACH FL 32548-9990	FRANK B MOYER PURCHASING MANAGER (904) 244-9618	ELECTRONICS MECHANICAL ENGINEERING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MISENER MARINE CONSTRUCTION INC. P O BOX 13427 TAMPA FL 33681	JACK CRITTENDEN EXECUTIVE VICE PRESIDENT (813) 839-8441	CONSTRUCTION
NORWOOD INDUSTRIAL CONSTRUCTION CO 8400 BAYMEADOWS WAY STE 11 JACKSONVILLE FL 32256	STEPHEN P. WELLS SENIOR PROJECT MANAGER (904) 737-1976	GENERAL CONTRACTORS
OLIN CORP. ORDNANCE DIV. 10101 NINTH STREET NORTH ST PETERSBURG FL 33716	CLYDE W. BURCH SMALL BUSINESS LIAISON OFFICER (813) 578-8145	RADAR PEDESTALS POSITIONING & CONTROL DEVICES TARGET SYSTEMS
OLIN CORPORATION ORDNANCE DIVISION P O BOX 222 ST MARKS FL 32355	T. P. WHITE PURCHASING MANAGER (904) 925-2820	PROPELLANT SMOKELESS BALL TYPE GUN POWDER
P G CONSTRUCTION CO INC. 360 LAND ST ORLANDO FL 21234	DONNA L. MACKENZIE CONTROLLER (407) 859-1080	INDUSTRIAL CONSTRUCTION
PALL AEROPOWER CORPORATION 10540 RIDGE ROAD NEW PORT RICHEY FL 34654	KENNETH C. MARTIN PURCHASING MANAGER (813) 849-9999	FILTRATION SYSTEMS FILTER ELEMENTS
POST, BUCKLEY SCHUH & JERNIGAN, INC. 314 N CALHOUN ST TALLAHASSEE FL 32301	DONALD C. LEWIS SR ASSOCIATE/REGIONAL SVC. MGR. (904) 224-7275	HURRICANE EVACUATION BEHAVIOR AND TRANSPORTATION ANALYSIS, STORM SURGE PRODUCTION
PROFESSIONAL SERVICE INDUSTRIES 1675 LEE ROAD WINTER PARK FL 32789	DARLENE BRADLEY ADMIN. ASST. (407) 645-5560	LABORATORY TESTING
REFLECTONE, INC. 4908 TAMPA WEST BLVD. TAMPA FL 33634-1500	PATRICIA NICHOLS DIRECTOR, PURCHASING, SBLO (813) 887-1693	FLIGHT SIMULATORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
REYNOLDS SMITH AND HILLS INC. 4651 SALISBURY RD STE 400 JACKSONVILLE FL 32256	JACKIE AVALLONE SMALL BUSINESS COORD. (407) 453-0212	A-E SERVICES
ROGERS, LOVELOCK & FRITZ INC. R L F 145 LINCOLN AVE WINTER PARK FL 32789	RONALD W. LOWRY, AIA VICE PRESIDENT/ARCHITECTURE (407) 647-1039	ARCHITECTURE/MECHANICAL ENGINE/ ELECTRICAL ENGINEERING DESIGN SERVICES
SAUER INC. 11223 PHILLIPS PKWY DR., EAST JACKSONVILLE FL 32256	PHYLLIS M MCKEITHAN SUBCONTRACT PLAN MANAGER (904) 262-6444	MECHANICAL/GENERAL CONTRACTOR
SMITHKLINE BCHAM CLINICAL LABS 4225 E FOWLER AVE TAMPA FL 33617	AWALDO GONZALEZ LAB/CLIENT SUPPLY MGR./SBLO (813) 972-7100	CLINICAL LAB TESTING/REPORTING
SMITHS INDS AERO & DEF SYSTEM CLEARWATER DIV. P O BOX 5389 CLEARWATER FL 34618	J. T. WESSLUND PURCHASING MANAGER (813) 531-7781	AIRCRAFT INSTRUMENT FABRICATION REPAIR AND SPARES
SOFTWARE TECHNOLOGY INC. 1225 EVANS ROAD MELBOURNE FL 32904	WANDA SCHOLLIAN HUMAN RESOURCES (407) 723-3999	DESIGN COMPUTER SOFTWARE
SOVRAN CONSTRUCTION COMPANY 7151 UNIVERSITY BLVD. WINTER PARK FL 32792	DON G. GORMAN CHIEF ESTIMATOR (407) 677-6555	GENERAL CONSTRUCTION
SPARTON ELECTRONICS FLORIDA INC. BOX 788 DELEON SPRINGS FL 32130	ERNEST C. MITCHELL PURCHASING MANAGER (904) 985-4631	MILITARY ELECTRONICS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ST KELTEC FLORIDA, INC. 84 HILL AVENUE FT WALTON BEACH FL 32548	ROSEMARY HILLYER SBLO (904) 244-0043	POWER SUPPLIERS RF AMPLIFIERS
SYNCROLIFT, INC. 9130 S DADELAND BLVD. MIAMI FL 33156	YVONNE MOLINA COMMERCIAL MANAGER (305) 670-8800	DESIGN & SUPPLY SHIPLIFTING DESIGN & SUPPLY TRANSFER
SYSCO CORPORATION 200 STORY RD OCOEE FL 34761	RUSSELL BARAKAT ACCOUNTING MANAGER/SBLO (407) 877-1492	FOOD AND PAPER PRODUCTS
TRACOR FLIGHT SYSTEMS 557 MARY ESTHER CUTOFF FT WALTON BEACH FL 32548	DOUG WILSON CONTRACTS MANAGER (904) 244-7765	RADAR AND ELECTRONIC EQUIPMENT ELECTRONIC WARFARE SYSTEMS
TURBINE ENGINE COMPONENTS TEXTRON 2287 PREMIER ROW ORLANDO FL 32809	JOHN R. NARVA MATERIALS MANAGER (407) 859-0632	COMPRESSOR BLADES
TURBOCOMBUSTOR TECHNOLOGY, INC. 3651 S. E. COMMERCE ST STUART FL 34997	ANNIE DRAWDY EDENFIELD SMALL BUSINESS LIAISON OFFICER (407) 287-7770	AIRCRAFT ENGINE COMPONENTS
UNITED TECHNOLOGIES CORP PRATT & WHITNEY P O BOX 109600 WEST PALM BEACH FL 33410-9600	DIEGO J. PEREZ SMALL BUSINESS LIAISON OFFICER (407) 796-6916	DESIGN DEV & TEST JET ENGINES SERVICE SPARES & OVERHAUL GROUND FIELD PRODUCT SUPPORT
UNIVERSITY OF MIAMI RSMAS/MPO 4600 RICKENBACKER CSWY MIAMI FL 33149	SUE KOGER DIRECTOR OF SPONSORED PROGRAMS (305) 284-2665	EQUIPMENT TRAVEL SUPPLIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
VELDA FARMS, INC. 501 NE 181ST ST. MIAMI FL 33163	JEFF MONROE ZONE MANAGER (305) 651-3511	DAIRY PRODUCTS
VITRO SERVICES CORPORATION IRSP DIVISION 715 HOLLYWOOD BOULEVARD, NW FT WALTON BEACH FL 32548-3895	E. FAY SELLERS CONTRACT ADMINISTRATOR (904) 244-6405	INSTRUMENTATION RADAR MFG INSTRUMENT RADAR SERVICING INSTRUMENT RADAR LOGISTICS
VITRO SERVICES CORPORATION 557 MARY ESTHER CUT-OFF, INDUSTRIAL PARK FT WALTON BEACH FL 32548-4090	J. E. MCGEE ACTING CONTRACTS MANAGER (904) 244-7765	RADAR & ASSOC. ELECTRONIC EQUIP INTRUSION DETECTION SYSTEMS ELECTRONIC O&M SVC CONTRACTS
VITRO SERVICES CORPORATION EGLIN DIVISION 557 MARY ESTHER CUTOFF FT WALTON BEACH FL 32548	M. D. WONESH ADMINISTRATOR (904) 882-4928	OPERATION AND MAINTENANCE OF MUNITIONS, SYSTEMS DIVISION TEST RANGE
WEBB ELECTRIC COMPANY OF FLA 3194 W NINE MILE RD PENSACOLA FL 32534	JAMES R. GODWIN VICE PRESIDENT (904) 477-8181	ELECTRICAL CONTRACTORS
WHARTON-SMITH INC. 750 COUNTY RD 15 LAKE MONROE FL 32747	BRIAN P. KUHNLE VICE PRESIDENT (407) 321-8410	GENERAL CONTRACTING
WHITESELL-GREEN INC. 4520 N DAVIS HWY., P O BOX 2849 PENSACOLA FL 32513-0849	ELIZABETH WHITESELL CONTRACTS COORDINATOR (904) 434-5311	GENERAL CONTRACTOR
WOLFBERG ALVAREZ & PARTNERS 5960 S W 57TH AVE MIAMI FL 33143	VICENT E. COSSIO, P.E. ASSOCIATE PARTNERS (305) 666-5474	PROFESSIONAL ARCHITECTURAL INTERIOR DESIGN ENGINEERING SERVICES

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

GEORGIA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ABCO BUILDERS INC. 2680 ABCO CT LITHONIA GA 30058	J. R. BLEDSOE PROJECT MANAGER (404) 981-0350	CONSTRUCTION
AEL INDUSTRIES, INC. CROSS SYSTEMS DIVISION 1355 BLUEGRASS LAKES PARKWAY ALPHARETTA GA 30201	SANDY ANDERSON SMALL BUSINESS LIAISON OFFICER (770) 475-3633	RADAR SIMULATION ELECTRONIC WARFARE - HEADS UP DISPLAY
AETS CHEMICAL WASTE MANAGEMENT INC. 1701 HENRICO RD CONLEY GA 30027	GARY WORKMAN SMALL BUSINESS LIAISON OFFICER (770) 951-6700	DISPOSAL/TREATMENT OF HAZARDOUS WASTE
ARMOUR CAPE & POND INC. 2699 JOHNSON RD NE ATLANTA GA 30345	REBECCA E. KENNEDY ADMINISTRATIVE ASSISTANT (404) 633-8998	AE SERVICES
ATEC ASSOCIATES, INC. 1800 WILLIAMS DRIVE MARIETTA GA 30066-6299	EDDIE DYKES PROJECT MANAGER (404) 427-9456	HEAVY CONSTRUCTION ENVIRONMENTAL CONSULTATION
CARLSON ASSOCIATES, INC. S A E-CARLSON 6540 POWERS FERRY RD NW ATLANTA GA 30339	JAMES L. MOUNTZ VICE PRESIDENT (910) 436-0501	CONSTRUCTION
COMARCO, INC. LED 104 PARK DRIVE WARNER ROBINS GA 31088	SUSAN L. PLUMMER SMALL BUSINESS LIAISON OFFICER (912) 929-1643	ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COMPRESSOR COMPONENTS TEXTRON, INC. 1211 OLD ALBANY RD. THOMASVILLE GA 31799	MARK JOHNSON PURCHASING AGENT (912) 228-2671	JET ENGINE BLADES & VANES
ELLIS-DON CONSTRUCTION LTD 3100 MEDLOCK BRIDGE RD NORCROSS GA 30071	MICHAEL GRECO VICE PRESIDENT (770) 409-9985	CONSTRUCTION
EMS TECHNOLOGIES INC. ELECTROMAGNETIC SCIENCES INC. P.O. BOX 7700 NORCROSS GA 30092	CATHRYN G HORNER QUOTE COORDINATOR (404) 263-9200	SATELLITE COMPONENTS AND SUBSYSTEMS
ENGINEERED FABRICS CORP. 669 GOODYEAR ST. ROCKMART GA 30153	LINDA P WILLIAMS SMALL BUSINESS LIAISON OFFICER (404) 684-7855	FUEL & STORAGE TANKS BALLUTES ICEGUARDS
FORSTMANN & CO, INC. NATHANIEL DR., P.O. BOX 1049 DUBLIN GA 31040	W. DAVID HARRIS DIRECTOR OF PURCHASING (912) 275-5698	CLOTH
GEC AVIONICS INC. P.O. BOX 81999, 2975 NORTHWOODS PKWY ATLANTA GA 30366-1999	SAMANTHA C PRICE SMALL BUSINESS LIAISON OFFICER (404) 263-4767	AVIONICS SYSTEMS
GULFSTREAM AEROSPACE CORP. P. O. BOX 2206 SAVANNAH GA 31402	STEVE ADAIR MANAGER, MATERIAL BUSINESS OFF (912) 964-3499	AIRCRAFT MANUFACTURE & SVC.
HARDAWAY COMPANY INC. 945 BROADWAY COLUMBUS GA 31901	BETTY J. LINDSEY LIAISON OFFICER (706) 322-3274 BRENDA WOODARD (407) 783-9227	GENERAL CONTRACTING CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HEERY INTERNATIONAL INC. 999 PEACHTREE ST NE ATLANTA GA 30309	GLENN M. JARDINE VICE PRESIDENT (404) 881-9880	ARCHITECTURAL & ENGINEERING SERVICES
INTERMARINE, USA 301 NORTH LATHROP AVENUE P.O. BOX 3045 SAVANNAH GA 31402-3045	NETTIE L. KINARD OFFICE ADMINISTRATOR (912) 234-6579	SHIPBUILDING
JERED BROWN BROTHERS INC. 1608 NEWCASTLE ST BRUNSWICK GA 31520	RHONDA WATSON DIRECTOR OF PURCHASING (912) 262-2000	SHIPBUILDING COMPONENTS
JOHNSON CONTROLS WORLD SVCS INC. P. O. BOX 1468 SAINT MARYS GA 31558	GLEN V. MURPHY CONTRACTS MANAGER (912) 673-8600	BASE OPERATING SERVICES
JOHNSON CONTROLS WORLD SERVICES, INC. FT GORDON SUPPORT PROJECT P O BOX 7506 FT GORDON GA 30905	CAROL M. MARTIN MGR. OF CONTRACT ADMINISTRATION 706) 791-3939	BASE SUPPORT SERVICES FACILITIES ENGINEERING SVCS
KAYDON CORPORATION 1571 FORREST AVE. LAGRANGE GA 30240-5756	TONY BODNYK PRODUCTION CONTROL MANAGER (404) 884-3041	FILTER ELEMENTS COALESCERS
LAW ENVIRONMENTAL CONSULTANTS 114 TOWNPARK DR STE 300 KENNESAW GA 30144	SADIE TILLMAN SMALL BUSINESS LIAISON OFFICER (770) 499-6800	ENVIRONMENTAL ENGINEERING CONSULTING
LOCKHEED AERONAUTICAL SYSTEMS CO. 86 SOUTH COBB DRIVE MARIETTA GA 30063	D. E. SCOTT DIRECTOR OF MATERIEL (404) 494-7200	C130 AIRCRAFT PRODUCTION C141 MODIFICATION PROGRAM C5 WING MODIFICATION PROGRAM
LOCKHEED MARTIN ASSEMBLY SVC. 300 MARTIN MARIETTA DRIVE AMERICUS GA 31709	L. S. MARTINEZ SMALL BUSINESS LIAISON OFFICER (912) 924-0646	CASS STATIONS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LORAL INFORMATION DISPLAY SYSTEMS 6765 PEACHTREE INDUSTRIAL BLVD. ATLANTA GA 30360	WILLIAM F. BATES III SMALL BUSINESS ADMINISTRATOR (404) 448-1604	VIDEO DISPLAY GENERATORS CIRCUIT CARD ASSEMBLIES
MCKNIGHT CONSTRUCTION CO INC. 635 NW FRONTAGE RD AUGUSTA GA 30907	WILL MCKNIGHT PROJECT MANAGER (706) 863-7784	GENERAL CONSTRUCTION
METCALF & EDDY INC. 1201 PEACHTREE ST NE ATLANTA GA 30361	J. E. BENTKOWSKI CONTRACT MANAGER (404) 881-8010	ENVIRONMENTAL AE SERVICES
METRIC CONSTRUCTORS INC. J A JONES INC. 1800 PARKWAY PL STE 810 MARIETTA GA 30067	PETER W. WOJTOWICZ CHIEF ESTIMATOR (404) 428-4999	CONSTRUCTION
NIX, MANN AND ASSOCIATES INC. 1382 PEACHTREE ST NE ATLANTA GA 30309	POLLY F. COGAR MARKETING ASSISTANT (404) 873-2300	ARCHITECTURE
OLIVER, DEAN & ASSOCIATES INC. 4600 N ROYAL ATLANTA DR TUCKER GA 30084	RICHARD D. WATKINS PRESIDENT (404) 493-0450	ELECTRICAL ENGINEERING & CADD
PROJECT TIME & COST INC. 3390 PTR RD NE FL 16 ATLANTA GA 30326	THOMAS K. GLENN, II PHD PRESIDENT (404) 239-0220	COST ENGINEERING
PYA/MONARCH INC. 5501 FULTON INDUSTRIAL BL ATLANTA GA 30336	EDDIE LINEBERGER VP, MARKETING (404) 346-6302	FOOD & BEVERAGE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ROBERT & COMPANY 96 POPLAR ST NW ATLANTA GA 30303	CELESTE HUTSON PROJECT ADMINISTRATOR (440) 577-4000	CONSULTING ENGINEERING ARCHITECTURE
ROCKWELL INTL CORP TACTICAL SYSTEMS DIV. 1800 SATELLITE BOULEVARD DULUTH GA 30136	M. T. NESBITT SMALL BUSINESS ADMINISTRATOR (404) 497-5671	MISSILE RESEARCH & DEVELOPMENT MISSILE PRODUCTION
ROSSER INTERNATIONAL INC. 524 W PEACHTREE ST NW ATLANTA GA 30308	JOHN PEERY PROJECT ADMINISTRATOR (404) 888-7180	ARCHITECTURAL AND ENGINEERING DESIGN SERVICES
ROSSER LOWE, A DIVISIONOF ROSSER INT'L 7100 PEACHTREE DUNDWOODY ROAD ATLANTA GA 30328	WILLIAM J. DANIEL III PRINCIPAL MANAGER (770) 399-6400	SURVEYING, MAPPING, ENGINEERING
SAFT AMERICA INC. 711 INDUSTRIAL BLVD. VALDOSTA GA 31601	NANCY MONK, PURCHASING ADMIN. SMALL BUSINESS LIAISON OFFICER (912) 247-2331	NICKEL-CADMIUM BATTERIES
SCIENTIFIC ATLANTA INC. ELECTRONIC SYSTEMS GROUP 3845 PLEASANTDALE ROAD ATLANTA GA 30340	JOHN O. YAPP MATERIAL MANAGER (770) 925-2258	ELECTRONICS SYSTEMS
SIEMENS POWER CORP 1007-B MANSELL ROAD ROSEWELL GA 30076	JANICE L. ALLEN CONTRACT ADMINISTRATION (770) 552-8004	ELECTRICAL CONTROL SYSTEMS
SMALLWOOD REYNOLDS STEWART ASSOC. 3565 PIEDMONT RD NE ATLANTA GA 30305	R. JOSEPH TRAMMELL PROJECT MANAGER (404) 233-5453	ARCHITECTURE INTERIOR DESIGN LANDSCAPE ARCHITECTURE
STEVENS & WILKINSON OF GEORGIA 100 PEACHTREE ST, SUITE 2400 ATLANTA GA 30303	JACK W. SMITH, AIA ASSOCIATE VICE PRESIDENT (404) 522-8888	ARCHITECT ENGINEER INTERIOR DESIGN SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
THOMAS & HUTTON ENGRG CO 3 OGLETHORPE PROFESSIONAL SAVANNAH GA 31406	MICHAEL R. ECKMAN ASSOCIATE (912) 350-5300	ARCHITECT ENGINEER SERVICES
VINNEL CORPORATION PO BOX 3609 FT STEWART GA 31314	RICHARD A. SHUPE PROJECT MANAGER (912) 767-2332	OPERATING & MAINTENANCE SERVICES

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

HAWAII

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALAKA'I MECHANICAL CORPORATION HAWAII HOTEL & REST SUP DIV. 2265 HOONEE PL HONOLULU HI 96819	CHRIS CACHERO PROJECT MANAGER (808) 422-0984	PLUMBING, AIR CONDITIONING SHEETMETAL, WASTEWATER, FIRE PROTECTION, GEN'L MECHANICAL
ALLSTAR/SAB 2865 PUKOLOA STREET HONOLULU HI 96819	M. A. SWEET DIRECTOR, FINANCE (619) 259-0900	HOUSING MAINTENANCE
ARCHITECTS HAWAII LTD 1001 BISHOP ST STE 300 HONOLULU HI 96813	ROB HALE PRINCIPAL (808) 523-9636	A-E SERVICES
AU'S PLUMBING & METAL WORK HAWAII HOTEL & RESTAURANT SUP 2265 HOONEE PL HONOLULU HI 96819	CHRIS CACHERO PROJECT MANAGER (808) 848-1085	GENERAL MECHANICAL CONTRACTOR
BARRETT CONSULTING GROUP INC. 12 S KING ST 200 HONOLULU HI 96813	DOUGLAS B. LEE DIRECTOR OF ENGINEERING (808) 521-8377	SITE ENGINEERING INVESTIGATION
BARRETT CONSULTING GROUP, INC. 12 S KING ST STE 200 HONOLULU HI 96813	JAN CHING OFFICE ADMINISTRATOR (808) 521-8377	ARCHITECT-ENGINEER CIVIL ENGINEERING ENVIRONMENTAL

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BELT COLLINS HAWAII 680 ALA MOANA BLVD. FL 1 HONOLULU HI 96813	KERRY AHN TREASURER (808) 521-5361	ARCHITECT-ENGINEERING SERVICES
BENECO ENTERPRISES INC. 80 SAND ISLAND ACCESS ROAD, SUITE B HONOLULU HI 96819	DAVID EVANS PROJECT MANAGER (808) 847-0110	CONSTRUCTION MANAGEMENT
BLACK, E E LIMITED AMERICAN PIPING & BOILER CO 1601 KAPIOLANI BLVD. HONOLULU HI 96814	BRET M. WILLUHM MANAGER ENGINEER (808) 944-6633	CONSTRUCTION
BREWER ENVIRONMENTAL INDS 311 PACIFIC ST HONOLULU HI 96817	ERNEST H. H. SHIH MANAGER (808) 832-7902	ENVIRONMENTAL SERVICES
CHAPMAN DESAI SAKATA INC CDS INTERNATIONAL 1001 BISHOP ST HONOLULU HI 96813	CAROL S. SAKATA EXECUTIVE VICE PRESIDENT (808) 524-4200	ARCHITECTURAL/ENGINEERING SERVICES
CLAYTON ENVIRONMENTAL CONS 1130 N. NIMITZ HWY., UNIT A-124 HONOLULU HI 96817-4579	DANIEL P. FORD, SR. PRINCIPAL INVESTIGATOR (808) 531-6708	A&E SERVICES OVAL UNDERGROUND STORAGE TANKS
CONTROL PT SURVEYING & ENGRG 1043 WONG HO LN HONOLULU HI 96814	KATAICHI NINOMIYA PRESIDENT (808) 545-2945	LAND SURVEYING
DESIGN PARTNERS, INC. 1580 MAKALOA ST STE 1100 HONOLULU HI 96814	VERNON INOSHITA PRESIDENT (808) 949-0044	ARCHITECTURE PLANNING INTERIOR DESIGN

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FLETCHER PACIFIC CNSTR CO LTD 707 RICHARDS ST 400 HONOLULU HI 96813	GARY F. WATANABE VICE PRESIDENT (808) 533-5000	GENERAL CONSTRUCTION
FRANK E. BASIL, INC. BASIL INC. OF DELAWARE P.O. BOX 298 BARBERS POINT HI 96862-0298	BARRY W. COATS PROJECT MANAGER (808) 684-3145	BASE OPERATIONS & MAINTENANCE SUPPORT SERVICES
G M P ASSOCIATES INC. 841 BISHOP ST STE 1501 HONOLULU HI 96813	THOMAS FAREWELL VICE PRESIDENT (808) 521-4711	ENGINEERING SERVICES
GROUP 70 INTERNATIONAL, INC. 925 BETHEL ST HONOLULU HI 96813	RALPH E. PORTMORE VICE PRESIDENT (808) 523-5866	ARCHITECTURE URBAN PLANNING INTERIOR DESIGN
HARDING LAWSON ASSOCIATES INC. 235 PEARLRIDGE CTR. PHASE 1 AIEA HI 96701	LINDA A. BROWNHOLTZ SUBCONTRACT ADMINISTRATOR (808) 486-6009	ENVIRONMENTAL ENGINEERING CONSULTANTS
HEALY TIBBITTS BUILDERS INC. 99-994 IWAENA ST SUITE A AIEA HI 96701	ROBERTA GRIFFITHS OFFICE MANAGER (808) 487-3664	GENERAL CONTRACTING
HELBER HASTERT & FEE PLANNERS 733 BISHOP ST STE 2590 HONOLULU HI 96813	THOMAS A. FEE VICE PRESIDENT (808) 545-2055	PLANNING
HOLMES & NARVER SERVICES, INC. 80 SAND ISLAND ACCESS RD HONOLULU HI 96819-2291	LIONEL JAKAHI BUSINESS MANAGER (808) 847-5999	CONSTRUCTION MANAGEMENT SERVICE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
INDUSTRIAL TECHNOLOGY P.O. 27066 HONOLULU HI 96827	CHRIS SHOLES DEPUTY PROGRAM MGR. (808) 682-5858	ENVIRONMENTAL CLEANUP AND REMEDIATION
KIEWIT PACIFIC CO 1001 KAMOKILA BLVD., SUITE 305 KAPOLEI HI 96707	STEVE FISHER AREA MANAGER (808) 674-1088	CONSTRUCTION
LEO A. DALY COMPANY ALFRED A YEE DIVISION 1357 KAPIOLANI BLVD., SUITE 1000 HONOLULU HI 96814	EDWARD Z. PSKOWSKI PRINCIPAL (808) 521-8889	ARCHITECT-ENGINEER SERVICES
M & E PACIFIC INC. 1001 BISHOP ST HONOLULU HI 96813	LANCE OYAMA ASSOCIATE (808) 521-3051	PROFESSIONAL ENGINEERING SERVICES
MAGUIRE GROUP INC. 1600 KAPIOLANI BLVD. HONOLULU HI 96814	EDGAR A. REED VICE PRESIDENT (808) 949-2047	ARCHITECT ENGINEER
MECON HAWAII LTD CONTINENTAL MECHANICAL OF THE 2146 PUUHALE PL HONOLULU HI 96819	MARK MORISHIGE PROJECT MANAGER (808) 345-5936	MECHANICAL CONTRACTOR
MITSUNAGA & ASSOCIATES INC. 747 AMANA ST HONOLULU HI 96814	TEUANCE N. TOMINAGA EXECUTIVE VICE PRESIDENT (808) 945-7882	ARCHITECT-ENGINEER
MURPHY, G W CONSTRUCTION CO 650 KAKOI ST HONOLULU HI 96819	JUNE KEATON ADMINISTRATIVE MANAGER (808) 836-0454	GENERAL CONTRACTOR
OGDEN ENVIRONMENTAL & ENERGY SERVICES PROFIT CNTR 5171, 680 IWILEI RD, STE 660 HONOLULU HI 96817	CATHERINE C. NUNES SUBCONTRACTS ADMINISTRATOR (808) 545-2462	ENVIRONMENTAL CONSULTING HAZARDOUS MATERIALS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OKAHARA & ASSOCIATES INC. 200 KOHOLA ST HILO HI 96720	NANCY WASSMAN ADMIN. ASSISTANT (808) 538-7716	ENGINEERING CONSULTING SERVICES
OKITA, KUNIMITSU & ASSOC., 1585 KALANI ST STE 1340 HONOLULU HI 96817	BRENDA ADRES EXECUTIVE ASSISTANT (808) 944-6565	A-E SERVICES
P R C ENVIRONMENTAL MANAGEMENT 2828 PAA ST STE 3080 HONOLULU HI 96819	GAIL H. RUBIN SUBCONTRACTS MANAGER (415) 543-4880	ENVIRONMENTAL SERVICES
PARAMETRIX, INC. CONSULTING ENGINEERS 1164 BISHOP ST STE 1600 HONOLULU HI 96813	ROBERT W. PURDIE JR. PROJECT MANAGER (808) 524-0594	CIVIL ENGINEERING SVCS
PIQUNIQ MANAGEMENT CORPORATION P M C 3049 UALENA STREET, SUITE 500 HONOLULU HI 96819	JAMES W. CUMMINGS PROJECT MANAGER (808) 834-2122	GOVT BASE OPERATING SERVICE
PPC-TOKYU JOINT VENTURE 2621 WAIWAI LOOP HONOLULU HI 96819	MILTON MITSUI CHIEF ESTIMATOR (808) 836-2854	GENERAL CONTRACTOR
ROSENDAHL, PAUL H PHD INC. PHRI 204 WAIANUENUE AVENUE HILO HI 96720	YOLAND STATLER DIRECTOR OF FINANCE (808) 935-5233	ARCHAEOLOGICAL CONSULTANT SVCS
SSFM ENGINEERS INC. 501 SUMNER ST, SUITE 502 HONOLULU HI 96817	DWIGHT M. OKAWA PRINCIPAL (808) 531-1308	CONSULTING STRUCTURAL CIVIL ENGINEERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
STAN'S CONTRACTING INC. 99-1280 WAIUA PL AIEA HI 96701	WARREN SHIOI PRESIDENT (808) 484-4400	GENERAL CONSTRUCTION
TOWILL R M CORPORATION 420 WAIAKAMILO RD #411 HONOLULU HI 96817	KENNETH T. SAKAI VICE PRESIDENT (808) 842-1133	ARCHITECT-ENGINEER MASTER PLANNING AND DESIGN SERVICES
WILSON OKAMOTO & ASSOCIATES, INC. 1907 SOUTH BERETANIA STREET HONOLULU HI 96826	GARY T. OKAMOTO VICE PRESIDENT (808) 946-2277	ENGINEERING ARCHITECTURAL & PLANNING

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

IOWA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CIVIL CONSTRUCTORS, INC. 1321 50TH STREET WEST DES MOINES IA 50266	MIKE CARROLL PRESIDENT (515) 221-9733	GENERAL CONTRACTOR
DELAVAN INC. 811 4TH STREET W DES MOINES IA 50265	RANDY STOTTS BUYER (515) 274-1561	FUEL COMPONENTS FOR JET AIRCRAFT ENGINES
INDECO INC. 630 RIVER DRIVE BETTENDORF IA 52722	HERBERT WM ZAHNER III PROJECT MANAGER (314) 940-9592	INSTRUMENTATION ENGINEERING CONSTRUCTION
JENSEN ROAD COMPANY 5550 NE 22ND ST DES MOINES IA 50313	KURT RASMUSSEN VICE PRESIDENT (515) 266-5173	CONSTRUCTION
LITTON SYSTEMS INC. PO BOX 4508; 2734 HICKORY GROVE RD DAVENPORT IA 52808-4508	MARVIN J. MILLER PURCHASING MANAGER, SBLO (319) 383-6309	AIRCRAFT INSTRUMENTATION OXYGEN/NITROGEN EQUIPMENT TEST EQUIPMENT
MASON & HANGER-SILAS MASON COMPANY INC. IOWA ARMY AMMUNITION PLANT MIDDLETOWN IA 52638	MICHAEL E. HUNTER MATERIEL DIVISION MANAGER (319) 753-7777	AMMUNITION
MC ANINCH CORPORATION 525 SW 5TH ST A DES MOINES IA 50309	DAVID A. MANNING TREASURER (515) 237-3500	CONSTRUCTION-EARTHWORK UNDERGROUND UTILITIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ROCKWELL INTERNATIONAL CORP COLLINS AVNICS COMMUNICATIONS DIV. 350 COLLINS RD NE CEDAR RAPIDS IA 52498	G. BLOCKER SMALL BUSINESS ADMINISTRATOR (319) 395-3320	AVIONICS EQUIPMENT COMMUNICATIONS EQUIPMENT AUTOMATED TEST EQUIPMENT
STANLEY CONSULTANTS SERVICES 225 IOWA AVE MUSCATINE IA 52761	DELL G. WAGNER PROJECT COORDINATOR (319) 264-6629	ARCHITECTURAL ENGINEERING SERVICES

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

IDAHO

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
IDAHO SAND & GRAVEL CO, INC. 924 N SUGAR AVE NAMPA ID 83687	ALAN A. TERRILL ENGINEERING MANAGER (208) 466-5001	TAXIWAY AND SHOULDER REPAIR
INTERMOUNTAIN CONSTRUCTION CO 3750 N YELLOWSTONE HWY. IDAHO FALLS ID 83401	STEVEN W. ZAMBARANO VP/OPERATIONS (208) 524-4322	GENERAL CONTRACTOR
MEADOW GOLD DAIRIES, INC. 1301 W BANNOCK ST BOISE ID 83702	DAVID ALLDREDGE PLANT ACCOUNTING SUPERVISOR (208) 343-3671	DAIRY PRODUCTS
MICRON TEMICONDUCTOR INC. 2805 EAST COLUMBIA ROAD BOISE ID 83707-0006	BRECK E. DUNCAN GOV'T. CONTRACTS MANAGER (208) 368-4155	SEMICONDUCTORS SEMICONDUCTOR R & D
MORRISON KNUDSEN CORP DEL CORP MORRISON KNUDSEN PLAZA BOISE ID 83729	THERESA ALLEN SECRETARY (205) 881-0636	OPERATIONS AND MAINTENANCE

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

ILLINOIS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ABBOTT LABORATORIES 1400 SHERIDAN ROAD, D-548, BLDG. J-4 NORTH CHICAGO IL 60064	W. J. STEWART, MANAGER CORP PURCHASING ADMIN. (312) 927-5052	COMMERCIAL PRODUCTS - MISC. HEALTH CARE
AEL DEFENSE CORP AERO DIV. 2 AIRLINE COURT EAST ALTON IL 62024-0000	BARNEY MCLAUGHLIN MANAGER, PURCHASING (618) 258-4781	AIRCRAFT MODIFICATIONS, DEPOT MAINTENANCE ENGINEERING SERVICES
ALLIED PRODUCTS VERSON DIV. 1355 EAST 93RD STREET CHICAGO IL 60619	GREGORY BUTTERWORTH SMALL BUSINESS LIAISON OFFICER (312) 933-8468	METAL FORMING PRESS
BARBER COLMAN COMPANY 1354 CLIFFORD AVE ROCKFORD IL 61132	SHERRY MCMAHON BUYER/SBLO (815) 637-3475	PNEUMATIC VALVES
BARNES & REINECKE INC. DEL 425 E. ALGONQUIN ROAD ARLINGTON HTS. IL 60005-4683	THOMAS F. O'NEILL MANAGER OF MATERIALS (708) 640-7200	DESIGN, DEVELOP OFF THE ROAD VEHICLE SYSTEMS
BAXTER HEALTHCARE CORPORATION ONE BAXTER PARKWAY DEERFIELD IL 60015	RONEIDA MARTIN DIR. MINORITY & FEMALE BUS DEV (312) 948-2282	HOSPITAL SUPPLIES & EQUIP
BLINDERMAN CONSTRUCTION CO 666 DUNDEE RD STE 807 NORTHBROOK IL 60062	ROBERT F. ZITEK VICE-PRESIDENT (708) 564-2800	GENERAL CONSTRUCTION
CATERPILLAR TRACTOR COMPANY 100 N E ADAMS STREET PEORIA IL 61629-3410	RONALD R. LUNN, ASST. MGR.- PURCHASING ADMINISTRATION (309) 675-6102	ENGINES EARTHMOVING EQUIPMENT CONSTRUCTION EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CHICAGO BRIDGE & IRON COMPANY 1501 N DIVISION STREET PLAINFIELD IL 60544	LAWRENCE J. LASKA MANAGER OF FACILITIES & ADMIN (815) 439-6102	ENGINEERING SERVICES R & D
CIVIL CONSTRUCTORS, INC. 1716-179TH STREET EAST MOLINE IL 61244	ARTHUR SNYDER PROJECT COORDINATOR (309) 755-5535	CONSTRUCTION
CLARK DIETZ INC. 1817 S NEIL ST STE 100 CHAMPAIGN IL 61820	RONALD LEVERICH SENIOR VICE PRESIDENT (217) 373-8900	A/E SERVICES
CONTE A A & SON INC. 31 W 007 NORTH AVENUE W CHICAGO IL 60185	MICHAEL D. DOLES PROJECT MANAGER (708) 231-8292	CONSTRUCTION
CR INDUSTRIES 900 STATE ST ELGIN IL 60123-2193	FRED MCCARTHY SBLO (708) 742-7840	ROTARY OIL SEALS
CRAWFORD, MURPHY & TILLY, INC. 2750 W WASHINGTON ST SPRINGFIELD IL 62702	BRIAN R. WHISTON DIRECTOR OF ADMINISTRATION (217) 787-8050	ARCHITECTURAL ENGINEERING SERVICES
DEERE & COMPANY JOHN DEERE ROAD MOLINE IL 61265	WILLIAM J. ABEL, ADMINISTRATOR, GOV'T & INTERNAL PROGRAMS (309) 765-5525	CONSTRUCTION EQUIPMENT AGRICULTURAL EQUIPMENT INDUSTRIAL EQUIPMENT
EGIZII ELECTRIC INC. 700 N MACARTHUR BLVD. SPRINGFIELD IL 62702	H. U. HEPPLER VICE PRESIDENT (618) 452-2022	CONSTRUCTION
EVERPURE INC. 660 BLACKHAWK DR WESTMONT IL 60559	ROBERT KARAS MGR. TECHNICAL MARKETS (708) 654-4000	WATER FILTERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GEOTRONICS OF NORTH AMERICA 911 W HAWTHORN DR ITASCA IL 60143	KJELL SVENSSON CONTROLLER/SBLO (708) 285-1400	SURVEYING INSTRUMENTS
GNB INDUSTRIAL BATTERY CO GNB IBC 829 PARKVIEW BLVD. LOMBARD IL 60148	BRUCE G. WHITEMAN CONTRACT ADMINISTRATOR (708) 691-7817	STATIONARY BATTERIES MOTIVE POWER BATTERIES SUBMARINE BATTERIES
GREAT LAKES DREDGE & DOCK CO ITEL CORPORATION 2122 YORK RD FL 2 OAK BROOK IL 60521	DEBI FISHER LIAISON OFFICER (708) 574-2996	DREDGING
HANSON ENGINEERS INC. 1525 S 6TH ST SPRINGFIELD IL 62703	SERGIO A. PECORI VIICE PRESIDENT (217) 788-2450	DESIGN SERVICES
HARZA ENGINEERING COMPANY 233 S WACKER DR FL 10TH CHICAGO IL 60606	CLEIGHTON D. SMITH HEAD, MARKETING SUPPORT SERVICES (312) 831-3140 JOHN PERSAUD HEAD ADMINISTRATIVE SERVICES (314) 831-3848	CONSULTING CIVIL ENGINEERING FIELD INVESTIGATIONS, DESIGN SERVICES, OVERSIGHT
HENDERSON, JOSEPH J & SON INC. JOSEPH J HENDERSON & SON P. O. BOX 9 GURNEE IL 60031-0009	STEPHEN HOELTER PROJECT MANAGER (708) 244-3222	GENERAL CONTRACTING
I I T RESEARCH INSTITUTE 10 W 35TH ST CHICAGO IL 60616	TERRY BUCKNER SMALL BUSINESS LIAISON OFFICER (312) 567-4306	RESEARCH
INSTITUTE OF GAS TECHNOLOGY IGT 1700 S MOUNT PROSPECT RD DES PLAINES IL 60018	J.V. MIKICICH MANAGER, MATERIALS SERVICES (708) 768-0765	RESEARCH AND EDUCATION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KIEWIT WESTERN CO. 1301 E HIGGINS RD ELK GROVE VILLA IL 60007	ALLAN A. NELSON JOB SPONSOR (708) 228-0818	GENERAL CONSTRUCTION
KOMATSU DRESSER CO. LIBERTYVILLE MANUFACTURING DIV. 801 EAST SUNNYSIDE LIBERTYVILLE IL 60004-0000	CARYN ALTMANN SMALL BUSINESS LIAISON OFFICER (708) 831-6784	EARTH MOVING EQUIPMENT
LAND O'FROST INC. 16850 CHICAGO AVE LANSING IL 60438	RONALD GILLIAM PURCHASING MANAGER (708) 474-7100	MRE HAM SLICES MRE OMELET WITH HAM
LAND-O-SUN DAIRIES INC. P.O. BOX 940 O'FALLON IL 62269-0940	BILL SHAFFER CONTROLLER (618) 632-6381	DAIRY PRODUCTS
LITTON SYSTEMS INC. 4545 S WESTERN BLVD. CHICAGO IL 60609	ALEX KWIATKOWSKI PURCHASING MANAGER (312) 847-4211	MANUFACTURERS OF AEROSPACE GEARING, TRANSMISSIONS AND DRIVES
LUHR BROS INC. 250 W SAND BANK RD COLUMBIA IL 62236	RONALD H. HUCH EEO OFFICER (618) 281-4106	HEAVY EQUIPMENT CONTRACTORS RIVER CONTRACTOR
MIDWEST FOUNDATION CORPORATION RTE 9 WEST OF I 155 TREMONT IL 61568	KATHY J. DORETHY EEO OFFICER (309) 925-2831	HEAVY HIGHWAY CONSTRUCTION LOCK AND DAM REHABILITATION
MOLINE CONSMRS-WNDLNG QRS (JV) 1701 5TH AVE MOLINE IL 61265	MIKE FIEDLER SALES MANAGER (309) 757-8250	STONE RIP RAP

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MOTOROLA INC. COMMUNICATIONS SECTOR 1301 E ALGONQUIN ROAD SCHAUMBURG IL 60196	PERCY FRANKLIN MANAGER SMALL DISADVANTAGED BUS. (312) 576-6675	RADIO COMMUNICATIONS COMMUNICATION CONTROL EQUIPMT
NATCO LIMITED PARTNERSHIP 2122 YORK RD FL 2 OAK BROOK IL 60521	D. A. FISHER ADMINISTRATIVE MANAGER (708) 574-3000	DREDGING
NAVISTAR INTERNATIONAL CORP. 5 WESTBROOK CORP CTR/2ND FLOOR WESTCHESTER IL 61054	OLIVIA DORSEY MINORITY SUPPLIER LIAISON MGR. (708) 947-6117	TRUCKS CONSTRUCTION EQUIPMENT
NORTHROP GRUMMAN ELECTRONIC SYSTEMS INT. DIV. - RM 600 HICKS RD ROLLING MEADOWS IL 60008	WILLIAM J. FINN SMALL BUSINESS LIAISON OFFICER (708) 259-9600	ELECTRONIC COUNTER MEASURES/ EW/ECM SYSTEMS & EQUIP SPECIAL DISPLAY TUBES
OLIN CORPORATION OLIN BRASS GROUP DIVISION 427 N SHAMROCK ST EAST ALTON IL 62024	GREGORY A. SMITH DIRECTOR OF PURCHASING (618) 258-2817	AMMUNITION & EJECTION CARTRIDGE
OLIN CORPORATION P. O. BOX 278 MARION IL 62959	K. R. GRAVATT MANAGER MATERIALS (618) 993-9480	ORDNANCE DEFENSE PRODUCTS
OUTBOARD MARINE CORPORATION 200 SEA HORSE DRIVE WAUKEGAN IL 60085-0001	E A DAVIS, JR. PURCHASING MANAGER (708) 689-5690	OUTBOARD MOTORS MARINE PROPULSION UNITS
P. T. FERRO CONSTRUCTION COMPANY 700 ROWELL AVENUE JOLIET IL 60434	JOHN VANDEVELDE COMPLIANCE OFFICER (815) 726-6284	EMBANKMENT, ROAD CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PASCHEN, F H INC. 701 LEE ST STE 550 DES PLAINES IL 60016-4539	THOMAS A. SELVAGGIO LIAISON OFFICER (708) 699-1595	GENERAL CONTRACTOR
PATRICK ENGINEERING INC. 346 TAFT AVE GLEN ELLYN IL 60137	JEFFREY C. SCHUH, P.E. VICE PRESIDENT (708) 434-7050	CIVIL/STRUCTURAL/GEOTECHNICAL ID PROFESSIONAL ENGR SVCS
PICKUS CONSTRUCTION AND EQP CO 1220 GRAND AVE, P.O. BOX 710 WAUKEGAN IL 60085	JEFFRY J. PICKUS SMALL BUSINESS LIAISON OFFICER (708) 336-5490	GENERAL CONSTRUCTION
RECON/OPTICAL INC. CAI DIVISION 550 W NORTHWEST HWY. BARRINGTON IL 60010	DAVID J. BIEGEL MANAGER OF PURCHASES (708) 381-2400	AERIAL RECONNAISSANCE CAMERAS AND EQUIPMENT SIGHTING DEVICES
RHONE-POULENC RORER INC. ARMOUR PHARMACEUTICAL CO P.O. BOX 511 KANKAKEE IL 60901	RANDY FURLEY SBLO (815) 932-6771	HUMAN PLATELET RESEARCH
RIVER CITY CONSTRUCTION COMPANY 1107 WEST CHURCH STREET BENTON IL 62812	JAMES BRENT LANCE PROJECT MANAGER (618) 435-2612	GENERAL CONTRACTOR
RUST REMEDIAL SERVICES INC. 7250 W COLLEGE DR PALOS HEIGHTS IL 60463-1151	MICHAEL C. MCGIBBON MGR., CONTRACT ADMIN & PROCUREMENT (708) 361-7508	HAZARDOUS WASTE REMEDIATION SERVICES
SCHOLLE CORPORATION 200 W NORTH AVE MELROSE PARK IL 60164	MARK HELMINIAK SBLO (708) 562-7290	CHEMICAL COATINGS, BATTERY ACID, FLEXIBLE PACKAGING
SEARLE 5200 OLD ORCHARD RD SKOKIE IL 60077	ROBERTA J. GULLEY MANAGER, MRO AND R&D (708) 470-6046	ETHICAL PHARMACEUTICALS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SET ENVIRONMENTAL INC. TREATMENT ONE 450 SUMAC RD WHEELING IL 60090	STEVE PAVLOVICH MGR. GAS CYLINDER SERVICES (708) 537-9221	HAZARDOUS WASTE DISPOSAL & ENVIRONMENTAL REMEDIATION
SHAPPERT ENGINEERING CO DEL 4777 E STATE ST ROCKFORD IL 61108	FRED W. SHAPPERT CORPORATE SECRETARY (815) 226-0800	CONSTRUCTION
SIMPLOT CONSTRUCTION, INC. HWY. 1 SOUTH, P. O. BOX 99 ST FRANCISVILLE IL 62460	STEVE STEWART PROJECT MANAGER (812) 854-6315	CONSTRUCTION SERVICES
SJOSTROM & SONS, INC. 1129 HARRISON AVE., PO BOX 5766 ROCKFORD IL 61125-0766	RANDY JOHNSON CIVIL ENGINEER (815) 226-0330	BUILDING CONSTRUCTION
SOLLITT GEORGE CNSTR CO THE 790 N CENTRAL AVE WOOD DALE IL 60191	A. F. ZABINSKI, JR. TREASURER (708) 860-7333	GENERAL CONTRACTOR
SSI SERVICES INC. CHARLES MELVIN PRICE SUPPORT CTR GRANITE CITY IL 62040-1801	THOMAS J. SPICHER CONTRACT ADMINISTRATOR (618) 451-4323	TECHNICAL SERVICES BASE OPERATIONS
STANLEY CONSULTANTS INC. 8501 W HIGGINS RD, SUITE 730 CHICAGO IL 60631	KENNETH W. JACOBS VICE PRESIDENT (312) 693-9624	ENGINEERING
STEWART-WARNER CORPORATION 1300 N KOSTNER AVE CHICAGO IL 60651	MR. LARRY BRAND MANAGER OF PURCHASING (312) 292-3070	MILITARY EQUIPMENT LINE TRACER EQUIPMENT INFORMATION DISPLAY
SUNDSTRAND CORPORATION 4747 HARRISON AVE ROCKFORD IL 61108	BERNICE MOORE SMALL BUSINESS LIAISON OFFICER (815) 226-7974	AVIATION PARTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TALLEY INDUSTRIES 1200 HICKS RD ROLLING MEADOWS IL 60008	LOU PACINI PURCHASING MANAGER (312) 259-0740	ELECTRONIC CONTROL SYSTEMS ELECTRA MECHANICAL INDICATORS
TITAN WHEEL INTERNATIONAL UNISYS CORPORATION 2701 SPRUCE ST. QUINCY IL 62301	CHARLES MCCALLISTER MGR. CUSTOMER SERVICE (217) 221-4333	AGRICULTURAL WHEELS AND RIMS EARTHMOVER WHEELS AND RIMS CONSTRUCTION WHEELS AND RIMS
TOOTSIE ROLL INDUSTRIES INC. 7401 S CICERO AVE CHICAGO IL 60629	BARRY BOWEN TREASURER (312) 838-3400	CANDY
UNITED DOMINION INDUSTRIES 2000 KENTVILLE ROAD KEWANEE IL 61443	JOHN BLAKE MGR. HUMAN RESOURCES (309) 852-3571	ASPHALT & SOIL COMPACTING EQUIPMENT
UNIVERSITY OF ILLINOIS BUSINESS AFFAIRS 809 S MARSHFIELD AVE CHICAGO IL 60612	OZIE C. WILLIAMS ASSISTANT DIRECTOR, PURCHASING (312) 996-7084	NON-PROFIT EDUCATIONAL INSTITUTIONAL
UNIVERSITY OF ILLINOIS 506 S WRIGHT ST URBANA IL 61801	RICHARD F. CANADAY DIR., BUDGET/RESOURCE PLANNING (217) 333-0028	RESEARCH
WAGNER CASTINGS COMPANY PO BOX 1319 DECATUR IL 62525-0000	IVERY J. CHAMBLISS JR. ASSISTANT PROGRAM MANAGER (217) 428-7791	AUTOMOTIVE CASTINGS
WIL-FREDS CONSTRUCTION INC. DEL 274 E INDIAN TRL AURORA IL 60505	W. T. LUXION PRESIDENT (708) 897-4000	LOCKWALL RESURFACING
WOODWARD GOVERNOR COMPANY 5001 NORTH SECOND STREET, P.O. BOX 7001 ROCKFORD IL 61125-7001	DAN R. SCHARMAN SMALL BUSINESS LIAISON OFFICER (815) 877-7442	AIRCRAFT FUEL CONTROL HYDRO TURBINE CONTROL

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

INDIANA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALLIED SIGNAL AEROSPACE CO GUIDANCE & CONTROL SYSTEMS 400 S BEIGER MISHAWAKA IN 46544	FAY WILLIAMSON SMALL BUSINESS LIAISON OFFICER (219) 254-4202	MODULAR IMAGE INTERPRETATION SYSTEM (MIIS) VANDAL TARGET MISSILE
ALLIED SIGNAL INC. CONTROLS AND ACCESSORIES 717 N BENDIX DR SOUTH BEND IN 46620	KARL D. SCHWARTZ PURCHASING MANAGER (219) 231-4100	FUEL CONTROLS
ALLISON ENGINE COMPANY GENERAL MOTORS CORPORATION 2001 S TIBBS AVE INDIANAPOLIS IN 46241	B. A. HUFF, CHIEF SUPPLIER ADMINISTRATION (317) 230-5836	GAS TURBINE ENGINES & GENERATORS
AM GENERAL CORPORATION 105 N NILES AVE SOUTH BEND IN 46634-0000	ROBERT J.A. RODEN CPM, PURCHASING MANAGER (219) 284-2714	MILITARY & CIVILIAN HUMMERS
AMERICAN TESTING & ENGRG CORP ATEC ASSOCIATES 5150 E 65TH ST INDIANAPOLIS IN 46220	KEVIN B. HOPKINS DISTRICT MANAGER (317) 849-4990	CONSULTING ENVIRONMENTAL, GEOTECHNICAL AND MATERIALS ENGINEERS
BABCOCK & WILCOX COMPANY THE ERI DIV. 10930 E 59TH ST INDIANAPOLIS IN 46236	SHARON G. VREELAND SMALL BUSINESS LIAISON OFFICER (317) 823-4441	MK 1 SIDEWINDER WING WEU-3/B WARHEADS M650 WARHEADS
BOEHRINGER MANNHEIM CORP 9115 HAGUE RD INDIANAPOLIS IN 46250	JAMES BOINK PURCHASING MANAGER (317) 576-7029	IN-VITRO DIAGNOSTICS, REAGENTS AND TEST KITS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BOWEN ENGINEERING CORPORATION VERMILLION CONSTRUCTION CO 10315 ALLISONVILLE RD FISHERS IN 46038	REX HIATT PROJECT MANAGER (317) 842-2616	GENERAL CONSTRUCTION
BRISTOL-MYERS SQUIBB CO. U.S. PHARMACEUTICAL & NUTRITIONAL GROUP 2404 LLOYD EXPRESSWAY EVANSVILLE IN 47721	J. R. AHRENS SENIOR BUYER (812) 429-8570	PHARMACEUTICALS DIETARY SUPPLEMENTS
BROWN, E.I., L.P. 950 N MERIDIAN ST STE 200 INDIANAPOLIS IN 46204	DON E. RICHARD PRINCIPAL (317) 237-7040	A/E SERVICES
CABOT SAFETY CORPORATION 5457 W. 79TH STREET INDIANAPOLIS IN 46258	ALBERTA AUFMANN PURCHASING AGENT (317) 872-6666	SAFETY PRODUCTS
COMARCO INC. P. O. BOX 408 BLOOMFIELD IN 47424	KENNETH L. DETWILER CONTRACTS DIRECTOR (812) 854-3139	PROFESSIONAL, TECHNICAL AND MANAGEMENT SUPPORT SERVICES ORDNANCE PROGRAMS
CUMMINS ENGINE COMPANY INC. 500 JACKSON ST COLUMBUS IN 47201	V. A. PHILLIPS SPECIAL SUPPLIER DEVELOP. DIR. (812) 377-1085	DIESEL ENGINES
CUMMINS ENGINE COMPANY INC. P.O. BOX 3005 COLUMBUS IN 47202-3005	L.R. MAURER S.B.L.O. (812) 377-7351	DIESEL ENGINES
EPT BEARING DIV./MCGILL MFG CO INC. MC GILL MANUFACTURING CO INC. 909 N LAFAYETTE VALPARAISO IN 46383	LEONARD R. WISOWATY MANAGER PURCHASING (219) 465-2317	BEARINGS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FAIRFIELD MANUFACTURING CO U S 52 SOUTH, P.O.BOX 7940 LAFAYETTE IN 47903-7940	D. K. ROBERTS MATERIALS MANAGER (317) 474-3474	GEARS AND GEAR ASSEMBLIES
GENERAL MOTORS CORPORATION ALLISON TRANSMISSION DIVISION P. O. BOX 894 INDIANAPOLIS IN 46206-0894	L.A. WARE, MANAGER ADVANCE/GLOBAL SOURCING (317) 242-2667	HEAVY DUTY TRANSMISSIONS
HERITAGE ENVIRONMENTAL SVCS INDUSTRL-LIQUID WASTE DISPOSAL 7901 W MORRIS ST INDIANAPOLIS IN 46231	JOEL HALL PROGRAM DIRECTOR (317) 243-7475	HAZARDOUS WASTE DISPOSAL
HOWMET CORP. LAPORTE CASTING DIVISION 1110 E. LINCOLNWAY LAPORTE IN 46350	V. D. YEAKEY PURCHASING MANAGER (219) 326-7224	GAS TURBINE COMPONENTS
I C I AMERICAS INC. INDIANA AAP HIGHWAY 62 CHARLESTOWN IN 47111	L. FUNK CONTROLLER (812) 284-7672	MAINTENANCE OF FACILITY
ITT AEROSPACE/COMMUNICATIONS DIVISION ITT CORPORATION 1919 WEST COOK ROAD, P.O. BOX 3700 FORT WAYNE IN 46801	BETH SOWERS SMALL BUSINESS LIAISON OFFICER (219) 487-3071	FORWARD AREA BATTLEFIELD COMMUNICATIONS VOICE PROCESS AND MESSAGE SWITCHING SYSTEMS
JUNGCLAUS-CAMPBELL CO INC. 825 MASSACHUSETTS AVE INDIANAPOLIS IN 46204	THOMAS C. WOODASON SECRETARY/TREASURER (317) 264-6666	GENERAL CONSTRUCTION
LILLY ELI & COMPANY PHARMACEUTICAL DIVISION LILLY CORPORATE CENTER INDIANAPOLIS IN 46285	MYRON L. HARDiMAN SMALL BUS LIAISON OFFICER (317) 276-1329	PHARMACEUTICALS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MAGNAVOX GOVT & INDUSTRIAL ELECTRONICS MAGIEC 1313 PRODUCTION RD FORT WAYNE IN 46808	E. T. COLLINS SMALL BUSINESS LIAISON OFFICER (219) 429-5705	MILITARY ELECTRONICS
MILES INC. 1127 MYRTLE ST ELKHART IN 46514	R. C. MECHLING MANAGER, CORPORATE PURCHASING (219) 264-8211	CLINICAL DIAGNOSTIC TEST STRIPS AND TABLETS
STEWART-WARNER CORPORATION SOUTH WIND DIVISION 3 INDUSTRIAL DRIVE TROY IN 47588	BARRY V. CARTER SMALL BUSINESS LIAISON OFFICER (812) 547-7071	HEAT TRANSFER EQUIPMENT FLUID POWER EQUIPMENT
TRAYLOR BROS INC. 835 N CONGRESS AVE, P O BOX 5165 EVANSVILLE IN 47715	DON C. BARTOW CONTROLLER (812) 477-1542	BRIDGE CONSTRUCTION
TRI INDUSTRIES, INC. 333 S. THIRD STREET TERRE HAUTE IN 47807	DONNA S. BEARD SMALL BUSINESS ADMINISTRATOR (812) 234-1591	AEROSPACE ENGINE COMPONENTS
UNION CARBIDE CORPORATION 1500 PALCO ST INDIANAPOLIS IN 46222	S. D. MATCHETT MANAGER, MATERIAL SERVICES (317) 240-2602	METAL & CERAMIC HARDFACE COATINGS
WAVETEK RF PRODUCTS INC. 5808 CHURCHMAN INDIANAPOLIS IN 46203	GLENN MEYER PURCHASING MANAGER (317) 787-3332	COMMERCIAL ELECTRONIC TEST & MEASUREMENT EQUIPMENT
WILHELM, F A CONSTRUCTION CO FREITAG-WEINHARDT DIVISION 3914 PROSPECT ST INDIANAPOLIS IN 46203	DANIEL A SEIB PROJECT MANAGER (317) 359-5411	GENERAL CONSTRUCTION
ZIMMER INC. PO BOX 708 WARSAW IN 46581-0708	MARY JO HERRIN PURCHASING AGENT (219) 372-4413	ORTHOPEDIC IMPLANTS WOUND DRAINAGE DEVICES PNEUMATIC SURGICAL TOOLS

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

KANSAS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALLIANT TECHSYSTEMS SUNFLOWER ARMY AMMUNITION PLANT P O BOX 549 DESOTO KS 66018-0549	MILTON D. BLAND PURCHASING SUPERVISOR (913) 585-3000	OPERATING CONTRACTOR
ALLIED SIGNAL AVIONICS, INC. 400 N ROGERS RD OLATHE KS 66062	BLANCA DELORES VICTOR SMALL BUSINESS LIAISON OFFICER (913) 768-2651	AVIONICS EQUIPMENT LAND MOBILE RADIOS
ASTRA RESOURCES MARKETING, INC. 1100 SW WANAMAKER RD TOPEKA KS 66604-3895	KARI L. EBLING MGR. CONTRACT ADMINISTRATION (913) 272-1900	NATURAL GAS
ATCHISON CASTING CORPORATION 400 S 4TH ST ATCHISON KS 66002	JOHN F. DEROSSI MATERIALS MANAGER (913) 367-2121	ARMOR CASTINGS
BEECH AIRCRAFT CORPORATION P.O. BOX 2903 WICHITA KS 67201-2903	SHIRLEY A. SMITH SMALL BUSINESS ANALYST (316) 676-7329	GEN. AVIATION AIRCRAFT MFGR
CESSNA AIRCRAFT COMPANY THE P.O. BOX 7704 WICHITA KS 67277-7704	GEORGE ROSENDALE MANAGER, PURCHASING (316) 831-2503	AIRFRAME MANUFACTURER
EBY, MARTIN K CONSTRUCTION CO 610 N MAIN ST WICHITA KS 67203	LLOYD L. TACKITT PLAN ADMINISTRATOR (210) 212-4964	GENERAL CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EXCEL CORPORATION P.O. BOX 2519 WICHITA KS 67201	LISA R. ALLEN SMALL BUSINESS LIAISON OFFICER (316) 291-2803	FRESH BEEF
GENERAL ELECTRIC CO P O BOX 797 ARKANSAS CITY KS 67005	DEBORAH D. TUCKER PROCUREMENT AGENT (316) 442-3600	AIRCRAFT ENGINES
GOSSEN LIVINGSTON ASSOCIATES, P.A. 420 S. EMPORIA WICHITA KS 67202	THOMAS R. GOSSEN SECRETARY-TREASURER/COO (316) 265-9367	ARCHITECT AND ENGINEER DESIGN SERVICES
IFR SYSTEMS, INC. 10200 W YORK WICHITA KS 67215-8935	DEBORAH KINGSLAND PURCHASING MGR./SBLO (316) 622-4981	ELECTRONIC TEST EQUIPMENT
KOCH REFINING COMPANY INC. 4111 E 37TH ST N WICHITA KS 67220	ANITA F. BARRETT SBLO (316) 832-4539	PETROLEUM PRODUCTS REFINED
LAW COMPANY INC. LAWCO CONSTRUCTION 345 RIVERVIEW ST WICHITA KS 67203	G. C. BOLTON VICE PRESIDENT (316) 268-0200	GENERAL CONTRACTOR
NATIONAL BEEF PACKING SUPREME FEEDERS P.O. BOX 978 LIBERAL KS 67905-0978	DEAN ARAGON SMALL BUSINESS LIAISON OFFICER (316) 624-1851	BEEF SLAUGHTERING, PROCESSED B OX BEEF, BY-PRODUCTS
SOUTHWEST DIVISION, WITCO CORP. P.O. BOX 1974 OLATHE KS 66061	MELVIN F HARRELSON CONTRACT ADMINISTRATOR (913) 782-5800	LUBRICANTS

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

Kentucky

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BIZZACK, INC. 2259 EXECUTIVE DR LEXINGTON KY 40505	STAN BRAY CONTROLLER (606) 299-8001	LEVEE DIVERSION & HIGHWAY RE-LOCATION
FULLER, MSSBRGR SCT & MAY ENG 1409 N FORBES RD LEXINGTON KY 40511	JOHN W. SCOTT SECRETARY-TREASURER (606) 233-0574	PROFESSIONAL ENGINEERING SERVICES
GRW ENGINEERS, INC. 801 CORPORATE DR STE 400 LEXINGTON KY 40503	WILLIAM R. MITCHELL MANAGER OF PROJECTS (606) 223-3999	SURVEYING AND MAPPING SERVICES
HALL CONTRACTING CORPORATION P O BOX 37270 LOUISVILLE KY 40233	THOMAS A WOOD VICE PRESIDENT (502) 367-6151	GENERAL CONSTRUCTION
HARDAWAY CNSTR CORP TENN MIDWEST DIVISION P O BOX 10 HENDERSON KY 42420	JACK GOOSTREE PROJECT MANAGER (502) 830-6773	GENERAL CONSTRUCTION
KAY & KAY CONTRACTING, INC. 1355 KEAVY RD LONDON KY 40741	RON W. HERD OFFICE ENGINEER (606) 864-7384	HEAVY CONSTRUCTION
M P D INC. 316 E 9TH ST OWENSBORO KY 42303	LLOYD H. ST JOHN DIRECTOR, MATERIALS (502) 685-6200	MICROWAVE CIRCUIT MODULES VIDICON TUBES PLANAR ELECTRON TUBES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MASON & HANGER ENGINEERING, 2355 HARRODSBURG RD LEXINGTON KY 40504	MARION F. LAIL, P.E. PLAN ADMINISTRATOR (606) 223-4773	ARCHITECT-ENGINEER
MOUNTAIN ENTERPRISES, INC. 2257 EXECUTIVE DR LEXINGTON KY 40505	CHARLES HERMAN VICE PRESIDENT .606) 299-7001	GENERAL CONSTRUCTION
PALMER ENGINEERING CO 273 SHOPPERS DR WINCHESTER KY 40391	MARCUS G. BARNETT CONTROLLER (606) 744-1218	CONSULTING ENGINEERING AND SURVEYING
PENCE, HOWARD W INC. 4031 NORTH 31 W ELIZABETHTOWN KY 42701	MIKE PENCE SBLO (502) 737-8723	COMMERCIAL CONSTRUCTION
RELIABLE MECHANICAL INC. 13035 MIDDLETOWN INDUSTRIES LOUISVILLE KY 40223	CHARLES E. EFFINGER ASSISTANT PROJECT MANAGER (502) 244-2596	MECHANICAL CONTRACTOR
	DAVID L. WILLS PROJECT MANAGER (502) 244-2596	HVAC & PIPING, CONTROLS, AND REFRIGERATION
SCOTTYS CONTRACTING & STONE CO 2323 BARREN RIVER RD BOWLING GREEN KY 42101	CLARK OUELETTE ESTIMATOR (502) 737-5555	GENERAL CONSTRUCTION
SMITH JIM CONTRACTING COMPANY JIMAR PAVING COMPANY 1108 DOVER RD GRAND RIVERS KY 42045	DANIEL J. WALKER SUBCONTRACTING OFFICER (502) 362-4675	HEAVY CONSTRUCTION
SULLIVAN & COZART, INC. 822 W KENTUCKY ST LOUISVILLE KY 40201	ROBERT A. LAWRENCE SECRETARY/TREASURER (502) 584-4213	GENERAL CONSTRUCTION

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

LOUISIANA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AVONDALE INDUSTRIES, INC. SHIPYARDS DIVISION, P. O. BOX 50280 NEW ORLEANS LA 70150-0280	E. J. WEBRE SMALL BUSINESS LIAISON (504) 436-5444	SHIPBUILDING & REPAIR
BALLARD & ASSOCIATES, INC. 3600 JACKSON STREET, SUITE 112 ALEXANDRIA LA 71307	MELODY D. MCGEE PLAN ADMINISTRATOR (318) 445-6571	ENGINEERING ARCHITECTURE SURVEYING
BEAIRD INDUSTRIES, INC. P O BOX 31115 SHREVEPORT LA 71130-1115	R. K. SIMS PURCHASING AGENT (318) 865-6351	INDUSTRIAL PRESSURE VESSELS EVAPORATORS
BEAN DREDGING CORPORATION 619 ENGINEERS RD BELLE CHASSE LA 70037	STEVE LAMBERT PURCHASING MANAGER (504) 391-7000	MARINE CONSTRUCTION-DREDGING
BEAN TECHNICAL EXCAVATION 401 PONTCHARTRAIN DR SLIDELL LA 70458	RICHARD DAIGLE PROJECT CONTROLLER (504) 643-5652	DREDGING
BEAN/WEEKS (JOINT VENTURE) 619 ENGINEERS RD BELLE CHASSE LA 70037	STEVE LAMBERT PURCHASING MANAGER (504) 391-7065	MARINE CONSTRUCTION DREDGING
BOH BROS CONSTRUCTION CO INC. 730 S TONTI ST NEW ORLEANS LA 70119	WAYNE H. WOOLEY SENIOR OFFICE MANAGER (504) 821-2400	GENERAL HEAVY CONSTRUCTION
BROADMOOR 2740 N ARNOULT RD, P.O. BOX 8791 METAIRIE LA 70002	DENNIS G. BURMASTER PLAN ADMINISTRATOR (504) 885-5400	GENERAL CONTRACTOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CAJUN CONTRACTORS, INC. POST OFFICE BOX 104 BATON ROUGE LA 70821-0104	JAN K. LASS PROJECT MANAGER (504) 753-5857	MUNICIPAL AND INDUSTRIAL CONSTRUCTION
CENTRAL GULF LINES, INC. 650 POYDRAS ST, SUITE 1700,PO BOX 53366 NEW ORLEANS LA 70153	DONNA JOHNSEN SR. MANAGER, TAXATION (504) 593-8311	INTERNATIONAL MARINE TRANSP.
CHANCE, JOHN E & ASSOCIATES 200 DULLES DR LAFAYETTE LA 70506	WADE L. JUMONVILLE VICE PRESIDENT, CONTRACTS (318) 268-3291	LAND SURVEYING HYDROGRAPHIC SURVEYING ENGINEERING
ERA AVIATION INC. ERA HELICOPTERS P.O. BOX 6550 LAKE CHARLES LA 70606-6550	DAVE MURPHY PROJECT MANAGER (318) 478-6131	EXTERNAL FUEL SYSTEM
FOREMOST DAIRY 5301 INTERSTATE DR SHREVEPORT LA 71109	EDDIE TOLLISON CONTROLLER (318) 635-4311	DELIVERY OF MILK
G.E.C., INC. 9357 INTERLINE AVE BATON ROUGE LA 70809	VERDI ADAM PRESIDENT (504) 927-5588	ENGINEERING CONTRACT RESEARCH
GULF COAST TRAILING CO 100 JAMES DR W STE 270 SAINT ROSE LA 70087	J. STEPHEN CHATRY CONTRACT ADMINISTRATOR (504) 461-9230	DREDGING
HOOKS MIKE INC. 409 MIKE HOOKS ROAD WESTLAKE LA 70669	STEVE BAUDOIN OFFICE MANAGER (318) 436-6693	MARINE DREDGING
IT-OHM-JOINT VENTURE 1325 BAYOU LANE SLIDELL LA 70460	CHARLES E. PEEL CONTRACT ADMINISTRATOR (504) 645-9330	CIVIL/ENVIRONMENTAL CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
J. H. RUTTER REX MFG. CO., INC. RUTTER REX MFG 145 ROBERT E. LEE BLVD. P.O. BOX 24010 NEW ORLEANS LA 70124	N. G. MONTALBANO SBA ADMINISTRATOR (504) 283-7373	SHIRTS TROUSERS
JAMES T L & CO INC. 100 JAMES DRIVE WEST SAINT ROSE LA 70087	J. STEPHEN CHATRY CONTRACT ADMINISTRATION (504) 461-9200	DREDGING
JAMES, T L & COMPANY INC. LONG BROOM DRAGLINE DIVISION P O BOX 760 VIDALIA LA 71373	MICHAEL MAYEUX DIVISION MANAGER (318) 336-4248	CONSTRUCTION
JAMES, T L & COMPANY INC., METRO DIVISION P O BOX 20115 NEW ORLEANS LA 70141	F. DONALD BURST PROJECT MANAGER (504) 461-9328	CONSTRUCTION
LEMOINE COMPANY INCORPORATED 4677 NW EVANGELINE THRUWAY CARENCRO LA 70520	GEORGE E. KRAGLE PROJECT MANAGER (318) 896-7720	CONSTRUCTION SERVICES
LINCOLN BUILDERS, INC. P.O. BOX 400, 1910 FARMERVILLE HWY. RUSTON LA 71273-0400	NAT MIXON VICE PRESIDENT (318) 255-3822	COMMERCIAL CONSTRUCTION INDUSTRIAL CONSTRUCTION
LOUISIANA, STATE OF 433 BOLIVAR ST NEW ORLEANS LA 70112	MATTHEW T. GEDGE, III DIRECTOR OF PURCHASING (504) 568-4804	MEDICAL EDUCATION AND RESEARCH
MEYER, VERNON F & ASSOCIATES 5525 MOUNES ST NEW ORLEANS LA 70123	STEPHANIE HEBERT ADMINISTRATIVE ASSISTANT (504) 733-3770	SURVEYING AND MAPPING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OLIN CORPORATION INTERSTATE 10 WEST LAKE CHARLES LA 70601	S. C. BROOKS SR. BUYER (318) 491-3483	CHEMICALS R & D DEFENSE/BRASS PRODUCTS
TEXTRON INC. 6600 PLAZA DR NEW ORLEANS LA 70127	A.L. MILLER, JR. SMALL BUSINESS ADMINISTRATOR (504) 245-6818	AIR CUSHION VEHICLES SURFACE EFFECT SHIPS
WATERMAN STEAMSHIP CORPORATION 650 POYDRAS ST, SUITE 1800 NEW ORLEANS, LA 70130	DONNA JOHNSON CORPORATION MANAGER (504) 593-8311	OCEAN FREIGHT CARRIAGE

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

MASSACHUSETTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ADAPTIVE OPTICS ASSOCIATES, INC. 54 CAMBRIDGE PARK DRIVE CAMBRIDGE MA 02140	C. ALDEN WHITE, JR. SBLO (617) 864-0201	RESEARCH AND DEVELOPMENT
AMERICAN OPTICAL CORPORATION 14 MECHANIC STREET SOUTHBRIDGE MA 01550	PHYLLIS M. OLSZTA, P.A. PURCHASING AGENT (508) 765-2157	EYEGLASS LENSES OPHTHALMIC FRAMES SAFETY PRODUCTS
AMETEK AEROSPACE PRODUCTS, INC. 50 FORDHAM ROAD WILMIMGTON MA 01887	THOMAS J LECAROZ PROCUREMENT PRACTICES MGR. (508) 937-4819	COCKPIT DISPLAY INSTRUMENTS FUEL MEASUREMENTS FLIGHT INSTRUMENTS
ANALOG DEVICES SEMICONDUCTOR DIV. 804 WOBURN RD. WILMINGTON MA 01887	STEPHEN J. HARRINGTON PURCHASING MANAGER (617) 937-2408	ELECTRONIC DATA ACQUISITION DEVICES MEASUREMENT & CONTROL DEVICES
ASSURANCE TECHNOLOGY CORP 84 SOUTH ST CARLISLE MA 01741	DONNA GRAY CONTRACT ADMINISTRATOR (508) 369-8848	SPACE RELATED PROD. & SERVICES COMMUNICATIONS SYSTEMS
ASTRA USA. INC. 50 OTIS ST WESTBORO MA 01581	VINCENT R. KOSEWSKI PURCHASING MANAGER (508) 366-1100	TOPICAL & PARENTERAL ANESTHETICS PARENTERAL ANTIBIOTICS CARDIOVASCULAR ANTI-VIRAL PRD
BAIRD CORPORATION AN IMO INDUSTRIES COMPANY 125 MIDDLESEX TURNPIKE BEDFORD MA 01730-1468	C. J. MCDONALD, JR. SENIOR BUYER/SBLO (617) 276-6046	NIGHT VISION, ANALYTICAL, OPTICAL, AND MEDICAL EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BIRD-JOHNSON COMPANY 110 NORFOLK STREET WALPOLE MA 02081	DAVID L. VAN SCHAGEN MANAGER, MATERIALS (508) 668-9610	MARINE PROPELLERS AND LATERAL THRUSTERS HYDRAULIC ACTUATORS AND MOTORS
BOLT BERANEK & NEWMAN, INC. 70 FAWCET ST. CAMBRIDGE MA 02138	JOHN FORCUCCI PURCHASING MANAGER/SBLO (617) 873-3365	CONSULTING RESEARCH & DEVELOP IN INFORMATION SCIENCES & COMPUTER TECHNOLOGY
COMMUNICATIONS & POWER INDUSTRIES, INC. 150 SOHIER RD. BEVERLY MA 01915-5595	SCOTT O. SHERBONDY MATERIALS MANAGER (508) 922-6000	MAGETRON TUBE COMPONENTS & EQUIPMENT
COMPUTERVISION CORP. 100 CROSBY DRIVE BEDFORD MA 01730	ROLLAND J. MORIN, JR. SENIOR MGR. PROCUREMENT ADMIN (617) 275-1800	CAD/CAM SYSTEMS MINICOMPUTER SYSTEMS COMPUTERS
DIGITAL EQUIPMENT CORP. 111 POWDERMILL ROAD MAYNARD MA 01754	DANIEL J. DEAN, SMALL BUSINESS LIAISON OFFICER (508) 264-6959	COMPUTER HARDWARE, SOFTWARE AND SERVICES
DRAPER CHARLES STARK LAB INC. 555 TECHNOLOGY SQ CAMBRIDGE MA 02139	STANLEY PALAIMA PLAN ADMINISTRATOR (617) 258-3585	RESEARCH & DEVELOPMENT IN INERTIAL GUIDANCE
DYNAMICS RESEARCH CORPORATION 60 FRONTAGE STREET ANDOVER MA 01810	ARTHUR BROWN, DIRECTOR CONTRACTS AND ADMINISTRATION (508) 475-9090	COMPUTER SOFTWARE GUIDANCE SYSTEMS
ENSR CORPORATION 35 NAGOG PARK ACTON MA 01720	JOHN P. WILLI SUBCONTRACTS ADMINISTRATOR (508) 635-9500	ENVIRONMENTAL CONSULTING ENGINEERING SERVICES
GEI CONSULTANTS, INC. 1021 MAIN STREET WINCHESTER MA 01890	RICHARD F. MURDOCK SENIOR VICE PRESIDENT (617) 721-4000	ENGINEERING CONSULTANTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL ELECTRIC CO. NAVAL & SMALL STEAM TURBINE DEPT. 166 BOULDER DRIVE FITCHBURG MA 01420	RONALD N MERKEL MGR. SOURCING SPT & ADMIN (508) 343-1378	STEAM TURBINES COMPRESSORS
GENRAD INC. 300 BAKER AVE CONCORD MA 01742	BARBARA J. CASTLE GOVERNMENT CONTRACT SPECIALIST (508) 369-4400	AUTOMATED TEST EQUIPMENT (MCATES PROGRAM)
GEO-CENTERS, INC. 7 WELLS AVENUE NEWTON CENTRE MA 02159	MARIDEE N. KIRWIN CONTRACTS MANAGER (617) 964-7070	RESEARCH & DEVELOPMENT
GTE GOVERNMENT SYSTEMS CORP SERVICES SECTOR 77 A STREET NEEDHAM MA 02194-2892	PRISCILLA M. BLEILER SMALL BUSINESS LIAISON OFFICER (617) 455-2440	ELECTRONICS ENGINEERING FIELD SERVICES
GTE LABORATORIES INC. 40 SYLVAN ROAD WALTHAM MA 02254	AL SKAVICUS FINANCIAL ANALYST (617) 466-2954	RESEARCH AND DEVELOPMENT
ICOS BOSTON 425 SUMMER ST BOSTON MA 02210	GREGORY SANCUEZ VICE PRESIDENT (617) 439-0021	HEAVY CONSTRUCTION
INCHCAPE TESTING SERVICES INC. I TECH DR CEO ANDOVER MA 01810	DOUG ROBBINS (408) 432-8192	ANALYTICAL SERVICES
INTERMETRICS INC. 733 CONCORD AVE CAMBRIDGE MA 02138	CHARLES D'AMBROSIO TREASURER (617) 661-1840	SOFTWARE DEVELOPMENT ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KAJIMA-MARRA/MAJESTIC (JV) 37 ATLAS ST QUINCY MA 02169-5521	JOSEPH T. SOBON OFFICE MANAGER (617) 479-1498	TUNNEL CONSTRUCTION
KAMAN ELECTROMAGNETICS CORPORATION (FORMERLY EML RESEARCH, INC.) 2 FOX RD HUDSON MA 01749	MICHAEL L. BENNETT SBLO (508) 562-2933	R & D IN ELECTRO-MAGNETIC TECH
KOLLMORGEN CORP ELECTRO-OPTICAL DIVISION 347 KING STREET NORTHAMPTON MA 01060-2390	PAUL K. DUTRA, SBLO MANAGER OF PROCUREMENT (413) 586-2330	PRECISION ELECTRO/OPTICAL INSTRUMENTS
LICHTENSTEIN, A G & ASSOCIATES 12 IRVING ST FRAMINGHAM MA 01701	PAUL BLAIR SENIOR ASSOCIATE, BRANCH OFFICE MGR. (508) 879-2772	CONSULTING ENGINEER - BRIDGE INSPECTIONS
LITTLE, ARTHUR D INC. 20 ACORN PART, RM 420 CAMBRIDGE MA 02140	JANINE L. MACNEIL SB LIAISON OFC, GOVT. BUS SVCS (617) 498-6331	RESEARCH AND DEVELOPMENT MANAGEMENT CONSULTANTS ENGINEERING
LITTON SYSTEMS INC. ITEK OPTICAL SYSTEMS DIV. 10 MAGUIRE ROAD LEXINGTON MA 02173-3199	E. R. LANDERS DIRECTOR, MATERIEL (617) 276-2563	ELECTRO-OPTICAL AND OPTICAL SYSTEMS MIRRORS AND LENSES
LORAL HYCOR, INC. 10 GILL ST. WOBURN MA 01801	BEVERLY M. GLADWIN DIRECTOR, MATERIAL CONTROL (617) 935-5950	RADAR COUNTERMEASURE SYSTEMS
LORAL INFRARED & IMAGING SYSTEMS, INC. 2 FORBES ROAD LEXINGTON MA 02173-7393	NORMAN J. DESMARAIS PURCHASING MANAGER (617) 863-4914	ELECTRO-OPTICAL INSTRUMENTS INFRARED DETECTORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
M I T LINCOLN LABORATORY LINCOLN LABORATORY 244 WOOD STREET LEXINGTON MA 02173	DANIEL R. COAKLEY PURCHASING MANAGER (617) 981-7130	RESEARCH AND DEVELOPMENT WORK IN ADVANCED ELECTRONICS F19628-95-C0002
M/A COM INC. MICRO WAVE ASSOCIATES 1011 PAWTUCKET BLVD. LOWELL MA 01853	WILLIAM D. MARTIN SMALL BUSINESS LIAISON OFFICER (617) 272-3000	ELECTRONIC COMPONENTS COMMUNICATION EQUIPMENT
M/A COM ANTENNA & CABLE DIVISION HAVERHILL RD AMESBURY MA 01913	GEORGE J. O'NEIL PROCUREMENT MANAGER (508) 834-7494	MICROWAVE COAXIAL CABLES MICROWAVE ANTENNAS
M/A-COM INC. M/A COM GOVERNMENT RELATIONS 43 SOUTH AVE BURLINGTON MA 01803	JOHN K. WILLIS MATERIAL CONTROL MANAGER (617) 564-3249	ELECTRONIC COMPONENTS DIODES & SEMICONDUCTORS
MASSACHUSETTS INSTITUTE OF TECHNOLOGY 77 MASSACHUSETTS AVENUE CAMBRIDGE MA 02139	BARRY ROWE DIRECTOR, PURCHASING & STORES (617) 253-7243	EDUCATIONAL INSTITUTION
METCALF & EDDY INC. 30 HARVARD MILL SQ WAKEFIELD MA 01880-5371	RICHARD D. MOODY PROCUREMENT MANAGER (617) 224-6123	ENGINEERING, REMEDIATION, CONSTRUCTION SERVICES PROGRAM MANAGEMENT
MIDDLETON AREOSPACE CORP. 206 SOUTH MAIN STREET MIDDLETON MA 01949	JAMES SHAFFAVAL PURCHASING MANAGER (508) 774-6000	AEROSPACE PRECISION MACHINING
MILLIPORE CORPORATION 80 ASHBY RD BEDFORD MA 01730	PAUL KAMINSKI MATERIALS DIRECTOR (617) 275-9200	SUPPORT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MITRE CORPORATION 202 BURLINGTON ROAD BEDFORD MA 01730	ARTHUR J. O'CONNOR ASSISTANCE CONTRACTS MANAGER (617) 271-3069	RESEARCH AND DEVELOPMENT
NORTHROP GRUMMAN CORPORATION ELECTRONIC SYSTEMS DIVISION-PPP 100 MORSE STREET NORWOOD MA 02062	J. L. SULLIVAN PRINCIPLE BUYER (617) 762-5300	GYROSCOPES NAVIGATION SYSTEMS GUIDANCE SYSTEMS
NORTON CO. DIAMOND FILM GODDARD ROAD NORTHBORO MA 01532	JUNE HOYLE SMALL BUSINESS LIAISON OFFICER (508) 351-7949	R & D
PERLAND ENVIRONMENTAL TECH 73 MT. WAYTE AVENUE FRAMINGHAM MA 01701-9160	PAUL J. KARAM CONTROLLER (508) 628-2000	ENVIRONMENTAL/HAZARDOUS WASTE REMEDIAL CONSTRUCTION
POLAROID CORP. 575 TECHNOLOGY SQUARE CAMBRIDGE MA 02139	JOHN W. CARRINGTON, SR. DIR., MIN. BUS. DEV. & PROCUREMENT. (617) 684-3092	INSTANT CAMERA INSTANT FILM
RAYTHEON COMPANY MISSILE SYS DIV.-ANDOVER 350 LOWELL STREET ANDOVER MA 01810	E.A. BOGACZ DIVISION SMBLO (508) 470-7542	PATRIOT AND HAWK MISSILE AND GROUND EQUIPMENT
RAYTHEON COMPANY RESEARCH DIVISION 131 SPRING STREET LEXINGTON MA 02173	BARRY SALKOVITZ MATERIALS MANAGER (617) 860-3121	SEMICONDUCTOR DEVICES & COMPONENTS INFRARED MATERIALS & COMPONENT
RAYTHEON SERVICE CO 2 WAYSIDE AVE BURLINGTON MA 01803	JAMES F. MCMAHON SOCIO-ECONOMIC LIAISON OFFICER (617) 238-2275	INSTALLATION SERVICES EQUIPMENT REPAIR SYSTEM MAINTENANCE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RYAN COMPANY INC. 60 RESERVOIR PARK DR ROCKLAND MA 02370	CRAIG A BRADLEY SMALL BUSINESS LIAISON OFFICER (619) 878-2800	ELECTRICAL CONSTRUCTION
SASAKI ASSOCIATES INC. 64 PLEASANT ST WATERTOWN MA 02172	VAROUJAN HAGOPIAN PROJECT MANAGER (617) 926-3300	CONSULTING SVCS
SCHAFER, W. J. ASSOCIATES, INC. 321 BILLERICA ROAD CHELDSFORD MA 01824-4191	CHERYL A. BEECHER CONTRACT PRICING MANAGER (508) 256-2070	R & D
SOFTECH, INC. 460 TOTTEN POND RD. WALTHAM MA 02154	JEAN J. CROTEAU VICE PRES. BUSINESS OPERATIONS (617) 890-6900	CUSTOM SOFTWARE DESIGN
STONE & WEBSTER ENGRG CORP 245 SUMMER ST BOSTON MA 02210	KENNETH A. SOVIE SMALL BUSINESS LIAISON OFFICER (617) 589-1976	ENGINEERING SERVICES
SVERDRUP CIVIL, INC. 2 CENTER PLAZA BOSTON MA 02108	JAMES PAPPAS SENIOR PROJECT MANAGER (671) 742-8060	GENERAL CIVIL ENGINEERING SERVICES
TASC, INC. 55 WALKERS BROOK DRIVE READING MA 01867	L. J. GREEN VICE PRESIDENT, CONTRACTS (617) 942-2000	COMPUTER-BASED ANALYTIC SVCS
TEXTRON SPECIALTY MATERIALS 2 INDUSTRIAL AVENUE LOWELL MA 01851	LINDA CAGLE PURCHASING MANAGER (508) 454-5712	BORON PRODUCTS GRAPHITE PRODUCTS FIRE PRODUCTS
TEXTRON SYSTEMS DIVISION 201 LOWELL STREET WILMINGTON MA 01887	BARBARA A. RILEY SMALL BUSINESS LIAISON OFFICER (508) 657-1747	R & D STRATEGIC SYSTEMS R & D TACTICAL SYSTEMS ADV RE-ENTRY & SPACE TECHNOLOGY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNIV. OF MASSACHUSETTS MEDICAL CENTER 55 LAKE AVENUE NORTH WORCESTER MA 01655	GAIL PHILLIPS ADMINISTRATIVE ASSISTANT (508) 856-6134	BASIC RESEARCH
WARREN PUMPS INC. 82 BRIDGES AVE. WARREN MA 01083	SANDRA J. KANE PURCHASING MANAGER (413) 436-7711	PUMPS, PUMP PARTS & REPAIRS
WENTWORTH INSTITUTE OF TECHNOLOGY ATTN: WENTWORTH LABS 550 HUNTINGTON AVENUE BOSTON MA 02115	RICHARD B. GATES DIRECTOR, WENTWORTH LABS (617) 445-0882	ELECTRONICS RESEARCH PAYLOAD FABRICATION & SUPPORT
WOODS HOLE OCEANOGRAPHIC INST. WHOI CHALLENGER HOUSE WOODS HOLE MA 02543	DONNA WEATHERSTON MANAGER, GOVT REGULATIONS (508) 289-2325	OCEAN SCIENCE RESEARCH
WYMAN-GORDON COMPANY EASTERN DIVISION 244 WORCESTER STREET NORTH GRAFTON MA 01536	JOSEPH ZONA SUB-CONTRACTING MANAGER (508) 839-8290	CLOSED DIE FORGING

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

MARYLAND

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AAI CORPORATION (SAMPLE) P O BOX 153 HUNT VALLEY MD 21030-0153	STEWART J. TISCHLER MANAGER, PURCHASING GROUP (410) 628-3311	U S GOVT CONTRACTS MIL SALES TO FOREIGN COUNTRIES SALES TO IND & LAW ENFOR GROUP
AAI SYSTEMS MANAGEMENT INC. P. O. BOX 238 HUNT VALLEY MD 21030-0238	G. J. BAYER SR. SUBCONTRACT ADMINISTRATOR (410) 584-2651	PROFESSIONAL SERVICES FLIGHT SIMULATORS FIRING FIGHTING TRAINERS
ALLIANT TECHSYSTEMS INC. ADVANCED TECHNOLOGY APPLICATIONS 401 DEFENSE HIGHWAY ANNAPOLIS MD 21401	L. STEVENS MATERIALS SUPERVISOR (410) 841-6069	ELECTRONIC SIGNAL ANALYSIS
ALLIED-SIGNAL AEROSPACE CO. BENDIX COMMUNICATIONS DIV. 1300 EAST JOPPA ROAD BALTIMORE MD 21204	F W HALEY DIRECTOR OF MATERIAL (301) 583-4426	ELECTRONIC COMMUNICATION DEVICES
ALLIED SIGNAL TECHNICAL SVCS 1 BENDIX RD COLUMBIA MD 21045	JAMES R. RUTH MANAGER OF PURCHASING (410) 964-7000	MAINTENANCE, OPERATIONS ENGINEERING
ARINC RESEARCH CORPORATION 2551 RIVA ROAD ANNAPOLIS MD 21401	STEPHEN T. MITCHELL SMALL BUSINESS LIAISON OFFICER (410) 266-4502	ENGINEERING SERVICES
AYERS/SAINT/GROSS INCORPORATED 222 ST PAUL PL FL 37 BALTIMORE MD 21202	GLENN W. BIRX, AIA PRINCIPAL (410) 347-8500	ARCHITECTURE AND ENGINEERING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BELL BCI COMPANY 9664 PENNSYLVANIA AVE UPPER MARLBORO MD 20772	ROBERT F. DEROO VICE PRESIDENT (716) 277-1000	CONSTRUCTION
BIOMEDICAL RESEARCH INSTITUTE 12111 PARKLAWN DR ROCKVILLE MD 20852	THERESA SMITH OFFICE MANAGER (301) 881-3300	ANTIGEN PRODUCTION
BIRCH & DAVIS ASSOCIATES, INC. 8905 FAIRVIEW RD STE 300 SILVER SPRING MD 20910	DIANNE L. FELTON CHIEF OPERATING OFFICER (301) 589-6760	SURVEY RESEARCH DATA BASE MGMT. HEALTH MGMT. CONSULTING SVCS.
BLASLAND, BOUCK & LEE, INC. 10260 OLD COLUMBIA ROAD SUITE H COLUMBIA MD 21046	ROBERT L. WILLIAMS SENIOR PROJECT ENGINEER (410) 290-5964	PROFESSIONAL ENGINEERING AND SCIENTIFIC CONSULTING SERVICES
CALIFORNIA MICROWAVE INC. AIRBORNE SYSTEMS INTEGRATION DIV. P. O. BOX 358 BELCAMP MD 21017	S. R. WILLIAMS V.P. OF ADMINISTRATION (410) 272-2228	AIRCRAFT SYSTEMS INTEGRATION
CALLAS CONTRACTORS INC. 10549 DOWNSVILLE PIKE HAGERSTOWN MD 21741	NICHOLAS V. HILL, SR. PROJECT MANAGER (301) 739-8400	GENERAL CONTRACTOR
CENTRAL DELIVERY SVC OF WASH CDS AIR 12201 INDIAN CREEK CT BELTSVILLE MD 20705	STEPHEN L. TARNOW SECRETARY-TREASURER (301) 470-4660	FREIGHT FORWARDER
CENTURY ENGINEERING INC. 32 WEST RD BALTIMORE MD 21204	KENNETH M. STRATEMEYER CHIEF FINANCIAL OFFICER (410) 823-8070	PLANNING AND DESIGNING
CHAMBERLAIN MRC CORP. 336 CLUBHOUSE LANE HUNT VALLEY MD 21031	J. S. MAURICE PURCHASING MANAGER (410) 527-7574	XM55 LG SCREENING SYSTEM SIMULATED MUNITIONS MSM GENERATOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COAKLEY & WILLIAMS CONSTRUCTION CO. 7500 GREENWAY CENTER DR, SUITE 510 GREENBELT MD 20770	GREGORY E. HARRAKA DIRECTOR, OPERATIONS (301) 474-1000	CONSTRUCTION
CTA INCORPORATED COMPUTER TECHNOLOGY ASSOCIATES 6116 EXECUTIVE BLVD. 800 ROCKVILLE MD 20852	THOMAS E. DAVIS SMALL BUSINESS LIAISON OFFICER (703) 883-1068	FLIGHT SIMULATORS ADP SUPPORT SVCS. SATELLITES, AVIONICS SYSTEMS
DAMES & MOORE, INC. 7101 WISCONSIN AVE BETHESDA MD 20814	DEVERA Y. REDMOND SBLO (301) 652-2215	ENGINEERING CONSULTING
DENRO, INC. 9318 GAITHER RD. GAITHERSBURG MD 20877	DANIEL R. ROTH DIRECTOR OF CONTRACTS (301) 840-1597	COMMUNICATION SWITCHING SYSTEMS
DOW ENVIRONMENTAL INC. 15204 OMEGA DR STE 200 ROCKVILLE MD 20850	JOHN R. ADZEMA MANAGER, GOVERNMENT CONTRACTS (301) 948-0040	ENVIRONMENTAL CONSULTANTS REMEDIATION CONTRACTORS
DRIGGS CORPORATION 8700 ASHWOOD DR CAPITAL HTS MD 20743	RICHARD E. GALLIHER SBLO (301) 499-1950	EARTHWORK ASPHALT
DYNAMAC CORPORATION 2275 RESEARCH BLVD., SUITE 500 ROCKVILLE MD 20850-3268	CYNTHIA BUTLER CONTRACT ADMINISTRATOR (301) 417-9800	ENVIRONMENTAL SERVICES
EA ENGINEERING, SCIENCE & TECHNOLOGY 11019 MCCORMICK RD HUNT VALLEY MD 21031	VACANT MANAGER CORPORATE CONTRACTS (410) 584-7000	ENVIRONMENTAL ENGINEERING, CONSULTING AND REMEDIATION
EG&G WASHINGTON ANALYTICAL SVCS CTR, INC. 1396 PICARD DRIVE ROCKVILLE MD 20850	JOHN D. VELLIS SBLO (301) 840-3238	ENGINEERING & MANAGEMENT SVC

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL PHYSICS SERVICES CORP. 6700 ALEXANDER BELL DRIVE COLUMBIA MD 21046	WILLIAM STURDIVANT MANAGER, REPORTING & ANALYSIS (410) 290-2707	TRAINING RESEARCH & DEVELOPMENT
GEOMET TECHNOLOGIES INC. 20251 CENTURY BLVD. GERMANTOWN MD 20874	I. LEE ODEN VICE PRESIDENT (301) 428-9898	CHEMICAL PROTECTIVE CLOTHING ENVIRONMENTAL RESEARCH AND CONSULTING
GEORGE HYMAN CONSTRUCTION COMPANY 7500 OLD GEORGETOWN ROAD BETHESDA MD 20814	FRED L. VALENTINE COMMUNITY RELATIONS (301) 986-8310	GENERAL CONTRACTOR
GIPE ASSOCIATES INC. 849 FAIRMONT AVE., STE 102 BALTIMORE MD 21286	GARY N. WEEDON EXECUTIVE VICE PRESIDENT 10) 832-2420	MECH & ELECTRICAL ENGINEERING
GREENHORNE & O'MARA INC. 9001 EDMONSTON RD GREENBELT MD 20770	URENCE S. COURTNEY PRESIDENT (301) 982-2800	INEERING SERVICES
GRIMBERG, JOHN C CO INC. 5501 RANDOLPH RD ROCKVILLE MD 20852	TIM R. HILL PROJECT MANAGER (301) 881-5120	CONSTRUCTION CONTRACTOR
HALLIBURTON NUS ENVIRONMENTAL, INC. 910 CLOPPER RD. GAITHERSBURG MD 20877	EDWARD G. BURTELL, JR. SB PROGRAM ADMINISTRATOR (713) 676-4633	CONSULTING SERVICES
HARKINS BUILDERS INC. 12301 OLD COLUMBIA PIKE SILVER SPRING MD 20904	R. D. SWEENEY PROJECT MANAGER (301) 622-9000	CONSTRUCTION
HOLMES & NARVER CONSTRUCTION SERVICES 15 S. PARKE STREET, SUITE 500 ABERDEEN MD 21001	VIVIAN KAHOE BUSINESS MANAGER (410) 575-7424	CONSTRUCTION SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HUGHES STX CORPORATION 4400 FORBES BLVD. LANHAM MD 20706	DIANE K. WHITMOYER MGR., CONTRACTS & PRICING (301) 794-5167	ENGINEERING SUPPORT S/W SYSTEMS SUPPORT RESEARCH ANALYST APPLICATION
HURST-ROSCHE ENGINEERS INC. 50 SCOTT ADAM RD STE 103 COCKS HT VALLEY MD 21030-3220	WILLIAM K. SMITH VICE CHAIRMAN (410) 683-1683	CONSULTING ENGINEERING
HYMAN GEORGE CONSTRUCTION CO 7500 OLD GEORGETOWN RD BETHESDA MD 20814	FRED L. VALENTINE DIRECTOR COMMUNITY RELATIONS (301) 986-8310	GENERAL CONTRACTOR
I I T RESEARCH INSTITUTE 185 ADMIRAL COCHRANE DRIVE ANNAPOLIS MD 21401	BURNES B. THOMAS JR. DIRECTOR OF ADMINISTRATION (410) 626-7004	RESEARCH AND DEVELOPMENT
J S A HEALTHCARE CORPORATION P.O. BOX 1305 COLUMBIA MD 21044	JOANNE CARUSO CONTRACT ANALYST (410) 964-2811	HEALTH SERVICES
JOHN C. GRIMBERG COMPANY, INC. GRIMBERG JOHN C. COMPANY, INC. 5501 RANDOLPH ROAD ROCKVILLE MD 20852	TIM R. HILL PROJECT MANAGER (301) 881-5120	CONSTRUCTION CONTRACTOR
JOHNS HOPKINS UNIV. APPLIED PHYSICS LAB JOHNS HOPKINS ROAD LAUREL MD 20723-6099	J. K. LUTZ SMALL BUSINESS LIAISON OFFICER (301) 953-5216	RESEARCH AND DEVELOPMENT
JOHNSON CONTROLS WORLD SERVICES P.O. BOX 809, BLDG. 609, NAS PATUXENT RIVER MD 20670	LARRY AUTRY SMALL BUSINESS LIAISON OFFICER (301) 737-6163	MAINTENANCE CONSTRUCTION OPERATIONS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
JOWETT, INC. POST OFFICE BOX 340 CLINTON MD 20735	MARGARET A. DIVVENS OFFICE MANAGER (301) 868-2880	NAVAL TEST PILOT SCHOOL SPACE SURVEILLANCE FACILITY PROGRAM LABORATORY
KIEWIT CONSTRUCTION COMPANY 6797 DORSEY RD BALTIMORE MD 21227	MICHAEL C. SCHMITZER JOB SUPERINTENDENT (304) 345-0061	HEAVY CONSTRUCTION
LITTON SYSTEMS INC. AMECOM DIVISION 5115 CALVERT ROAD COLLEGE PARK MD 20740	KIM M BARNES SMALL BUSINESS LIAISON OFFICER (301) 454-9107	HF COMMUNICATIONS SYSTEMS PASSIVE DETECTION SYSTEMS TACTICAL RECONNAISSANCE SYSTEM
LOCKEED MARTIN CORPORATION 103 CHESAPEAKE PARK PLAZA BALTIMORE MD 21220	R. C. BRENDEL SMALL BUSINESS ADMINISTRATOR (410) 682-1248	NAVAL SYSTEMS
LORAL FEDERAL SYSTEMS-GAITHERSBURG INTERNATIONAL BUS MACHINE CORP 700 N FREDERICK AVE. GAITHERSBURG MD 20879	B. V. KRAMER, MANAGER CONTRACTS, SUBCONTRACTS & PROCUREMENT (301) 240-7121	SYSTEMS SOFTWARE & INTEGRATION
LVI ENVIRONMENTAL SERVICES INC. 1075 TAFT STREET ROCKVILLE MD 20805	NANCY LUPTON ADMINISTRATOR (301) 762-1340	LEAD ABATEMENT
M/A-COM GOVERNMENT PRODUCTS INC. 10713 GILROY RD HUNT VALLEY MD 21031	J. G. RYAN CONTRACTS MANAGER (410) 771-0077	MICROWAVE & VHF RECEIVING AND RECEIVER SUBSYSTEMS
MACRO INTERNATIONAL, INC. 11785 BELTSVILLE DR CALVERTON MD 20705	JULIE SMITH CONTRACT ADMINISTRATOR (301) 672-0582	CONSULTING AND TRAINING
MAR INCORPORATED 6110 EXECUTIVE BLVD. SUITE 410 ROCKVILLE MD 20852	SUSANNA F. SIMKO DIRECTOR OF ACQUISITION (301) 230-4571	TECHNICAL SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MCGAUGHAN, A S CO, INC. 4550 MONTGOMERY AVE BETHESDA MD 20814	LAWRENCE G. STOVICEK, JR. VICE PRESIDENT (301) 469-3030	CONSTRUCTION
OAO CORPORATION 7500 GREENWAY CENTER GREENBELT MD 20770	SUSAN KEHOE PROCUREMENT MANAGER (301) 220-7163	SYSTEMS DEVELOPMENT AEROSPACE ENGINEERING FACILITIES MANAGEMENT
ORBITAL SCIENCES CORPORATION 20301 CENTURY BOULEVARD GERMANTOWN MD 20874-1182	L. ROSENMAN SMALL BUSINESS ADMINISTRATOR (301) 428-5238	DIGITAL AVIONICS SUBSYSTEMS DTE DESIGN
OWENS & MINOR INC. 8730 GREENWOOD PLACE SAVAGE, MD 20763	WENDY E BREMER ADMIN ASST (804) 747-9794	DISTRIBUTION OF HOSPITAL SUPPLIES
PERIMMUNE, INC. 1330 PICCARD DR ROCKVILLE MD 20850	WILLIAM BOYD MANAGER, PURCHASING (301) 258-5200	LIFE SCIENCE RESEARCH
POOLE & KENT COMPANY INC. 4530 HOLLINS FERRY RD BALTIMORE MD 21227	CHRISTOPHER M. MYER PROJECT MANAGER (410) 538-5446	GENERAL CONTRACTOR MECHANICAL SUBCONTRACTOR
POSEY, JAMES ASSOCIATES INC. 2921 LORD BALTIMORE DR BALTIMORE MD 21207	TONI A. REESE ADMINISTRATIVE MANAGER (410) 265-6100	MECHANICAL/ELECTRICAL ENGINEERING
RACAL COMMUNICATIONS INC. 5 RESEARCH PLACE ROCKVILLE MD 20850	ANDREW BENJAMIN DIRECTOR OF MATERIALS (301) 948-4420	HF RADIO RECEIVERS DIGITAL COMMUNICATIONS DEVICES BATTERY CHARGERS & BATTERIES
RUMMEL, KLEPPER & KAHL R K & K 81 W MOSHER ST BALTIMORE MD 21217	ROBERT J. HALBERT PARTNER (410) 728-2900	CONSULTING ENGINEERING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SAFT AMERICA INC. ADVANCED BATTERY SYSTEMS DIVISION 107 BEAVER COURT COCKEYSVILLE MD 21030	MARTY WALTEMYER PURCHASING AGENT/SBLO (301) 771-3200	R&D OF BATTERIES
SCHLOSSER, W M CO INC. 2400 51ST PL HYATTSVILLE MD 20781	ANDREW SCHLOSSER PRESIDENT (301) 773-1300	CONSTRUCTION
SHELADIA ASSOCIATES, INC. 15825 SHADY GROVE RD ROCKVILLE MD 20850	PARTHA SARATHI PROJECT MANAGER (301) 590-3939	PROFESSIONAL A-E SERVICES
THIOKOL CORPORATION TACTICAL OPS/ELKTON DIVISION P O BOX 241 ELKTON MD 21922-0241	W. M. HINDE, MANAGER PROCUREMENT (410) 392-1321	SPACE PROPULSION TACTICAL MISSILE PROPULSION ORDNANCE
TRACOR TECHNOLOGY RESOURCES WAS TRACOR JITCO 1601 RESEARCH BLVD. ROCKVILLE MD 20850	HENRY NEJFELT DIRECTOR OF CONTRACTS (301) 251-4929	URINE SPECIMEN COLLECTION
UNIVERSITY OF MARYLAND AGRICULTURAL EXPERIMENT STN WYE RESEARCH CENTER, P.O. BOX 169 QUEENSTOWN MD 21658	DENNIS T. BURTON SENIOR RESEARCH SCIENTIST (410) 827-8056	RESEARCH
VITRO CORPORATION 45 WEST GUDE DRIVE ROCKVILLE MD 20850-1160	R. J. DAVIS SMALL BUSINESS LIAISON OFFICER (301) 738-4711	ENGINEERING SERVICES
WALLACE MONTGOMERY & ASSOC. 110 WEST RD STE 345 TOWSON MD 21204	KEITH J. SMITH ASSOCIATE (410) 494-9093	CONSULTING ENGINEERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WESTINGHOUSE ELECTRIC CORP ELECTRIC SYSTEMS GROUP P O BOX 1693 BALTIMORE MD 21203	VOLTAIRE C WALKER, MANAGER SOCIOECONOMIC PROCUREMENT (301) 765-8269	AVIONICS FIRE CONTROL SYSTEMS GUIDANCE SYSTEMS
WHITMAN, REQUARDT & ASSOCIATES 2315 SAINT PAUL STREET BALTIMORE MD 21218	CHARLES R. LORTZ PARTNER (301) 235-3450	ENGINEERING DESIGN
WHITNEY, BAILEY, COX & MAGNANI 849 FAIRMOUNT AVENUE, SUITE 100 BALTIMORE MD 21286	ALEXANDER WHITNEY, JR. MANAGING PARTNER (410) 512-4500	ENGINEER/ARCHITECT

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

MAINE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ABB ENVIRONMENTAL SERVICES PO BOX 7050 PORTLAND ME 04112	DENNIS R. GRENIER DIRECTOR OF CONTRACTS (207) 775-5400	ARCHITECT-ENGINEER CONSULTING SERVICES
BATH IRON WORKS CORPORATION 700 WASHINGTON STREET BATH ME 04530	THOMAS F. PARNELL SMALL BUSINESS LIAISON OFFICER (207) 442-1756	SHIPBUILDING
ENTERPRISE ENGINEERING INC. 101 MAIN ST., P.O. BOX 550 YARMOUTH ME 04096	DONALD W. HAMLIN VICE PRESIDENT (207) 729-1621	CONSULTING ENGINEERING SRVCS
SACO DEFENSE INC. A SUB OF CHAMBERLAIN MFG. CORP. 291 NORTH STREET SACO ME 04072	D. J. GOSSELIN SMALL BUSINESS LIAISON OFFICER (207) 283-3611	ORDNANCE MATERIEL
SEWALL, JAMES W CO 147 CENTER ST OLD TOWN ME 04468	ROBERT R. J. ALLARD LIAISON OFFICER (207) 827-4451	AERIAL PHOTOGRAPHY, PHOTOGRAM-METRIC MAPPING; ENGINEERING, FIELD SURVEYS, GEOG. INFO

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

MICHIGAN

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AAR CADILLAC MANUFACTURING DIVISION 201 HAYNES ST CADILLAC MI 49601	JANICE E. BROWN MANAGER, CONTRACTS ADMIN (616) 779-8808	AIR CARGO PALLETS
ABEX NWL AEROSPACE DIVISION 2220 PALMER KALAMAZOO MI 49001	GAY KENNY SMALL BUSINESS LIAISON OFFICER (616) 384-3968	AIRCRAFT ACTUATORS HYDRAULIC PUMPS SERVO VALVES
AEROQUIP CORPORATION AEROSPACE MARINE GROUP 300 SOUTH EAST AVENUE JACKSON MI 49203-1972	MICKEY L. CROMLEY SMALL BUSINESS LIAISON OFFICER (517) 789-4133	AIRCRAFT HOSE ASSEMBLIES AIRCRAFT COUPLING ASSEMBLIES AIRCRAFT SWIVEL & DUCT ASSYS.
ALLIED SIGNAL INC. BENDIX GUIDANCE SYSTEMS DIV. 375 N LAKE ST BOYNE CITY MI 49712	CAL L GOTTS PURCHASING MANAGER (616) 582-3980	GYROS INDICATORS/SERVO MECH ACCELEROMETERS
DANA CORPORATION WARNER ELECTRIC DIVISION 23601 HOOVER ROAD WARREN MI 48089	JOSEPH V. PISTORIO PURCHASING MANAGER (313) 758-5000	OVER-RUNNING CLUTCHES
DETROIT DIESEL CORPORATION 13400 OUTER DRIVE WEST DETROIT MI 48239-4001	DENNIS B. DART, MANAGER SMALL BUS/MINORITY DEVELOPMENT (313) 592-7744	DIESEL ENGINES DIESEL ENGINE PARTS ENGINEERING SERVICES
DODSON-LINDBLOM ASSOCIATES, INC. 1120 MAY STREET LANSING MI 48906	K. V. RAJADHYAKSHA, PH.D EEO COMPLIANCE OFFICER (517) 374-8088	ARCHITECTURAL ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DOVER RESOURCES INC. BLACKMER PUMP DIV. 1809 CENTURY AVE SW GRAND RAPIDS MI 49509	DEBRA REYNOLDS, MANAGER GOV'T SALES & CONTRACT ADMIN (616) 241-1611	ROTARY PUMPS PUMP PARTS REPAIR SERVICE
DOW CHEMICAL CO. CONTRACT R & D 1801 BUILDING MIDLAND MI 48674-1801	PHILIP W. TOWER GOVERNMENT SYSTEMS PROJECT MGR. (517) 636-1355	R & D POLYMERS CHEMICALS
DOW CORNING CORPORATION 3901 S. SAGINAW ROAD, BOX 995 MIDLAND MI 48686-0995	THOMAS C. KONING MATERIAL SUPPLY MANAGER (517) 496-4392	SILICONE MFG
ENVIRONMENTAL RESEARCH INSTITUTE P O BOX 134001 ANN ARBOR MI 48113-4001	JAMES Y. KENNEDY SUPV. PURCHASING/SUBCONTRACTS (313) 994-1200	RESEARCH AND DEVELOPMENT
FUEL SYSTEMS TEXTRON TEXTRON INC. 700 N CENTENNIAL ST ZEELAND MI 49464	MICHAEL KEMPF S.B.L.O. (616) 772-9171	FUEL NOZZLES SPRAY RINGS
GENERAL DYNAMICS CORP. LAND SYSTEMS DIVISION 38500 MOUND RD. STERLING HEIGHTS MI 48310-3200	W. E. LOWE DIRECTOR-MATERIAL MGMT. (810) 825-4241	MANUFACTURING ENGINEERING RESEARCH & DEVELOPMENT
GENERAL DYNAMICS LAND SYSTEMS SUPPORT & SERVICES 295 KIRTS, P. O. BOX 760 TROY MI 49099-0760	JOHN D. CARTER DIRECTOR OF ADMINISTRATION (313) 244-7349	CONSTRUCTION LOGISTICS TRAINING
HOWMET WHITEHALL CASTING ONE MISCO DRIVE WHITEHALL MI 49461	TERRY A. LAFOREST PURCHASING MANAGER (616) 894-7761	INVESTMENT CASTING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
JET ELECTRONICS & TECHNOLOGY 5353 52ND ST SE GRAND RAPIDS MI 49588-0873	CLYDE L ECKMAN SMALL BUSINESS LIAISON OFFICER (616) 949-6600	AIRCRAFT INSTRUMENTS
KAISER OPTICAL SYSTEMS, INC. 371 PARKLAND PLAZA, P. O. BOX 983 ANN ARBOR MI 48103	JAMES W. LESTER MANAGER OF ADMINISTRATION (313) 665-8083	HOLOGRAPHIC OPTICAL ELEMENTS LASER PROTECTION EYEWEAR HOLOGRAPHIC MATERIALS R & D
KAYDON CORPORATION MUSKEGON-INDUSTRIAL PLANT 1 2860 MCCRACKEN ST MUSKEGON MI 49441	MARTIN GREENE BUYER (616) 755-3741	BEARINGS
LAKE SHORE INC. 900 W BREITUNG AVE IRON MOUNTAIN MI 49801	THOMAS J. ASUMA DIRECTOR OF PURCHASING (906) 774-1500	DECK MACHINERY UNREP EQUIPMENT CRANES
PRESTOLITE ELECTRIC INC. 2100 COMMONWEALTH BLVD. ANN ARBOR MI 48105	JOSEPH FILLION GOV'T COMPLIANCE OFFICER (313) 930-6690	ALTERNATORS STARTERS ELECTRICAL COMPONENTS
ROCKWELL INTL CORP AUTOMOTIVE OPERATIONS 2135 W. MAPLE RD TROY MI 48084	J. R. BOOR MANAGER, INDIRECT MATERIALS (810) 435-3609	TRUCK AXLES & BRAKES TRUCK CLUTCHES & TRANSMISSIONS AUTOMOTIVE BODY & CHASSIS SYSTEM
SMITH HINCHMAN & GRYLLS ASSOC. 150 W JEFFERSON AVE DETROIT MI 48226	RANDALL HEBESTREIT VP & ASST. DIR.,HEALTH FACILITY DIV. (313) 964-3000	ARCHITECTURAL/ENGINEERING SERVICES
SMITHS INDUSTRIES AEROSPACE SMITH INDUSTRIES 4141 EASTERN AVE SE GRAND RAPIDS MI 49518-8727	KAREN DEKKERS SMALL BUSINESS LIAISON OFFICER (616) 241-7309	GYROSCOPES AND GYRO SYSTEMS WEAPON DELIVERY SYSTEMS PERFORMANCE/NAVIGATION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SPARTON CORPORATION DEFENSE ELECTRONICS DIVISION 2400 E GANSON JACKSON MI 49202	CYNTHIA M. GOECKEL ADMIN, SMALL & DISADVANTAGED BUS. (517) 787-8600	MILITARY ELECTRONICS
TELEDYNE INDUSTRIES INC. 76 GETTY ST MUSKEGON MI 49442	F . T. STRACH CONTRACT ADMINISTRATION (616) 724-2874	TANK ENGINES OTHER COMPONENT PARTS
UNC JOHNSON TECHNOLOGY 2034 LATIMER DR MUSKEGON MI 49422	TONEY ROMANS PURCHASING AGENT (616) 777-2685	TURBINE ENGINE COMPONENT PARTS
UNIVERSITY OF MICHIGAN 503 THOMPSON ST, 5064 FLEMING BUILDING ANN ARBOR MI 48109	P. M. ABRUZZI DIRECTOR, PURCHASING (313) 764-7254	RESEARCH/EDUCATION
UPJOHN COMPANY THE 7000 PORTAGE RD KALAMAZOO MI 49001	STEPHEN A. LEVINE SMALL BUSINESS LIAISON OFFICER (616) 329-8136	PHARMACEUTICALS
VICKERS INC. P.O. BOX 872 GRAND RAPIDS MI 49588-0072	FRANK PHARMS S.B.L.O. (616) 949-1090	ELECTRO-MECHANICAL ACTUATORS
WILLIAMS INTERNATIONAL CORPORATION 2280 WEST MAPLE ROAD, P.O. BOX 200 WALLED LAKE MI 48390-0200	C. A. BUSCH DIRECTOR, MATERIAL (810) 960-2465	GAS TURBINE ENGINES ENGINE AND APU SPARE PARTS RESEARCH AND DEVELOPMENT
WOLVERINE WORLD WIDE INC. 9341 COURTLAND DR NE ROCKFORD MI 49351	GLEN BECKER SMALL BUSINESS LIAISON OFFICER (616) 866-5660	FOOTWEAR MANUFACTURING AND WHOLESALING
ZENITH DATA SYSTEMS CORP DE 211 HILLTOP RD SAINT JOSEPH MI 49085	MR MICHAEL KRIEGER DIRECTOR OF OPERATIONS (616) 982-5353	FINAL ASSEMBLY DESKTOPS

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

MINNESOTA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ABHE & SVOBODA, INC. 17066 REVERE WAY PRIOR LAKE MN 55372	L.E. NIEMANN VICE PRESIDENT (612) 447-6025	GENERAL CONTRACTING
AERO SYSTEMS ENGINEERING INC. 358 E. FILLMORE AVE SAINT PAUL MN 55107	GARY SOMMERLAND MATERIALS MGR. (612) 220-1520	JET ENGINE TEST SET, CELL EQUIPMENT AND INSTALLATION
ALLIANT TECHSYSTEMS INC. 600 2ND ST NE HOPKINS MN 55343	JOSEPH P. HATFIELD SMALL BUSINESS LASON OFFICER (612) 639-3861	PRECISION WEAPONS, AMMUNITION, INFANTRY WEAPONS, MINES, TORPEDO SYSTEMS, AIR/SURFACE WEAPONS
AMES CONSTRUCTION, INC. 14420 COUNTY ROAD 5 BURNSVILLE MN 55306	JEFF WILLIAMS EEO OFFICER (612) 435-7106	HEAVY CIVIL & MINING
BRAUN INTERTEC CORPORATION 8000 TOWN LINE AVE MINNEAPOLIS MN 55438-1000	GLENN E. PURDUE SENIOR VICE PRESIDENT (612) 946-6125	GEOTECHNICAL STUDIES
CERIDIAN CORPORATION (CDI) COMPUTING DEVICES INTERNATIONAL 3101 EAST 80TH STREET BLOOMINGTON MN 55425-1523	J. B. RECHTIENE PURCHASING MANAGER/SBLO (612) 853-2903	COMPUTERS & COMPONENTS
COLUMBIA GEAR DIV. VESPER CORP. P O BOX 1000 AVON MN 56310	THOMAS C. HEINZEL SR. BUYER (612) 356-7301	GEARS DRIVE TRAIN COMPONENTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CONTROL DATA SYSTEMS, INC. 4201 LEXINGTON AVE. NORTH ARDEN HILLS MN 55126	T. L. SWITZER MANAGER (612) 482-4808	DATA SERVICES SYSTEMS INTEGRATION
DONALDSON COMPANY INC. P.O. BOX 1299 MINNEAPOLIS MN 55440	NATE JENSEN SENIOR BUYER (612) 887-3486	VEHICLE FILTRATION PRODUCTS VEHICLE EXHAUST SYSTEMS INDUSTRIAL AIR FILTRATION PROD
FEDERAL CARTRIDGE CORP TWIN CITIES ARMY AMMUNITIONS PLANT NEW BRIGHTON MN 55112	H. O. HOLMBERG PURCHASING AGENT (612) 633-2301	STANDBY OPERATING AND MAINTENANCE TENANT SUPPORT
FEDERAL-HOFFMAN, INC. 900 EHLEN DR ANOKA MN 55303	DAVID HENDERSON PURCHASING MANAGER (612) 323-2515	SMALL ARMS AMMUNITION
GRAND METROPOLITAN FOODSERVICE 1905 PILLSBURY CENTER MINNEAPOLIS MN 55402	CHUCK BOYLE NATIONAL SALES/MARKETING MGR. (612) 330-4872	DRY, REFRIGERATED, CANNED & FROZEN FOOD PRODUCTS SHELF STABLE FOOD PRODUCTS
HONEYWELL INC. MILITARY AVIONICS DIVISION 8840 EVERGREEN BLVD. COON RAPIDS MN 55433	SUSAN K. HUBBARD SBLO (612) 957-3356	AIRCRAFT & MISSILE SYSTEMS GUIDANCE & NAVIGATION SYSTEMS SPACE & STRATEGIC APPLICATIONS
HONEYWELL INC. SOLID STATE ELECTRONICS CENTER 12001 HWY 55 MINNEAPOLIS MN 55441	LYNN GAARDSMOE SMALL BUSINESS LIAISON OFFICER (612) 541-2190	DESIGN & DEVELOPMENT OF SOLID STATE DEVICES
HORMEL FOODS CORPORATION 1 HORMEL PLACE AUSTIN MN 55912-3680	DONALD NELSON DIRECTOR OF PURCHASING (612) 437-5307	PORK MEAT PRODUCTS, FRESH AND CANNED

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
JOHNSON BROTHERS CORPORATION P. O. BOX 1002 LITCHFIELD MN 55355	KEITH KRAMER PERSONNEL MANAGER (612) 693-2871	CONSTRUCTION
LORAL DEFENSE SYSTEMS - EAGAN P.O. BOX 64525 ST PAUL MN 55164-0525	K. A. BEATTY SBLO (612) 696-4929	LARGE TO MINI COMPUTERS INFORMATION HANDLING SYSTEMS
MAYO FOUNDATION 200 FIRST ST SW ROCHESTER MN 55905	LARRY MORTENSEN, PURCHASING HEAD OF SECTION (507) 284-5770	MEDICAL CARE MEDICAL EDUCATION MEDICAL RESEARCH
MINNESOTA MINING & MANUFACTURING 3M CENTER, BLDG. 224-1N-04 ST. PAUL MN 55144	KENNETH A. BLOOM SMALL BUSINESS LIAISON OFFICER (612) 737-5250	ADHESIVES, TAPES; HEALTH CARE PRODUCTS; TELECOMMUNICATION SUPPLIES, OFFICE PRODUCTS
MINNESOTA MINING & MANUFACTURING 3M CENTER, BLDG. 224-2S-25 ST. PAUL MN 55133-3324	JOHN R. FISCHER SMALL BUSINESS LIAISON OFFICER (612) 736-2324	RESEARCH AND DEVELOPMENT WITH LIMITED PRODUCTION
MORTENSON M A COMPANY 700 MEADOW LN N MINNEAPOLIS MN 55422	MARITZA DE JESUS EEO OFFICER (612) 287-5616	GENERAL CONTRACTOR
MTS SYSTEMS CORPORATION MTSC 14000 TECHNOLOGY DR EDEN PRAIRIE MN 55344	CHARLES J. FISHER SR. BUYER/SBLO (612) 937-4130	ELECTRO HYDRAULIC MATERIAL TESTING, FORMING, POSITIONING AND SIMULATION SYSTEMS
ONAN CORPORATION POWER ELECTRONICS DIV. 1400 73RD AVE NE MINNEAPOLIS MN 55432	GARY L. CRIST PURCHASING MANAGER (612) 574-5500	GENERATORS ENGINES CONTROLS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PARK CONSTRUCTION COMPANY 7900 BEECH ST NE MINNEAPOLIS MN 55432	GENE HAALAND PROJECT MANAGER (612) 786-9800	CONSTRUCTION
ROSEMOUNT INC. 14300 JUDICIAL RD BURNSVILLE MN 55337	JOHN S. KENNY MATERIALS MANAGER (612) 892-4250	FLIGHT AND PRESSURE SENSITIVE INSTRUMENTS.
RSP ARCHITECTS, LTD 120 1ST AVE N MINNEAPOLIS MN 55401	JIM FITZHUGH ASSISTANT SECRETARY (612) 339-0313	A/E & PROJECT SERVICES
SETTER LEACH & LINDSTROM INC. 730 2ND AVE S STE 1100 MINNEAPOLIS MN 55402	GEORGE THEODORE EXECUTIVE VICE PRESIDENT (612) 338-8741	ARCHITECTURAL AND ENGINEERING DESIGN SERVICES
SHAFER CONTRACTING CO INC. MAIN STREET SHAFER MN 55074	BRAD A. MATTSON VICE PRESIDENT (612) 462-7462	ROAD CONSTRUCTION
SHORT-ELLIOTT-HENDRICKSON INC. S E H 3535 VADNAIS CENTER DR SAINT PAUL MN 55110	GLEN S. BENGSTON PROJECT MANAGER (612) 490-2109	A/E DESIGN SERVICE
TENNANT CO 701 N LILAC DR., P.O. BOX 1452 MINNEAPOLIS MN 55440	DON D CARLTON CORPORATE PURCHASING MANAGER (612) 540-1331	INDUSTRIAL FLOOR SWEEPERS INDUSTRIAL FLOOR SCRUBBERS INDUSTRIAL FLOOR SCARIFIES
UNITED DEFENSE LP ARMAMENT SYSTEMS DIVISION 4800 EAST RIVER ROAD MINNEAPOLIS MN 55421	SHELLEY K. KLABECHEK SBLO (612) 572-7209	MILITARY ORDNANCE AND ARMAMENT SYSTEMS

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

MISSOURI

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALBERICI J S CONSTRUCTION CO 2150 KIENLEN AVE ST LOUIS MO 63121	BRUCE D. KAUFMAN SUBCONTRACT & PROCUREMENT MGR. (314) 261-2611	CONSTRUCTION
BALK KENNETH & ASSOCIATES 1066 EXECUTIVE PARKWAY DR SAINT LOUIS MO 63141	FRANK STOCKMANN VICE PRESIDENT (314) 576-2021	ARCHITECTURE ENGINEERING
BENHAM GROUP, INC. 1716 HIDDEN CREEK CT SAINT LOUIS MO 63131	DONALD E. VAN CLEAVE PROJECT MANAGER (314) 821-7017	ARCHITECTURAL & ENGINEERING SERVICES
BLACK & VEATCH 8400 WARD PARKWAY KANSAS CITY MO 64114	DON DISBROW DIRECTOR OF PURCHASING (913) 339-7475	ENGINEERING-ARCHITECTURAL SVCS
BLACK & VEATCH WASTE SCIENCE B&V WASTE MANAGEMENT 4717 GRAND AVE STE 500 KANSAS CITY MO 64112	R. BLAIR HOSFORD DIRECTOR OF CONTRACTS (913) 338-6761	HAZARDOUS WASTE ENGINEERING
BOOKER ASSOCIATES INC. 1139 OLIVE ST SAINT LOUIS MO 63101	STEPHEN K. CHANEY VICE PRESIDENT (314) 421-1476	ARCHITECT-ENGINEER
BURNS & MCDONNELL ENGINEERING CO, INC. P.O. BOX 419173 KANSAS CITY MO 64141-0173	DAN L. STEPHENS ACCOUNTING MANAGER (816) 822-3183	ENGINEERING SERVICES ARCHITECTURAL SERVICES CONSULTING SERVICES
BURNS & MCDONNELL ENGINEERING CO, INC. P. O. BOX 419173 KANSAS CITY MO 64141-6173	JOHN E. HOFFMAN VICE PRESIDENT (816) 333-4375	ENGINEERING SERVICES ARCHITECTURAL SERVICES CONSULTING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DI CARLO CONSTRUCTION COMPANY 5008 PROSPECT AVE KANSAS CITY MO 64130	RONALD ROLFES PROJECT MANAGER 816) 924-8371	GENERAL CONTRACTOR
DRAZEN-BRUBAKER & ASSOCIATES 12312 OLIVER BLVD., STE 600, BOX 12710 ST. LOUIS MO 63141	BETTY HOFFMANN COMPTROLLER (314) 878-0900	UTILITY RARE CONSULTING
EAGLE-PICHER INDUSTRIES INC. ELECTRONICS DIV. P.O. BOX 47 JOPLIN MO 64802	WAYNE MARTIN SMALL BUSINESS LIAISON OFFICER (417) 623-8000	SPECIAL PURPOSE BATTERIES
EAGLE-PICHER INDUSTRIES INC. ELECTRONICS DIVISION N BETHEL RD SENECA MO 64865	JACK STAFFORD SMALL BUSINESS LIAISON OFFICER (417) 776-2256	BATTERIES
ESCO ELECTRONICS CORPORATION 8100 WEST FLORISSANT AVE ST LOUIS MO 63136	C. D. CURTIS SMALL BUSINESS LIAISON OFFICER (314) 553-4208	I T V WEAPON SYSTEMS TEAMPACK F5 RADAR
FOLEY COMPANY 7501 E FRONT ST KANSAS CITY MO 64120	DONALD E. SCOTT VICE PRESIDENT (816) 241-3335	GENERAL CONSTRUCTION
FRU-CON CONSTRUCTION CORP 15933 CLAYTON RD BALLWIN MO 63011	T. J. FRANZ DIRECTOR OF PROCUREMENT (314) 391-4522	CONSTRUCTION
HARBERT-YEARGIN INC. P.O.BOX 290 FT LEONARD WOOD MO 65473	BRIAN D. PONTE CONTRACT/SUBCONTRACT ADMIN. (314) 596-0086	BASE MAINTENANCE SUPPORT SVCS.
HARVARD INTERIORS MFG. CO. 4321 SEMPLE AVE SAINT LOUIS MO 63120	JAMES E. DONALDSON MGR. OF PROCUREMENT & MATERIALS (314) 382-5590	OFFICE SEATING DEFENSE SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HNTB CORPORATION 1201 WALNUT ST KANSAS CITY MO 64106	H. J. BUTLER EXECUTIVE OFFICER (816) 472-1201	ARCHITECTURE AND ENGINEERING PLANNING
HORNER & SHIFRIN INC. 5200 OAKLAND AVE SAINT LOUIS MO 63110	PETER H. GREEN VICE PRESIDENT (314) 531-4321	ARCHITECTURAL AND ENGINEERING SERVICES
HOWARD NEEDLES TAMMEN & BERGENDOFF P.O. BOX 412197 KANSAS CITY MO 64141	H. J. BUTLER ASSOCIATE (816) 333-4800	ARCHITECTURE AND ENGINEERING PLANNING
INTERSTATE BRANDS CORPORATION D/B/A BUTTERNUT BREAD 215 S. GRANT SPRINGFIELD MO 65801	AL BOWERS PLANT CONTROLLER (417) 869-0711	BAKERY PRODUCTS-BREAD, BUNS, AND CAKE
LA BARGE ELECTRONICS 1505 MAIDEN LANE JOPLIN MO 64802	DENNIS PYLE PURCHASING MANAGER (417) 781-3200	ELECTRICAL WIRING HARNESSES
MASSMAN CONSTRUCTION CO 8901 STATE LINE RD KANSAS CITY MO 64114	H. W. MARTIN VICE PRESIDENT (816) 523-1000	HEAVY CONSTRUCTION
MCDONNELL DOUGLAS AEROSPACE OPERATOR WARNING P.O. BOX 516 ST. LOUIS MO 63166-0516	A. L. RICHARDS SOCIOECONOMIC EXECUTIVE (314) 232-3310	AEROSPACE PRODUCTS
MIDLAND BRAKE, INC. 10930 N. POMONA AVE. KANSAS CITY MO 64153	JAMES W. MCDERMOTT CONTRACT ADMINISTRATION MGR. (816) 891-2470	BRAKE SYSTEMS COMPONENTS CLUTCH ASSEMBLIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MIDWEST RESEARCH INSTITUTE 425 VOLKER BLVD. KANSAS CITY MO 64110	PATRICIA J. TUCKER MATERIALS MANAGER (816) 753-7600	CONTRACT R & D
MURPHY COMPANY 1340 N. PRICE ROAD ST. LOUIS MO 63132	FRANK A. FRAWLEY VICE PRESIDENT (314) 997-6600	MECHANICAL
OLIN CORPORATION LAKE CITY ARMY AMMUNITION PLANT P.O. BOX 340 INDEPENDENCE MO 64051	L. H. SMITH SMALL BUSINESS LIAISON OFFICER (816) 796-7221	MILITARY SMALL ARMS AMMUNITION
OSAGE CONSTRUCTORS, INC. 3200 COUNTY ROAD 257 FULTON MO 65251	THEODORE J. KETTLEWELL VICE PRESIDENT (314) 642-6087	HEAVY CONSTRUCTION
PECKHAM GUYTON ALBERS & VIETSINC 200 N BROADWAY STE 1000 SAINT LOUIS MO 63102	LYDA KREWSON VICE PRESIDENT - FINANCE (314) 231-7318	ARCHITECTURAL SERVICES
ROSS, R G CONSTRUCTION CO 4079 BAYLESS AVE SAINT LOUIS MO 63125	FRANK H. HAASE VICE PRESIDENT (314) 638-9255	GENERAL CONSTRUCTION
SHANNON & WILSON INC. 11500 OLIVE BLVD. STE 276 SAINT LOUIS MO 63141	MICHAEL DOBB SUBCONTRACTS MANAGER (206) 632-8020	A-E SERVICES
SHERWOOD MEDICAL COMPANY 1915 OLIVE STREET ST. LOUIS MO 63103	P. A. MCDOUGELL TAX MANAGER (314) 241-5700	NEEDLES AND SYRINGES, TUBES AND CATHETERS, LAB INSTRUMENTS MEDICAL SUPPLIES
SOUTHWEST MISSOURI STATE UNIV UNIVERSITY BOOK STORE 901 S NATIONAL AVE SPRINGFIELD MO 65804	DR. FRANK A.EINHELLIG ASSOCIATE VICE PRESIDENT (417) 836-5363	CURATION SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SOUTHWEST MOBILE SYSTEMS CORP 201 EVANS LANE, BLDG. GG SAINT LOUIS MO 63121	CLIFFORD D. CURTIS SMALL BUSINESS LIAISON OFFICER (314) 553-4208	NON-OUTFITTED VEHICLES, VARIOUS TYPES (TRAILERS, DOLLIES, ETC) VARIOUS MILITARY ITEMS
SPECTRUM EMERGENCY CARE INC. 999 EXECUTIVE PARKWAY DR SAINT LOUIS MO 63141	DAN FAUCETT DIRECTOR OF FINANCEONS (314) 469-5376	MEDICAL SERVICES
SVERDRUP ENVIRONMENTAL INC. 13723 RIVERPORT DRIVE MARYLAND HEIGHTS MO 63043	ELLIS HENRY MANAGER CONTRACTS ADMIN. (314) 770-4891	PROFESSIONAL ENGINEERING SERVICES
TRANS WORLD AIRLINES, INC. KCAC ADMINISTRATIVE CENTER 11500 NW AMBASSADOR DR KANSAS CITY MO 64153	CYTHIA TODD-TAKEYAMA MGR. EEO PROGRAMS & ADMIN. (816) 464-6604	AIRCRAFT MAINTENANCE & OVERHAUL
TWIN CITY TESTING CORPORATION TCT-ST LOUIS 1908 INNERBELT BUS CTR DR SAINT LOUIS MO 63114	THOMAS LACHAJCZYK SUBCONTRACT ADMINISTRATOR (314) 426-0880	ENVIRONMENTAL SERVICES
UTILICORP ENERGY SERVICES, 7505 NW TIFFANY SPRINGS P KANSAS CITY MO 64153	RICH ROGERS VICE PRESIDENT (816) 880-5005	ENERGY PRODUCTS & SERVICES
VOLZ ENGINEERING & SURVEYING, 10849 INDIAN HEAD INDUSTRY SAINT LOUIS MO 63132	ROBERT N. VOLZ CHAIRMAN (314) 890-1200	ENGINEERING SERVICES
WILCOX ELECTRIC INC. 2001 NE 46TH ST KANSAS CITY MO 64116	J. V. ESPOSITO SMALL BUSINESS LIAISON OFFICER (816) 459-4500	ELECTRONIC GROUND NAVIGATION EQUIPMENT

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

MISSISSIPPI

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BAKER MICHAEL JR. INC. 2925 LAYFAIR DRIVE JACKSON MS 39208-9507	A. GLENN CALLOWAY REGIONAL OFFICE MANAGER (601) 362-5481	SURVEYS AND MAPPING
BELL AVON, INC. 1200 MARTIN LUTHER KING, JR. BLVD. PICAYUNE MS 39466-5427	ANTHA MITCHELL SMALL BUSINESS LIAISON OFFICER (601) 799-1217	COLLAPSIBLE FUEL TANKS
BIRD-JOHNSON COMPANY 3719 INDUSTRIAL RD., P. O. BOX 1528 PASCAGOULA MS 39568-1528	KATHY YAWN ADMINISTRATIVE ASSISTANT (601) 762-0728	LARGE DIA. SHIP PROPELLERS
CAROTHERS CONSTRUCTION INC. P.O. BOX 687 WATER VALLEY MS 38965	R. SCOTT SPENCE VICE PRESIDENT (601) 473-2525	GENERAL CONTRACTOR
E M C., INC. OF GREENWOOD 101 W MARKET ST GREENWOOD MS 38930	PATSY MATTOX SECRETARY/TREASURER (601) 453-0325	SURVEYING & MAPPING
ENGELHARD CORPORATION P.O. BOX 8337 JACKSON MS 39204	THOMAS D. MCINTYRE PURCHASING (601) 948-0010	DESICCANT
HALTER MARINE INC. A TRINITY INDUSTRIES COMPANY P.O. BOX 3029 GULFPORT MS 39505	ANIL RAJ DIRECTOR, MIL PROJ & SPT SVCS (601) 864-0029	MARINE FABRICATION OFFSHORE SUPPLY VESSELS, CREW BOATS, TUG BOATS,ETC.

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
INGALLS SHIPBUILDING DIVISION OF LITTON INDUSTRIES P O BOX 149 PASCAGOULA MS 39567	D. C. ROTH SMALL BUSINESS LIAISON OFFICER (601) 935-5749	NAVY DESTROYERS & CRUISERS OFFSHORE DRILLING RIGS
MAPTECH INC. 208 CULLEY DR JACKSON MS 39206	TAMMY CRISWELL ACCOUNTING CLERK (601) 981-0112	SURVEYING
NEEL-SCHAFFER, INC. 666 NORTH ST STE 203 JACKSON MS 39202	JULIAN R. BARKSDALE VICE PRESIDENT (601) 948-3071	PROFESSIONAL ENGINEERING AND ARCHITECTURAL SERVICES
RAYTHEON AEROSPACE COMPANY 555 INDUSTRIAL DRIVE SOUTH MADISON MS 39110-9073	CAROLE L. BISHOP ADMINISTRATOR SMALL BUSINESS (601) 856-2274	SERVICE CONTRACTS - MAINTENANCE & REPAIR
ROXCO, LTD. P. O. BOX 64 BRANDON MS 39040	RICHARD AYRES HUMAN RESOURCES MANAGER (601) 825-4193	COMMERCIAL/INDUSTRIAL CONTRACTING
VICKERS INCORPORATED AMD DIVISION 5353 HIGHLAND DRIVE JACKSON MS 39206-3449	RONALD E. GOULET PURCHASING LIAISON ENGINEER (601) 987-3205	HYDRAULIC COMPONENTS

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

MONTANA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ENVIROCON INC. 101 INTERNATIONAL DR MISSOULA MT 59802	GERALD J. OPDAHL SEATTLE DISTRICT MANAGER (406) 523-1150	LANDFILL CLOSURE CONSTRUCTION
MSE INC. MULTITECH SERVICES DIVISION 220 N ALASKA ST BUTTE MT 59701	COLLEN HEINTZ-MATOSICH SMALL BUSINESS LIAISON OFFICER (406) 723-8213	UST MANAGEMENT SERVICES
OSWOOD CONSTRUCTION CO 5000 49TH ST SW GREAT FALLS MT 59404	JOHN C. POPA SECRETARY/TREASURER (406) 761-1465	GENERAL CONSTRUCTION
SWANK ENTERPRISES 615 PONDERA AVE VALIER MT 59486	ROBERT G. MEINHARDT PROJECT MANAGER (406) 752-5411	GENERAL CONSTRUCTION

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

NORTH CAROLINA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALLIEDSIGNAL INC. ENGINE CONTROL DIV. 3475 N WESLEYAN BLVD. ROCKY MOUNT NC 27804	THOMAS H. SCHROEDER SMALL BUSINESS LIAISON OFFICER (919) 972-6667	FUEL CONTROLS, PUMPS, HYDRAULICS
ANGELO H & COMPANY INC. 327 MCFAYDEN DR FAYETTEVILLE NC 28314-0937	GUS N. KONOTOS ADMINISTRATOR SUBCONTRACTING (910) 497-5433	CONSTRUCTION
AT&T TECHNOLOGIES INC./GUILFORD CTR AMERICAN TELEPHONE & TELEGRAPH CO P O BOX 25000 GREENSBORO NC 27420	M. T. CROMBIE SPL RELATIONS, MWBE AND FIN OP (919) 279-7703	TELECOMMUNICATIONS EQUIPMENT
COASTAL GOVERNMENT SERVICES, INC. 2828 CROASDAILE DRIVE, P. O. BOX 15066 DURHAM NC 27705-2505	ROBERT D. SILVER DIRECTOR OF OPERATIONS (919) 383-6934	MEDICAL PERSONNEL STAFFING
COOK, J W & SONS INC. HWY. 701 NORTH BY PASS WHITEVILLE NC 28472	W. B. COOK, JR. PRESIDENT (910) 642-3149	GENERAL CONSTRUCTION
DEWBERRY & DAVIS 5505 CREEDMOOR RD STE 150 RALEIGH NC 27612	CHRISTOPHER H. BROWN PROJECT MANAGER (919) 881-9939	ENGINEERING SERVICES
EARTH TECH REMEDIATION SERVICES 311-J S WESTGATE DRIVE GREENSBORO NC 27407	MICHAEL LAMORE PROGRAM MANAGER (919) 299-9998	ENVIRONMENTAL CONSULTING AND REMEDIATION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EXIDE ELECTRONICS CORP. 3201 SPRING FOREST ROAD RALEIGH NC 27604	HENRY L. GUERRIERO MANAGER PROCUREMENT SERVICES (919) 878-1049	UNINTERRUPTABLE POWER SYSTEMS
FOUR SEASONS INDUSTRIAL SVC 3107 S ELM EUGENE ST GREENSBORO NC 27406	JOHN A. HOYLE PRESIDENT (919) 273-2718	TANK REMOVAL
HAZEN AND SAWYER P.C. 4011 WESTCHASE BLVD. 500 RALEIGH NC 27607	DONALD L. CORDELL VICE PRESIDENT (919) 833-7152	ENVIRONMENTAL ENGINEERING SOLID WASTE CONSULTING SERVICE
IMO INDUSTRIES INC. IMO PUMP DIVISION P O BOX 5020 MONROE NC 28111-5020	H. V. WORTMAN PURCHASING MANAGER (704) 289-6511	ROTARY PUMPS
J. A. JONES MANAGEMENT SERVICES, INC. 6135 PARK SOUTH DRIVE, STE. 250 CHARLOTTE NC 28210	STEPHEN R. WATKINS CONTRACT ADMIN. MANAGER (704) 553-3677	FACILITIES MANAGEMENT AND CONSTRUCTION SERVICES REMEDIAL ACTION SERVICES
JONES & FRANK CORPORATION 4720-110 OLD POOLE RD RALEIGH NC 27610	ANDREW TYO INSTALLATION MANAGER (919) 231-1998	FLUID HANDLING EQUIPMENT INSTALLATION & SERVICING OF PETROLEUM A-- AUTO INDUSTRY
JONES J A CONSTRUCTION CO 6060 JA JONES DR CHARLOTTE NC 28287	DOTTIE H. BOYLSTON SENIOR EXECUTIVE SECRETARY (704) 553-3647	GENERAL CONTRACTOR
JONES, J A MANAGEMENT SERVICES 6135 PARK SOUTH DRIVE SUITE 250 CHARLOTTE NC 23210	THOMAS M. CRAGG DIVISION DIRECTOR (704) 553-6629	REPAIR AND MAINTENANCE
LAQUE CTR FOR CORROSION TECH HWY. 76 AUDITORIUM CIR WRIGHTSVILLE B NC 28480	W. T. RAINES VP FINANCE/ADMINISTRATION (910) 256-2271	CORROSION TESTING & CONSULTING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LAW ENGINEERING & ENVMTL SVCS 3301 ATLANTIC AVE RALEIGH NC 27604	DANIEL H. NIELSEN, P.E. PRINCIPAL ENGINEER (919) 876-0416	CONSULTING ENGINEERING AND ENVIRONMENTAL SERVICES
MANTECH ENVIRONMENTAL TECH., INC. P.O. BOX 12313 RESEARCH TRIANGLE PARK NC 27709	PATRICIA M. FLEENOR ADMINISTRATIVE SUPERVISOR (513) 256-3600	ENVIRONMENTAL SCIENCES SVCS
MC KIM & CREED ENGINEERS PA 243 N FRONT ST WILMINGTON NC 28401	JOHN D. THOMPSON TREASURER (910) 343-1048	ENGINEERING, ARCHITECTURE, SURVEYING
MICHELIN AIRCRAFT TIRE CORP 9700 RESEARCH DR CHARLOTTE NC 28262	JIM HOEFERLIN SMALL BUSINESS LIAISON OFFICER (704) 548-2497	AIRCRAFT TIRES
MICROLCTRNICS CTR OF NORTH CAROLINA (MCNC) 3021 CORNWALLIS RD RESEARCH TRIANGLE PARK NC 27709	SANDRA W. PHILLIPS PURCHASING MANAGER (919) 248-1823	RESEARCH AND DEVELOPMENT
NACCO MATERIALS HANDLING GROUP HYSTER YALE MATERIALS HANDLING 5200 GREENVILLE BLVD. NE GREENVILLE NC 27834	BYRON B. MUMAW SENIOR BUYER (919) 931-5193	HYSTER COMPANY - FORK LIFT TRUCKS - YALE MATERIALS HANDLING CORP. FORK LIFT TRUCK
NCI, INC. 401 SWEETEN CREEK IND PAR ASHEVILLE NC 28803	RICK STUMPF SALES ENGINEER (704) 274-4540	MANUFACTURE AIRCRAFT ENGINE COMPONENTS
PARSONS MAIN, INC. 4701 HEDGEMORE DR CHARLOTTE NC 28209	D. A. GUSTAFSON VICE PRESIDENT (704) 558-4120	ENGINEERING, PROCUREMENT AND C CONSTRUCTION MANAGEMENT SERVICES
PIEDMONT OLSEN HENSLEY INC. 2301 REXWOODS DR RALEIGH NC 27607	VERNE CASSADAY VICE PRESIDENT (919) 782-5511	A-E SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PUROLATOR PRODUCTS FACET FILTER PRODUCTS DIVISION 8439 TRIAD DR GREENSBORO NC 27409	DAN G. ROBERTS MATERIAL MANAGER (919) 668-4444	FILTERS
RESEARCH TRIANGLE INSTITUTE P.O. BOX 12194 RESEARCH TRIANGLE PARK NC 27709-2194	JON M. DAVIS DIRECTOR, OFFICE OF PURCHASING (919) 541-7012	RESEARCH
REYNOLDS R J TOBACCO COMPANY 4TH & MAIN STREETS WINSTON SALEM NC 27102	LISA J. CALDWELL EMPLOYMENT PRACTICES MGR. (919) 741-3940	TOBACCO PRODUCTS
RS & H ARCHTCTS-NGNRS-PLANNERS OAK BRANCH DR STE 2A GREENSBORO NC 27407	PATRICK C. JENNINGS II DIRECTOR CIVIL ENGINEERING (910) 852-6152	ARCHITECTURAL, ENGINEERING PLANNING & SURVEYING SVCS
SAFT AMERICA INC. LITHIUM BATTERY DIVISION 313 CRESCENT STREET VALDESE NC 28690	ROY M. OWENBY, JR. SMALL BUSINESS LIAISON OFFICER (704) 874-4111	LITHIUM BATTERIES
SCHWITZER U. S. INC. P O BOX 15075 ASHVILLE NC 28813	R A GALLAHER PURCHASING SUPERVISOR (704) 684-4182	HEAVY DUTY ENGINE RELATED ACCESSORIES AND COMPONENTS
SIECOR CORPORATION 489 SIECOR PARK HICKORY NC 28603	CHRISTINE A HAWKINS SMALL BUSINESS LIAISON OFFICER (704) 327-5225	FIBER OPTIC CABLES
TELEDYNE ALLVAC P. O. BOX 5031 MONROE NC 28110-0531	ROBERT L. CASSELS CONTRACT ADMINISTRATOR (704) 289-4511	NICKEL BASE ALLOYS TITANIUM BASE ALLOYS
TRACOR AEROSPACE 608 EAST MCNEIL STREET LILLINGTON NC 27546	LYNN JOHNSON SMALL BUSINESS ADMINISTRATOR 919) 893-2094	RR170A/L CHAFF CARTRIDGE RR141A/L CHAFF CARTRIDGE RR125A TAPED CHAFF PACKAGE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TRANS-END TECHNOLOGY 1338 HUNDRED OAK DR CHARLOTTE NC 28217	WAYNE H. REED PURCHASING MANAGER (704) 529-4460	PCB SERVICES
UNIVERSITY NORTH CAROLINA CB 1350 440 W FRANKLIN STREET CHAPEL HILL NC 27599-1350	TIMOTHY QUIGG CONTRACT SPECIALIST (919) 966-3411	RESEARCH
WELLCO ENTERPRISES, INC. P. O. BOX 188 WAYNESVILLE NC 28786	DAVID LUTZ SECRETARY-TREASURER (704) 456-3545	COMBAT BOOTS

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

NORTH DAKOTA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BULOVA CORPORATION - WLJBP PO BOX 280 ROLLA ND 58367-0000	E. ALLAMAND GENERAL MANAGER (701) 477-3193	JEWEL BEARINGS, REALTED ITEMS
INDUSTRIAL BUILDERS, INC. NORTH DAKOTA INDUSTRIAL BUILDERS 1307 CASS COUNTY 17 N WEST FARGO ND 58078	RONALD J. MACK SUBCONTRACTING PLAN ADMIN (701) 282-4977	CONCRETE, LEVEE CONSTRUCTION DAM STRUCTURES, PIPING
JONES, JOHN T CONSTRUCTION CO, P O BOX 2424 FARGO ND 58108	SUE DAUL ADMINISTRATIVE ASSISTANT (701) 232-3358	GENERAL CONTRACTORS
LUCAS AEROSPACE FLIGHT STRUCTURES DIVISION 2604 HWY. 20 N JAMESTOWN ND 58401	GERALD J. TILLMAN SUBCONTRACT ADMIN/GOV'T PROCUREMENT (701) 253-3435	WEAPONS DELIVERY SYSTEMS AEROSPACE CARGO HANDLING SYS. AEROSPACE STRUCTURES SYSTEMS
ULTEIG ENGINEERS INC. 1401 OAK MANOR AVE FARGO ND 58103	DUANE E. BOEHNING VICE PRESIDENT (701) 237-3211	SURVEYING & MAPPING

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

NEBRASKA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ANDERSON EXCAVATING & WRECKING CO 1824 S 20TH ST OMAHA NE 68108	MAXINE D. LEAVER VICE PRESIDENT (402) 345-8811	CONSTRUCTION
CONAGRA INC. ARMOUR DAIRY PRODUCTS 1 CONAGRA DR, BOX 3500 OMAHA NE 68103-3500	GARY D GRADY MGR. SPECIAL PROJECTS (402) 595-4029	ASCS EXPORT FLOUR & DPSC FLOUR
DALY LEO A COMPANY 8600 INDIAN HILLS DR OMAHA NE 68114	FRANK R. THOMPSON VICE PRES!DENT (402) 391-8111	PLANNING, ARCHITECTURE, ENGINEERING, INTERIORS
DAYCO PRODUCTS INC. MCCOOK PLANT 400 SOUTH ST./P. O. BOX 1448 MCCOOK NE 69001	BILL WILLIAMS PURCHASING MANAGER (308) 345-1700	GARDEN HOSE WASHING MACHINE HOSE TWIN WELDING HOSE
HDR ENGINEERING INC. 8404 INDIAN HILLS DR OMAHA NE 68114	ELWIN M. LARSON VICE PRESIDENT (420) 399-1045	PROFESSIONAL ENGINEERING CONSULTING
IBP INC. IBP AVENUE DAKOTA CITY NE 68731	LANNY J JOHNK PURCHASE SYSTEMS MANAGER (402) 241-2053	PROCESSED BEEF & PORK
KIRKHAM MICHAEL & ASSOC. NEB 9110 W DODGE RD OMAHA NE 68114	RALPH F. WOODARD SENIOR VICE PRESIDENT (402) 393-5630	ARCHITECTURE, ENGINEERING, AND SURVEYING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LINCOLN COMPOSITES DIVISION OF TECHNICAL PRODUCTS GROUP 4300 INDUSTRIAL AVE LINCOLN NE 68504	ROGER P. LEMPKE DIRECTOR, MFG./PURCHASING (402) 464-8211	ROCKET MOTOR CASES BONDED STRUCTURES FILAMENT WOUND STRUCTURES
STERLING SOFTWARE (US) INC. INFORMATION TECH. DIVISION 1404 FORT CROOK ROAD SOUTH BELLEVUE NE 68005	JAMES T. NICHOLSEN MANAGER, CONTRACTS ADMIN. (402) 291-8300	DESIGN & IMPLEMENT COMPUTER SOFTWARE
TELEX COMMUNICATIONS INC. HY-GAIN/TURNER DIVISION 8601 CORNHUSKER HWY. LINCOLN NE 68507	JIM SCHAFFERT SMALL BUSINESS LIAISON OFFICER (402) 467-5321	COMMUNICATIONS ANTENNAS

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

NEW HAMPSHIRE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KOLLSMAN, DIV. OF SEQUA 220 DANIEL WEBSTER HIGHWAY MERRIMACK NH 03054	RON BELDEN SMALL BUSINESS LIAISON OFFICER (603) 595-5030	ALTIMETERS OPTICAL SYSTEMS MISSILE COMPONENTS
LOCKHEED SANDERS INC. DANIEL WEBSTER HWY. SO. CS 868/NHQ 1-645 NASHUA NH 03061-0868	IRA M. BRAND SMALL BUSINESS LIAISON OFFICER (603) 885-3814	ANTISUBMARINE WARFARE ELECTRONIC COUNTERMEASURES GRAPHICS
MPB CORP MINIATURE PRECISION BEARINGS DIV. P O BOX 547 KEENE NH 03431-0547	DON J. SPORBORG PURCHASING MANAGER (603) 355-4581	BALL BEARINGS
MPB CORP SPLIT BALLBEARING HIGHWAY FOUR LEBANON NH 03766	WALTER F. CLARK PURCHASING MANAGER (603) 443-5242	PRECISION BALL/ROLLER BEARINGS
NORMANDEAU ASSOCIATES INC. 25 NASHUA RD BEDFORD NH 03110-5500	KATHERINE JOHNSON PROJECT ADMINISTRATION (603) 472-5191	ENVIRONMENTAL CONSULTANTS
RAYTHEON MARINE CO. 676 ISLAND POND ROAD MANCHESTER NH 03109-5420	JUANITA BROWN SMALL BUSINESS LIAISON OFFICER (603) 634-4709	MARINE ELECTRONIC EQUIPMENT
SIGARMS INC. CORPORATE PARK EXETER NH 03833	DAVID A FLANDERS CONTRACT ADMINISTRATOR (603) 772-2302	SEMI-AUTOMATIC PISTOLS FIREARMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SIMPLEX WIRE AND CABLE COMPANY 2073 WOODBURY AVE. NEWINGTONH NH 03801	MAUREEN C. SULLIVAN PURCHASING AGENT (603) 436-6100	UNDERWATER COMMUNICATIONS CABLE POWER CABLE
SPRAGUE ENERGY CORP C H SPRAGUE & SON CO 1 PARADE MALL PORTSMOUTH NH 03801	RONALD E. LINDBLAD, MANAGER, SALES ADMINISTRATION (603) 431-1000	FUEL OILS-COAL-NATURAL GAS BULK PRODUCTS

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

NEW JERSEY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALLIED SIGNAL INC. 101 COLUMBIA RD MORRISTOWN NJ 07960	W. J. DAVIS, SR. PURCHASING AGENT (201) 455-6543	SULFUR HEXAFLUORIDE URANIUM HEXAFLUORIDE FLUOROCARBONS
ALLIEDSIGNAL INC. GES-GUIDANCE & CONTROLS SYSTEMS ROUTE 46 TETERBORO NJ 07608	R. ASCHER SMALL BUSINESS LIAISON OFFICER (201) 393-2233	INTERNAL GUIDANCE SYSTEMS GYRO DEVICES STABILIZATION & CONTROL EQUIP.
ALLIEDSIGNAL INC. 118 STATE ROUTE 35 EATONTOWN NJ 07724	JOHN J. SOKOLOWSKI JR. SMALL BUSINESS LIAISON OFFICER (908) 389-7444	GENERATORS
BARBA-ARKHON INTERNATIONAL 10000 MIDLANTIC DR MOUNT LAUREL NJ 08054	JAN N. HAAN, AIA VICE PRESIDENT (609) 235-5000	CONSTRUCTION CLAIMS ANALYSIS SERVICES
BF GOODRICH SIMMONDS PRECISION MOTION CONTROL INC. 197 RIDGEDALE AVENUE CEDAR KNOLLS NJ 07927	ANTHONY CHIEPPA PURCHASING MANAGER (201) 267-4500	ELECTRO MECHANICAL ACTUATORS
BRISTOL-MYERS SQUIBB COMPANY P. O. BOX 4000 PRINCETON NJ 08540	JOAN CAGGIANO ASSOCIATE MANAGER, PURCHASING (609) 252-4108	CARDIOVASCULAR DRUGS DIAGNOSTICS CONVALESCENT CARE
BURNS AND ROE ENTERPRISES INC. 800 KINDERKAMACK RD ORADELL NJ 07649	W R ANDREA MANAGER CONUS OPERATIONS (205) 430-5819	BASE OPERATING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COMPUTER SCIENCES CORP INTEGRATED SYSTEMS DIV. 304 W RT 38, P. P. BOX N MOORESTOWN NJ 08057	WILLIAM CONNOR DIRECTOR OF PROCUREMENT/SBLO (609) 234-1100	SYSTEMS ENGINEERING SOFTWARE SUPPORT COMMUNICATIONS SYSTEMS
CONTI ENVIRONMENTAL INC. 3001 S CLINTON AVE S PLAINFIELD NJ 07080	DAVID V. STEWART PROJECT ENGINEER (215) 630-9534	GENERAL CONTRACTOR
CURTISS-WRIGHT FLIGHT SYSTEMS 300 FAIRFIELD RD FAIRFIELD NJ 07004	JOHN S CULLEN MATERIAL MANAGER (201) 575-2225	ACTUATION DEVICES
D. C. FABRICATORS FORMERLY IMO INDUSTRIES INC. 801 W FRONT ST FLORENCE NJ 08518	J. E. BRICKER PRODUCTION SERVICES MANAGER (609) 499-3000	STEAM CONDENSERS STEAM EJECTORS
DAVID SARNOFF RESEARCH CENTER CN 5300 PRINCETON NJ 08540-5300	LAWRENCE A. KRATZER DIRECTOR OF PURCHASING (609) 734-2334	COMMERCIAL RESEARCH & DEVELOPMENT
DRESSER INDUSTRIES INC. INGERSOLL DRESSER PUMP DIV. 142 CLINTON RD FAIRFIELD NJ 07004	AMY E. HARTMAN FINANCIAL MANAGER (201) 227-4565	OVERHAUL & REPAIR OF PUMPS MOTORS
ENSERCH ENVIRONMENT CORPORATION 1290 WALL ST. WEST LYNDHURST NJ 07071	MARGIE R. GRANT CORPORATE MGR., SB DEVELOPMENT (201) 842-7243	ENGINEERING, CONSTRUCTION, ENVIRONMENTAL AND REDEDICATION SERVICES
FITZPATRICK & ASSOCIATES INC. 1115 PINE BROOK RD EATONTOWN NJ 07724	MICHAEL HINTZ PRESIDENT (908) 542-6100	CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FOSTER WHEELER CORPORATION PERRYVILLE CORPORATE PARK CLINTON NJ 08809	JAMES C. MURAWSKI PROJECT MANAGER (908) 730-4758	GENERAL ENGINEERING SERVICES
FOSTER WHEELER ENVIRONMENTAL CORP D/B/A/ ENSERCH ENVIRONMENTAL CORP 1290 WALL STREET WEST LYNDHURST NJ 07071	MARGIE R. GRANT CORPORATE MANAGER (201) 842-7243	ENGINEERING CONSTRUCTION PROJECT MGMT ENVIRONMENTAL & REMEDIATION SERVICES
G & C ENTERPRISES, INC. 3135 RTE 206, P.O. BOX 370 COLUMBUS NJ 08022	ROCCO NEGRIS SPECIAL ASSISTANT (609) 298-2234	GENERAL CONTRACTOR
G E AMERICAN COMMUNICATIONS 4 RESEARCH WAY PRINCETON NJ 08540	RIAZ A. SIDDIQUI MGR. EHS AND SB PROGRAMS (609) 987-4328	MULTI SATELLITE COMMUNICATIONS NETWORK
GEC MARCONI AEROSPACE INC. GEC (UK) AEROSPACE INC. 110 ALGONQUIN PARKWAY WHIPPANY NJ 07981	PAUL SKILLEN PURCHASING MANAGER (201) 428-9898	ACTUATORS AND MOTORS
GEC MARCONI ELECTRONIC SYSTEMS CORP. 164 TOTOWA RD. WAYNE NJ 07474-0975	DONALD B. WAIN MGR. SUBCONTRACTS (201) 633-6060	C3I ELECTRONIC SYSTEMS TACTICAL SYSTEMS
GENERAL ELECTRIC COMPANY 158 GAITHER DR MOUNT LAUREL NJ 08054	JOHN MARENIC SBLO (609) 866-3072	AIRCRAFT ENGINE SPARES
HILL INTERNATIONAL INC. 1 LEVITT PARKWAY WILLINGBORO NJ 08046	ROBERT KAHN PROJECT DIRECTOR (609) 871-5800	MANAGEMENT CONSULTANT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HOWMET CORPORATION DOVER CASTING DIV. ROY ST DOVER NJ 07801	LEONARD J MARTIN PURCHASING MANAGER (201) 328-2262	MONO SHELL INVESTMENT CASTING
IMO INDUSTRIES INC. DELAVAL CONDENSER DIVISION 801 W. FRONT ST. FLORENCE NJ 08518	C. A. HOYT MATERIALS MANAGER (609) 499-3000	STEAM SURFACE CONDENSERS (FABRICATED)
INGERSOLL-DRESSER PUMP COMPANY ENGINEERED PUMP DIVISION 942 MEMORIAL PARKWAY PHILLIPSBURG NJ 08865	MICHAEL J. HORWATH PURCHASING AGENT (908) 859-7631	PUMPS
ITT CORPORATION ITT AVIONICS DIVISION 100 KINGSLAND RD CLIFTON NJ 07014	ANN T WEST MGR. OF PURCHASING/SBLO (201) 284-3881	ELECTRONICS
JENNY ENGINEERING CORP 2 EDISON PL SPRINGFIELD NJ 07081	ALAN R. SLAUGHTER P.E. (201) 379-6699	AE DESIGN SERVICES
KEARFOTT ORDNANCE NAVIGATION CORP 150 TOTOWA RD WAYNE NJ 07470	CHRIS PARANY ESTIMATING MATERIALS MANAGER (201) 785-5433	GUIDANCE & NAVIGATION SYSTEMS
KOCH FUELS INC. KOCH REFINING MARKETING JERSEY & KING STREETS GLOUCESTER CITY NJ 08030	CHARLES BROWN SMALL BUSINESS LIAISON OFFICER (609) 456-6673	FUEL OILS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LOCKHEED MARTIN ASTRO SPACE P. O. BOX 800-MS419-1B PRINCETON NJ 085403-0800	CAROL HOPKINS SBLO (609) 490-6559	SATELLITES SPACE SYSTEMS
LOCKHEED MARTIN MATERIAL ACQUISITION CENTER 232 STRAWBRIDGE DRIVE P. O. BOX CS1010 MOORESTOWN NJ 08057-0917	C. L. BLACKWELL SBLO (609) 866-6026	MILITARY AND COMMERCIAL INSTRUMENTATION ELECTRONIC COMMUNICATIONS SYSTEMS & RELATED EQUIPMENT
LOCKHEED MARTIN MARIETTA , INC. 2131 ROUTE 38 CHERRY HILL NJ 08002	JULIE E. PAGLIONE SBLO (609) 486-5977	INSTALLATION
LUCAS AEROSPACE INC. CONTROL TECHNOLOGY DIV. 30 VAN NOSTRAND AVE. ENGLEWOOD NJ 07631	MARILYN E. PETITE AV-8B CONTRACTS/FINANCIAL ADMIN. (201) 567-6400	PRODUCT SUPPORT DIST. OF AEROSPACE COMPONENTS PIECE PARTS
MAERSK LINE LTD GIRALDA FARMS MADISON AVENUE MADISON NJ 07940 (FORMERLY KNOWN AS: EXPANDER, EXPEDITOR, EXPORTER, EXPRESSOR TRANSPORT CORP)	MARC A. SERITELLA PURCHASING MANAGER (201) 514-5590	OCEAN FREIGHT CARRIER
MAGNAVOX ELECTRONIC SYSTEMS CO. 1300 MAC ARTHUR BLVD. MAHWAH NJ 07430-2052	EARL HULMES PURCHASING MANAGER (201) 327-7700	ELECTRO OPTICAL SYSTEMS
MARS INCORPORATED M & M MARS DIV. HIGH STREET HACKETTSTOWN NJ 07840	DAVID TURNER RAW MATERIALS BUYER (908) 850-2137	MFG. OF CONFECTIONERY AND SNACK PRODUCTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
NPR, INCORPORATED (FORMERLY PUERTO RICO MARINE MGMT, INC.) P.O. BOX 3170 EDISON NJ 08818	JEANNE GONZALEZ COMPLIANCE SPECIALIST (908) 225-2121	CONTAINERIZED SHIPPING
PARSONS BRINCKERHOFF QUADE AND DOUGLAS, INC. 506 CARNEGIE CTR. BLVD. PRINCETON NJ 08540	GEORGE E. TILTON, III PROJECT ADMINISTRATOR (609) 734-7044	PROFESSIONAL ENGINEERING SERVICES
POWER CONVERSION INC. HAWKER ENERGY PRODUCTS 495 BOULEVARD ELMWOOD PARK NJ 07407	STEWART M. CHODOSH V.P. MILITARY MARKETING (201) 796-4800	LITHIUM SULFUR DIOXIDE BATTERY LITHIUM THIONYL CHLORIDE BATTERY MANGANESE DIOXIDE BATTERIES
RBA GROUP /ARORA & ASSOC. (JV) 1 EVERGREEN PL MORRISTOWN NJ 07960-4086	CARL A. JENNE PROJECT EXECUTIVE (201) 898-0300	CIVIL ENGINEERING AND ARCHITECTURAL CONSULTING
ROYAL LUBRICANTS COMPANY INC. 6 CAMPUS DRIVE PARSIPPANY NJ 07054	PATRICIA CHAMPA PURCHASING AGENT (201) 887-7410	LUBRICANTS & SPECIALTY PRODUCT
SCHEIN PHARMACEUTICAL 100 CAMPUS DRIVE FLORHAM PARK NJ 07932	JEFF SPENCER MARKET MANAGER (201) 593-5980	MULTISOURCE PRODUCTS
SCI TECH INC. 100 WALL ST PRINCETON NJ 08540	KATHY SEMLER CONTRACT ADMINISTRATOR (609) 921-3892	RESEARCH AND DEVELOPMENT
SEA-LAND SERVICE, INC. P O BOX 2555 ELIZABETH NJ 07207-2555	GIBSON MCCARTNEY STAFF VICE PRESIDENT (908) 820-7303	TRANSPORTATION CONTAINERIZED SHIPPING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SEACOR SYSTEMS ENGINEERING ASSOCIATES 308 HARPER DRIVE MOORESTOWN NJ 08057	DEBORAH R. GREEN PURCHASING AGENT/SBLO (609) 866-2400	ENGINEERING & TECHNICAL SERVICES
SEMCOR INC. 815 E GATE DR MOUNT LAUREL NJ 08054	EDWARD RESNICK SBLO (609) 234-6700	ENGINEERING AND TECHNICAL SVCS
SIMMONDS PRECISION MOTION CONTROLS B F GOODRICH AEROSPACE 197 RIDGEDALE AVE CEDAR KNOLLS NJ 07927	PAUL CONNORS PURCHASING MANAGER (201) 267-4500	ELECTRO MECHANICAL ACTUATOR ACTUATOR SYSTEMS
SMITHS INDS AERO & DEF SYSTEMS INC. 7-11 VREELAND ROAD FLORHAM PARK NJ 07932	ANNE SMITH SR MATERIAL ESTIMATOR (201) 514-4090	AEROSPACE ENGINEERING MANUFACTURE OF ELECTRONIC SYSTEMS
TRANSTECHNOLOGY CO. BREEZE EASTERN CORP 700 LIBERTY AVE. UNION NJ 07083	JOSEPH CERVINO DIRECTOR OF MATERIALS (908) 686-4000	RESCUE HOIST WINCHES LAUNCHERS
UNC AIRWORK CORPORATION MILLVILLE MUNICIPAL AIRPORT MILLVILLE NJ 08332	RUSSELL DAVIS FACILITIES PURCHASING MANAGER (609) 825-6000	ENGINE OVERHAUL/REPAIR ENGINE ACCESSORIES COMPONENT OVERHAUL
VITRONICS INC. 15 MERIDIAN ROAD EATONTOWN NJ 07724	J. PATRICK RAU V. P. FINANCE (908) 389-0244	ADP HARDWARE MAINTENANCE ADP SUPPORT SERVICES ENGINEERING SERVICES
VOGEL, R W INC. 351 PFISTER RD JACKSON NJ 08527	DONALD MATHER DBE OFFICER (908) 364-1070	PAVING, MAINTENANCE AND STRIPING SERVICES
WEEKS MARINE INC. 216 NORTH AVE E CRANFORD NJ 07016	GUY GUIDRY FINANCIAL ANALYST (908) 272-4010	DREDGING MARINE CONSTRUCTION

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

NEW MEXICO

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AEROTHERM CORP. P.O. BOX 338 WHITE SANDS MISSILE RANGE NM 88002	DEE ANN MCCARSON SENIOR BUYER (505) 679-5922	NON-PERSONAL SERVICES - ENGINEERING, TECHNICAL & MAINTENANCE SERVICES
ALBUQUERQUE UNDERGROUND, INC. 520 B 1 WHEELER AVE SE ALBUQUERQUE NM 87102	KARI BIERNACKI VICE PRESIDENT, CONTRACT ADMIN (505) 242-4848	CONSTRUCTION SERVICES
APPLIED RESEARCH ASSOC. INC. 4300 SAN MATEO BLVD. NE ALBUQUERQUE NM 87110	JIMMIE L. BRATTON PRINCIPAL (505) 881-8074	ENGINEERING SERVICES FOR PROTECTIVE FACILITIES
B P L W ARCHITECTS & ENGINEERS 2400 LOUISIANA BLVD. NE ALBUQUERQUE NM 87110	WARREN M. EMLEN ADMINISTRATIVE ASSISTANT (505) 881-2759	ARCHITECTURAL & ENGINEERING SERVICES
BRADBURY & STAMM CNSTR CO O.G. BRADBURY MILLWORK 1217 1ST ST NW ALBUQUERQUE NM 87102	ROBERT M. HASAKA ADMINISTRATIVE VICE PRESIDENT (505) 765-1200	GENERAL CONSTRUCTION
DYNCORP LAND-AIR DIVISION P.O. DRAWER R HOLLOMAN AFB NM 88330	PALENE BOND PURCHASING AGENT (505) 479-2866	DATA COLLECTION OPERATION IN SUPPORT OF WHITE SANDS MISSILE RANGE
EG&G MANAGEMENT SYSTEMS P. O. DRAWER U HOLLOMAN AFB NM 88330	ANGELA THORPE SBLO (505) 679-3418	OPERATIONS AND MAINTENANCE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EG&G MANAGEMENT SYSTEMS ARES OPERATIONS 2501 YALE BLVD., SE, SUITE 102 ALBUQUERQUE NM 87106	ELAINE G. HARLAN CONTRACTS MANAGER (505) 243-2233	O&M SUPPORT (ARES) EMP INSTRUMENTATION DATA ACQUISITION SYSTEMS
GARDNER ZEMKE COMPANY BUILDING SERVICES OF SANTA FE 6100 INDIAN SCHOOL RD NE ALBUQUERQUE NM 87110	PERRY M. HYDER CONTROLLER (505) 881-0555	ELECTRICAL CONTRACTOR MECHANICAL CONTRACTOR
GULTON INDUSTRIES INC. DATA SYSTEMS DIV. 6600 GULTON CT NE ALBUQUERQUE NM 87109	R P BLINZLER PURCHASING MANAGER (505) 345-9031	TELEMETRY AND COMMAND PRODUCTS
HEALTH CARE SERVICES, INC. 4500 ALEXANDER BLVD. NE ALBUQUERQUE NM 87107	KENDRA LYNN BARNHILL SBLO (505) 345-8080	MAIL ORDER PHARMACY PROGRAM
HOLMES & NARVER CONSTRUCTION SERVICES CONTRACTOR'S ROW LAS CRUCES NM 88002	LYNNE REYNOLDS BUSINESS MANAGER (505) 678-8548	CONTRACTION
HOLMES & NARVER INC. 6501 AMERICAS PARKWAY NE ALBUQUERQUE NM 87110	SANDRA ROTHELL MANAGER, ACCOUNTING & FINANCE (505) 889-4100	A & E SERVICES
HONEYWELL, INC. DEFENSE AVIONICS SYSTEMS DIVISION 9201 SAN MATEO, NE ALBUQUERQUE NM 87113	WILLIAM SPOFFORD S BLO (505) 828-5548	FLIGHT INSTRUMENTS FLIGHT DISPLAYS FLIGHT REFERENCE SYSTEMS
KAMAN SCIENCES CORPORATION ADVANCED EM DIV. 6400 UPTON BLVD., NE SUITE 300E ALBUQUERQUE NM 87110	RAY DURRANCE SBLO (719) 599-1455	R & D COMPUTER SCIENCES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LOCKHEED ENGINEERING & SCIENCES CO. P. O. BOX 189 WHITE SANDS MSL NM 88002	HENRY M. ORTIZ BUYER (505) 678-1098	ENGINEERING & TECHNICAL MAINTENANCE
MAXWELL LABORATORIES, INC. ALBUQUERQUE DIVISION 2501 YALE SE, SUITE 300 ALBUQUERQUE NM 87106	WILLIAM KLEIN SMALL BUSINESS LIAISON OFFICER (619) 576-7561	HIGH VOLTAGE PULSED POWER EQP
NEW MEXICO STATE UNIVERSITY REGENTS OF NEW MEXICO STATE UNIVERSITY P.O. BOX 30002 LAS CRUCES NM 88003-0002	PEG RUSHING SMALL BUSINESS SPECIALIST (505) 522-9401	APPLIED RESEARCH
ROCKWELL INTERNATIONAL CORP 1650 UNIVERSITY BLVD., SUITE 500 ALBUQUERQUE NM 87102	P A SANCHEZ SMALL BUSINESS ADMINISTRATOR (505) 345-2473	RESEARCH & DEVELOPMENT
UNIVERSITY OF NEW MEXICO OFFICE RESEARCH ADMINISTRATION SCHOLES HALL RM 102 ALBUQUERQUE NM 87131	BOBBI NORTON MANAGER/SUPPLIER DEVELOPMENT (505) 277-2036	EDUCATION RESEARCH
VITRO SERVICES CORPORATION P.O. BOX 606 BUILDING 1020 HOLLOMAN AFB NM 88330	ED GRABMAN MANAGER (606) 475-1261	OPERATIONS AND MAINTENANCE
WILSON & COMPANY 4775 INDIAN SCHOOL RD, NE SUITE 200 ALBUQUERQUE NM 87110	AMY M GONZALES SBLO (505) 254-4000	ENGINEERING AND ARCHITECTURAL

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

NEVADA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CHROMALLOY NEVADA 3636 ARROWHEAD DRIVE CARSON CITY NV 89706	MICHAEL D. HOLCOMB PURCHASING MANGER (702) 687-8833	REPAIR AND COATING OF TURBINE PARTS
SAFETY DIRECT INC. SILENCIO-SAFETY DIRECT 56 CONEY ISLAND DR SPARKS NV 89431	LEONARD BLAISDELL SMALL BUSINESS LIAISON OFFICER (702) 359-4451	AURAL PROTECTOR, SOUND

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

NEW YORK

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ACRES INTERNATIONAL CORPORATION 140 JOHN JAMES AUDUBON PARKWAY AMHERST NY 14228-1180	K. F. LITFIN PROJECT MANAGER (716) 689-3737	CONSULTING ENGINEERING AND PLANNING
AEROFLEX LABORATORIES, INC. 35 SOUTH SERVICE ROAD PLAINVIEW NY 11803	FRANK GANCI PURCHASING MGR. (516) 752-2444	SCANNERS ELECTRONIC SYSTEMS MOTORS
AEROSPACE AVIONICS. INC. 1000 MACARTHUR MEMORIAL HWY. BOHEMIA NY 11716	KEN SMITH PURCHASING MANAGER (516) 467-5500	SECONDARY POWER PROC. EQUIP. COCKPIT LIGHTING & ANN. PANELS FUEL MGMT & DIG. PROC. EQUIP.
AMERADA HESS CORP. 1 HESS PLAZA-BID SALES-11TH FLOOR WOODBRIDGE NY 07095	MICHAEL PATANE BID SALES COORDINATOR (908) 750-7175	GASOLINE, DISTILLATE RESIDUAL FUELS
AMPHENOL CORPORATION BENDIX CONNECTOR OPERATIONS 40-60 DELAWARE ST., P O BOX 188 SIDNEY NY 13838	MARJORIE O'MARA SENIOR BUYER (607) 563-5742	ELECTRICAL CONNECTORS
BATES ADVERTISING USA, INC. 405 LEXINGTON AVE. NEW YORK NY 10174	LEONARD SUSMAN BUSINESS & FINANCE SUPERVISOR (212) 297-7140	PROFESSIONAL ADVERTISING SVCS
BBDO NEW YORK 1285 AVENUE OF AMERICAS NEW YORK NY 10019-6095	JOSEPH HOWARD CONTRACTOR ADMINISTRATOR (212) 459-6480	ADVERTISING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BF GOODRICH AEROSPACE CORP. SIMMONDS PRECISION ELECTRONIC DIV. NORWICH OXFORD ROAD NORWICH NY 13815	LARRY G. YOUTZ MANAGER PURCHASING (607) 335-5101	AIRCRAFT IGNITION AIRCRAFT CABLES AIRCRAFT ALTERNATORS
BROWN, DAYTON T INC. MANUFACTURING DIV. 555 CHURCH ST BOHEMIA NY 11716	JAMES MAGGIPINTO DIRECTOR OF PROCUREMENT (516) 589-6300	ENGINEERING & TEST SERVICES
C G I CORP PRODSTAR DIVISION ONE BLUE HILL PLAZA PEARL RIVER NY 10965	KATHY DELAHUNTY ADMIN. ASSISTANT (610) 993-8082	COMPUTER SOFTWARE COMPUTER CONSULTING
CAE-LINK CORPORATION LINK FLIGHT SIMULATION DIV. COLESVILLE ROAD BINGHAMTON NY 13902-1237	R. D. LANARI SMALL BUSINESS LIAISON OFFICER (607) 721-4172	FLIGHT SIMULATORS & TRAINERS
CALSPAN CORPORATION 4455 GENESSE ST. P.O. BOX 400 BUFFALO NY 14225	RONALD R. O'KELL RESEARCH BUYER (716) 631-6793	RESEARCH AND DEVELOPMENT IN VARIOUS DISCIPLINES
CALSPAN CORPORATION UNIV. OF BUFFALO RESEARCH CENTER 4455 GENESEE ST. P. O. BOX 400 BUFFALO NY 14225	TRACEY E. GERTZ FINANCIAL ANALYST (716) 631-4168	RESEARCH AND DEVELOPMENT
CARDION, INC. MEMBER OF FERRANTI INTERNATIONAL LONG ISLAND EXPRESSWAY WOODBURY NY 11797	PAUL A. WITKOWSKI DIRECTOR OF PURCHASING (516) 921-7300	RADAR AIR TRAFFIC CONTROL EQUIPMENT DISPLAYS
CARLETON TECHNOLOGIES INC. 10 COBHAM DRIVE ORCHARD PARK NY 14127-4195	LINDA A. SULICK SENIOR BUYER (716) 662-0006	PNEUMATIC SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COLUMBIA UNIVERSITY TRUSTEES OF 308 LOW LIBRARY NEW YORK NY 10028	YVONNE M. VENTURA DIRECTOR OF PURCHASING (212) 854-2324	EDUCATION & RESEARCH
COMPTEK FEDERAL SYSTEMS, INC. 2732 TRANSIT RD BUFFALO NY 14224	FRANCIS J. DOHERTY MATERIALS MANAGER (716) 677-4070	COMPUTER SOFTWARE, COMPUTER HARDWARE, ELECTRONIC DEFENSE SYSTEMS SERVICE
CORNING GLASS WORKS RT 1 BOX 28 CANTON NY 13617	MARY JO MURRAY PURCHASING SUPERVISOR (315) 379-3223	RADOMES FUSED SILICA
CORNING INC. SULLIVAN PARK CORNING NY 14831	DANA DIGIULIO SMALL BUSINESS LIAISON OFFICER (607) 974-3126	MATERIALS RESEARCH ANALYTICAL TESTING SERVICE
DMCD, INC. 450 7TH AVE FL 39 NEW YORK NY 10123	W. SCOTT GUERIN SMALL BUSINESS LIAISON OFFICER (212) 268-5450	EXHIBITION DESIGN
DOMINO SUGAR CORPORATION 1114 AVENUE OF THE AMERICA NEW YORK NY 10036	JOHN A. HOUSEMAN MANAGER-LABOR RELATIONS (212) 789-9700	SUGAR
DRESSER RAND COMPANY CHEMUNG STREET PAINTED POST NY 14870	EDWIN B. OBER MANAGER OF PROCUREMENT (607) 937-2573	MANUFACTURE OF COMPRESSORS AND ENGINEERS
DYNO NOBEL INC. ULSTER AVENUE, P.O. BOX 730 PORT EWEN NY 12466	FRANK KNAPP PURCHASING MANAGER (914) 338-2144	DETONATORS INITIATORS LOADING
E. FOUGERA & CO. ALTANA INC. 60 BAYLIS RD. MELVILLE NY 11747	CHARLES MOORE GOVERNMENT SALES MANAGER (516) 454-7677	TOPICAL PHARMACEUTICALS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EASTMAN KODAK COMPANY COMMERCIAL & GOVERNMENT SYSTEMS 1447 ST PAUL STREET ROCHESTER NY 14653	ROBERT J. LEONARD , MANAGER CONTRACTS AND PROCUREMENT (716) 253-6132	PHOTOGRAPHIC GROUND HANDLING EQUIPMENT OPTICAL SYSTEMS
EASTMAN KODAK COMPANY PHOTOGRAPHIC DIV. 343 STATE STREET ROCHESTER NY 14650	JAMES C. SUTTON MANAGER (716) 781-9736	PHOTOGRAPHIC PRODUCTS CHEMICAL PRODUCTS
EATON CORP AIL DIVISION COMMACK ROAD DEER PARK NY 11729	ROBERT S. CLARK PRODUCTION MANAGER (516) 595-3418	DESIGN DEV. & PROD OF ELECTRONIC WARFARE SYSTEMS AIR & VESSEL TRAFFIC CONTROL SYSTEMS
ECOLOGY & ENVIRONMENT INC. 368 PLEASANT VIEW DR LANCASTER NY 14086	EDWARD J. PFEIFFER SMALL BUSINESS COORDINATOR (716) 684-8060	ENVIRONMENTAL CONSULTING A/E SERVICES
EDO CORPORATION GOVERNMENT SYSTEMS DIV. 1404 111TH STREET COLLEGE POINT NY 11356	NORMAN HOROWITZ PURCHASING MANAGER (718) 321-4458	AIRCRAFT STORES SUSPENSION AND RELEASE MECHANISMS MINE COUNTERMEASURE SYSTEMS
EINHORN YAFFEE & PRESCOTT 410 BROADWAY ALBANY NY 12207	BARBARA A. REUTER ADMINISTRATIVE ASSISTANT (518) 431-3364	ARCHITECTURE & ENGINEERING
FIGGIE INTERNATIONAL SCOTT AVIATION DIV. 225 ERIE STREET LANCASTER NY 14086	THOMAS J. LAUKA DIRECTOR OF PROCUREMENT (716) 686-1727	AIR BREATHING/PURIFYING EQUIP LIFE SUPPORT SYSTEMS GAS DETECTION EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FLIGHTSAFETY INTERNATIONAL MARINE AIR TERMINAL LA GUARDIA AIRPORT FLUSHING NY 11371	DANIEL M. BOEHM SMALL BUSINESS LIAISON OFFICER (718) 565-4159	PILOT TRAINING SERVICES
GENERAL APPLIED SCIENCE LAB., INC. 77 RAYNOR AVE. RONKONKOMA NY 11779	THOMAS R. LEPORE CONTROLLER (516) 737-9863	RESEARCH AND DEVELOPMENT
GENERAL ELECTRIC CO. 1 RESEARCH CIRCLE CENTER P.O. BOX 8 SCHENECTADY NY 12301	KAREN A. MILLER SBLO/BUYER (518) 387-5806	RESEARCH AND DEVELOPMENT
GENERAL FOODS USA KRAFT GENERAL FOODS, INC. 250 NORTH ST WHITE PLAINS NY 10605	WILLIAM L. WATSON MANAGER MINORITY VENDOR PROG (914) 335-2889	PACKAGE GROCERY PRODUCTS AWAY FROM HOME
GIBBS & COX INC. 50 WEST 23RD STREET NEW YORK NY 10010	RONALD SPALAZZI ASST. DIV. HEAD, FINANCE & ADMIN. (212) 366-3921	NAVAL ARCHITECTURE MARINE ENGINEERING
GRUMMAN AEROSPACE CORPORATION SURVEILLANCE & BATTLE MANAGEMENT SYS. SOUTH OYSTER BAY ROAD BETHPAGE NY 11714	KENNETH ANDERSON SMALL BUSINESS LIAISON OFFICER (516) 575-3993	AIRCRAFT
GRUMMAN CORP. COMBAT SUPPORT SYSTEMS-EAST SOUTH OYSTER BAY ROAD BETHPAGE NY 11714	HAYWOOD HAMMOND SMALL BUSINESS LIAISON OFFICER (516) 224-6358	AEROSPACE PRODUCTS
GRUMMAN DATA SYSTEMS CORP 1111 STEWART AVE BETHPAGE NY 11714	JOSEPH M. CANGERO MANAGER, PROCUREMENT BUSINESS (516) 346-6646	COMPUTER RELATED SERVICE CUSTOMER SOLUTIONS DATA PROCESSING SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HARRIS CORP RF COMMUNICATIONS GROUP 1680 UNIVERSITY AVENUE ROCHESTER NY 14610	KAREN CASE SMALL BUSINESS LIAISON OFFICER (716) 244-5830	LONG AND SHORT RANGE RADIO COMMUNICATION PRODUCTS
HAZELTINE CORPORATION CUBA HILL ROAD GREENLAWN NY 11740	STEVEN F. VINGELIS DIRECTOR OF MATERIALS (516) 262-8232	ELECTRONIC DISPLAYS COMMUNICATIONS SYSTEMS IFF SYSTEMS
HOMOGENEOUS METALS INC. P O BOX 294 CLAYVILLE NY 13322	DWAYNE D. RICCI SMALL BUSINESS LIAISON OFFICER (315) 839-5421	SUPERALLOY POWDER
ILC DATA DEVICE CORPORATION 105 WILBUR PLACE BOHEMIA NY 11716	MARK TAMBINI MANAGER, PURCHASING (516) 567-5600	DATA CONVERSION PRODUCTS SUBSYSTEMS INSTRUMENTS
INTEGRATED WASTE SPECIAL SVCS 201 GANSON ST BUFFALO NY 14203	SCOTT BRADY PROJECT SUPERINTENDENT (716) 852-2345	ENGINEERING
INTERNATIONAL BUS MACHINE CORP IBM RESEARCH DIV. KITCHAWAN RD YORKTOWN HEIGHT NY 10598	REGINA GLOWNIA SR PROCUREMENT ADMIN (914) 945-3867	RESEARCH AND DEVELOPMENT
ISRATEX INC. 523 KENT AVE. BROOKLYN NY 11211	ZVIKA ROSENTHAL SMALL BUSINESS LIAISON OFFICER (718) 599-9100	APPAREL
JOHN J. MCMULLEN ASSOCIATES, INC. MCMULLEN JOHN J. ASSOCIATES, INC. ONE WORLD TRADE CENTER, SUITE 3000 NEW YORK NY 10048	PAUL MARINO ACCOUNTANT (212) 466-2257	NAVAL ARCHITECTS MARINE ENGINEERS TRANSPORTATION CONSULTANTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LEICA, INC. SUGAR & EGGERT ROADS, P. O. BOX 123 BUFFALO NY 14240-0123	RONALD S. SHELDON PURCHASING MANAGER (706) 891-3154	MICROSCOPES SCIENTIFIC INSTRUMENTS OPHTHALMIC INSTRUMENTS
LORAL CORP. 300 ROBBINS LANE SYOSSET NY 11791	HOWARD WEINSTEIN SR. V.P. OPERATIONS (516) 349-2312	AERIAL RECONNAISSANCE AND SURVEILLANCE CAMERAS RADIO FREQUENCY SYSTEMS
LORAL CORPORATION RIDGE HILL YONKERS NY 10710	WAYNE T. BARTEK DIRECTOR OF MATERIAL (914) 964-2587	RADAR WARNING RECEIVER SYSTEM
LORAL DEFENSE SYSTEMS-EAST LAKEVILLE RD GREAT NECK NY 11020	THOMAS REISCHEL MANAGER, GENERAL PROCUREMENT (516) 574-4180	SYSTEMS MANAGEMENT RADAR & WEAPONS SYSTEMS NAVIGATION & SONAR SYSTEMS
LORAL/FEDERAL SYSTEMS DIV. LORAL 1801 STATE ROUTE 17C OWEGO NY 13827-3998	JOHN C. MOHNEY MGR., MAJOR SUBCONTRACT PROC. (607) 751-3954	AIR, SPACE, SEA & GROUND BASED MILITARY ELECTRONICS SYSTEMS
LUCAS AEROSPACE 1055 STEWART AVE. GARDEN CITY NY 11530	JOSEPH KRALJIC PURCHASING MANAGER (516) 222-6000	WEAPONS SUBSYSTEMS COMMUNICATIONS EQUIP. TEST & MEASUREMENT INSTRUMENTS
LUCAS WESTERN POWER TRANSMISSION CORP. 211 SEWARD AVENUE, P.O. BOX 457 UTICA NY 13503	DON PACHULSKI PURCHASING MANAGER (315) 793-1232	AIRCRAFT STARTERS FLEXIBLE DRIVE SHAFTS AIRCRAFT PUMPS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
M. ROSENBLATT & SON, INC. ROSENBLATT M. & SON, INC. 350 BROADWAY NEW YORK NY 10013	THOMAS E. DELAHANTY ASSISTANT CONTROLLER (212) 431-6900	NAVAL ARCHITECTS MARINE ENGINEERING
MARTIN MARIETTA MATERIAL ACQUISITION CENTER 117 BUSINESS PARK DRIVE UTICA NY 13502	P.A. TRISH LESOINE SMALL BUSINESS LIAISON OFFICER (315) 793-6044	SURVEILLANCE & ATTACK RADAR SPACE ELECTRONICS COUNTER MEASURES
MC GRAW HILL SCHOOL PUB. 1221 AVENUE OF AMER. NEW YORK NY 10020	MARGARUITE SMITH SMALL BUSINESS LIAISON OFFICER (212) 512-6217	TEXTBOOK PUBLICATIONS
MC MULLEN, JOHN J ASSOCIATES 1 WORLD TRADE CTR FL 30 NEW YORK NY 10048	ANTHONY SERRO SMALL BUSINESS LIAISON OFFICER (212) 466-2257	SUPPORT
MDT BIOLOGIC COMPANY A DIV. OF MDT CORP. 1777 E. HENRIETTA RD. P.O. BOX 23077 ROCHESTER NY 14692	PAUL J. WOLF SBLO (716) 272-5306	SURGICAL LIGHTS STERILIZES
MECHANICAL TECHNOLOGY INC. 968 ALBANY-SHAKER ROAD LATHAM NY 12110	NANCY E. DAVIDSON SMALL BUSINESS LIAISON OFFICER (518) 785-2310	RESEARCH AND DEVELOPMENT
MICROWAVE POWER DEVICES, INC. 49 WIRELESS BLVD. HAUPPAUGE NY 11788	NICK OSTER SMALL BUSINESS LIAISON OFFICER (516) 231-1400	AMPLIFIERS POWER SUPPLIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MOBILE SATELLITE CORPORATION DIVISION OF CALIFORNIA MICROWAVE INC. 55 COMMERCE DR HAUPPAUGE NY 11788	MILLIE BUCKLEY ACCOUNTANT (516) 273-4455	LYNXX INMARSAT B SATELLITE TERMINALS
MOOG INC. AEROSPACE DIVISION SENECA & JAMISON ROADS EAST AURORA NY 14052	KENNETH W. KNOLL SUBCONTRACT ADMIN/SBLO (716) 652-2000	ELECTRO HYDRAULIC CONTROLS
MRC BEARINGS DIVISION 402 CHANDLER ST JAMESTOWN NY 14701	RICHARD K TYLER PURCHASING MANAGER (716) 661-2530	AIRCRAFT ENGINE BEARINGS AIRCRAFT ACCESSORY BEARINGS
NEW YORK UNIVERSITY COURANT INST OF MATH SCIENCES 251 MERCER ST NEW YORK NY 10012	JOSEPH HAYES FINANCIAL SERVICES COORD. (212) 998-3372	RESEARCH AND DEVELOPMENT ON SP OKEN LANGUAGE
OBG TECHNICAL SERVICES, INC. 5000 BRITTONFIELD PARKWAY EAST SYRACUSE, NY 13057	TIMOTHY D. HANLEY ACCOUNTING SUPERVISOR (315) 437-6400	CONSTRUCTION MANAGEMENT
OBRIEN & GERE ENGINEERS, INC. P. O. BOX 4873 SYRACUSE NY 13221	KEVIN P. WHITEHEAD SMALL BUSINESS LIAISON OFFICER (315) 437-6100	HAZARDOUS WASTE SEWAGE TREATMENT
OZONE INDUSTRIES, INC. 101-32 101ST STREET OZONE PARK NY 11416	JOSEPH VERPONI PURCHASING MANAGER (718) 845-5200	LANDING GEAR STEERING ACTUATOR
PALISADES INST FOR RESEARCH SVCS., INC. 201 VARICK ST. NEW YORK NY 10014	DOLORES WOLFF SMALL BUSINESS ADMINISTRATOR (212) 620-3445	ENGINEERING CONSULTING SVCS.

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PAR GOVERNMENT SYSTEMS CORP. TECHNOLOGY PARK 220 SENECA TURNPIKE NEW HARTFORD NY 13413	MARY ANN LONG SMALL BUSINESS LIAISON OFFICER (315) 738-0600	APPLIED RESEARCH ADVANCED DEVELOPMENT COMPUTER SOFT & HARDWARE
PARKER HANNIFIN CORP GULL ELECTRONIC SYSTEMS DIV. 70 CORPORATE DRIVE SMITHTOWN NY 11787	VINCENT G. KRAMER SUBCONTRACTING PLAN REP. (516) 231-3737	F-16 FUEL FLOW TRANSMITTER FUEL CONTROL SYSTEMS FUEL MEASURING SYSTEMS
PIRNIE MALCOLM INC. 102 CORPORATE PARK DR WHITE PLAINS NY 10604	CARL M. HESSICK FED CONTRACTS COMPLIANCE MGR. (914) 694-2100	ENVIRONMENTAL ENGINEERING AND CONSULTING SERVICES
RESEARCH FOUNDATION OF SUNY 492 CROFTS HALL AMHERST NY 14260-0001	LINDA MITCHELL DIRECTOR, GRANTS & CONTRACTS (716) 645-2634	RESEARCH
RESEARCH FOUNDATION OF SUNY STATE UNIVERSITY OF NY AT BUFFALO 418 CROFTS HALL BUFFALO NY 14260	LAWRENCE O. PORTER DIRECTOR OF PURCHASING (716) 645-2700	BASIC RESEARCH
RIVERSIDE RESEARCH INSTITUTE 330 W. 42ND STREET NEW YORK NY 10036	EDWIN C. MCGOVERN CONTRACTS MANAGER (212) 502-1750	RESEARCH & DEVELOPMENT
ROME RESEARCH CORPORATION PAR TECHNOLOGY PARK 220 SENECA TURNPIKE NEW HARTFORD NY 13413	LINDA BREWER SMALL BUSINESS LIAISON OFFICER (315) 339-0491	ENGINEERING SERVICES FACILITY OPERATIONS & MAINT SOFTWARE DEVELOPMENT
SATELLITE TRANSMISSION SYSTEMS, INC. 125 KENNEDY DRIVE HAUPPAUGE NY 11788	VIRGINIA YACKO MGR. SUPPLIER RELATIONS (516) 231-1919	SATELLITE EARTH STATIONS AND RELATED EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SEVENSON ENVIRONMENTAL SVCS 2749 LOCKPORT RD NIAGARA FALLS NY 14305	SHARON LEE SHEELAR EEO OFFICER (716) 284-0431	CONSTRUCTION
STEARNS & WHELER 1 REMINGTON PARK DR CAZENOVIA NY 13035	TERRI E. FEIGELMAN SMALL BUSINESS LIAISON OFFICER (315) 655-8161	ENVIRONMENTAL CONSULTING
STERLING DURG CO./SANOFI/WINTHROP DIV. WINTHROP PHARMACEUTICALS SANOFI WINTHROP, 90 PARK AVE. NEW YORK NY 10016	ETHELYN KATZ MGR.-PURCHASING AND PLANNING (212) 907-2250	PHARMACEUTICAL PRODUCTS
STRUCTURAL ASSOCIATES INC. 5949 FISHER RD EAST SYRACUSE NY 13057	LARRY M. IKE EEO (315) 463-0001	GENERAL CONSTRUCTION
SUPPORT SYSTEMS ASSOCIATES, INC. 1300 VETERANS MEMORIAL HWY. HAUPPAUGE NY 11788-3025	FRANCINE KULL DIRECTOR OF CONTRACTS (516) 231-8998	ENGINEERING SERVICES
SYRACUSE RESEARCH CORPORATION MERRILL LANE SYRACUSE NY 13210-4080	JOHN H. CROCKER DIRECTOR OF CONTRACTS (315) 426-3389	RESEARCH AND DEVELOPMENT IN RADAR ELECTRONICS, IMAGING, ETC.
TARGET ROCK CORPORATION 1966E BROADHOLLOW RD. E FARMINGDALE NY 11735	WILLIAM HUGHES MATERIALS MANAGER (516) 293-3800	NAVY NUCLEAR VALVES
TARGET SPORTSWEAR, INC. 1290 AVENUE OF THE AMERICAS NEW YORK NY 10104	RUSSELL HOLDER DIRECTOR OF OPERATIONS (814) 765-0775	MEN'S TAILORED COATS AND PANTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEPHONICS CORPORATION 815 BROADHOLLOW ROAD FARMINGDALE NY 11735	KEN HOFFMAN DIRECTOR OF PROCUREMENT (516) 755-7557	COMMUNICATION EQUIPMENT HEADSET EARPHONES MILITARY ELECTRONICS AIR & VESSEL ELECTRONIC TRAFFIC CONTROL, IDENTIFICATION & SURVEILLANCE & GUIDANCE SYSTEM ELECTRONIC SYSTEMS INFORMATION PROCESSING SYSTEMS
TEMPO INSTRUMENT INC. DEFENSE ELECTRONICS DIV. 87 MODULAR AVE. COMMACK NY 11725	THOMAS E. CURNAN SMALL BUSINESS LIAISON OFFICER (516) 864-3700	POWER MONITORS POWER SUPPLIES ELECTRONIC CONTROL DEVICES
THOMPSON, J WALTER COMPANY J WALTER THOMPSON INTL DIV. 466 LEXINGTON AVE NEW YORK NY 10017	ANGELA SAUNDERS LIAISON REPRESENTATIVE (212) 210-7751	ADVERTISING
TRATAROS CONSTRUCTION INC. 664658 660 64TH ST BROOKLYN NY 11220	GEORGE LIADIS CHIEF OF ENGINEERING (718) 833-6070	GENERAL CONSTRUCTION
TRUSTEES OF COLUMBIA UNIVERSITY BOX 20 LOW LIBRARY NEW YORK NY 10027	ELLEN MOLLICA ASSISTANT DIR., PURCHASING (212) 854-2340	EDUCATIONAL RESEARCH
URS CONSULTANTS INC. 282 DELAWARE AVE BUFFALO NY 14202	TAMIE A. BAUER CONTRACT ADMINISTRATOR (716) 856-5636	REMEDIAL DESIGN CONSULTING SERVICES
WALTER DORWIN TEAGUE ASSOC. 4 COLUMBUS CIR 5 NEW YORK NY 10019	MICHELLE MCKENZIE ADMINISTRATOR (212) 315-3400	TECHNICAL ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WESTINGHOUSE ELECTRIC CORP MACHINERY APPARATUS OPERATION 600 LIBERTY ST, P.O. BOX 1021 SCHENECTADY NY 12305	G. A. DESORMEAUX SMALL BUSINESS LIAISON OFFICER (518) 385-4457	NAVAL NUCLEAR PROPULSION EQUIPMENT
WESTWOOD PHARMACEUTICALS INC. 100 FOREST AVE. BUFFALO NY 14213	JAMES A. GRILLS SENIOR BUYER (716) 887-7620	ETHICAL AND OVER-THE-COUNTER PHARMACEUTICALS
YOUNG & RUBICAM/NEW YORK 285 MADISON AVENUE NEW YORK NY 10017-6486	JAMES SIEGEL VICE PRESIDENT/ACCOUNT SUPPORT (212) 210-3843	ADVERTISING

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

OHIO

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AIRCRAFT BRAKING SYSTEMS CORP 1204 MASSILLON RD AKRON OH 44306-4186	DENVER W. JAMES SMALL BUSINESS LIAISON OFFICER (216) 796-8103	AIRCRAFT WHEELS & BRAKES ANITSKID SYSTEMS BRAKE TEMP & MONITORING SYSTEM
ARGO-TECH CORP 23555 EUCLID AVE. CLEVELAND OH 44117	R. M. DOGANIERO SMALL BUSINESS LIAISON OFFICER (216) 692-5055	AIRCRAFT ACCESSORIES ORDNANCE CONTROL ROD DRIVE MECHANISMS
AUSTIN POWDER COMPANY 25800 SCIENCE PARK DR CLEVELAND OH 44122	NICK D. RUPERT SMALL BUSINESS LIAISON OFFICER (614) 596-5286	DET CORD, CAST BOOSTER, BLASTING CAPS EMULSION EXP AND BLEND A.N. & EMULSION EXP
B F GOODRICH AEROSPACE AEROSPACE & DEFENSE DIVISION 101 WACO ST TROY OH 45373	CHARLOTTE M. WEAVER SB/SDB PLAN ADMINISTRATOR (513) 339-3811	AIRCRAFT WHEELS & BRAKES
BABCOCK & WILCOX CO NUCLEAR EQUIP DIV. 91 STIRLING AVENUE P.O. BOX 271 BARBERTON OH 44203	M. A. DEANGELIS SMALL BUSINESS LIAISON OFFICER (216) 860-1420	STEAM GENERATION EQUIPMENT
BATTELLE MEMORIAL INSTITUTE 505 KING AVE COLUMBUS OH 43201	WARREN K. WEAVER SBLO (614) 424-4515	RESEARCH AND DEVELOPMENT
BF GOODRICH AEROSPACE CLEVELAND PNEUMATIC LANDING GEAR 8000 MARBLE AVE CLEVELAND OH 44105	FRANCIS X. LOWRY PURCHASE AGENT (216) 429-4701	AIRCRAFT LANDING GEAR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BP OIL CO. 200 PUBLIC SQUARE CLEVELAND OH 44114-2375	ROBERT E. SCHRAG, MANAGER ENGINEERING PROCUREMENT (216) 586-3020	FUELS LUBRICANTS
BRUNSWICK CORPORATION DEFENSE DIVISION 302 CONWELL WILLARD OH 44890	BUDD G. ROBINSON SMALL BUSINESS LIAISON OFFICER (419) 933-2711	PROTECTIVE CLOTHING
BURGESS & NIPLE LIMITED 5085 REED RD COLUMBUS OH 43220	JAMES D EDWARDS PROJECT DIRECTOR (614) 459-2050	ARCHITECT ENGINEERING SVCS
CASE WESTERN RESERVE UNIV SCHOOL OF DETISTRY, THE 11000 CEDAR AVE CLEVELAND OH 44106	CHARLOTTE HORTON DIRECTOR, OFFICE OF RES ADMIN (216) 368-4510	RESEARCH
CINCINNATI ELECTRONICS CORP CELECT MULTIMEDIA PRODUCTS DIV. 7500 INNOVATION WAY MASON OH 45040	JEFF WARNER PURCHASING MANAGER (513) 573-6205	SPACE EQUIPMENT COMMUNICATION HARDWARE ELECTRONIC SYSTEMS
CINCINNATI MILACRON MARKETING CO 4701 MARBURG AVENUE CINCINNATI OH 45209	NICHOLAS H. BOERGNER CONTRACT ADMINISTRATOR (513) 841-8125	MACHINE TOOLS
COLEJON/JONES (JOINT VENTURE) 13836 UNION AVE (P O BOX 1089, 44120) CLEVELAND OH 44120	MAE M. SCRIBNER CONTRACT ADMINISTRATOR (904) 778-3868	MAINTENANCE AND REPAIR
DANIS INDUSTRIES CORPORATION 2 RIVERPLACE STE 400 DAYTON OH 45401	MICHAEL M. DOYLE VICE PRESIDENT (513) 228-1225	CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DODSON-STILSON, INC. MASON-DLZDOD CORP 6121 HUNTLEY RD COLUMBUS OH 43229	K. V. RAJADHYAKSHA EEO COMPLIANCE OFFICER (614) 848-4141	ENGINEERING SERVICES
DYNAMICS CORPORATION OF AMERICA ELLIS & WATTS DIVISION 4400 GLEN WILLOW LAKE LANE BATAVIA OH 45103-2356	LONNIE W. GROOMS MANAGER, PURCHASING (513) 752-9000	CUSTOM HVAC SYSTEMS POWER PLANT AIR HANDLING AND FILTRATION SYSTEMS
EVERYDAY BATTERY COMPANY INC. 25225 DETROIT ROAD, P.O. BOX 450777 WESTLAKE OH 44145	MR. V. C. SOYKA SMALL BUSINESS LIAISON OFFICER (212) 835-7302	PORTABLE ELECTRIC POWER BATTERIES, LIGHTING DEVICES, FLASHLIGHTS
GENERAL ELECTRIC CO AIRCRAFT ENGR GROUP 1 NEUMANN WAY, P.O. BOX 156301 CINCINNATI OH 45215-6301	JOYCE K. HUBER, MANAGER SM & SM DISADVANTAGED BUS PROG (513) 243-3612	AIRCRAFT ENGINES COMMERCIAL
GENERAL ELECTRIC CO AVIATION COMPONENT SERVICE CENTER 333 W SEYMOUR AVENUE CINCINNATI OH 45216-1825	KREIG HENDERSON SMALL BUSINESS LIAISON OFFICER (513) 679-6510	AIRFOIL REPAIR AIRCRAFT INSTRUMENT REPAIR GROUND SUPPORT TOOLING SALES
GOODYEAR TIRE & RUBBER CO THE 1144 E MARKET ST AKRON OH 44316	T. A. SOBECK MINORITY BUSINESS COORDINATOR (216) 796-3370	RUBBER TO METAL MOLDED PRODUCT
GORMAN-RUPP COMPANY P O BOX 1217 MANSFIELD OH 44901	ERNEST ZARTMAN SENIOR BUYER (419) 755-1011	PUMPS RELATED SYSTEMS
GRIMES AEROSPACE CO. 550 RT 55 URBANA OH 43078	GERALD W. STOUT SMALL BUSINESS LIAISON OFFICER (513) 653-4998	AIRCRAFT LIGHTS EL PANELS REFLECTIVE LAMP BULBS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HIGH VOLTAGE MAINTENANCE CORP 5100 ENERGY DR DAYTON OH 45414-0059	BONITA L OLT DOCUMENTATION (513) 252-3293	ELECTRICAL TESTING & MAINTENANCE
IMO INDUSTRIES, INC. MILLER-HOLZWARTH DIV./IMO INDS. 166 SO. ELLSWORTH, P. O. BOX 270 SALEM OH 44460	LYNNETTE K. OCHKIE PURCHASING MANAGER (216) 337-8736	PERISCOPES VISION BLOCK
JOY TECHNOLOGIES INC. JOY/GREEN FAN DIV. 338 SOUTH BROADWAY NEW PHILADELPHIA OH 44663	J F CAPOZELLA DIRECTOR-PURCHASING (216) 339-1111	VENTILATION FANS
KDI PRECISION PRODUCTS, INC. 3975 MC MANN ROAD CINCINNATI OH 45245	C. R. RANKIN DIRECTOR OF OPERATIONS (513) 943-2132	ORDNANCE FUZING AVIONICS CUSTOM TEST EQUIPMENT
KZF INCORPORATED 655 EDEN PARK DR 700 CINCINNATI OH 45202	STEVEN C. KIMBALL DIVISION MANAGER (513) 621-6211	ARCHITECTURAL AND ENGINEERING SERVICES
LAWRENCE ASSOCIATES, INC. 5100 SPRINGFIELD PIKE, SUITE 509 DAYTON OH 45431	KIMBERLY J. WIMER DIRECTOR OF OPERATIONS (513) 254-7950	ENGINEERING MANAGEMENT RESEARCH & DEVELOPMENT
LEAR ROMEC CORP. 241 S. ABBE RD. ELYRIA OH 44036	R.J. KRIVACEK SR. PRODUCTION PLANNER (216) 323-3211	PUMPS
LORAL CORPORATION 1210 MASSILLON ROAD AKRON OH 44315-0001	VICKI S. PIPORO SMALL BUSINESS LIAISON OFFICER (216) 796-3659 VICTORIA A. DAVIES SMALL BUSINESS LIAISON OFFICER (216) 796-1787	MISSILES & COMPONENTS FLIGHT SIMULATORS.TRAINERS ELECTRONIC SYSTEMS SIMULATION & TRAINING SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LUCAS AEROSPACE POWER EQP CORP 777 LENA DR AURORA OH 44202	RONALD C. GUZZETTA SMALL BUSINESS LIAISON OFFICER (216) 955-1143	ACTUATORS GENERATORS STARTERS
MASON & HANGER-SILAS MASON CO., INC. RAVENNA ARMY AMMUNITION PLANT RAVENNA OH 44266	L.D. WINDLAND ADMINISTRATIVE SUPERVISOR (216) 358-7400	AMMUNITION STORAGE FACILITIES- MAINTENANCE & SERVICE
MONARCH CONSTRUCTION COMPANY 1654 SHERMAN AVENUE CINCINNATI OH 45212	THOMAS E. LEE CHIEF PROJECTS ENGINEER (513) 351-6900	CONSTRUCTION CONTRACTOR
MOSSER CONSTRUCTION, INC. 122 S. WILSON AVE FREMONT OH 43420	RAY ACKERMAN ASSISTANT EEO OFFICER (419) 334-3801	GENERAL CONTRACTOR
NUTTING H C COMPANY 4120-26 AIRPORT RD CINCINNATI OH 45226	TIM TRIPP VICE PRESIDENT (513) 321-5816	DRILLING SERVICES
OHIO STATE UNIV RESEARCH FOUNDATION 1960 KENNY ROAD COLUMBUS OH 43210-1063	ROGER L. BIGELOW DIRECTOR OF PURCHASING (614) 292-6871	RESEARCH AND EDUCATION
OHM REMEDIATION SERVICES CORP 16406 E US ROUTE 224 FINDLAY OH 45840	RENEE N. DRUMMER SMALL BUSINESS PURCHASING MGR. (216) 581-0767	ENVIRONMENTAL SERVICES
PARKER HANNIFIN CORP. AIRCRAFT WHEEL & BRAKE DIV. 1160 CENTER RD. AVON OH 44011	DAVID R. CINADR PURCHASING MANAGER (216) 937-6211	AIRCRAFT WHEELS & BRAKES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PARKER HANNIFIN CORP. AIRBORNE DIV. 711 TAYLOR STREET ELYRIA OH 44035	BILL QUILLIN PURCHASING MANAGER (216) 323-4676	FUEL PUMPS PNEUMATIC VALVES & CONTROLS AIR PUMPS
PARKER HANNIFIN CORPORATION 101 S PARK DR ANDOVER OH 44003	MICHAEL WEBBER SMALL BUSINESS LIAISON OFFICER (216) 293-5756	FUEL METERING SYSTEMS TEST EQUIPMENT
PARKER HANNIFIN CORPORATION 200 RAILROAD ST FOREST OH 45843	GREGORY J. DUVAIL PROGRAM MANAGER (419) 273-2511	HEATING AND COOLING SYSTEMS & COMPONENTS FOR AEROSPACE APPLICATIONS
PURE INDUSTRIES INC. TRIBON DIVISION 5581 WEST 164TH STREET CLEVELAND OH 44142	KRIS M.BURGESS MATERIAL CONTROL ANALYST (216) 676-3626	CUSTOM SELF-LUBRICANT BEARINGS
ROTEK INCORPORATED 1400 S. CHILLICOTHE RD. AURORA OH 44202	HOMER LUCAS MATERIALS MANAGER (216) 562-4000	SLEWING RINGS SEAMLESS ROLLED RINGS
SCHOOLEY CALDWELL ASSOCIATES 300 MARCONI BOULEVARD COLUMBUS OH 43215	VINCENT A. BEDNAR VICE PRESIDENT (614) 628-0300	ENGINEERING
SMOOT SHERMAN R CO OF OHIO 907 N 23RD ST COLUMBUS OH 43219	LEWIS R. SMOOT, JR. ADMINISTRATIVE MANAGER (614) 253-9000	CONSTRUCTION
SPECO CORPORATION P.O. BOX 1288 SPRINGFIELD OH 45501	HAROLD O. KNAPP PURCHASING (513) 390-3000	AIRCRAFT COMPONENTS AIRCRAFT TRANSMISSIONS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SRL RESEARCH & ENGINEERING, INC. 2800 INDIAN RIPPLE ROAD DAYTON OH 45440-3696	JIM D. MOORE CONTRACTS MANAGER (513) 426-6000	SURVIVABILITY TESTING EQUIPMENT TESTING DATA PROCESSING SERVICES
SYSTEMS RESEARCH LABORATORIES, INC. DIVISION OF ARVIN CALSPAN 2800 INDIAN RIPPLE ROAD DAYTON OH 45440-3696	GARY GARLOUGH CONTRACTS (513) 427-7332	RESEARCH & DEVELOPMENT ELECTRONIC DATA COLLECTION/ MEASUREMENT/CONTROL DEVICES
TECHNAUTICS CORPORATION 23555 EUCLID AVE CLEVELAND OH 44117	A. E. HARTWIG SMALL BUSINESS LIAISON OFFICER (216) 692-6850	MISSILE & TORPEDO SUBSYSTEMS SHIP PROPULSION COMPONENTS HELICOPTER TRANSMISSIONS
TECHNOLOGY/SCIENTIFIC SERVICES 3821 COLONEL GLENN HWY. DAYTON OH 45431	MARY E DANDENEAU SMALL BUSINESS LIAISON (513) 255-5566	TECHNICAL SERVICES
TELEDYNE RYAN AERONAUTICAL TCAE TURBINE ENGINE UNIT 1330 LASKEY ROAD, P.O. BOX 6971 TOLEDO OH 43612-0971	DIANA GUILLIAMS SENIOR PROCUREMENT SPECIALIST (419) 470-3187	GAS TURBINE ENGINES
TOLTEST INC. TOLEDO TESTING LABORATORY DIV. 1810-12 N 12TH ST TOLEDO OH 43624	ROBERT R. BECKWITH PROJECT MANAGER (419) 241-7127	SUPERVISION AND ENGINEERING SERVICES
UNIVERSITY OF CINCINNATI DIRECTOR OF SPONSORED PROGRAMS 309 BRAUNSTEIN BLDG. CINCINNATI OH 45221	BARBARA A. COLE ASST. CONTROLLER & MANAGING DIR. (513) 556-4816	EDUCATION, NON-PROFIT
UNIVERSITY OF DAYTON 300 COLLEGE PARK AVE DAYTON OH 45469	CAROL A. ECKLEY SUBCONTRACT SPECIALIST (513) 229-2919	RESEARCH AND DEVELOPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WESTINGHOUSE ELECTRIC CORP. NAVAL SYSTEMS DIV. 18901 EUCLID AVENUE CLEVELAND OH 44117	ADRIENNE J. BAILEY SMALL BUSINESS LIAISON OFFICER (216) 486-8300	MANUFACTURE OF TORPEDOES UNDERWATER DEVICES
WOOLPERT CONSULTANTS 409 E MONUMENT AVE DAYTON OH 45402	BRIGITTE C. PROSCH ADMINISTRATOR (513) 461-5660	PROFESSIONAL SVCS-CIVIL ENGINEER ARCHITECTURAL, MASTER PLANNING DIGITAL MAPPING & SURVEYING
XETRON CORPORATION SUB OF WESTINGHOUSE ELECTRIC CO. 40 W. CRESCENTVILLE RD. CINCINNATI OH 45246	MARK LANDIS SENIOR BUYER (513) 881-3322	RF FILTERS COMMUNICATION DEVICES MULTICOUPLERS

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

Oklahoma

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BENHAM GROUP INC. TBG GRAPHICS 9400 N BROADWAY OKLAHOMA CITY OK 73114	HARRY A. KOENIG, JR. PROJECT MANAGER (405) 478-5353	ARCHITECTURAL AND ENGINEERING SERVICES
BURTEK INC. 7041 E 15TH STREET TULSA OK 74112	L D PAYNE SMALL DISADV BUSINESS LIAISON (918) 836-4621	TRAINING EQUIPMENT SIMULATORS
CHROMALLOY AMERICAN CORP CHROMOLOY DIV.-OKLAHOMA 1720 NATIONAL BOULEVARD P.O. BOX 10699 MIDWEST CITY OK 73140-1699	BRAD PARKER SMALL BUSINESS LIAISON OFFICER (405) 732-6811	JET ENGINE COMPONENT REPAIR
CONTINENTAL CARLISLE INC. 12 NE 36TH ST OKLAHOMA CITY OK 73105	RICHARD ROTHWELL SBLO (409) 528-3011	MOLD PLASTIC PRODUCTS FOR FOODSERVICE INDUSTRY
FKW, INCORPORATED 900 NW 63RD ST OKLAHOMA CITY OK 73116	E. DUKE MALVANEY PROGRAM MANAGER (405) 848-2297	OPERATION AND MAINTENANCE SERVICES
FLIGHTSAFETY INTERNATIONAL, SIMULATION SYSTEMS DIV. 60 2700 N HEMLOCK CIR BROKEN ARROW OK 74012	JIMMIE K. SCOTT SMALL BUSINESS ADMINISTRATOR (918) 251-0500	AIRCRAFT FLIGHT SIMULATORS AIRCRAFT FLIGHT SOFTWARE AIRCRAFT COCKPIT/CARBIN
FLINTCO INC. 1624 W 21ST TULSA OK 74101	KAREN HALL CORP SUBCONTRACTING PLAN ADM. (918) 586-0607	GENERAL CONTRACTOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GUERNSEY, C H & COMPANY 5555 N GRAND BLVD. OKLAHOMA CITY OK 73112	SHERRY COMPTON ADMINISTRATIVE ASSISTANT (405) 947-5515	ARCHITECTURAL AND ENGINEERING SERVICES
H T B, INC. 900 N. STYLIS AVENUE OKLAHOMA CITY OK 73101-1845	KENNETH R. SULLIVAN SUBCONTRACTING ADMINISTRATOR (405) 239-4700	ARCHITECT/ENGINEERING SERVICES
LA BARGE INC. ELECTRONICS DIVISION 11616 E. 51ST STREET TULSA OK 74146	GERALD ELLISON PURCHASING MANAGER (918) 459-2230	ELECTRONIC WEATHER SYSTEMS ELECTRONIC COMMAND & CONTROL SYSTEMS
LEAR SIEGLER MANAGEMENT SERVICES CORP 3100 INTERSTATE 35 N P O BOX 11566 OKLAHOMA CITY OK 73136-0566	RICHARD E. ROWE SMALL BUSINESS LIAISON OFFICER (405) 424-5551	FIELD SERVICE MANUFACTURING & REPAIR CENTER SPECIAL PROGRAM
MATRIX SERVICE COMPANY 10701 E UTE ST TULSA OK 74116	ANDREW J. COOKE SUBCONTRACT ADMINISTRATOR (918) 838-8822	GENERAL CONSTRUCTION
NORTHROP WORLDWIDE AIRCRAFT SVCS, INC. P. O. BOX 108 LAWTON OK 73502-0108	T. W. RHEINLANDER SB PLAN ADMINISTRATOR (405) 353-2733	BASE SUPPORT DOL AIRCRAFT MAINTENANCE
OKLAHOMA STATE UNIV ENG RESEARCH 110 ENGINEERING NORTH STILLWATER OK 74078	LYN GOBLE ADMINISTRATIVE ASSISTANT (904) 882-5554	MUNITIONS EFFECTIVENESS ROBOTICS SYSTEMS HYDRAULIC SYSTEM VULNERABILITY
PHILLIPS 66 COMPANY 1178 ADAMS BLDG. BARTLESVILLE OK 74004	R. P. ADAMS, SMALL BUSINESS/ MINORITY BUSINESS COORDINATOR (918) 661-7053	PETROLEUM

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WILLBROS BUTLER ENGINEERS INC. 2087 E 71ST ST STE 100 TULSA OK 74136	CAROL A MILANOWSKI SMALL BUSINESS LIAISON OFFICER (918) 496-0400	ENGINEERING/PROCUREMENT SVCS
WYNN CONSTRUCTION CO, INC. 1312 S WALKER AVE OKLAHOMA CITY OK 73109	COY FULLER PROJECT MANAGER (405) 232-9107	GENERAL CONSTRUCTION

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

OREGON

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
A-DEC INC. 2601 CRESTVIEW DR NEWBERG OR 97132	RICK MIDDLETON PURCHASING MANAGER (503) 537-2729	DENTAL EQUIPMENT
FLETCHER FARR AYOTTE 708 SW 3RD AVE STE 200 PORTLAND OR 97209	ELOISE J. BARRY PRINCIPAL (503) 222-1661	ARCHITECTURAL SERVICE
FREIGHTLINER CORP. 4747 NORTH CHANNEL AVE. P. O. BOX 3849 PORTLAND OR 97208	CHARLES H. MERRITT GENERAL PURCHASING AGENT (503) 735-8685	TRUCK MANUFACTURER
INTEL CORPORATION 5200 NE ELAM YOUNG PARKWAY HILLSBORO OR 97124	ROBERT MENESTRINA SMALL BUSINESS ADVOCATE (503) 264-4144	SEMICONDUCTORS, MICROPROCESSORS ELECTRIC BOARD PRODUCTS PCS AND FILE SERVERS
LITTON SYSTEMS INC. APPLIED TECHNOLOGY DIV. 1001 N.E."E" STREET GRANTS PASS OR 97526	JEAN PALMER SMALL BUSINESS LIAISON (503) 471-4654	MILITARY AIRBORNE ELECTRONIC COUNTER MEASURES EQUIPMENT
MENTOR GRAPHICS CORPORATION 8005 SW BOECKMAN RD WILSONVILLE OR 97070	TIM BOWIE SENIOR BUYER (503) 685-1215	DESIGN AUTOMATION TOOLS SOFTWARE
PACIFIC ENGINEERING CORP 9400 SW BARNES RD STE 550 PORTLAND OR 97225	LEONARD W. DAVIS VICE PRESIDENT (503) 297-1631	CONSULTING ENGINEERING SERVICE ELECTRICAL/MECHANICAL

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PORT OF PORTLAND 700 NE MULTNOMAH ST PORTLAND OR 97232	L. M. PATELLABERG MANAGER NAVIGATION (503) 240-2200	DREDGING
TEKTRONIX INC. APPLIED CHEMICAL COMPONENTS 14150 SW KARL BRAUN BEAVERTON OR 97076	SHARRON MILLER SMALL BUSINESS LIAISON OFFICER (503) 627-3480	COLOR PRINTING, VIDEO AND NETWORKING EQUIPMENT
UNIVERSITY OF OREGON COMPUTATIONAL INTELLIGENCE RES. LAB 1269 UNIVERSITY OF OREGON EUGENE OR 97403-1269	LAURIE BUCHANAN GRANT ADMINISTRATOR (541) 346-0469	DYNAMIC BACKTRACKING/SOFTWARE

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

PENNSYLVANIA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AEL INDUSTRIES, INC. MICROWAVE/ANTENNA DIVISION 305 RICHARDSON RD LANSDALE PA 19446	THOMAS J. GALLAGHER MATERIALS MANAGER (215) 822-2929	HYBRID MICROWAVE COMPONENTS ANTENNA/RADOME ASSEMBLIES
ALLIANT TECHSYSTEMS 104 ROCK ROAD HORSHAM PA 19044	J. R. PICOZZI PRODUCTION MANAGER/SBLO (215) 674-3800	LITHIUM BATTERIES
ALUMINUM COMPANY OF AMERICA ALCOA TECHNICAL CENTER TOUTE 780, 7TH STREET ROAD ALCOA CENTER PA 15069	ROBIN K. BERGSTROM STAFF BUYER, CONTRACTS (412) 337-5867	RESEARCH AND DEVELOPMENT
ALUMINUM COMPANY OF AMERICA 1501 ALCOA BUILDING PITTSBURGH PA 15219	WELSEY K. BENEFIELD, MANAGER MINORITY BUS DEV PROCUREMENT (412) 553-4100	FULLY INTEGRATED ALUMINUM PRODUCER
AMERICAN ELECTRONIC LABS 305 RICHARDSON RD LANSDALE PA 19446	WILLIAM TRIMBEY PURCHASING MANAGER (215) 822-2929	COMMUNICATIONS JAMMING EQUIP
AMETEK INC. U.S. GAUGE DIV. 900 CLYMER AVE. SELLERSVILLE PA 18960	DONNA DZURENDA BUYER (215) 257-6531	AIRCRAFT INSTRUMENTATION AUTOMOTIVE INSTRUMENTATION PROCESS INSTRUMENTATION
AYDIN CORP. COMPUTER & MONITOR DIV. 700 DRESHER RD. HORSHAM PA 19044	MARY A WENRICH DIRECTOR OF CONTRACTS (215) 657-8600	TELEMETRY PRODUCTS COMMUNICATIONS PRODUCTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AYDIN CORPORATION 47 FRIENDS LN NEWTOWN PA 18940	JAMES LUMLEY PURCHASING MANAGER (215) 968-4271	TRANSMITTERS
BAKER & ASSOCIATES 420 ROUSER RD CORAOPOLIS PA 15108	JOHN J. VOYCIK VICE PRESIDENT (412) 269-6211	ARCHITECTURE, ENGINEERING AND PLANNING SERVICES
BAKER ENVIRONMENTAL, INC. - SRN 420 ROUSER ROAD CORAPOLIS PA 15108	SUZANNE THOMAS CONTRACT ADMINISTRATOR (412) 269-6000	ENVIRONMENT ENGINEERING CONSULTING SERVICES
BAKER, MICHAEL JR INC. 4301 DUTCH RIDGE RD BEAVER PA 15009	RICHARD W. MCDONALD MANAGER MAPPING SERVICES (412) 495-7711	A-E SERVICES
BCM ENGINEERS INC. (DE) 1 PLYMOUTH MEETING MALL PLYMOUTH MEETI PA 19462	RAYMOD B BOSLER JR ASSISTANT VICE PRESIDENT (810) 825-3800	ENVIRONMENTAL CONSULTING ENGINEERING SERVICES
BETHLEHEM STEEL CORPORATION 701 EAST THIRD STREET BETHLEHEM PA 18016-7569	BRUCE D. BUSH COORDINATOR, PROCUREMENT (215) 694-2679	STEEL SHIP CONSTRUCTION/REPAIR STEEL PRODUCTS
BRINJAC KAMBIC & ASSOCIATES 114 N 2ND ST HARRISBURG PA 17102	JAMES H. PRESSEL PROJECT MANAGER (717) 233-4052	ENGINEERING--MECHANICAL, ELECTRICAL, PLUMBING, CIVIL, FIRE PROTECTION & STRUCTURAL
BROWN & ROOT ENVIRONMENTAL 661 ANDERSEN DR PITTSBURGH PA 15220	RUTHANN BAUR CONTRACT MANAGER (412) 921-7090	PROGRAM MANAGEMENT & TECHNICAL ENVIRONMENTAL SERVICE TO SUPPORT NAVY'S ENVIR ENGINEERING PROGRAM
BROWN H H SHOE CO INC. COVE SHOE CO DIV. 107 HIGHLAND STREET MARTINSBURG PA 16662	VICTOR SANDERS OFFICE MANAGER (814) 793-3786	BOOTS AND SHOES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BUCHART-HORN INC. B-H LABORATORIES DIVISION 55 S RICHLAND AVE YORK PA 17404	J. THOMAS WATT DIRECTOR, ENVIRONMENTAL DIV. (717) 843-5561	PROFESSIONAL ENGINEERING AND PLANNING SERVICES
BULOVA TECHNOLOGIES. INC. 101 N QUEEN STREET LANCASTER PA 17604	H SLOAD, JR. PURCHASING MGR./SBLO (717) 299-2581	MECHANICAL TIMING DEVICES
BURLE INDUSTRIES, INC. 1000 NEW HOLLAND AVENUE LANCASTER PA 17601-5688	EUGENE M. OROSZ MANAGER PURCHASING (717) 295-6182	ELECTRONIC TUBES SOLID STATE DEVICES CLOSED -CIRCUIT VIDEO EQUIP
CARNEGIE MELLON UNIVERSITY WESTERN PENNSYLVANIA ADVANCED 5000 FORBES AVE PITTSBURGH PA 15213	THOMAS M. EAGAN, MANAGER OFFICE OF SPONSORED RESEARCH (412) 268-2091	RESEARCH AND DEVELOPMENT
CHAMBERLAIN MANUFACTURING CORP. 156 CEDAR AVENUE SCRANTON PA 18505	EUGENE E. HUDZINA PURCHASING AGENT (717) 342-7801	PROJECTILES
CHROMALLOY AMERICAN CORP TURBINE AIRFOILS DIVISION 1400 N CAMERON ST HARRISBURG PA 17103	T. J. BEIDELMAN SBLO, PURCHASING MANAGER (717) 255-3626	AIRFOILS
COMPRESSOR COMPONENTS TEXTRON, INC. P. O. BOX 400 DANVILLE PA 17821	THOMAS J. CONWAY MATERIALS MANAGER (717) 271-7509	AIRFOIL BLADES AND VANES
CONCURRENT TECHNOLOGIES CORP MTS TECHNOLOGIES 1450 SCALP AVE JOHNSTOWN PA 15904	HERMAN L. MARINE CORPORATE CONTRACTING OFFICER (814) 269-2430	NATIONAL RESOURCE FOR THE RESEARCH, DEVELOPMENT DEMO, TEST AND EVAL OF ADV TECH

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CONTRAVES INC. 610 EPSILON DRIVE PITTSBURGH PA 15238	DERRICK K. PARRISH DIRECTOR MATERIAL MANAGEMENT (412) 967-7792	INERTIAL GUIDANCE TEST EQUIPMT RANGE TRACKING EQUIPMENT POLLUTION MONITORING EQUIPMENT
CP INDUSTRIES INC. CHATWINS GROUP INC. 2214 WALNUT ST MC KEESPORT PA 15132	WALTER J.MOORHEAD DIRECTOR-PURCHASING (412) 664-6610	SEAMLESS PRESSURE VESSELS
DICK, P. J. INCORPORATED 1020 LEBANON RD WEST MIFFLIN PA 15122	BERNICE JENKINS EEO OFFICER (412) 462-9300	GENERAL CONTRACTOR
EAST PENN MFG. CO., INC. DEKA RD LYON STATION PA 19536	ROGER BARR VICE PRESIDENT (215) 682-6361	BATTERIES
EG&G INC. EG & G SOLID STATE PRODUCTS 221 COMMERCE DR MONTGOMERYVILLE PA 18936	LUCIANO GONZALEZ MANAGER (215) 368-6900	DETECTOR
ELLIOTT TURBOMACHINERY CO 901 N 4TH ST JEANNETTE PA 15644	RAYMOND E. FOLLANSBEE SMALL BUSINESS LIAISON OFFICER (412) 527-8538	COMPRESSORS, TURBINES, BLOWERS
ENTECH ENGINEERING INC. 4 S 4TH ST READING PA 19602	MATTHEW S. LLOYD VICE PRESIDENT (610) 373-6667	ENGINEERING/ARCHITECTURAL SERVICES
ENVIRONMENTAL RESOURCES MGT ERM PROGRAM MANAGEMENT CO. 855 SPRINGDALE DR EXTON PA 19341	PATICK HEENAN CONTROLLER (610) 524-3699	ENVIRONMENTAL CONSULTING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EXIDE CORPORATION P O BOX 14205, 645 PENN ST. READING PA 19612-4205	GARY L. HACKENBERG SMALL BUSINESS LIAISON OFFICER (215) 378-0550	BATTERIES - AUTOMOTIVE
GANNETT FLEMING CORDDRY CARPTR 207 SENATE AVE CAMP HILL PA 17011	FRANK J. SWIT SUBCONTRACTING PLAN ADMIN (717) 763-7211	CONSULTING ENGINEER
GENERAL ATRONICS CORPORATION 1200 E MERMAID LN PHILADELPHIA PA 19118	DOUGLAS PAULIN PURCHASING MANAGER (215) 242-7232	COMMUNICATIONS CONFERENCING SYSTEMS
GENERAL DEFENSE CORPORATION FLINCHBAUGH DIVISION 200 W HIGH ST RED LION PA 17356	CLAIR D. MILLER PURCHASING MANAGER (717) 244-4551	PROJECTILE
GENTEX CORPORATION P O BOX 315 CARBONDALE PA 18407	JAMES R. SIMPSON PURCHASING MANAGER (717) 282-8314	PROTECTIVE MILITARY HEADWEAR TEXTILES-ALUMINUM FABRICS POLYCARBONATE SAFETY LENS
GICHNER SYSTEMS GROUP INC. LOCUST ST EXTENDED DALLASTOWN PA 17313	KATHY BELAWSKI SBLO (717) 246-5459	SHELTERS
GLOBAL ASSOCIATES - NISMF USNB, BLDG. 52 PHILADELPHIA PA 19112	EDDIE S. CESA SUPPLY MANAGER (215) 897-6753	FACILITIES OP & MAINTENANCE
GROUNDWATER TECHNOLOGY, INC. 223 WILMINGTON-WEST CHESTER PIKE CHESTER PIKE PA 19317	GEORGE WM. KERPER SBLO) (215) 558-2140	CONTRACTION SERVICES ENVIRONMENTAL CONSULTING
HALLIBURTON NUS CORPORATION 933 OLD EAGLE SCHOOL RD., STE. 415 WAYNE PA 19087	JOHN P. SHILLINGLAW SUBCONTRACTS ADMINISTRATOR (713) 676-5190	ENVIRONMENTAL ENGINEERING SERVICE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HALLIBURTON NUS ENVMTL CORP ECOLOGICAL SCIENCES DIV. PARKWEST II - 6610 ANDERSEN DRIVE PITTSBURGH PA 15220	EDWARD G BURTELL JR SENIOR CONTRACTS ADMINISTRATOR (412) 921-8389	CONSULTING SERVICES
HRB SYSTEMS INC. SCIENCE PARK RD. STATE COLLEGE PA 16804	T. L. KORDES SMALL BUSINESS LIAISON OFFICER (814) 238-4311	SIGNAL ANALYSIS & PROCESSING SYSTEMS
INTERMETRICS INC. 607 LOUIS DRIVE WARMINSTER PA 18974	DAVID M KAMMLER PROJECT MANAGEMENT ANALYST (215) 674-2913	SOFTWARE ENGINEERING ENGINEERING SERVICES
IRWIN & LEIGHTON, INC. 460 N GULPH RD KING OF PRUSSI PA 19406	DAVID HIMMELBERGER VICE PRESIDENT (610) 265-7300	CLEAN UP
ITT CORPORATION ITT ELECTRON TECHNOLOGY DIV. 3100 CHARLOTTE AVE EASTON PA 18042	RICHARD ZIMMERMAN SBLO (610) 252-7331	SPECIAL PURPOSE ELECTRON TUBES
KIDDE INDUSTRIES INC. GROVE NORTH AMERICA DIV. 1565 BUCHANAAN TRAIL EAST SHADY GROVE PA 17256	ROBERT L. HAMMER SMALL BUSINESS LIAISON OFFICER (717) 597-8121	MOBILE LIFTING EQUIPMENT MOBIL HYDRAULIC CRANES
KLING-LINDQUIST PARTNER INC. TKLP 2301 CHESTNUT ST PHILADELPHIA PA 19103	JEFFREY COSIOL PROJECT DIRECTOR (215) 569-2900	ARCHITECTS/ENGINEERS
LEMMON COMPANY 1510 DELP DRIVE KULPSVILLE PA 19443	JACK LOUGHERY PURCHASING MANAGER (215) 256-8400	GENERAL ETHICAL PHARMACEUTICAL

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LENZ, H. F. COMPANY 1407 SCALP AVE JOHNSTOWN PA 15905	JAMES C. KOHLER PRINCIPAL (814) 269-9300	CONSULTING ENGINEERS
LITTON SYSTEMS INC. 750 W SPROUL RD SPRINGFIELD PA 19064	VIRGINIA A. SCHENK CONTRACTS ADMINISTRATOR (610) 328-4000	ELECTRO MECHANICAL DEVICES
LITTON SYSTEMS INC. ELECTRON DEVICES DIV. 1035 WESTMINSTER DRIVE WILLIAMSPORT PA 17701	GUY A. CERNY MATERIALS & SERVICES MANAGER (717) 326-3561	ELECTRONIC COMPONENTS
LOCKHEED AEROPARTS, INC. 221 INDUSTRIAL PARK ROAD JOHNSTOWN PA 15904-1961	ALAN M. HODGE DIRECTOR OF MANUFACTURING (814) 266-3061	WIRE HARNESS AIRCRAFT SPARE PARTS AIRCRAFT GROUND SUPPORT EQUIP
LORAL CORP. KENNEDY DRIVE ARCHBALD PA 18403	JOHN J. EVANS QUOTE ADMINISTRATOR (717) 876-1500	NUCLEAR INSTRUMENTATION INDUSTRIAL X RAY GAGES ARMAMENTS
LORAL CORP. TRAINING AND TECHNICAL SERVICES 100 LAKESIDE DRIVE HORSHAM PA 19044	F E WELLOCK SUBCONTRACT ADMINISTRATOR (215) 956-6035	ENGINEERING SERVICES
LORD CORPORATION AEROSPACE PRODUCTS DIV. 1635 WEST 12TH STREET ERIE PA 16514-0039	EDWARD C. GIGLIO SENIOR BUYER (814) 456-8511	HELICOPTER ROTOR BEARINGS SOUNDPROOFING TILES SHOCK VIBRATION PRODUCTS
LUKENS STEEL CO. MODENA ROAD, ARC BUILDING COATESVILLE PA 19320	HARRY A. BECKER SENIOR BUYER/SMALL BUS OFFICER (215) 383-2480	CARBON ALLOY & SPECIAL STEEL PLATE & SHAPES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
M & T COMPANY 1018 W 9TH AVE FL 3 KING OF PRUSSI PA 19406	GEORGE SHEFLER GROUP MANAGER (908) 657-5600	TECHNICAL SERVICES
MAIDA ENGINEERING INC. 1300 CORY DR FORT WASHINGTON PA 19034	JOSEPH F. MAIDA PRESIDENT (215) 659-8660	ENGINEERING & DESIGN
MARCONI TECHNOLOGIES INC. (MTI) 3725 ELECTRONICS WAY, P.O. BOX 3230 LANCASTER PA 17604-3230	CURTIS MILLER SBLO (717) 285-4333	ELECTRONIC MFG RANGE SYSTEMS
MARTIN MARIETTA CORPORATION MILITARY & DATA SYSTEMS P. O. BOX 8048 PHILADELPHIA PA 19101	E. A. PINTO SBLO (610) 354-4165	ENGINEERING
MERCK & CO, INC. P. O. BOX 4 WEST POINT PA 19486	WILLIAM F. MAULE SITE PROCUREMENT MANAGER (215) 652-6011	ETHICAL PHARMACEUTICALS BIOLOGICAL
MINE SAFETY APPLIANCES COMPANY 3880 MEADOWBROOK ROAD MURRYSVILLE PA 15668	ANDREA MCKEE SMALL BUSINESS LIAISON OFFICER (412) 733-9291	INDUSTRIAL SAFETY PRODUCTS MINING SAFETY PRODUCTS
MORGAN, J E, KNITTING MILLS ROUTE 54 TAMAQUA PA 18252	GARY K. NOLL CONTROLLER (717) 668-3330	THERMAL UNDERWEAR TURTLENECKS BABY BLANKETS
MORRISSEY, JAMES D INC. 911719 FRANKFORD AVE PHILADELPHIA PA 19114	STANLEY ROSEN ASST. TREASURER (215) 333-8000	BITUMINOUS MILLING & PAVEMENT CONCRETE REHABILITATION
NATIONAL DRAEGER INC. 101 TECHNOLOGY DR PITTSBURGH PA 15275	JIM PETRONSKY CONTRACT ADMINISTRATOR/SBLO (412) 788-5997	GAS DETECTION INSTRUMENTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
NATIONAL FORGE COMPANY 1 FRONT ST IRVINE PA 16329	CLARENCE E MASON MANAGER OF PURCHASING (814) 563-8730	FINISH MACHINED FORGING
PENN STATE UNIV/APPLIED RESEARCH LAB PENNSYLVANIA STATE UNIVERSITY P O BOX 30 STATE COLLEGE PA 16802	GEORGE W. HOUCK SMALL BUSINESS LIAISON OFFICER (814) 865-2588	RESEARCH & DEVELOPMENT
PENNSYLVANIA STATE UNIVERSITY APPLIED RESEARCH LABORATORY STATE COLLEGE STATE COLLEGE PA 16804	KENNETH H. ROTH SMALL BUSINESS LIAISON OFFICER (814) 865-2588	RESEARCH AND DEVELOPMENT
PEVARNIK BROS, INC. P.O. BOX 539 LATROBE PA 15650	GERVASE PEVARNIK SBLO (304) 539-3516	CONSTRUCTION
PHILIPS COMM & SECURITY SYSTEMS INC. 1004 NEW HOLLAND AVE LANCASTER PA 17601-5606	MICHAEL PATTON MANAGER PURCHASING (717) 295-2764	SURVEILLANCE CAMERAS, MONITORS AND ACCESSORIES
QUAD THREE GROUP, INC. UTILITY ENGINEERS INC. 37 N WASHINGTON ST WILKES BARRE PA 18701	WILLARD G. KRESGE SR. VICE PRESIDENT (717) 829-4200	ARCHITECT ENGINEER
REPUBLIC ENVMTL SYSTEMS PA 2337 N PENN RD HATFIELD PA 19440	WILLIAM ROSS SNOOK SENIOR CONTRACT ADMINISTRATOR (800) 220-2676	WASTE TREATMENT
RETTEW ASSOCIATES, INC. 3020 COLUMBIA AVE LANCASTER PA 17603	EDWARD W. WARFEL DIRECTOR OF SURVEYING (717) 374-3721	SURVEYING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
REXROTH CORPORATION INDUSTRIAL HYDRAULICS DIV. 2315 CITY LINE RD BETHLEHEM PA 18017	PARVEEN GUPTA MARKETING MANAGER (610) 694-8498	HYDRAULICS, CYLINDERS
SALK INST FOR BLGICAL STUDIES HIGHWAY 611 SWIFTWATER PA 18370	JENNIFER H. KNECHT ACCOUNTANT (717) 839-8863	VACCINE & BIOLOGICAL REAGENTS
SMITHKLINE BEECHAM PHARMACEUTICALS ONE FRANKLIN PLAZA PHILADELPHIA PA 19130	J. MEIER V. P. & DIRECTOR, PURCHASING (215) 751-3484	PHARMACEUTICALS
SPD TECHNOLOGIES INC. 13500 ROOSEVELT BLVD PHILADELPHIA PA 19116	ROBERT P. LUTY PURCHASING MANAGER (215) 698-6282	CIRCUIT BREAKERS SWITCHGEAR
ST ONGE RUFF & ASSOCIATES 617 W MARKET ST YORK PA 17404	DAVID L. COOKSEY PRESIDENT (717) 854-3861	ENGINEERING SERVICES
STV GROUP, INC. 11 ROBINSON STREET POTTSTOWN PA 19464	PATRICK M. AUSTIN HUMAN RESOURCES MANAGER (215) 326-4600	ENGINEERING
TRANSARC CORPORATION 707 GRANT ST GULF TWR PITTSBURGH PA 15219	KENNETH J. ZIOLKOWSKI CONTRACT ADMINISTRATOR (412) 338-4480	AFS DISTRIBUTED FILE SYSTEMS SOFTWARE
UNITED AMMUNITION CONTAINER 2661 AUDUBON RD AUDUBON PA 19407	IRVING M. MOSES SBLO (610) 666-4818	FIBER AMMUNITION CONTAINERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNITED DEFENSE PALADIN PRODUCTION DIVISION LETTERKENNY ARMY DEPOT CHAMBERSBURG PA 17201	DAVID SILER SBLO (408) 284-2979	HOWITZER IMPROVEMENT PROGRAM
UNITED DEFENSE LP WOLF CHURCH RD YORK PA 17405	BARBARA KNOX SBLO (717) 225-8000	TRACKET ARMORED SELF PROPELLED VEHICLES
UNIVERSITY OF PENNSYLVANIA TRUSTEES OF THE UNIV OF PA 3451 WALNUT ST PHILADELPHIA PA 19104	LORI WINGROVE DIR. RESEARCH ADMINISTRATION (215) 898-0066	MEDICAL RESEARCH
UNIVERSITY OF SCRANTON HARPER-MCGINNIS WING SCRANTON PA 18510-4639	DEBORAH A. GOONAN INFORMATION SPECIALIST (717) 941-4123	EDUCATION
VICKERS, INCORPORATED TEDECO DIVISION 24 E GLENOLDEN AVE GLENOLDEN PA 19036	ALEX ZLAKOWSKI PURCHASING MANAGER (610) 583-9400	LIQUID LEVEL SENSING DEVICES FLUID DIAGNOSTIC SYS & DEVICES
VOITH HYDRO, INC. E BERLIN RD YORK PA 17404	COBY S. LEBER SBLO, SUPV., ADMIN. SERVICES (717) 792-7201	WATER CONTROL EQUIPMENT
WALLACE ROBERTS & TODD INC. WRT 260 S BROAD ST FL 8 PHILADELPHIA PA 19102	HENRY F. BISHOP PROJECT MANAGER (215) 732-5215	ARCHITECTURE, ENGINEERING, LANDSCAPING ARCHITECTURE SERVICES
WESTINGHOUSE ELECTRIC CORP MACHINERY TECHNOLOGY DIVISION 811 ROUTE 51 CLAIRTON PA 15025	L. F. BACH SMALL BUSINESS LIAISON OFFICER (412) 382-7813	TECHNICAL AND ENGINEERING SUPPORT FOR THE MACHINERY SYSTEMS FOR U.S. NAVY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WESTINGHOUSE ELECTRIC CORP SCIENCE & TECHNOLOGY CENTER 1310 BEULAH RD PITTSBURGH PA 15235	W. S. GILMORE BUYER (412) 256-2635	RESEARCH AND DEVELOPMENT
WESTINGHOUSE ELECTRIC CORP BETTIS ATOMIC POWER LABORATORY P O BOX 79 WEST MIFFLIN PA 15122-0079	E. N. DIETRICH PURCHASING STAFF (412) 476-6539	NAVAL REACTORS RESEARCH AND DEVELOPMENT
WESTINGHOUSE ELECTRIC CORP ELECTRO MECH CHESWICK AVENUE CHESWICK PA 15024	A. K. RIDLEY MANAGER, PRODUCT MATERIALS (412) 963-5520	PUMPS
WESTON, ROY F INC. 1 WESTON WAY 9 WEST CHESTER PA 19380	THOMAS J. IRWIN MANAGER, CONTRACT COMPLIANCE (610) 701-4687	CONCEPT ENGINEERING ENVIRONMENTAL MANAGEMENT ENVIRON. STUDIES AND ASSESSMENT
WRIGHT R E ENVIRONMENTAL 3240 SCHOOLHOUSE RD MIDDLETOWN PA 17057	PATIRCIA L. REESER CORPORATE PURCHASING AGENT (717) 944-5501	UNDERGROUND STORAGE TANK (UST) SITE CHECKS; WATER/WASTEWATER IMPROVEMENTS AT SUGAR GROVE, WV
WYETH-AYERST LABS P.O. BOX 8299 PHILADELPHIA PA 19101	BARBARA H. HAHN PURCHASING MANAGER (610) 902-3322	PHARMACEUTICALS INFANT NUTRITIONAL
YORK INTERNATIONAL CORP PURCHASING DEPT. - 082G P.O. BOX 1595 YORK PA 17405-1595	CYNTHIA A. REYNOLDS PURCHASING SUPERVISOR (717) 771-7808	AIR CONDITIONING REFRIGERATION

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

RHODE ISLAND

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BROWN UNIVERSITY 164 ANGELL STREET PROVIDENCE RI 02912	FRANCOIS D. LEMIRE ASSOCIATE DIRECTOR, ORA (401) 863-1801	BASIC RESEARCH
DAY & ZIMMERMANN INFOR. SOLUTIONS A DIVISION OF DAY & ZIMMERMANN LIMITED 170 ENTERPRISE CENTER MIDDLETON RI 02842	EVELYN F. SINK, VICE PRES., CONTRACTS (401) 847-7260	SOFTWARE ENGINEERING TRAINING SYSTEMS DEVELOPMENT INTEGRATED LOGISTICS SUPPORT
EG&G SEALOL,I NC ENGINEERED PRODUCTS DIV. 15 PIONEER AVENUE WARWICK RI 02888	PAUL DAVIS PURCHASING MANAGER (401) 781-4700	MECHANICAL SEALS BELLOWS DEVICES CHECK VALVES
FEDERAL PRODUCTS CO 1144 EDDY ST. PROVIDENCE RI 02905	TED BURLINGAME MATERIALS CONTROL MANAGER (481) 781-9300	LAB MATROLOGY EQUIPMENT COORD. MEASURE MACHINE LASER MEAS. SYSTEMS
TRIANGLE WIRE & CABLE INC. 10 LINCOLN CENTER BLVD LINCOLN RI 02865	WILLIAM D. YEARGIN AGENT (914) 361-4234	SUPPLY OF ELECTRICAL WIRE & CABLE

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

SOUTH CAROLINA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BLUE CROSS & BLUE SHIELD 200 NORTH DOZIER BLVD. FLORENCE SC 29501	SUSAN J. DAVIS, SENIOR BUYER, PURCHASING (803) 788-0222	CHAMPUS MEDICARE PRIVATE BUSINESS
CHAMPION AVIATION PDTS GROUP OLD NORRIS RD LIBERTY SC 29657	SANDRA J. BENSCH MARKETING SPECIALIST (803) 843-5396	JET IGNITERS RECIPROCATING SPARK PLUGS OIL FILTERS
CRSS INC. CRSS ARCHITECTS, INC. 300 EXECUTIVE CENTER DR GREENVILLE SC 29615	FRANCIS M. TANAHEY SMALL BUSINESS LIAISON OFFICER (803) 234-3680	ARCHITECTURAL & ENGINEERING SERVICES
DAY & ZIMMERMAN SERVICES P. O. BOX 1145 GOOSE CREEK SC 19445	ROBERT L. JACKSON SUPPORT SERVICES MANAGER (803) 553-2737	MAINTENANCE OF MILITARY FAMILY HOUSING
F N MANUFACTURING INC. PO BOX 24257 COLUMBIA SC 29224	CARL SPETTNAGEL SMALL BUSINESS LIAISON OFFICER (803) 736-0522	WEAPONS MANUFACTURE
FLUOR DANIEL, INC. 100 FLUOR DANIEL DR GREENVILLE SC 29607	D. G. FISHER PROCUREMENT MANAGER, CAS PROJ (803) 218-6101	ARCHITECT-ENGINEERING SERVICES
LOCKHEED AEROMOD CENTER INC. 244 TERMINAL ROAD GREENVILLE SC 29605	TOM PARKS SUBCONTRACT MANAGEMENT (803) 299-7234	AIRCRAFT PDM (HEAVY)

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LS3P ARCHITECTS 24 N MARKET ST STE 300 CHARLESTON SC 29401	ROBERT E. CLARKE QUALITY CONTROL (803) 577-4444	AE DESIGN SERVICES
MICHELIN NORTH AMERICA INC. 1 PARKWAY S GREENVILLE SC 29615	JAMES W. BARNES SMALL BUSINESS LIAISON OFFICER (803) 458-4660	RUBBER TIRES
MORRISON KNUDSEN CORPORATION 2420 MALL DRIVE, CORP SQ 1, STE 211 N. CHARLESTON SC 29406	L. R. THOMPSON CONTRACT ADMIN MANAGER (803) 554-1002	ENVIRONMENTAL SERVICES
RUSCON CONSTRUCTION CORPORATION 149 E BAY ST/ P O DRAWER 837 CHARLESTON SC 29402-0837	BILL SHIPLEY PROJECT MANAGER (803) 723-9861	GENERAL CONTRACTOR
RUST ENVMT & INFRASTRUCTURE DONOHUE ENGINEERS & ARCHITECTS 15 BRENDAN WAY GREENVILLE SC 29615	TRINA SIMMONS FED. CONTRACTS ADMINISTRATOR (803) 234-8912	ENVIRONMENTAL CONSULTING INFRASTRUCTURE
S&ME, INC. 840 LOWCOUNTRY BLVD MOUNT PLEASANT SC 29464	CHUCK BLACK ENVIRONMENTAL SERVICE MANAGER (803) 884-0005	ENVIRONMENTAL ENGINEERING CONSULTING
SIEBE NORTH, INC. P O BOX 70729 CHARLESTON SC 29415-0729	PATRICIA C. LINDSEY CONTROLLER-NHP (803) 554-0660	HAND PROTECTION
SOUTH CAROLINA RESEARCH AUTH 5300 INTERNATIONAL BLVD CHARLESTON SC 29418	DONNA M. HYMAN PURCHASING AGENT (803) 760-4369	PROGRAM MANAGEMENT
STEVENS & WILKINSON OF SC 1401 MAIN ST STE 1000 COLUMBIA SC 29201	DEAN H. MORR VICE PRESIDENT (803) 765-0320	ARCHITECT ENGINEER SERVICES

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

SOUTH DAKOTA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HORIZONS INC. 3600 JET DR RAPID CITY SD 57701	JACK DOZZI VICE PRESIDENT (605) 343-0280	A-E SERVICES
RAVEN INDUSTRIES INC. P.O. BOX 5107 SIOUX FALLS SD 57117-5107	ALLEN D. BROWN MATERIAL MANAGER (605) 336-2750	VRC-112 RADIO MODULES ELECTRONIC ENGINE CONTROLS CONTRACT MANUFACTURING

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

TENNESSEE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AEROJET ORDNANCE TENNESSEE P O BOX 399 OLD ROUTE 11-E JONESBORO TN 37659	JANE GILLIAM SMALL BUSINESS SPECIALIST (615) 753-1265	MANUFACTURER MEDIUM AND LARGE CALIBER CORD PENETRATORS
ALPHA INDUSTRIES, INC. P. O. BOX 159 KNOXVILLE TN 37901	JEFFREY NIETHAMMER SB & SDB PLAN ADMINISTRATOR (615) 573-8335	MILITARY APPAREL
AQUA CHEM INC. WATER TECHNOLOGIES 3001 EAST JOHN SEVIER HWY. KNOXVILLE TN 37914	MARTHA GREENE BUYER (615) 544-2065	SEAWATER DESALTING UNITS POLLUTION CONTROL SYSTEMS
BOEING SIKORSKY AIRCRAFT SUPPORT 1 PUBLIC SQ CLARKSVILLE TN 37040	MARK L. HODGES PROCUREMENT MANAGER (615) 553-8550	AIRCRAFT MAINTENANCE & SUPPORT
BRIDGESTONE/FIRESTONE INC. 50 CENTURY BLVD NASHVILLE TN 37214	L. E. LONG MGR., EQUIP, MRO & SERVICES (216) 379-6697	PNEUMATIC TIRES INNER TUBES
CONTINENTAL ENGINEERING INC. 1940 E BROOKS RD STE 2 MEMPHIS TN 38116	ANGIE BERRYHILL MARKETING ASSISTANT (901) 345-3480	SURVEYING
EC CORPORATION OF OAK RIDGE 10511 HARDIN VALLEY ROAD KNOXVILLE TN 37932	DONNA M. BAXTER ADMINISTRATIVE ASSISTANT (919) 457-0574	O&M SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ELECTRO-VOICE, INC. 1201 DOLLY PARTON PARKWAY SEVIERVILLE TN 37862	MIRAN J. WEBB PURCHASING MGR. (615) 453-5563	MICROPHONES HEADSETS
ENSAFE/ALLEN & HOSHALL 5909 SHELBY OAKS DR., SUITE 201 MEMPHIS TN 38134	RAY KRUSE SUBCONTRACTING PLAN ADMIN. (901) 383-9115	A/E CONTRACTOR
ENVIRONMENTAL & SAFETY DESIGNS UNSAFE 5724 SUMMER TREES DR MEMPHIS TN 38134	MICHAEL A WOOD VICE PRESIDENT (901) 372-7962	A/E CONTRACTOR
FOUR F CORPORATION 1255 HARBOR AVE MEMPHIS TN 38106	BETTY MCGAUGHY LIAISON OFFICER (901) 775-3031	HEAVY CONSTRUCTION- DREDGING
GOBBELL HAYS PARTNERS INC. 217 FIFTH AVENUE NO NASHVILLE TN 37219	NICHOLAS R. GANICK PROJECT MANAGER (615) 254-8500	ASBESTOS SURVEYS
HOLSTON DEFENSE CORPORATION WEST STONE DRIVE KINGSPORT TN 37660	W. A. DONALDSON PURCHASING AGENT (615) 247-9111	HIGH EXPLOSIVES
HUDSON BROTHERS, INC. P. O. BOX 663 CLARKSVILLE TN 37041	JOHN LUSK CONTROLLER (502) 483-2002	EGGS, SHELL
I C I AMERICAS INC. VOLUNTEER ARMY AMMO P O BOX 22608 CHATTANOOGA TN 37422	DANNA PARKER SMALL BUSINESS & LABOR SURPLUS (615) 855-7107	TNT INACTIVE
JMGR INC. 80 MONROE AVE STE 900 MEMPHIS TN 38103	STEPHEN C. BERGER DIRECTOR OF MARKETING (901) 526-9600	ARCHITECTURAL ENGINEERING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KILGORE CORPORATION ALLIANT TECHSYSTEMS, INC. BRADFORD RD TOONE TN 38381	BETTY E PERRY PURCHASING MANAGER (901) 658-5231	TOY PAPER CAPS COMMERCIAL PYRO MILITARY PYRO
LOCKHEED MARTIN ORDNANCE SYSTEMS MILAN ARMY AMMUNITION PLANT MILAN TN 38358	DAVE ANDERSON PURCHASING AGENT (901) 686-6696	AMMUNITION
MICRO CRAFT TECHNOLOGY AEDC DIVISION 690 SECOND STREET ARNOLD AFB TN 37389-4300	DANNY G HOLDER MGR. CONTRACT ADMINISTRATION (615) 454-5298	FACILITY OPERATING CONTRACTOR
NORTHERN TELECOM INC. 200 ATHENS WAY NASHVILLE TN 37228-1803	CHARLOTTE B. EVANS M/WBE COORDINATOR (615) 734-4488	TELECOM EQUIPMENT
OGDEN ENVMTL & ENERGY SVC CO SOUTHERN REGION 3325 PERIMETER HILL DRIVE NASHVILLE TN 37211	CHERYL K. RITONDALE SUBCONTRACT ADMINISTRATOR (703) 246-0802	ENGINEERING SERVICES
ORR, ROBERT/SYSCO FD SVCS CO ROBERT ORR/SYSCO FOOD SVCS CO 1 HERMITAGE PLAZA NASHVILLE TN 37209	WALTER NUNNELLY EXECUTIVE VICE PRESIDENT (615) 350-7100	SUBSISTENCE (FOOD)
PATTON-TULLY TRNSP CO 1242 N 2ND ST MEMPHIS TN 38107	DENNY BURNS GENERAL SUPPORT (901) 576-1421	MARINE CONSTRUCTION
PICKERING ENVIRONMENTAL CONSULTANTS, INC. 1750 MADISON AVE 500 MEMPHIS TN 38104	NATHANIEL C. WHITTEN PROJECT MANAGER (901) 726-0810	ASBESTOS SURVEY ASSESSMENT DESIGN SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
QUEEN CITY, INC. P. O. BOX 7100 KNOXVILLE TN 37921	DAVID ASHWORTH PROJECT ENGINEER (502) 942-7902	RAILROAD CONSTRUCTION
SMITH SECKMAN REID, INC. 3319 W. END AVE. , SUITE 700 NASHVILLE TN 37203	KENNETH G DEIHL JR VICE PRESIDENT (615) 383-1113	CONSULTING ENGINEERS SVCS
SSI SERVICES, INC. ARNOLD AIR FORCE BASE ARNOLD AFB TN 37389-9998	J.D. SIMMONS MANAGER, PURCHASING (615) 454-7400	SUPPORT OF OPERATIONS OF R&D
SVERDRUP TECHNOLOGY INC. AEDC GROUP, 877 AVENUE E. ARNOLD AIR BASE TN 37389-9998	M. C. KELLY MGR., CONTRACTS/ADMINISTRATION (615) 454-5529	PROPULSION TESTING
SVERDRUP TECHNOLOGY, INC. TECHNOLOGY GROUP 600 WILLIAM NORTHERN BLVD. P.O.BOX 884 TULLAHOMA TN 37388	EDWIN C. RIMPLEY, MANAGER CONST. SUPPORT SERVICES (615) 455-6400	APPLIED TECHNOLOGY ENGINEERING OPERATIONS
TELEDYNE LEWISBURG 1425 HIGGS RD. P O BOX 326 LEWISBURG TN 37091	DONALD E. WOODS VP & SADBU MANAGER (615) 359-4531	ELECTRONICS COMMUNICATION EQUIPMENT
TEXTRON INC. AEROSTRUCTURES DIVISION P O BOX 210 NASHVILLE TN 37202	SHERRI S. RITCHIE SR. COMPLIANCE ANALYST (615) 361-2731	AIRCRAFT COMPONENTS
UNITED METHODIST PUBLISHING HOUSE P.O. BOX 801 NASHVILLE TN 37202-0801	CLAIRE R. BENEDICT, MANAGER, ORDER PROCESSING DIVISION (615) 749-6733	COOPERATIVE PROTESTANT CHURCH SCHOOL MATERIALS
VANDERBILT UNIVERSITY THE 1211 22ND AVE S NASHVILLE TN 37232	DAVID G. JONES DIRECTOR OF PURCHASING (615) 322-2913	EDUCATIONAL INSTITUTION

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

TEXAS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
3D/INTERNATIONAL INC. 1900 WEST LOOP S STE 600 HOUSTON TX 77027	JOSEPH W. GIRFFIN VICE PRESIDENT (713) 871-7185	A-E SERVICES
ABRAMS, J D INC. TRANS-MOUNTAIN EQUIPMENT 111 CONGRESS AVE STE 2400 AUSTIN TX 78701	DEAN D. BERNAL DBE LIAISON (512) 322-4000	BOX CULVERT CONSTRUCTION AND INSTALLATION
ALCATEL NETWORK SYSTEMS INC. 1225 ALMA RD RICHARDSON TX 75081	STEVE R. DUNLAP CONTRACTS MANAGER SBLO (214) 996-5134	TELECOMMUNICATIONS SYSTEMS INTEGRATOR
AMERICAN ROOFING & METAL CO 800 WYOMING ST SAN ANTONIO TX 78203	GREGORY A. SALYERS SECRETARY/TREASURER (210) 224-5463	ROOFING
ANDREW SCICOMM INC. 2908 NATIONAL DRIVE GARLAND TX 75041	LARRY DENSON MATERIALS MANAGER (214) 840-4900	RADAR SURV. RECEIVER SYSTEM. INTEGRATED COMMUNICATION & SURVEILLANCE SYSTEMS MICROWAVE PRODUCTS
AVIALL SERVICES, INC. DALLAS AIR MOTIVES 6114 FOREST PARK RD DALLAS TX 75235	SANDRA VAN DYKE SMALL BUSINESS LIAISON OFFICER (214) 956-5769	AVIATION SERVICES
BAIRD'S, MRS BAKERIES INC. WACO PLANT 225 S 17TH ST WACO TX 76701	CHARLIE BUSH SMALL BUSINESS LIAISON OFFICER (817) 753-7381	NIGHT VISION, ANALYTICAL

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BAKER SUPPORT SERVICES, INC. 4801 SPRING VALLEY RD, SUITE 125B DALLAS TX 75244	RICHARD E. KINNUNEN SBLO (214) 991-0800	BASE OPERATING SERVICES OPERATIONS & MAINTENANCE
BARBER-COLMAN COMPANY SIEBE ENVIRONMENTAL CONTROLS 2214 PADDOCK WAY DR 300 GRAND PRAIRIE TX 75050	MICHAEL S. MORRISON PROGRAM MANAGER (214) 660-6287	TEMPERATURE CONTROLS REMEDIATION, WORK PLANS
BARTLETT COCKE, INC. FORMERLY KNOWN AS COCKE BARTLETT JR CNSTR CO 4359 INDUSTRIAL CTR SAN ANTONIO TX 78217	RAYMOND M. HEATH PROJECT MANAGER (512) 675-5039	GENERAL CONTRACTOR
BATESON J W COMPANY INC. 10150 MONROE DR DALLAS TX 75229	DON SUMRELL SBE/MBE OFFICER (214) 357-1891	CONSTRUCTION
BELL HELICOPTER TEXTRON INC. P O BOX 482- 2501 MONTGOMERY FORT WORTH TX 76101	KATERI CUMMINGS SMALL BUSINESS LIAISON OFFICER (817) 280-7934	HELICOPTERS SPARES SERVICES
BIG THREE INDUSTRIES INC. P.O. BOX 3047 HOUSTON TX 77253	ANNIE CONNER BUYER (713) 868-0000	INDUSTRIAL GASES
BRH-GARVER, INC. 5402 LAWNDALE ST HOUSTON TX 77023	PHILIP R. REED PROJECT ADMINISTRATOR (713) 921-2929	CONSTRUCTION
BROWN & ROOT ENVIRONMENTAL 10200 BELLAIRE BOULEVARD HOUSTON TX 77072-5299	JOHN P. SHILLINGLAW SENIOR SUBCONTRACTS ADMIN (713) 575-4669	ENVIRONMENTAL CONSULTING, ENGINEERING AND REMEDIAL CONSTRUCTION
BROWN & ROOT INC. P O BOX 3 HOUSTON TX 77001-0003	THOMAS W. HONEYWELL, JR. SUBCONTRACT ADMINISTRATOR (713) 676-8845	CONSTRUCTION MANAGEMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BROWN & ROOT SERVICES CORPORATION 4100 CLINTON DRIVE HOUSTON TX 77001	KAREN MOZISEK BUYER (713) 676-5216	CONSTRUCTION/REPAIRS ENGINEERING
BUCHER WILLIS CONSULTING ENGINEER 3620 OLD 206 TYLER TX 75711	KYLE D. PAYNE SMALL BUSINESS LIAISON OFFICER (903) 581-7844	CONSULTING ENGINEERING ARCHITECTURE
BYLER, W T CO, INC. 15203 LILLJA RD HOUSTON TX 77060	NORMAN C. WHITE PROJECT MANAGER (713) 445-2070	GENERAL CONTRACTORS
CONSTRUCTION CO, INC. 3212 CHANDLER HWY. TYLER TX 75702	BRYAN P. ROSSMAN VICE PRESIDENT (903) 597-1500	GENERAL CONSTRUCTION
CAMERON FORGED PRODUCTS CO. P.O. BOX 40456 HOUSTON TX 77240-0456	E. C. UMBERSON SMALL BUSINESS ADM (713) 856-3057	CLOSED DIE FORGING EXTRUDED PIPE
CARLSON TRAVEL NETWORK 909 NORTHEAST LOOP 410 SAN ANTONIO TX 78209	CAROL BURPO PROJECT MANAGER (210) 824-2209	TRAVEL MANAGEMENT SERVICE
CARTER & BURGESS, INC. 3880 HULEN ST STE 400 FORT WORTH TX 76107-5006	ROBERT M. REYNOLDS VICE PRESIDENT (817) 735-6000	A-E SERVICES
CCC GROUP INC. F & E ERECTION COMPANY 5797 DIETRICH RD SAN ANTONIO TX 78219	CALLEY BYRD TECHNICAL ASSISTANT (210) 661-4251	ENVIRONMENTAL SERVICES
CENTEX BATESON 10150 MONROE DR DALLAS TX 75229	CINDY DEPRATER MBE/SBE OFFICER (214) 357-1891	CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CHROMALLOY AMERICAN CORP PRECISION PRODS 3524 RAIDER DR. P.O. BOX 1337 HURST TX 76053-1337	FRED J. BLUNDELL III SMALL BUSINESS LIAISON OFFICER (817) 283-4681	MACHINE PARTS
CHRYSLER TECH. AIRBORNE SYSTEMS, INC. P. O. BOX 154580 WACO TX 76715-4580	BONNIE B. DANIELS SMALL BUSINESS LIAISON OFFICER (817) 867-4269	AIRBORNE COMMUNICATIONS SYSTEM AIRCRAFT MODIFICATION AIRCRAFT MAINTENANCE
COASTAL REFINING & MARKETING INC. NINE GREENWAY PLAZA HOUSTON TX 77046	KEN HOFFMAN MANAGER, PURCHASING (713) 877-6248	REFINED PETROLEUM PRODUCTS (JET FUEL, FUEL OIL, DIESEL)
COLLINS INTERNATIONAL SERVICE COMPANY GOVERNMENT TELECOMMUNICATIONS SYSTEMS 3200 EAST RENNER ROAD RICHARDSON TX 75082	C. A. LAW SMALL BUSINESS LIAISON OFFICER (214) 705-3659	INSTALLATION AND SERVICE OF TELECOMMUNICATIONS TRANSMISSION SYSTEMS
CONOCO INC. 600 N. DAIRY ASHFORD HOUSTON TX 77079	D. A. HUGHES PURCHASING AGENT (713) 293-1224	JP-4 JP-5
CONTINENTAL ELECTRONICS CORP. 4212 S0. BUCKNER BLVD DALLAS TX 75227	HAROLD BOATMAN SENIOR BUYER (214) 381-7161	TRANSMITTER
CRANE CO. RT 20 BOX 1126 CONROE TX 77301	DONNA WATKINS SMALL BUSINESS LIAISON OFFICER (409) 539-4545	MARINE WINCHES & ELEVATORS MISSILE LAUNCHERS WEAPONS HANDLING EQUIPMENT
DALLAS AIRMOTIVE, INC. 6114 FOREST PARK DALLAS TX 75235	SANDRA VAN DYKE SMALL BUSINESS LIAISON OFFICER (214) 956-2841	AVIATION SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DAY & ZIMMERMANN INC. LONE STAR DIVISION HIGHWAY 82 WEST TEXARKANA TX 75501	DAVID JONES SMALL BUSINESS LIAISON OFFICER (903) 334-1617	LOAD, ASSEMBLE AND PACK AMMUNITION
DIAMOND SHAMROCK REF. & MKTG. CO. P O BOX 6960000 SAN ANTONIO TX 78269	BRENDA GOODRICH SENIOR BUYER (512) 641-8854	JP 4 JP 5
DIVERSIFIED GROUP INC. P.O. BOX 5482 HOUSTON TX 77262	SHARON L. MATHERLY SMALL BUS. SUBCONTRACT COORD. OFFICER (713) 928-7023	SHIP REPAIR SHIP BERTHING MACHINE SHOP
DUININCK BROS, INC. 330 W NORTHWEST HWY. GRAPEVINE TX 76051	GREYSEN WEST PROJECT ACCOUNTANT (817) 488-6670	CIVIL CONSTRUCTION ELECTRICAL CONSTRUCTION MECHANICAL CONSTRUCTION
DYNCORP AEROSPACE OPERATIONS 6801 CALMONT FORT WORTH TX 76116-1004	JOHNNY F HARLIN MANAGER, MATERIAL CONTROL (817) 732-4481	AIRCRAFT TEST CELLS ENGINES
E-SYSTEMS INC. GARLAND DIVISION P.O. BOX 660023 DALLAS TX 75266-0023	BARBARA H. OSBORN SMALL BUSINESS LIAISON OFFICER (214) 205-7202	R&D/PRODUCTION HIGH TECHNOLOGY ELECTRONIC SYSTEMS AUTOMATED NAVIGATIONAL SYSTEM S
E-SYSTEMS INC. GREENVILLE DIVISION P O BOX 6056 GREENVILLE TX 75403	KENNETH R. MONEY SMALL BUSINESS LIAISON OFFICER (214) 457-5817	AIRCRAFT MAINTENANCE AND MODIFICATION COMMUNICATIONS
EFW INC. ELBIT FORT WORTH 4700 MARINE CREEK PKY FORT WORTH TX 76136	K.V. HERRING SMALL BUSINESS LIAISON OFFICER (817) 234-6730	ELECTRONIC MANUFACTURING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ELECTROSPACE SYSTEMS INC. 1301 E. COLLINS BLVD RICHARDSON TX 75081-2291	DENNIS R QUIRE SMALL BUSINESS LIAISON OFFICER (214) 470-2756	TELEPHONE & TELEGRAPHIC APPARATUS AIRCRAFT PARTS
ELLWOOD TEXAS FORGE CO. P. O. BOX 1477 HOUSTON TX 77251	JOHN BAYLISS MANAGER - SUBCONTRACT SVCS (713) 434-5114	BREACH RINGS BREACH BLOCKS
EXXON COMPANY U S A P O BOX 2180 HOUSTON TX 77252-2180	A. F. ICKEN MATERIALS & SERVICES DEPT MANAGER (713) 656-7425	JET FUEL AVIATION GAS
FISHER KING MARINE SERVICE, 159 HWY. 316 PORT LAVACA TX 77979	E. J. ROSS, JR. LIAISON OFFICER (512) 552-6751	DREDGING MARINE CONSTRUCTION
FLUOR DANIEL, INC. 12750 MERIT DRIVE, SUITE 300 DALLAS TX 75251	LYNDA L. HUTTON CONTRACT MANAGER (214) 450-5736	ENGINEERING & CONSTRUCTION
FOXMEYER DRUG COMPANY 1220 SENLAC DR CARROLLTON TX 75006	THOMAS ANDERSON SMALL BUSINESS LIAISON OFFICER (214) 446-4896	PHARMACEUTICALS
FREESE & NICHOLS INC. 4055 INTERNATIONAL PLAZA FORT WORTH TX 76102	RICHARD G. KELLEY SMALL BUSINESS LIAISON OFFICER (817) 735-7240	A/E SERVICES
FULTON CONSTRUCTION JT VENT 5656 S STAPLES ST STE 100 CORPUS CHRIS TX 78411	PHILIP C. SKROBARCZYK VICE PRESIDENT (512) 993-5200	BUILDING SPECIALTY CONTRACTOR
GANDY'S DAIRIES INC. 332 PULLIAM ST SAN ANGELO TX 76903	BILL MURPHY SMALL BUSINESS LIAISON OFFICER (806) 765-8833	DAIRY PRODUCTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GUYCO ENGINEERING CO HWY. 190 E LAMPASAS TX 76550	LISA CARROLL ASSISTANT SECRETARY (512) 556-5451	GENERAL BUILDING CONSTRUCTION
HALLIBURTON NUS CORPORATION BROWN & ROOT ENVIRONMENTAL 10200 BELLAIRE BLVD/ P O BOX 3 (77001) HOUSTON TX 77072	JOHN P. SHILLINGLAW SB PROGRAM ADMINISTRATOR (713) 676-4633	ENVIRONMENTAL CONSULTING ENGINEERING AND REMEDIAL CONSTRUCTION
HERCULES INC. AEROSPACE DIVISION P O BOX 548 MCGREGOR TX 76657	JAMES W. DE CLOUETTE SENIOR BUYER (817) 840-5037	ROCKET MOTORS CHEMICALS
HOWMET TURBINE COMPONENTS CORP. WICHITA FALLS CASTING DIVISION 3101 HAMMON ROAD WICHITA FALLS TX 76307-2425	ED JANS PURCHASING AGENT (817) 855-8401	CAST COMPONENTS FOR TURBINE BLADES
HUITT-ZOLLARS INC. 3131 MCKINNEY AVE STE 600 DALLAS TX 75204	STEPHEN E. SHEPARD SR. VICE PRESIDENT (214) 871-3311	A/E SERVICES AND SURVEYING
HUNT BUILDING CORPORATION 4401 N MESA ST EL PASO TX 79902	EILEEN KARLSRUHER SMALL BUSINESS LIAISON OFFICER (915) 533-1122	DESIGN & BUILD FAMILY HOUSING
HYMAN/MANHATTAN JOINT VENTURE 3600 BINZ-ELGLEMAN ROAD SAN ANTONIO TX 78234	EARL F. O'BANNON SENIOR FIELD OFFICE MANAGER (210) 226-9201	GENERAL CONTRACTOR
INTERCONTINENTAL MFG CO INC. 1200 N GLENBROOK, P.O. BOX 461148 GARLAND TX 75046	D. ROBERT BROUGH SMALL BUSINESS LIAISON OFFICER (214) 276-5131	BOMB BODIES ALUMINUM FORGING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
JOHNSON CONTROLS WORLD SERVICES P.O. BOX 5338 FORT HOOD TX 76544	RICHARD MCFALL SUPPLY CLERK (817) 532-8711	AUDIOVISUAL SERVICES
JOHNSON, BERNARD INCORPORATED BERNARD JOHNSON YOUNG 3000 WILCREST DR STE 200 HOUSTON TX 77042	ROBERT S. HANSEN SENIOR VICE-PRESIDENT (713) 977-7411	ARCHETICUAL & ENGINEERING SERVICES
KRUG LIFE SCIENCES INC. SAN ANTONIO DIV./A KRUG INTL COMPANY 11923 RADIUM DR. SAN ANTONIA TX 78216	CARRIE A. WATERS SMALL BUSINESS LIAISON OFFICER (512) 349-3925	R & D
LAIDLAW ENVIRONMENTAL SERVICES 1123 LUMPKIN ROAD HOUSTON TX 77043	BEVERLY HILL CONTRACTS ADMINISTRATOR (713) 467-3433	HAZARDOUS WASTE REMEDIATION
LEWIS LEE CONSTRUCTION INC. 7810 ORLANDO AVE LUBBOCK TX 79423	FRANK FOWLER PLAN ADMINISTRATOR (915) 653-3283	GENERAL CONTRACTOR
LOCKHEED MISSILES & SPACE CO 6800 BURLESON RD AUSTIN TX 78744	MANUEL PENA SMALL BUSINESS SPECIALIST (512) 386-2026	COMMAND SUPPORT PROGRAM MANUFACTURING (OFFLOAD) POINT
LOCKHEED/FORT WORTH CO GENERAL DYNAMICS CORP P O BOX 748 FORT WORTH TX 76101	T M ALLEN SMALL BUSINESS OFFICE (817) 762-1600	F16 MULTIROLE FIGHTER AIRCRAFT
LORAL VOUGHT SYSTEMS FKA LTV AEROSPACE & DEFENSE CO. P.O. BOX 650003 DALLAS TX 75265-0003	C. M. USZTAN SMALL BUSINESS ADMINISTRATOR (214) 266-1268	MISSILES SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LUFKIN INDUSTRIES INC. 601 S RAGUET ST LUFKIN TX 75901	DWAYNE HOWELL SUBCONTRACTS ADMINISTRATOR (409) 637-5678	RESEARCH & DEVELOPMENT OIL FIELD EQUIP GEARING & TRAILERS
LUMINATOR AIRCRAFT PRODUCTS 1200 E. PLANO PKWY, SUITE 300 PLANO TX 75094-0030	STEVE SHARP PROGRAM MANAGER (214) 881-8921	NIGHT VISION LIGHTING LIGHTING FOR COMMERCIAL AIRCRAFT
MANHATTAN CONSTRUCTION CO 12770 COIT RD., STE 919 DALLAS TX 75251	KEITH COOPER CONSTRUCTION MANAGER (817) 377-1484	GENERAL CONSTRUCTION
MENASCO AEROSYSTEMS DIVISION 4000 SOUTH HWY. 157 EULESS TX 76040-7012	ALAN J. LEVIE SMALL BUSINESS LIAISON OFFICER (817) 685-3540	AIRCRAFT LANDING GEARS
MICROELECTRONICS & COMPUTER CORP. 3500 WEST BALCONES CENTER DRIVE AUSTIN TX 78759	WILFRED J. NADDEF CONTRACT ADMINISTRATOR (512) 338-3744	RESEARCH
MW BUILDERS 1701 NORTH GENERAL BRUCE DRIVE TEMPLE TX 76504	LEROY KUNETKA PLAN ADMINISTRATOR (817) 778-4241	GENERAL CONTRACTOR
NORTH AMERICAN MECHANICAL SVCS 4754 SHAVANO OAK, P. O. BOX 690350 SAN ANTONIO TX 78269	ELIZABETH HUDSON COMPLIANCE OFFICER (210) 492-8944	GENERAL CONSTRUCTION
PARKER KINETIC DESIGNS, INC. 8303 MOPAC, SUITE 240C AUSTIN TX 78759-8369	JAMES E. HART CONTROLLER (512) 338-9300	ENGINEERING DESIGN & DEV
PARKHILL SMITH & COOPER INC. 4010 AVENUE R LUBBOCK TX 79412	DENNIS W. CLAYTON VICE PRESIDENT (806) 747-0161	ARCHITECTURAL & ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PHIBRO ENERGY USA,INC. 500 DALLAS, SUITE 3200 HOUSTON, TX 77002	STEVEN A. APPELT SMALL BUSINESS LIAISON OFFICER (713) 646-5147	OIL & GAS REFINING & MARKETING
RADIAN CORPORATION 8501 N MO PAC EXPRESSWAY AUSTIN TX 78759	DOUGLAS W. EDGAR SMALL BUSINESS LIAISON OFFICER (512) 454-4797	ENVIRONMENTAL/ENERGY SERVICE AMBIENT AIR MONITORING EQUIP COMMUNICATION TERMINALS
RAMEX CONSTRUCTION CO INC. 1209 GENOA RED BLUFF RD PASADENA TX 77504	LAWRENCE C. DUBLIN MANAGER OF CONSTRUCTION (713) 487-6116	CIVIL CONSTRUCTION
ROCKWELL INTL CORP COMMUNICATION SYSTEMS DIV. 3200 E. RENNER RD. RICHARDSON TX 75082-2402	DON S. GRIFFIN SMALL BUSINESS LIAISON OFFICER (214) 705-1489	ELECTRONICS
ROSIEK CONSTRUCTION CO INC. 2000 E LAMAR BLVD STE 410 ARLINGTON TX 76006	CINDY MCCALVIN EEO OFFICER (817) 277-4342	GENERAL HEAVY CONSTRUCTION
S & B INFRASTRUCTURE, LTD 3535 SAGE ROAD HOUSTON TX 77056	BOB BOOZER PROJECT MANAGER (713) 845-4990	AE SERVICES
SERV-AIR, INC. 2824 TERRELL ROAD P.O. BOX 6669 GREENVILLE TX 75403-6669	WILLIAM F. PRICE MANAGER MATERIEL ADMIN (214) 454-2000	SERVICE CONTRACTOR LOGISTIC SUPPORT
SHELL OIL COMPANY 900 LOUISIANA, P O BOX 2463 HOUSTON TX 77252	C. C. KNOX PURCHASING REPRESENTATIVE (713) 241-2348	JET FUELS RESINS LUBRICANTS
SILVERTON CONSTRUCTION COMPANY, INC. P. O. BOX 18537 AUSTIN TX 78760	ROBERT F. FERRELL VICE PRESIDENT (512) 441-1900	GENERAL CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SIMUFLITE TRAINING INTERNATIONAL P. O. BOX 619119 DALLAS FT. WORTH AIRPORT TX 75261	GREG HORWITZ MANAGER, PURCHASING (214) 456-8378	AIRCRAFT SIMULATOR TRAINING
SMITH HARWOOD K./WINGLER & SHARP (JV) HKS INC./WINGLER & SHARP (JV) 1717 TENTH STREET WICHITA FALLS TX 76301	EVELYN O'DELL BOOKKEEPER (817) 322-3151	A & E SERVICES
SMITH, WILBUR ASSOCIATES DEL CONSULTING ENGINEERS PLANNERS 908 TOWN AND COUNTRY BLVD HOUSTON TX 77024	E. L. WALKER, JR. SENIOR VICE PRESIDENT (713) 465-7800	ARCHITECTURAL/ENGINEERING
SOUTH COAST TERMINALS, INC. 7401 WALLISVILLE RD., P. O. BOX 15535 HOUSTON TX 77220-5535	CHARLES A. DICKENS V. P. MARKETING & TECHNOLOGY (713) 672-2401	LUBRICANTS & CHEMICALS
SOUTHEASTERN ELECTRIC CONSTRUCTION 8344 EAST R.L. THORTON FREEWAY, #206 DALLAS TX 75228	BARBARA S. MCCLUNG OFFICE MANAGER (214) 320-0797	ELECTRICAL CONTRACTING
SW FOUNDATION FOR BIOMEDICAL RESEARCH PO BOX 28147 SAN ANTONIO TX 78228	WALTER K. TRUETT DIRECTOR, MATERIALS MGMT, SBLO (210) 670-3206	MEDICAL RESEARCH
SOUTHWEST RESEARCH INSTITUTE 6220 CULEBRA RD P O BOX 28510 SAN ANTONIO TX 78228-0510	PAUL D. EASLEY DIRECTOR OF PURCHASING (512) 522-3077	RESEARCH & DEVELOPMENT
SPACE/A DIV. OF TIC UNITED CORPORATION P.O.BOX 402009 102 N. SHILOH RD. GARLAND TX 75046	JIM WATSON, SMALL BUSINESS LIAISON OFFICER (214) 494-2441	JET ENGINE TEST STANDS & SPARE PARTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SPAW GLASS CONSTRUCTION CORP SPAW-GLASS 45 NE LOOP 410 STE 950 SAN ANTONIO TX 78216	JOHN K. MULLIGAN OPERATIONS MANAGER (210) 349-7729	CONSTRUCTION CONTRACTOR
SPOHN INVESTMENT CORP 600 ELIZABETH ST CRP CHRISTI TX 78404	NANCY BROCK CONTROLLER (512) 881-3000	OBSTETRICS MANAGED CARE(NAVY)
STEWART & STEVENSON SERVICES, INC. P.O.BOX 1637 HOUSTON TX 77251-1637	ROBERT YARBROUGH SMALL BUSINESS LIAISON OFFICER (713) 923-0377	TOW TRACTORS ENGINES
STEWART & STEVENSON SERVICES, INC. TACTICAL VEHICLE SYSTEMS DIV. 5000 INTERSTATE 10 WEST SEALY TX 77474	CHARLES GARCIA SMALL BUSINESS MANAGER (713) 856-0139	TACTICAL VEHICLES
STRATOFLEX AEROSPACE MILITARY DIV. PARKER HANNIFIN CORPORATION 220 ROBERTS CUTOFF FORT WORTH TX 76114	PATRICK H. CUMMING MATERIALS MANAGERS (817) 738-6543	FLUID CONVEYANCE PRODUCTS VACUUM PUMP/COMPRESSORS FLEXIBLE SHAFT COUPLINGS
TECOM, INC. P.O. BOX 9966 AUSTIN TX 78766	VICKY PAVLISKA CONTRACT ADMINISTRATION (512) 345-7966	AUTO EQUIP, PARTS/MATERIALS CONSTRUCTION/RENOVATION PARTS DEFENSE FUELED SUPPLY OPERATIONS
TESCO BUILDING 92076 FORT HOOD TX 76544	R. G. LEVANDOVSKY LOGISTICS SERVICE DEPT MGMT (817) 288-9919	SUPPORT SERVICES
TEXAS A & M RESEARCH FOUNDATION WELLBORNE/UNIVERSITY AVE BOX 3578 COLLEGE STATION TX 77840	TERESA O'BRIAN SUPERVISOR, PURCHASING (409) 845-8453	RESEARCH ADMINISTRATION GRANTS & CONTRACTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TEXAS INSTRUMENTS INCORPORATED EQUIPMENT GROUP 6000 LEMMON AVE DALLAS TX 75209	CONNIE THOMAS SMALL BUSINESS LIAISON OFFICER (214) 480-7005	DEFENSE ELECTRONICS
TEXSTAR INC. P O BOX 534036 GRAND PRAIRIE TX 75053-4036	L. JENKINS SUPERVISOR-PURCHASING (214) 647-1366	CUSTOM INJECTION AND BLOW MOLDING PLASTICS VACUUM FORMED PLASTIC SHEETS
THIOKOL CORPORATION LONGHORN DIVISION P O BOX 1149 MARSHALL TX 75670	PIERRE R. ROUSSET SMALL BUSINESS ADMINISTRATOR (903) 679-2835	AMMO, FLARES, SIMULATORS, HH SIGNALS, MANUFACTURE METAL PARTS & FACILITY CONTRACT
TI MARTIN P.O. BOX 299004 LEWISVILLE TX 75029-9004	JOHN S. DROSDECK PROCUREMENT DIRECTOR (407) 856-8223	JAVELIN MISSILE SYSTEM
TRACOR AEROSPACE INC. 6500 TRACOR LANE AUSTIN TX 78725-2070	JOE DI DONATO SMALL BUSINESS LIAISON OFFICER (512) 929-2422	COUNTERMEASURE SYSTEMS TELECOMMUNICATIONS SYSTEMS AIRBORNE NAVIGATION SYSTEMS PYROTECHNICS, ORDNANCE DEVICES
TRACOR APPLIED SCIENCES INC. 6500 TRACOR LANE AUSTIN TX 78725-2050	TOMMY MARTIN DIRECTOR OF PROCUREMENT (512) 929-2057	RESEARCH, DEVELOPMENT, AND ENGINEERING SERVICES ACQUISITION MANAGEMENT STUDIES
TRACOR FLIGHT SYSTEMS INC. 6500 TRACOR LANE AUSTIN TX 78725	RICK W. MILLER CONTRACTS MANAGER (512) 929-4892	SYSTEMS ENGINEERING AIRCRAFT MODIFICATIONS
TRICIL ENVIRONMENTAL RESPONSE, INC. 1123 LUMPKIN ROAD HOUSTON TX 77043	BEVERLY HILL CONTRACTS ADMINISTRATOR (713) 467-3433	HAZARDOUS WASTE REMEDIATION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TRITON MARINE CNSTR CORP 4510 BRITTMOORE RD HOUSTON TX 77041	MICHAEL R. AVERY CQC/SAFETY MGR. (501) 698-9836	LEVEE CONSTRUCTION FLOOD WALL CONSTRUCTION
TURNER COLLIE & BRADEN INC. T C B INC. P.O. BOX 130089 HOUSTON TX 77219	ROBERT C. ESENWEIN PROJECT DIRECTOR (713) 267-2780	ENVIRONMENTAL SERVICES
UNIVERSITY OF TEXAS AT AUSTIN POST OFFICE BOX 7159 AUSTIN TX 78713-7159	LISBETH J. DECKER SUP, ACCOUNT MGMT/GRANT SERVICES (512) 471-6231	HIGHER EDUCATION
VARO INC. NI-TEC DIV. 3414 HERRMAN DR. GARLAND TX 75041	DREW JERINA SMALL BUSINESS LIAISON OFFICER (214) 840-5753	NIGHT VISION EQUIPMENT
VARO INC. OPTICAL SYSTEMS DIV. 2203 W WALNUT ST GARLAND TX 75042	GREG STADDON SMALL BUSINESS LIAISON OFFICER (214) 487-4436	NIGHT VISION EQUIPMENT OPTICAL SYSTEMS LASER RANGEFINDERS
VARO INC. SYSTEMS DIVISION 2800 W KINGSLEY RD P O BOX 469015 GARLAND TX 75046	JOHN HORTON PURCHASING AGENT (214) 840-5175	INVERTERS & FREQUENCY CHANGERS HIGH VOLTAGE POWER SUPPLIES GRATED ZOOM UNINTERRUPTIBLE PW
VOUGHT AIRCRAFT CO. FKA LTV AIRCRAFT PRODUCTS GROUP P. O. BOX 655907 DALLAS TX 75265-5907	B. W. TIMS DIRECTOR-MATERIEL (214) 266-3286	AIRCRAFT AIRCRAFT MODERNIZATION SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WYMAN-GORDON FORGING, INC. P.O. BOX 40456 HOUSTON TX 77240-0456	BOB FAITH SMALL BUSINESS ADMINISTRATOR (713) 856-3270	CLOSED DIE FORGING EXTRUDED PIPE
YANDELL, HILLER & CO, INC. 512 MAIN ST STE 1500 FORT WORTH TX 76102	FRANK MILLS PROJECT MANAGER (817) 424-2391	ENGINEERING & ARCHITECTURAL SERVICES
ZACHRY H B COMPANY 527 LOGWOOD AVE SAN ANTONIO TX 78221	G. HEROLD MINORITY LIAISON OFFICER (210) 922-1213	CONSTRUCTION

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

UTAH

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALDER CONSTRUCTION CO 3939 S 500 W SALT LAKE CITY UT 84123	GLEN PERRY PROJECT MANAGER (802) 258-7344	CONSTRUCTION
ALLIANT TECHSYSTEMS, INC. PO BOX 98 MAGNA UT 84044	MS LESLIE CASE SBLO (801) 251-4579	SOLID ROCKET PROPELLANT ROCKET MOTORS
BENECO ENTERPRISES P. O. BOX 1550 SALT LAKE CITY UT 84091	ROBERT NEWBERRY VICE PRESIDENT (801) 565-1122	IDQ CONTRACTION, CONSTRUCTION MANAGEMENT, ENGINEERING & DESIGN
CARGILL FLOUR MILLING 2780 G AVE OGDEN UT 84409	MR. JOSEPH DUBOIS SBLO (801) 621-3540	FLOUR
E-SYSTEMS INC. MONTEK DIVISION 2268 SOUTH 3270 WEST SALT LAKE CITY UT 84119	MR. STEVE SAXEY SMALL BUSINESS LIAISON OFFICER (801) 974-7429	NAVIGATIONAL AIDS AIRCRAFT FLIGHT CONTROLS NUCLEAR SHOCK SUPPRESSOR
EDO CORPORATION 2645 SOUTH 300 WEST SALT LAKE CITY UT 84115	MICHAEL J. BLANKENSTEIN SBLO (801) 486-7481	OCEANOGRAPHIC INSTRUMENTATION UNDERWATER SONAR
EG&G DEFENSE MATERIALS, INC. 11600 STARK ROAD TAD SOUTH AREA TOOELE UT 84074	JAMES F. SCOTT CONTRACT ADMINISTRATOR (801) 882-8450	CHEMICAL WEAPONS DISPOSAL

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EVANS & SUTHERLAND CORPORATION 600 KOMAS DRIVE SALT LAKE CITY UT 84158	BURNELL D. WILLIAMS SENIOR BUYER (801) 588-1120	ELECTRONIC COMPUTING EQUIP.
FLAMECO BARNES GROUP 2951 PENNSYLVANIA AVE OGDEN UT 84402	MR. MARK R. COTTLE PURCHASING SUPERVISOR (801) 625-1343	AIRCRAFT SHEETMETAL FAB
MC CORPORATION JETWAY SYSTEMS DIVISION 1805 W 2550 S OGDEN UT 84401	LAVONNE BLACKSTONE SBLO (801) 629-3237	TOW TRAILERS
GILBERT WESTERN CORP 5201 GREEN ST STE 250 SALT LAKE CITY UT 84123	FRANK SCOTT EEO/MBE COORDINATOR (801) 264-8592	CONSTRUCTION
LUCAS WESTERN INC. APPLIED TECHNOLOGY DIV. 8125 BULVER CREEK DR P.O. BOX 680918 PARK CITY UT 91744-1040	P CAPPELLI PURCHASING MANAGER (818) 649-1900	GEAR ACTUATING DEVICES HOISTS & WINCHES ELECTRIC MOTORS
LUCAS WESTERN, INC. 6125 SILVERCREEK DRIVE PARK CITY UT 84068-0910	KATHY S. OVA MANAGER OF PROCUREMENT (801) 647-2716	GEAR ACTUATING DEVICES RESCUE HOISTS WINCHES
MONTGOMERY WATSON AMERICAS, 4525 WASATCH BLVD STE 200 SALT LAKE CITY UT 84124	RANAE T. BRODERICK SENIOR ADMINISTRATOR (801) 272-1900	A&E SERVICES FOR ENVIRONMENTAL PROJECTS
MORRISON KNUDSEN CORPORATION M K FERGUSON GROUP 11660 STARK ROAD TOOELE UT 84074	STEVE HUOT PROCUREMENT MANAGER (801) 833-7618	CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEFLEX DEFENSE SYSTEMS INC. TELE FLEX INC. 1800 NORTH 300 WEST SPANISH FORK UT 84660	ORSON H. DIETZ, C.P.M. SUBCONTRACTS MANAGER/S.B.L.O. (801) 798-7401	LAUNCHER DELIVERY SYSTEMS
THIOKOL CORPORATION PO BOX 689 BRIGHAM CITY UT 84302-0689	I. RESSE JENSEN MANAGER UTAH OPERATIONS DLV (801) 863-8247	MEDIUM TO LARGE PROPELLANT SYS ROCKET MOTORS AND MISSILES PROPULSION SYSTEMS
TRACOR AEROSPACE INC. 1652 W 820 NORTH PROVO UT 84601	STEVEN C. SHEPHERD BUYER (801) 344-2233	COATINGS R&D RECONNAISSANCE SYSTEMS T&E
UNISYS CORPORATION 640 NORTH 2200 WEST SALT LAKE COY UT 84116	DEBBIE MOFFETTT SMALL BUSINESS LIAISON OFFICER (801) 594-5261	COMMUNICATION SYSTEMS
UNIVERSITY OF UTAH 151 ANNEX BUILDING SALT LAKE CITY UT 84112	BARBARA L. REEVES SMALL BUSINESS LIAISON (801) 581-8169	EDUCATION/RESEARCH
UTAH STATE UNIV FOUNDATION 1695 RESEARCH PARK WAY LOGAN UT 84341	EDWIN O. CITY PROCUREMENT MANAGER (801) 755-4018	SPACE DYNAMICS LABORATORY
UTAH STATE UNIVERSITY UNIVERSITY HILL UMC 2400 LOGAN UT 84322	STEVEN T. MCMASTER DIRECTOR OF PURCHASING (801) 797-1042	RESEARCH

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

VIRGINIA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ABB ENVIRONMENTAL SERVICES 2120 WASHINGTON BLVD ARLINGTON VA 22204	ADA PINSON COMMODITY MANAGER (904) 656-1293	ENVIRONMENTAL CONSULTING AND ENGINEERING SERVICES
ADVANCED TECHNOLOGY SYSTEMS, ATS 7915 JONES BR DR 3R FLOOR MC LEAN VA 22102	ROBERT B. HAMILTON DIRECTOR, FINANCE & CONTR ADMIN. (703) 506-0088	ADP SERVICES
ALLIANT TECHSYSTEMS INC. RADFORD ARMY AMMO PLANT RADFORD VA 24141	M. C. THURLOW SMALL BUSINESS LIAISON OFFICER (703) 639-8392	PROPELLANTS EXPLOSIVES MISSILE COMPONENTS
AMERICAN INTERNATIONAL CONTRS 2300 CLARENDON BLVD ARLINGTON VA 22201	AGUSTIN O. EUSTAQUIO ASSISTANT CONTROLLER (703) 527-8310	GENERAL CONTRACTOR
AMERICAN MEDICAL LABORATORIES 14225 NEWBROOK DR CHANTILLY VA 22021	PETER SMITH DIRECTOR, MATERIALS MANAGEMENT (703) 802-6900	ANTI-VIRAL DRUG QUANTITATIONS
AMERICAN MANAGEMENT SYSTEMS INC. 1777 NORTH KENT STREET ARLINGTON VA 22209	FANADA G. BILLINGSLEA SR. SUPPORT SPECIALIST (703) 841-6707	MANAGEMENT ANALYSIS PROGRAM & POLICY ANALYSIS INFORMATION SYSTEMS ANALYSIS
AMERICAN SYSTEMS CORPORATION 14200 PARK MEADOW DRIVE CHANTILLY VA 22021	THOMAS RAUP DEPUTY DIRECTOR (703) 968-5131	SUPPORT OF DATA PROCESSING SUBSYSTEM

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AMERICAN SYSTEMS ENGRG CORP AMSEC 2829 GUARDIAN LN VA BEACH VA 23452	CATHY A COPE CONTRACTS MANAGER (804) 463-6666	ENGINEERING SERVICES
ANSER(ANALYTIC SERVICES INC.) 1215 JEFFERSON DAVIS HWY. CG#3 ARLINGTON VA 22202	J. MURTAUGH SMALL BUSINESS LIAISON OFFICER (703) 685-1000	RESEARCH & DEVELOPMENT
ASG MGMT CO INC. 4375 FAIR LAKES COURT FAIRFAX VA 22033	BARBARA M BRYAN DIRECTOR OF OPERATIONS (703) 818-1071	EMERGENCY ROOM AND AMBULATORY CARE CLINIC HEALTH SERVICES
ATLANTIC RESEARCH CORPORATION VIRGINIA PROPULSION DIVISION 5945 ROAD GAINESVILLE VA 22065	J. E. HARTWELL SENIOR SUBCONTRACT ADMIN. (703) 754-5771	SOLID PROPELLANT PROPULSION & GAS GENERATORS R & D
BABCOCK & WILCOX ORDNANCE SYSTEMS OPERATIONS DIVISION P. O. BOX 11165, MT. ATHOS ROAD LYNCHBURG VA 24506-1165	DEAN SPLETTER MANAGER, PROCUREMENT (804) 522-5926	TORPEDO WARHEAD
BAKER, MICHAEL CORPORATION BAKER & ASSOCIATES 3601 EISENHOWER AVE ALEXANDRIA VA 22304	HARRELL W. LITTLE, JR. ARCHITECTURAL MANAGER (703) 960-4400	ARCHITECT-ENGINEER SERVICES
BDM FEDERAL INC. BDM INTERNATIONAL INC. 1501 BDM WAY MCLEAN VA 22102-3396	GWEN L. JOHNSON MGR., CORPORATE KT. OPERATIONS (703) 848-6267	INFORMATION TECHNOLOGY SERVICES.
BELL ATLANTIC CORPORATION 1300 N. 17TH STREET, 15TH FLOOR ARLINGTON VA 22209	PHILIP D. COOPER CONTRACTS MANAGER (703) 816-4251	TELECOMMUNICATION PRODUCTS AND SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BOOZ ALLEN & HAMILTON INC. 8283 GREENSBORO DRIVE MCLEAN VA 22102-3838	KEVIN M. BARRY PROCUREMENT MANAGER (703) 902-5710	RESEARCH AND DEVELOPMENT PROFESSIONAL SERVICES
BOZELL, INC. 99 CANAL CENTER PLAZA, SUITE 200 ALEXANDRIA VA 22314	THOMAS F. PREVI ACCOUNT SUPERVISOR (202) 739-0324	ADVERTISING MATERIALS & SERVICES
BURLINGTON INDUSTRIES INC. MENSWEAR DIV. P O BOX 788 CLARKSVILLE VA 23927	CHARLES E. GILBERT, DIRECTOR OF CORPORATE PURCHASING (919) 379-2761	TEXTILES
C D M FEDERAL PROGRAMS CORP 13135 LEE JACKSON HWY. FAIRFAX VA 22033	THOMAS G. MAGNANI SENIOR VICE PRESIDENT (703) 968-0900	CONSULTING ENGINEERING SERVICE
CACI, INC. 1100 N GLEBE RD ARLINGTON VA 22201	RAYMOND L. ROLLLINS SBLO (703) 841-7924	PROPRIETARY SOFTWARE PRODUCTS ADVANCED INFORMATION SYSTEMS SYSTEMS ENGINEERING
CARSON WAGONLIT TRAVEL 635 SLATERS LANE, SUITE 330 ALEXANDRIA VA 22314	ROBERT J. BEARD SUBCONTRACT ADMINISTRATOR (703) 518-5154	TRAVEL MANAGEMENT SERVICES
CBC ENTERPRISES, INC. 4535 E PRINCESS ANNE RD NORFOLK VA 23502	CYNTHIA M. SIELOFF CORPORATE SECRETARY (804) 855-6100	CONSTRUCTION RENOVATION
CDM FEDERAL PROGRAMS CORPORATION 13135 LEE JACKSON MEMORIAL HIGHWAY FAIRFAX VA 22033	THOMAS G. MAGNANI SENIOR VP - FINANCE (703) 968-0900	CONSULTING ENGINEERING SRVCS
CENTENNIAL CONTRACTORS ENTPS 1801 ALEXANDER BELL DR #100 RESTON VA 22091	VIRGINIA L ANDERSON CONTRACT COORDINATOR (703) 264-3277	GENERAL CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CENTER FOR NAVAL ANALYSES 4401 FORD AVENUE ALEXANDRIA VA 22302	ANNETTE EITAN PURCHASING AGENT (703) 824-2070	STUDIES AND ANALYSES FLEET SUPPORT
CHEMICAL WASTE MANAGEMENT P.O. BOX 96 SEALSTON VA 22547	D. JACKIE DICKINSON GOVERNMENT SPECIALIST (703) 775-6130	ENVIRONMENTAL SERVICES
CLARK, NEXSEN, OWEN, BARBIERI, GIBSON 6160 KEMPSVILLE CIRCLE, SUITE 200A NORFOLK VA 23502	DEBORAH A. GILL CPA, ASSISTANT TO PRESIDENT (804) 455-5800	ARCHITECTURAL ENGINEERING SERVICES
COLUMBUS MC KINNON CORP. 22364 JEB STUART HWY. DAMASCUS VA 24236-9601	KEN EATON MANAGER OF PROCUREMENT (703) 475-3124	CHAIN HOISTS LEVER OPERATED HOISTS
COMPUTER BASED SYSTEMS, INC. 2750 PROSPERITY AVE 300 FAIRFAX VA 22031	DANIEL S. RYAN PURCHASING SUPERVISOR (703) 849-8080	INFORMATION TECHNOLOGY ENGINEERING SERVICES
COMPUTER SCIENCES CORP SPECIAL PROJECTS DIV. 3160 FAIRVIEW PARK DRIVE FALLS CHURCH VA 22042	BRYAN S. SWARTZ DIRECTOR OF CONTRACTS (703) 876-1080	TECHNICAL SUPPORT SYSTEMS DESIGN SOFTWARE IMPLEMENTATION
COMPUTER SCIENCES CORPORATION SYSTEMS DIVISION 3160 FAIRVIEW PARK DRIVE FALLS CHURCH VA 22042	LINDA D. MALLICK SBLO (703) 876-1033	SYSTEMS DESIGN & INTEGRATION SYSTEMS IMPLEMENTATION SOFTWARE DEVELOPMENT
COMPUTER SCIENCES CORPORATION 6565 ARLINGTON BLVD FALLS CHURCH VA 22042	CRYSTAL WILLIAMS SR. CONTRACT ADMINISTRATOR (703) 538-7750 DANIEL A. IANNONE SENIOR CONTRACT ADMINISTRATOR (703) 538-7621	MANAGEMENT INFORMATION SYSTEMS TECHNICAL SUPPORT, SYSTEM DEV, IMPLEMENTATION, AND OPERATION TECHNICAL SUPPORT ADP SOFTWARE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CRADDOCK-TERRY INC. MASSEYS DIRECT FOOTWEAR MERCH 601 12TH ST LYNCHBURG VA 24504	A. KIM HALL COST MANAGER (804) 847-3500	MANUFACTURER FOOTWEAR
DCS CORPORATION 1330 BRADDOCK PL ALEXANDRIA VA 22314	JOHN E. SHEEHAN CONTRACTS MANAGER (703) 683-8430	ENGINEERING SUPPORT SERVICES
DEWBERRY & DAVIS 8401 ARLINGTON BLVD FAIRFAX VA 22031	JOHN YOUNG CONTRACTS MANAGER (703) 849-0325	MULTIDISCIPLINARY ENGINEERING SERVICES
DONOHOE COMPANIES INC. DONOHUE CONSTRUCTION 4101 COX RD 310 GLEN ALLEN VA 23060	GEORGE L. MILLER, JR. VICE PRESIDENT (202) 333-0880	GENERAL CONTRACTING
DYNCORP VINT HILL DIVISION 2000 EDMUND HALLEY DR RESTON VA 22091	GARY A. DEAN COST/PRICE ADMINISTRATOR (703) 264-9263	BASE OPERATIONS SUPPORT MULTI-FUNCTIONS FACILITIES SUPPORT SERVICES TECHNICAL SERVICES
DYNTEL CORPORATION (FORMERLY)CBIS FEDERAL INC. 12750 FAIR LAKES CIR FAIRFAX VA 22033	BETSY MEEHAN DIRECTOR OF CONTRACTS (703) 222-1524	ADP SUPPORT SERVICES
E-SYSTEMS INC. MELPAR DIVISION 7700 ARLINGTON BOULEVARD FALLS CHURCH VA 22046	A.M. YENZI SMALL BUSINESS LIAISON OFFICER (703) 849-1692	ELECTRONIC SYSTEMS RESEARCH AND DEVELOPMENT CUSTOM SURVEILLANCE EQUIP.

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ECOLOGY & ENVIRONMENT, INC. 1700 N. MOORE ST. SUITE 1105 ARLINGTON VA 22209	LEWIS WETZEL PROGRAM MANAGER (703) 522-6065	ENVIRONMENTAL ENG/CONSULT SVCS
EER SYSTEMS CORPORATION 1593 SPRING HILL RD VIENNA VA 22182	COLEMAN P. SHAUGHNESSY DIRECTOR OF CONTRACTS (703) 761-3708	ENGINEERING SERVICES
ELECTRO-TEC CORPORATION KAYDON COMPANY 1501 NORTH MAIN STREET BLACKSBURG VA 24060	LINDA K. WILSON CONTROLLER (703) 552-2111	SLIP RING ELECTRICAL COMPONENTS
ELECTRONIC DATA SYSTEMS FEDERAL CORP 13600 EDS DRIVE HERNDON VA 22071	WILLIAM W. SMOOT SMALL BUSINESS LIAISON OFFICER (703) 742-2734	LARGE SCALE SYSTEM MANAGEMENT FACILITIES MANAGEMENT SYSTEMS PROGRAM MANAGEMENT
ELECTRONIC WARFARE ASSOCIATES, INC. 13873C PARK CENTER ROAD HERNDON VA 22071	KIMBERLY P. VELENTA SENIOR CONTRACTS ADMINISTRATOR (703) 904-5016	ENGINEERING SERVICES
ENGINEERING RESEARCH ASSOCIATES, INC. 1595 SPRINGHILL ROAD VIENNA VA 22182-2235	ANNIE MARTIN MANAGER, PURCHASING (703) 734-8840	HIGH TECH ELECTRONIC SYSTEMS
ENSCO, INC. 5400 PORT ROYAL RD SPRINGFIELD VA 22151	SHERRY LEIGH SENIOR KTS. ADMINISTRATOR (703) 321-4456	ENGINEERING SERVICES SYSTEMS INTEGRATION SIGNAL PROCESSING
FHC OPTIONS, INC. 240 CORPORATE BLVD NORFOLK VA 23502	KAREN M. LEDSKY MEDICAL ECON PROJECT COORD (804) 459-5000	MENTAL HEALTH SERVICES ADMINISTRATIVE MANAGEMENT
GANNETT FLEMING INC. P.O. BOX 120269 NEWPORT NEWS VA 23612	RANDOLPH GRUBBS MANAGER, ENVIRONMENTAL SECTION (804) 873-0768	CONSULTING ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL ANALYTIC CORP GAC 7918 JONES BRANCH DR MC LEAN VA 22102	SUSAN F. BRADLEY CONTRACTS ADMINISTRATOR (703) 847-4660	PROFESSIONAL SERVICES
GENERAL RESEARCH CORPORATION 1900 GALLOWS ROAD VIENNA VA 22182	CHARLES E. ROSSI CONTRACTS ADMINISTRATOR (703) 506-5073	OPERATIONS RESEARCH STUDIES & ANALYSIS
GLOBAL ASSOCIATES NAVAL INACTIVE SHIP MAINTENANCE FACILITY P.O. BOX 520 PORTSMOUTH VA 23705	E. S. YOUNG BUDGET ANALYST (804) 396-4462	FACILITIES OPERATION & MAINTENANCE EQUIPMENT OPERATION & MAINTENANCE
GLOBAL ASSOCIATES/RTS/MED 1850 CENTENNIAL PARK DR., SUITE 440 RESTON VA 22091	AUBREY B. SCOTT ACCOUNTING MANAGER (703) 648-3137	TRAINING SUPPORT EQUIPMENT REPAIRS ADMINISTRATIVE SUPPORT
GOVERNMENT SYSTEMS INC. GSI 3040 WILLIAMS DR STE 500 FAIRFAX VA 22031	SHIRLEY MILES SUBCONTRACTS MANAGER (703) 846-0451	WORLDWIDE PUBLIC AND VISUAL PRIVATE DATA NETWORK SERVICES NETWORK DESIGN
HALIFAX CORPORATION 5250 CHEROKEE AVE ALEXANDRIA VA 22312	JAMES L. SHERWOOD VICE PRESIDENT (703) 658-2404	ELECTRONICS SERVICES FACILITIES SERVICES TECHNICAL SERVICES
HANBURY EVANS NWILL VLTTAS CO 120 ATLANTIC ST NORFOLK VA 23510	NICHOLAS E. VLATTAS CHIEF OPERATING OFFICER (804) 627-5775	ARCHITECTURAL AND INTERIOR DESIGN
HARRIS TELECOMMUNICATION SYSTEMS PO BOX 484 FORT BELVOIR VA 22060	JW MITCHELL SMALL BUSINESS LIAISON OFFICER (703) 780-9652	TELECOMMUNICATION SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HAYES SEAY MATTERN & MATTERN COMMUNICATIONS TECHNOLOGY ASSO 1315 FRANKLIN RD SW ROANOKE VA 24016	CECIL G. DOYLE EXECUTIVE VICE PRESIDENT (703) 857-3100	ARCHITECTURAL ENGINEERING PLANNING SERVICES
HOY CONSTRUCTION, INC. 3495 PROGRESS RD NORFOLK VA 23502	ADAM W. RITT ASSISTANT VICE PRESIDENT (804) 853-5557	GENERAL CONSTRUCTION
HUMAN RESOURCES RESEARCH ORGANIZATION 66 CANAL CENTER PLAZA SUITE 400 ALEXANDRIA VA 22314	JUDITH C. PUMPHREY CONTRACTS MANAGER (703) 549-3611	PSYCHOLOGICAL RESEARCH & DEVELOPMENT
ICF KAISER ENGINEERS INC. ICF ENGINEERS, ENVIRONMENTAL GROUP 9300 LEE HIGHWAY FAIRFAX VA 22031-1207	JAMES E. SECHLER ASST. DIRECTOR OF CONTRACTS (703) 934-3214	CONSULTING/ENGINEERING SERVICES
INFORMATION SPECTRUM INC. 5107 LEESBURG PIKE SUITE 1900 FALLS CHURCH VA 22041	TERRI ANN ROGERS VICE PRESIDENT, CONTRACTS (703) 845-3000	INTEGRATED LOGISTICS SUPPORT MGMT INFO SYSTEMS ENGINEERING ANALYSES
INSTITUTE FOR DEFENSE ANALYSES 1801 N. BEAUREGARD STREET ALEXANDRIA VA 22311	ARTHUR W. BOYSEN TREASURER (703) 845-2130	STUDIES & ANALYSES FOR FEDERAL GOVERNMENT
INTEGRATED SYSTEMS ANALYSTS, INC. 2800 SHIRLINGTON ROAD, SUITE 1100 ARLINGTON VA 22206	MARIANNE HETZER SUBCONTRACT ADMINISTRATOR (703) 824-0700	COMBAT SYSTEMS ENGINEERING LOGISTICS AND MAINTENANCE ELECTRONIC SYSTEMS DESIGN
INTERBAKE FOODS 900 TERMINAL PL RICHMOND VA 23220	M DELLA RIPA CONTROLLER (804) 257-7413	MANUFACTURE OF COOKIES & CRACKER

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ITT CORP ELECTRO-OPTICAL PRODUCTS DIV. P O BOX 7065 ROANOKE VA 24019	L. S. CLEGG SMALL BUSINESS LIAISON OFFICER (703) 362-7326	NIGHT VISION TUBES FIBER OPTICS
JORDAN W M COMPANY INC. 11010 JEFFERSON AVENUE, P O BOX 1337 NEWPORT NEWS VA 23601	LISA A. LUSK SUBCONTRACTING PLAN ADMIN (804) 596-6341	GENERAL CONSTRUCTION
KAISER ENGINEERS INTERNATIONAL ICF KAISER ENGINEERS 9300 LEE HWY. FAIRFAX VA 22031	JAMES E. SECHLER ASST. DIRECTOR OF CONTRACTS (703) 934-3214	CONSULTING/ENGINEERING SVCS
LITTON INDUSTRIES, INC. 3353 ORANGE AVE NE ROANOKE VA 24012	JAY MUSCATELLO DIRECTOR OF MANUFACTURING (703) 342-6700	FIBER OPTIC COMMUNICATION EQUIPMENT
LOGICAN EAGLE TECHNOLOGY INC. EAGLE TECHNOLOGY INC. 2100 WASHINGTON BOULEVARD ARLINGTON VA 22204	S.M. DANIEL SBLO (703) 318-7489	SOFTWARE ENGINEERING SVCS TRAINING ANALYSIS, DES. & DEV. COMMAND, CONTROL & COMMUNICATION
LOGICON TACTICAL & TRAINING SYSTEMS 2100 WASHINGTON BLVD. ARLINGTON VA 22204	BRIAN BLOOM PROCUREMENT MANAGER (619) 597-8405	ENGINEERING SYSTEMS & SERVICES SOFTWARE DEVELOPMENT
LORAL CORP (FORMERLY UNISYS CORP) DEFENSE SYSTEMS - EAST 12010 SUNRISE VALLEY RESTON VA 22091	LARRY N. WILEY MGR., SUBCONTRACTS PROCUREMENT (703) 620-1464	SYSTEMS INTEGRATION SOFTWARE TECHNOLOGY EXPERT LEVEL ENGINEERING
LORAL FEDERAL SYSTEMS COMPANY 9500 GODWIN DR MANASSAS VA 22110	A.X. JOHNSON MANAGER, ACQUISITION MGMT (703) 367-4864	MILITARY ELECTRONIC SYSTEMS SYSTEMS INTEGRATION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LOTT GROUP INC. LOTT CONSTRUCTORS 1650 TYSONS BLVD STE 450 MC LEAN VA 22102	ROBERT POWER CONTRACT ADMINISTRATOR (717) 258-1430	GENERAL CONSTRUCTION
M M M DESIGN GROUP PC 229 W BUTE ST NORFOLK VA 23510	EDWARD A. ESPOSITO PROJECT COORDINATOR (804) 623-1641	ARCHITECTURAL ENGINEERING SERVICES
MALCOLM PIRNIE INC. 11832 ROCK LNDG STE 400 NEWPORT NEWS VA 23606	CARL M. HESSICK FED. CONTRACTS COMPLIANCE MGR. (914) 694-2100	ENVIRONMENTAL ENGINEERING AND CONSULTING SERVICES
MANAGEMENT ANALYSIS INC. 8200 GREENSBORO DR 1400 MC LEAN VA 22102	ARTHUR L. SMITH PLAN ADMINISTRATOR (703) 506-0505	MANAGEMENT CONSULTING
MANTECH INTERNATIONAL CORP. 12015 LEE JACKSON HWY. FAIRFAX VA 22033	KIMBERLY A. BOWLEY SMALL BUSINESS LIAISON OFFICER (703) 218-6317	PROFESSIONAL SERVICES
MARION COMPOSITES (FORMERLY BRUNSWICK COMPOSITES) 150 JOHNSTON ROAD MARION VA 24354	DEBRA BUTLER SCHILD PURCHASING MANAGER (703) 783-9674	RADOMES COMPOSITES SHELTERS
MID EASTERN BUILDERS 3900 HOLLAND BLVD CHESAPEAKE VA 23323	MICHELLE B. COYKENDALL PROJECT ASSISTANT (804) 487-5858	CONSTRUCTION
MITRE CORP. CENTER FOR CIVIL SYSTEMS 7525 COLSHIRE DRIVE MCLEAN VA 22102	GARY S. HAND SBLO (703) 883-7812	PROFESSIONAL SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MOBIL OIL CORP BEAUMONT REFINERY 3225 GALLOWS ROAD FAIRFAX VA 22037-0001	L. C. FERRANTE DIRECTOR, BUSINESS COORDINATION (703) 849-7582	PETROLEUM DERIVATIVES
MORRISON KNUDSEN CORP 2428 ALMEDA AVE STE 150 NORFOLK VA 23513	MARYANN KGRUCICK SBLO (804) 858-2812	FREIGHT FORWARDING
NES GOVERNMENT SERVICES INC. 6477 COLLEGE PARK SQ., S 316 VIRGINIA BEACH VA 23464	ANN E. REMICK DIR OF GOVT CONTRACT OPERATION (804) 420-7985	PHYSICIAN SERVICES
NEWPORT NEWS SHIPBUILDING & DRY DOCK CO 4101 WASHINGTON AVENUE NEWPORT NEWS VA 23607	C. W. MASON SMALL & MINORITY BUSINESS ADM (804) 380-2961	NAVAL & MERCHANT SHIPS CONSTRUCTION & REPAIR
NORFOLK DREDGING CO, INC. 110 CENTERVILLE TPKE N CHESAPEAKE VA 23320	STEPHEN M. NEWTON PERSONNEL & SAFETY DIRECTOR (804) 547-9391	DREDGING
NORFOLK SHPBLDING DRYDOCK CORP NORSHIPCO 750 W BERKLEY AVE NORFOLK VA 23523	DENNIS W. AKERS DIRECTOR, PURCHASING & SUBCONTRACTS (804) 494-2991	SHIP REPAIR SHIP CONVERSION SHIP NEW CONSTRUCTION
OCEANEERING INTERNATIONAL INC. 8260 GREENSBORO DR SUITE 650 MCLEAN VA 22102	LINDA HEBERT SUBCONTRACT ADMINISTRATOR (301) 249-3300	UNDERWATER SERVICE REMOTELY OPERATED VEHICLES ENGINEERING
OGDEN ALLIED EASTERN STATE MAINTENANCE 7718 OLD SPRINGHOUSE ROAD MCLEAN VA 22102	JOHN WENGER CONTRACTS ADMINISTRATOR (703) 761-3068	COMMERCIAL FACILITY MANAGEMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OGDEN GOVERNMENT SERVICES CORP 3211 JERMANTOWN ROAD P.O. BOX 10107 FAIRFAX VA 22030	HELENE R STEWART DIRECTOR OF CONTRACTS (703) 246-0251	ENGINEERING AND TECHNICAL SERVICES
OGDEN GOVERNMENT SERVICES 2200 WILSON BLVD, SUITE #600 ARLINGTON VA 22201	JOHN WENGER CONTRACT ADMINISTRATOR (703) 875-8900	BASE CONSTRUCTION - JOC
PACIFIC ENVIRONMENTAL SERVICES PES 560 HERNDON PKY 200 HERNDON VA 22070	CARL I. NELSON ACCOUNTANT (703) 471-8383	ENVIRONMENTAL CONSULTING SRVCS
PATTON HARRIS RUST & ASSOC. PC PHR&A 3998 FAIR RIDGE DR/ P O BOX 901 FAIRFAX VA 22030	CHARLES R. WEBER PRESIDENT (703) 273-8700	ENGINEERING/SURVEYING PLANNING
PECK, PECK AND ASSOCIATES INC. 1942 DAVIS FORD RD WOODBRIDGE VA 22192	RAWLS B. MORGAN DIRECTOR, INTERIOR DESIGNS (703) 690-3121	ARCHITECTURE/ENGINEERING/ INTERIOR DESIGN
PHP HEALTHCARE CORPORATION 4900 SEMINARY RD-12TH FLOOR ALEXANDRIA VA 22311	BOB ASKEW SMALL BUSINESS LIAISON OFFICER (703) 998-7808	HEALTHCARE SERVICES
PRC INC. 1505 PLANNING RESEARCH DR. MC LEAN VA 22102	EVELYN M. FADUL SUBCONTRACT ADMINISTRATOR (703) 556-3094	MANAGEMENT SERVICES TECHNICAL SERVICES
	J. ROBERT BRENENAN DIRECTOR, PROCUREMENT (703) 620-8325	PROFESSIONAL SERVICES COMPUTER SERVICES ADP HARDWARE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PRC, INC. APPLIED ENGINEERING 1500 PRC DRIVE MCLEAN VA 22102	PATRICIA J. HANNLEY PROCUREMENT ADMINISTRATOR (703) 883-8402	OPERATIONS & MAINTENANCE SVCS ENGINEERING & TECHNICAL SVCS BASE SUPPORT
PRC/ORI JV PRC 1500 PLANNING RESEARCH DRIVE MCLEAN VA 22102	LINDA L. KELLY SENIOR CONTRACT ADMINISTRATOR (703) 556-2029	TEST AND EVALUATION TECHNICAL SUPPORT SERVICES REVIEW AND DEVELOP DOCUMENT.
Q E D SYSTEMS INC. 4646 WITCHDUCK RD. VIRGINIA BEACH VA 23455	MARK T. JONES VICE PRESIDENT, ADMIN. (804) 490-5015	ENGINEERING & TECHNICAL SVCS.
QUESTECH, INC. ENGINEERING RESOURCES 7600-A LEESBURG PIKE FALLS CHURCH VA 22043	JOHN D. MORTON SUBCONTRACTS ADMIN/LIAISON OFF (703) 760-1198	SYSTEMS ENGINEERING INTELLIGENCE/SIGNAL ANALYSIS PROGRAM SUPPORT/LOGISTICS
REA CONSTRUCTION COMPANY 3425 WESTMINSTER AVE, P O BOX 2780 NORFOLK VA 23501	EDWARD R. SMITH, JR. PUBLIC CONTRACTS ESTIMATOR (804) 622-4200	ASPHALT PAVING
RELIABILITY SERVICES GROUP 2001 JEFFERSON DAVIS HWY. ARLINGTON VA 22202	ROBERT G. TAYLOR ACTING SBLO (703) 418-4000	ENGINEERING & TECHNICAL SVCS
RESOURCE CONSULTANTS, INC. 1969 GALLOWS ROAD VIENNA VA 22182	DIRK B. SMITH DIRECTOR OF CONTRACTS 703) 893-6120	ENGINEERING AND TECH SERVICES LOGISTICS SUPPORT SERVICES ADP SUPPORT SERVICES
SCHEDULED AIRLINES TRAFFIC OFFICES, INC. 1005 N. GLEBE RD. ARLINGTON VA 22201	TRACEY MILLER-DIGIOIA SMALL BUSINESS LIAISON OFFICER (703) 358-1287	TRAFFIC MANAGEMENT SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SHRIVER & HOLLAND ASSOCIATES 355 W FREEMASON ST NORFOLK VA 23510	DONALD L. WHITESELL PARTNER (804) 627-4525	ARCHITECTURAL & ENGINEERING SERVICES
SPERRY MARINE INC. 1070 SEMINOLE TRAIL CHARLOTTESVILLE VA 22901	F. A. SHIFLETT MANAGER, SUBCONTRACT PROC. (804) 973-2262	SHIPS NAVIGATIONAL EQUIPMENT PERISCOPES SHIPS STABILIZATION EQUIPMENT
SRA CORP. 2000 15TH STREET NORTH ARLINGTON VA 22201	LINDA WOOTEN MGR., GOVERNMENT CONTRACTS (703) 558-7606	SYSTEMS ANALYSIS, DESIGN, DEV. SYSTEMS INTEGRATION SYSTEMS COMMUNICATIONS
SRA TECHNOLOGIES, INC. 8110 GATEHOUSE ROAD, SUITE 600 WEST FALLS CHURCH VA 22042	PENNY L. ZIMMERMAN SENIOR CONTRACT ADMINISTRATOR (301) 309-8202	LABORATORY SERVICES
SYSCON CORPORATION 8110 GATEHOUSE ROAD FALLS CHURCH VA 22042-1212	IAN A. CALDER COMPLIANCE AUDITOR (703) 245-3100	ENGINEERING AND TECHNICAL SERVICES
SYSTEM PLANNING CORPORATION 1500 WILSON BOULEVARD ARLINGTON VA 22209-2454	KEITH WHEELES VICE PRESIDENT OF CONTRACTS (703) 351-8258	RESEARCH & DEVELOPMENT ENGINEERING SUPPORT SYSTEMS ANALYSTS
TELOS CORPORATION (MARYLAND) 460 HERNDON PKY HERNDON VA 22070	MARK GRIFFIN, DIRECTOR OF MATERIALS, PLANS & CONTROLS 703) 471-6000	COMPUTER SYSTEMS INTEGRATION
TRW INC. SYSTEMS INTEGRATION GROUP ONE FEDERAL SYSTEMS PARK DRIVE FAIRFAX VA 22033	E. F. BELL, MANAGER PLANS AND POLICY (703) 968-1083	SYSTEMS ENGINEERING SYSTEMS APPLICATIONS
TURNER CONSTRUCTION COMPANY 4601 FAIRFAX DR STE 900 ARLINGTON VA 22203	DEBORAH H. COOK SMALL BUSINESS LIAISON OFFICER (301) 552-4000	GENERAL CONTRACTOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
U.S. MARINE MANAGEMENT, INC. 5365 ROBIN HOOD ROAD, SUITE A1 NORFOLK VA 23513-2416	J. GERDES DIRECTOR OF CONTRACTS (804) 857-4800	SHIP OPERATIONS
UNIDYNE CORP. UNISYS CORPORATION 3835 E. PRINCESS ANNE RD. NORFOLK VA 23502	B. BROWN MANAGER OF MATERIAL (804) 855-8037	ENGINEERING SERVICES
UNIFIED INDUSTRIES INCORPORATED 6551 LOISDALE COURT, SUITE 400 SPRINGFIELD VA 22150	TONI L. WARREN SMALL BUSINESS LIAISON OFFICER (703) 922-9800	TRIDENT & FBM CALIBRATION OJT TRAINING
UNISYS CORP/SYSTEM SERVICES PARAMAX SYSTEMS CORP. 8201 GREENSBORO DRIVE MCLEAN VA 22102	V. W. LEHTONEN SMALL BUSINESS LIAISON OFFICER (703) 847-3587	DESIGN, DEVELOP, MGMT OF INFO HARD/SOFTWARE SYSTEMIC INTEGRATION, SECURE SYSTEMS
	M. J. SCHOONER PROCUREMENT DIRECTOR (703) 556-5822	COMPUTERS AND RELATED MATERIAL
URS CONSULTANTS INC. 5606 VIRGINIA BEACH BLVD VIRGINIA BEACH VA 23462	ROCHELLE GOOD PROCUREMENT SPECIALIST (804) 499-4224	CIVIL TRANSPORTATION ENGINEERING
VEDA INC. 11 CANAL CENTER PLAZA, SUITE 300 ALEXANDRIA VA 22314	BARBARA F DENNARD SR. CONTRACT ADMINISTRATOR (703) 684-8005	ENGINEERING SERVICES
VERSAR INC. 6850 VERSAR CTR SPRINGFIELD VA 22151	PAMELA J JOHN VICE PRESIDENT/ DIR. OF PROCUREMENT (703) 750-3000	TECHNICAL AND ENVIRONMENTAL SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
VIRGINIA COMMONWEALTH UNIVERSITY 327 W MAIN ST. RICHMOND VA 23298	ODESTA DOBBS MANAGER, C&G ACCOUNTING (804) 828-5138	EDUCATION
VIRTEXCO CORPORATION 2434 CROMWELL RD NORFOLK VA 23509	BERNARD H. RIESBECK CONTRACT ADMINISTRATOR (804) 857-5307	CONSTRUCTION
VSE CORPORATION 2550 HUNTINGTON AVENUE ALEXANDRIA VA 22303	DEBORAH R. BLAKEMAN SMALL BUSINESS COMPLIANCE OFF (703) 329-4458	ENGINEERING, LOGISTICS, AND DATA INFORMATION TECHNICAL SUPPORT SERVICES
WANG FEDERAL, INC. FORMERLY HFS INC. 7900 WESTPARK DRIVE MCLEAN VA 22102	WILLIAM E. MITCHELL MANAGER, PURCHASING (703) 827-3130	COMPUTER SYSTEMS
WILEY & WILSON A PROF CORP 2310 LANGHORNE RD, P.O. BOX 877 LYNCHBURG VA 24501	RUSSELL L. GRIFFIN VICE PRESIDENT (804) 947-1901	CONSULTING ARCHITECTURAL ENGINEERING SERVICES
WYLE LABORATORIES SCIENTIFIC SVCS & SYSTEMS DIV. 3200 MAGRUDER BLVD HAMPTON VA 23666	R.B. EVERLEIGH CONTRACTS MANAGER (804) 865-0000	SUPPORT SERVICES

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

Vermont

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BF GOODRICH AEROSPACE SIMMONDS PRECISION AIRCRAFT SYSTEMS DIV. PANTON RD VERGENNES VT 05491	JACOB JAMES BERGEN SMALL BUSINESS LIAISON OFFICER (802) 877-4348	FUEL QUANTITY GAUGING SYSTEMS FLIGHT MANAGEMENT SYSTEMS ENGINE INSTRUMENT SYSTEMS
PIZZAGALLI CONSTRUCTION CO HERCULES SUPPLY CO 50 JOY DR BURLINGTON VT 05403	REBUKHA E. LAU OFFICE MANAGER (803) 747-9677	CONSTRUCTION, GENERAL CONTRACTOR
POLHEMUS INCORPORATED KAISER AEROSPACE & ELEC CORP 1 HERCULES DR COLCHESTER VT 05446	KENNETH P. JEDRZEJEWSKI VP FINANCE & ADMINISTRATION (802) 655-3159	ELECTROMAGNETIC TRACKING SYSTEMS
VELAN VALVE CORP. AVENUE "C" GRISWOLD INDUSTRIAL PARK WILLISTON VT 05495	RON MORIN SMALL BUSINESS LIAISON OFFICER (514) 748-7743	GATE, GLOBE & CHECK VALVES BALL VALVES STEAM TRAPS

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

WASHINGTON

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ABSHER CONSTRUCTION COMPANY 8121 SHAW RD E PUYALLUP WA 98372-4247	GREG HELLE VICE PRESIDENT OPERATIONS (206) 845-9544	GENERAL CONSTRUCTION
ALEUTIAN CONSTRS A JOINT VENTURE 5939 4TH AVE S SEATTLE WA 98108	SYLVIA ALEXANDER AUTHORIZED REPRESENTATIVE (206) 762-4215	GENERAL CONTRACTOR BUILDING AND HEAVY CONSTRUCTION
ALLIANT TECHSYSTEMS INC. 6500 HARBOR HEIGHTS PKY MUKILTEO WA 98275	ANTHONY FORREST SMALL BUSINESS LIAISON OFFICER (206) 356-3119	SONAR SYSTEMS UNDERWATER MINE COUNTERMEASURE TORPEDO SYSTEMS
ALLIANT TECHSYSTEMS INC. 1050 NE HOSTMARK ST POULSBO WA 98370	M. C. HOLM MATERIAL PROGRAM MANAGER (206) 697-8279	ENGINEERING SERVICES
ALLIED SIGNAL AVIONICS INC. . 15001 NE 36 ST. P.O. BOX 97001 REDMOND WA 98073-9701	CRYSTAL L. DINGLER SMALL BUSINESS LIAISON OFFICER (206) 885-8964	AVIONICS AND FLIGHT INSTRUMENTATION
ATKINSON CONSTRUCTION CO INC. 203 N STONE ST SPOKANE WA 99202	JAMES F. MINNEMAN BUSINESS MANAGER (206) 825-1410	HEAVY CONSTRUCTION - CONCRETE INTAKE STRUCTURE
AUSTIN COMPANY, THE N W DISTRICT OFFICE 800 SW 16TH ST RENTON WA 98055	JON O STEENSLAND SENIOR PROJECT MANAGER (206) 226-8800	ENGINEERS, DESIGNERS & BUILDERS
BARKSHIRE PANEL SYSTEMS, INC. P.O. BOX 6288 FEDERAL WAY WA 98063-6288	JERRY BARKSHIRE ADMINISTRATOR (206) 838-1929	MASONRY CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BOEING COMPANY P O BOX 3707 SEATTLE WA 98124	W. N. WICKS, CORPORATE LIAISON SMALL BUS/SMALL DISADVANTAGED (206) 773-4677	COMMERCIAL AIRCRAFT MILITARY SPACE AND INFORMATION SYSTEMS
BOUILLON CHRSTFFERSON SCHAIRER 1201 3RD AVE STE 800 SEATTLE WA 98101	GERALD A. WILLIAMS EXECUTIVE VICE PRESIDENT (206) 682-3910	CONSULTING ENGINEERING AND ARCHITECTURAL SERVICES
BOVAY NORTHWEST INC. 808 E SPRAGUE AVE SPOKANE WA 99202	STEPHEN J. SHROPE VICE PRESIDENT (509) 838-4111	ENGINEERING SERVICES
BROWN AND ROOT SERVICES CORPORATION P O BOX 2459 OAK HARBOR WA 98277	WILLIAM F SIMON ADMIN SERVICES MANAGER (360) 679-1999	O & M SERVICES
BURLINGTON ENVIRONMENTAL INC. PHILLIP ENVIRONMENTAL NAT SVCS 955 POWELL AVE SW RENTON WA 98055	MR. ALI SAN BUSINESS DEVELOPMENT MANAGER (800) 373-7367	ENVIRONMENTAL SERVICES ANALYSIS, REMOVAL AND TRANSPORTATION OF HAZ. WASTE
DARIGOLD INC. CONSOLIDATED DAIRY PRODUCTS CO 635 ELLIOTT AVE W SEATTLE WA 98119	DOREEN TERAO PURCHASING ASSISTANT (206) 236-6799	DAIRY PRODUCTS
DOWTY DECOTO, INC. P O BOX 9907 YAKIMA WA 98909-0907	STEVEN MILLER C.P.M. PURCHASING MANAGER (509) 248-5000	HYDRAULIC ACTUATORS HYDRAULIC VALVES REPEATABLE RELEASE HOLDBACK BR
EASTERN WASHINGTON UNIVERSITY SHOWALTER HALL RM325A CHENEY WA 99004	JERRY R. GALM, PH.D. ADMINISTRATIVE MANAGER (509) 359-4240	CULTURAL RESOURCE MANAGEMENT CONSULTING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ECI GENERAL CONTRACTORS, INC. EBERHARTER CONSTRUCTION INC. 1115 NW 51ST ST, P.O. BOX 70544 SEATTLE WA 98107	NICK STEMM VICE PRESIDENT (206) 784-8844	CONSTRUCTION
EDAW, INC. 1505 WESTERN AVE STE 601 SEATTLE WA 98101	SANDI NAJERA SR PROJECT ANALYSIS (415) 433-1484	ENVIRONMENTAL/FACILITIES PLANNING SERVICES/STUDIES
ELDEC CORPORATION DIVISION OF CRANE CORPORATION 16700 13TH AVENUE WEST, P.O. BOX 100 LYNNWOOD WA 98046-0100	JERRY BOWLIN MANAGER, MAJOR SUBCONTRACTS (206) 743-8258	PROXIMITY SWITCHES POWER SUPPLIES FUELED FLOW METERS & INDICATORS
EVANS DAVID AND ASSOCIATES 415 118TH AVENUE NE BELLEVUE WA 98005	DIANA DENHAM ASSOCIATE (206) 455-3571	ENGINEERING, PLANNING, NATURAL RESOURCES, AND SURVEYING
FLETCHER GENERAL, INC. GENERAL CONSTRUCTION COMPANY P O BOX 24506 SEATTLE WA 98123-0506	R A HOOVER REGIONAL ACCOUNTANT (206) 440-6995	CIVIL AND MARINE CONSTRUCTION
FLUKE CORPORATION 6920 SEAWAY BLVD EVERETT WA 98203	BARBARA CARUSO SMALL BUSINESS LIAISON OFFICER (206) 356-5989	ELECTRONIC TEST EQUIPMENT
FOSS MARITIME COMPANY FOSS ENVIRONMENTAL SERVICES 7440 W MARGINAL WAY S SEATTLE WA 98108	EMERY BAYLEY, SR. PROJECT MANAGER (206) 767-0441	HAZARDOUS WASTE REMEDIATION AND TRANSPORTATION SERVICES
GLOBAL ASSOCIATES NAVY INACTIVE SHIP MAINTENANCE FACILITY P.O. BOX 1444 BREMERTON WA 98337-0521	G. D. ANDREWS SUPPLY AND PROPERTY MANAGER (206) 476-8898	SHIP MAINTENANCE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GOEBEL ROBERT B GENERAL CONTR 1800 E TRENT AVE SPOKANE WA 99202	PETER A. MARTINELLI CONTROLLER (509) 535-8877	GENERAL CONTRACTOR
GRAY & OSBORNE PS 701 DEXTER AVE N STE 200 SEATTLE WA 98109	MELISSA DRYSDALE FINANCE OFFICER (206) 284-0860	DESIGN SERVICES
HART-CROWSER, INC. 1910 FAIRVIEW AVE E SEATTLE WA 98102	STEPHEN KARBOWSKI CONTRACT ADMINISTRATOR (206) 324-9530	ENVIRONMENTAL CONSULTING
INCA ENGINEERS INC. 11120 NE 2ND ST BELLEVUE WA 98005	DALE E. MILLER PROJECT ENGINEER (206) 635-1000	CIVIL AND STRUCTURAL ENGINEERING DESIGN SERVICES
J.A. JONES CONSTRUCTION COMPANY PO BOX 92-127 TILLICUM WA 98492-0127	FRANK STEVENS PROCUREMENT MANAGER (206) 912-0110	CONSTRUCTION
KIEWIT PACIFIC CO. P.O. BOX 1769 VANCOUVER WA 98668	TODD SCHIRRMACHER OFFICER MANAGER (360) 645-2801	MARINE CONSTRUCTION
KNIK CONSTRUCTION CO., INC. 18000 PACIFIC HWY. S 800 SEATTLE WA 98188	PARRY REKERS SUBCONTRACT ADMINISTRATOR (206) 439-5560	UST REMOVAL
MANSON CNSTR & ENGRG CO 5209 E MARGINAL WAY S SEATTLE WA 98134	LEONARD A. JUHNKE DREDGING MANAGER (206) 726-0850	MARINE CONSTRUCTION DREDGING
MANSON CONSTRUCTION & ENGINEERING CO 5209 EAST MARGINAL WAY S. P.O. BOX 24067 SEATTLE WA 98124	R. A. HOOVER PROJECT ACCOUNTANT (206) 258-3184	MARINE CONSTRUCTION DREDGING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MANSON/GREAT LAKES A JINT VENTURE 5209 E MARGINAL WAY S SEATTLE WA 98134	LEONARD A. JUHNKE DREDGING MANAGER (206) 762-0850	DREDGING
MONTGOMERY WATSON AMERICAS, INC. 2375 - 130TH N.E., SUITE 200 BELLEVUE WA 98005-1758	CONNIE PARKER ADMINISTRATOR (206) 881-1100	ENVIRONMENTAL ENGINEERING
MORTENSON M A COMPANY 10900 NE 8TH ST BELLEVUE WA 98004	MARITZA DEJESUS EMPLOYEE SERVICES MANAGER (612) 522-2100	GENERAL CONTRACTING
NBBJ, INC. 111 SOUTH JACKSON STREET SEATTLE WA 98104	DENNIS FORSYTH PRINCIPAL (206) 223-5555	ARCHITECTURE
NORTHWEST ENVIROSERVICE, INC. P. O. BOX 24443 SEATTLE WA 98124	ALI F. SAN SMALL BUSINESS LIAISON OFFICER (206) 622-1085	ENVIRONMENTAL MANAGEMENT SVCS
OLIN AEROSPACE COMPANY PACIFIC ELECTRO DYNAMICS P.O. BOX 97009 REDMOND WA 98073-9709	STEVEN J. SUDOL, SBLO (206) 882-5722	ROCKET ENGINE THRUSTERS GAS GENERATORS AEROSPACE ELECTRONICS
OSBORNE-SAC J/V P.O. BOX 97010 KIRKLAND WA 98033	RUSS SCHWARTZ PROJECT MANAGER (206) 827-4221	GENERAL CONSTRUCTION CONTRACTOR
P.U.D. NO 1 OF SNOHOMISH COUNTY P.O. BOX 1007 EVERETT WA 98206	JOSEPHINE HOWE SUP, CONTRACTS/PURCHASING (206) 347-5542	ELECTRICITY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PCL CONSTRUCTION ASSOCIATES PCL 275 118TH AVE SE 105 BELLEVUE WA 98005	ANDREW S. MCCORD PROJECT MANAGER (206) 454-8020	CONSTRUCTION
PERROW, WADE CONSTRUCTION INC. 10421 BURNHAM DR NW GIG HARBOR WA 98332	TODD WARD PROJECT MANAGER (206) 851-9309	GENERAL CONSTRUCTION
PHYSIO-CONTROL CORPORATION 11811 WILLOWS RD NE REDMOND WA 98073-9706	BRIAN WEBSTER PURCHASING MGR./SBLO (206) 867-4194	MEDICAL EQUIPMENT AND SUPPLIES DEFIBRILLATORS
POTELCO INC. 14103 8TH ST E SUMNER WA 98390	GARY A. TUCCI PRESIDENT (206) 863-0484	ELECTRICAL CONSTRUCTION
RAYTHEON INFRASTRUCTURE SERVICE 10900 NE 8TH ST STE 50 BELLEVUE WA 98004	DARYL D. HATFIELD DIRECTOR OF PROCUREMENT 714) 668-4158	ENGINEERING SERVICES CONSTRUCTION SERVICES ENVIRONMENTAL SERVICES
RED SAMM CONSTRUCTION INC. P O BOX 3097 BELLEVUE WA 98033	DUNCAN C. MACDONALD SECRETARY/TREASURER (206) 827-2955	GENERAL CONSTRUCTION
SHANNON & WILSON INC. 400 N 34TH ST 100 SEATTLE WA 98103	MICHAEL DODD SUBCONTRACTS MANAGER (206) 632-8020	GEOTECHNICAL & ENVIRONMENTAL SERVICES
SHANNON & WILSON, INC. 400 NORTH 34TH, SUITE 100 SEATTLE WA 98103	JOANMARIE GORANS-EGGERT ASSOCIATE (206) 633-6811	GEOTECHNICAL AND ENVIRONMENTAL ENGINEERING
STAVELEY INSTRUMENTS INC. 421 N QUAY ST KENNEWICK WA 99336	JEAN DYBSAND PURCHASING SUPERVISOR (509) 736-2432	NDT INSTRUMENTS AND ACCESSORIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
STRAND HUNT CONSTRUCTION 12015 115TH AVE NE 220E KIRKLAND WA 98034	KAREN FREDERICKSON OFFICE ENGINEER (206) 823-1954	GENERAL CONSTRUCTION
TOTEM ELECTRIC OF TACOMA INC. 2332 S JEFFERSON AVE TACOMA WA 98402	CHERYL RUSSELL ADMIN ASSISTANT 206) 383-5022	ELECTRICAL CONSTRUCTION
TRI-STATE CONSTRUCTION INC. 320 106TH AVE NE BELLEVUE WA 98004	LARRY AGOSTINO HUMAN RESOURCES DIRECTOR (206) 455-2570	CONSTRUCTION
URS CONSULTANTS INC. 1100 OLIVE WAY, SUITE 200 SEATTLE WA 98101	RUTH SHELTON PROCUREMENT MANAGER (206) 224-4563	ENGINEERING SERVICES
VALLEY FRESH FOODS, INC. NESTBEST EGG CO 19210 ANDERSON RD ROCHESTER WA 98579	FRED SCHAEFER NORTHWEST SALES MANAGER (360) 273-5984	SHELL EGGS
WILDER CONSTRUCTION CO INC. 2006 N STATE ST BELLINGHAM WA 98225	SUSAN M. DAHL CONTRACT ADMINISTRATOR (206) 637-2995	CONTAMINATED SOIL REMEDIATION

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

WISCONSIN

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AERO-METRIC ENGINEERING INC. AME 4708 N 40TH ST SHEBOYGAN WI 53083	MICHAEL F. MARINI SENIOR PROJECT MANAGER (414) 457-3631	PHOTOGRAMMETRIC SERVICES
ALLIANT TECHSYSTEMS ACCUDYNE OPERATIONS 340 N FRANKLIN ST JANESVILLE WI 53545	CURT ISEMBERGER SBLO (608) 752-4053	SAFETY & ARMING DEVICES FUZES POWER SUPPLIES
AMRON CORPORATION 525 PROGRESS AVE WAUKESHA WI 53186	R. O. BRANDENBURG DIRECTOR OF PURCHASING (414) 544-8463	ORDNANCE HARDWARE CARTRIDGE CASES PROJECTILES AND SUBMUNITIONS
ASTRONAUTICS CORP OF AMERICA ACA 4115 N TEUTONIA AVE MILWAUKEE WI 53209	SHERRY HERMAN SMALL BUSINESS LIAISON OFFICER (414) 447-8200	AIRCRAFT NAVIGATIONAL INSTRUMENTATION COMPUTER SYSTEMS
CASE J I COMPANY 700 STATE STREET RACINE WI 53404-3392	G. R. MEADE SMALL BUSINESS LIAISON OFFICER (414) 636-6816	CONSTRUCTION EQUIPMENT AGRICULTURAL EQUIPMENT
COLTEC INDUSTRIES COLT INDUSTRIES INC. 701 WHITE AVENUE BELOIT WI 53511	JAMES A EMERSON PURCHASING MANAGER (608) 364-8465	MARINE DIESEL ENGINES
CRAY RESEARCH, INC. 913 1ST AVE. CHIPPEWA FALLS WI 54729	GORDON W. LINDSEY DIRECTOR, PROCUREMENT (715) 726-1255	SUPER COMPUTERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EATON CORP SPECIFIC INDUSTRY CONTROL DIV. 4265 N 30TH ST MILWAUKEE WI 53216	ART SOCHA SENIOR BUYER (414) 449-6310	ELECTRONIC CONTROL
FALK CORPORATION THE FALK 3001 WEST CANAL STREET MILWAUKEE WI 53201	ROGER A. KRYSTOWIAK SMALL BUSINESS LIAISON OFFICER (414) 937-4609	POWER TRANSMISSIONS STEELCASTINGS SHAFT COUPLINGS
GENERAL ELECTRIC CO MEDICAL SYSTEMS P O BOX 414 MILWAUKEE WI 53201	A T CIESEMIER, MANAGER INDIRECT MATERIAL SVCS CONTRACT (414) 548-4697	MEDICAL DIAGNOSTIC X-RAY
GIDDINGS AND LEWIS, INC. 142 DOTY ST FOND DU LAC WI 54935	JOHN P. NYHUIS SMALL BUSINESS LIAISON OFFICER (414) 929-4344	METAL CUTTING/ASSY MACHINERY TOOL HOLDERS/DRILL GRINDERS NUMERICAL CTRS/PRINTED CRCT BD
HARNISCHFEGER CORPORATION 315 WEST FOREST HILL AVENUE OAK CREEK WI 53154	DEBBIE FUGGER PURCHASING (414) 764-8407	MINING SHOVEL MANUFACTURE CONSTRUCTION EQUIPMENT MFG INDUSTRIAL EQUIPMENT MFG
JOHNSON CONTROLS INC. 5757 N GREEN BAY AVE MILWAUKEE WI 53209	DONALD E BOWMAN CONTRACT ADMINISTRATOR (414) 228-3225	R&D OF BATTERY SYSTEMS
KRAEMER, EDWARD & SONS INC. 1 PLAINVIEW RD PLAIN WI 53577	MERLIN A. KEIFKER REGIONAL MANAGER (608) 546-2311	HEAVY CONSTRUCTION
LAIDLAW ENVIRONMENTAL SERVICES. INC. GSX 902 S MAIN ST., BOX 140 SAUKVILLE WI 53080	PHILIP G. BAIL JR. SMALL BUSINESS LIAISON OFFICER (414) 284-3427	HAZARDOUS WASTE TRANS. & DISPOSAL

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LANDMARK CONSTRUCTION INC. 11927 W APPLETON AVE MILWAUKEE WI 53203	N. A. LOCKETT ADMINISTRATIVE OFFICE MANAGER (817) 526-8060	GENERAL CONSTRUCTION
MACWHYTE CO/SPECIALTY PRODUCTS DIV. SUB OF AMSTED INDUSTRIES INC. 2906 14TH AVE. KENOSHA WI 53141	CHARLES E. ALISAUSKAS SMALL BUSINESS LIAISON OFFICER (414) 654-5381	WIRE ROPE AND ASSEMBLIES
MADSEN-JOHNSON CORPORATION 901 INDUSTRIAL ST HUDSON WI 54016	JANET JOHNSON CORPORATE SECRETARY (612) 436-5281	GENERAL CONSTRUCTION
MONTOGMERY WATSON) (FORMERLY WARZYN, INC. 1 SCIENCE COURT MADISON WI 53711	KEVIN J. DOMACK PROGRAM MANAGER (608) 231-4747	ENVIRONMENTAL ENGINEERING AND DESIGN SERVICES
OSHKOSH TRUCK CORP 2307 OREGON ST PO BOX 2566 OSHKOSH WI 54903	VIRGINIA ABEL SBLO (414) 235-9150	HEAVY TRUCKS C/F/R MULTI-PURPOSE
OWEN AYRES AND ASSOCIATES AYRES ASSOCIATES 3433 OAKWOOD HILLS PARKWAY EAU CLAIRE WI 54701	BRAIN F. LARSON AIA, VP (715) 834-3161	ARCHITECTURAL AND CIVIL DESIGN SERVICES
PETERSON BUILDERS, INC. 41 N. THIRD AVENUE, P.O. BOX 648 STURGEON BAY WI 54235-0648	JEANNETTE L. KIEHNAU SUBCONTRACTS MANAGER (414) 743-5574	SPARE PARTS - SHIP/AIRCRAFT
RAYOVAC CORPORATION 601 RAYOVAC DR MADISON WI 53711	VICTOR H. RASMUSSEN PURCHASING-SENIOR BUYER (608) 275-4471	MAGNESIUM BATTERIES CADMIUM MERCURIC OXIDE BATTERIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SVEDALA INDUSTRIES, INC. ALLIS MINERAL SYSTEMS 20965 CROSSROADS CIR WAUKESHA WI 53186	J. C. DEMBOSKY MGR., PURCHASING & MFG. SVCS (414) 475-4787	MINERALS BENEFACTION AND PYROPROCESSING SYSTEMS AND EQUIPMENT
TWIN DISC, INC. 1328 RACINE STREET RACINE WI 53403	CATHERINE PETERS C.P.M. BUYER (414) 634-1981	POWER TRANSMISSIONS
WISCONSIN PHYSICIANS SVC INSUR 1717 W BROADWAY MADISON WI 53713	LARRY COOPER DIRECTOR, CHAMPUS OPERATIONS (608) 221-4711	HEALTH INSURANCE
YOUNG RADIATOR COMPANY 2825 4 MILE RD RACINE WI 53404	GOVERNOR L JOHNSON SALARIED PERSONNEL MANAGER (414) 639-1010	RADIATORS - OIL COOLERS HEAT EXCHANGERS -CHARGE OIL COOLERS

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

WEST VIRGINIA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AL JOHNSON MASSMAN CONSTRUCTION P.O. BOX 39 ELEANOR WV 25070	LEE KEROUAC OFFICE MANAGER (304) 586-1070	CONSTRUCTION
ALLIANT TECHSYSTEMS INC. ALLEGANY BALLISTICS LABORATORY P.O. BOX 210 ROCKET CENTER WV 26726	MICHAEL L. OPELT PURCHASING MANAGER (304) 726-5080	ROCKET MOTORS
INCO ALLOYS INTERNATIONAL, INC. 3200 RIVERSIDE DRIVE HUNTINGTON WV 25720	D. R. MORSE PROCESS ENGINEERING MANAGER (304) 526-5256	NICKEL ALLOYS
SHORT BROS. INC. CLS DIVISION 2400 AVIATION WAY BRIDGEPORT WV 26301	CATHRYN C. CRONE CONTRACTS & FINANCE MGR. (304) 842-1807	CONTRACTOR LOGISTIC SUPPORT

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

GUAM

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BLACK CONSTRUCTION CORP PO BOX 24667 GMF BARRIGADA GU 96910	ELIZALDE R. BARTE PROJECT MANAGER (571) 646-4061	GENERAL CONTRACTING EQUIPMENT RENTAL/SALES MECHANIC SHOP/QUARRY

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

PUERTO RICO

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LAS PIEDRAS CONSTRUCTION CORP KM 1 HM 1 RR 937 LAS PIEDRAS PR 00771	HECTOR F. FLORES PROJECT ENGINEER (809) 398-0911	GENERAL CONTRACTOR
MASON TECHNOLOGIES INC. U S NAVY ROOSEVELT BASE CEIBA PR 00735	LORI A. LLEWELLYN CONTRACT CONTROL (809) 865-2828	BASE OPERATIONS AND SERVICES
OLYMPIC MILLS CORPORATION KM 3 HM 8 RR 20 GUAYNABO PR 00965	LUIS BRUGUERAS PLANT MGR. (809) 720-1000	MEN UNDERSHIRT
PROPPER INTERNATIONAL, INC. FREE TRADE ZONE MAYAGUEZ PR 00708	JOHN W. ANDERSON, VICE PRES. AND GENERAL MANAGER (809) 834-4300	HEADWEAR TROUSERS VESTS
TURNER CARIBE S.E. B-5 CAMINO ALEJANDRINO GUAYNABO PR 00969	ROBERT S. PRANN VICE PRESIDENT & GENL MGR. (809) 789-4100	GENERAL CONTRACTOR

SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS

VIRGIN ISLANDS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL ENGINEERING CORP KINGSHILL ST. CROIX VI 00852	JOHN R. WESSEL VICE PRESIDENT (809) 778-0200	INSTALL PLASTIC - TEMPORARY ROOFING

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